



Australian Government
Department of Foreign Affairs and Trade

AUSTRALIA'S TRADE BY STATE AND TERRITORY 2014-15

Australia's trade
by State and Territory
2014-15

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PLEASE READ

Changes to the way the ABS confidentialises merchandise statistics and its impact on State and Territory aggregates

The Australian Bureau of Statistics (ABS) has been required to apply State level restrictions to a number of commodities to maintain confidentiality within its monthly export and import data. This has resulted in some commodities being excluded from State/Territory totals. **State/Territory totals will be under-reported in ABS monthly trade statistics (from June 2013 onwards for exports and September 2008 onwards for imports).**

This change will have an impact on the useability of ABS merchandise trade statistics from these periods onwards. **It means that users can no longer accurately determine the trend movements in exports and imports by State/Territory at the total level.**

This change has had a significant impact on the total merchandise imports to the Northern Territory from 2013-14. The ABS has applied State/Territory level restrictions to imports of *Natural gas* from December 2013 onwards. As a result total merchandise imports to the Northern Territory fell dramatically, down from \$5.1 billion in 2012-13 to \$3.5 billion in 2013-14. The major reason for this fall would be the removal of imports of *Natural gas*.

This issue is going to make it difficult to determine actual trends in Australia's total exports (and imports) by State/Territory on an ongoing basis. DFAT is working with the ABS towards a solution that better meets the needs of trade users for accurate trade data on an annual basis while maintaining the confidentiality of businesses that report data to the ABS.

As a result of this change users are requested to use the merchandise statistics in this publication with caution.

For more information on confidentiality in ABS merchandise trade data can be found in the publication *International Merchandise Trade: Confidential Commodities List* (ABS catalogue [5372.0.55.001](#)). This publication is an essential reference guide for users of ABS merchandise statistics to ensure they are interpreting the trade statistics correctly.

Appendix G in DFAT's *Composition of Trade 2014-15* publication (<http://dfat.gov.au/about-us/publications/Documents/cot-fy-2014-15.pdf>) also provides additional information on this issue, including a full list of the commodity codes being excluded from State/Territory exports and import totals.

Interpreting trade statistics by State and Territory

Australian Trade by State and Territory 2014-15 presents international trade statistics for each state and territory of Australia as collected by the Australian Customs and Border Protection Service and the Australian Bureau of Statistics (ABS). The publication is divided into nine sections—one overview section and a section for each of the six states and two territories. The first section provides an overview of Australia's trade performance in 2014-15, along with summary comparison data by state and territory on a balance of payments basis. Each of the following eight sections provides detailed data on merchandise and services trade for each state and territory.

Caution needs to be exercised in interpreting these statistics, in particular when analysing state/territory trade flows or comparing differences between states/territories. Merchandise exports are based on *State of origin* and imports on *State of final destination* (in which goods are released from Customs' control, but not necessarily where they are ultimately sold or consumed). Services exports are based on *State of provision* while services imports are based on *State of consumption*. Because of these differences, merchandise and services statistics, particularly for imports, in this publication are not always comparable.

For example, imports of merchandise goods are dominated by New South Wales and Victoria (accounting for around 60 per cent of Australian merchandise imports). National distribution centres for many imported products are located in these states, so a proportion of these imports are sent on to neighbouring states or territories.

Export statistics for merchandise and services are more comparable than import statistics. However, merchandise export statistics may not always be accurately reported on a *State of origin* basis. For example, it would be possible for some goods originating from Tasmania and exported from the Victorian Port of Melbourne to be inadvertently recorded in Customs' documentation as being exported from Victoria, rather than Tasmania.

The distribution of Australia's population and exporting industries between states and territories can distort the net trade position (exports minus imports) for each state/territory. For example, the Northern Territory exports nearly three times the amount of goods and services compared to the amount it imports. The small population in the Northern Territory means lower consumption of imports, but exports (especially of agricultural and mining products) are high compared to the population.

To avoid divulging commercially-sensitive details of individual firms, the ABS restricts the release of certain *Commodity*, *State/Territory* and *Country* details in both merchandise and services statistics. As a result, certain export and import statistics by state/territory may be inconsistent. For example, natural gas exports are included in total exports by Western Australia, but are not included in Western Australia's exports by country as those data are deemed to be confidential.

For more information regarding the statistics in this publication, please refer to the *Explanatory notes* in the **Technical Appendices**.

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In so many industries, knowledge is the key to success. And it's the quality of that information that's paramount.

Now you can access Australian trade statistics gathered and held by Australia's leading expert in the field, the Department of Foreign Affairs and Trade (DFAT). Better still, this information can be customised and prepared to suit your specific needs.

The Economic Diplomacy, Trade Advocacy & Statistics Section (EDS) provides statistics used in research, including measures such as detailed classifications of exports and imports. EDS's data holdings include a substantial amount of economic and social information about Australia and the rest of the world.

Trade data is available in any of the following combinations.

Trade time series

DFAT has created a range of time series products to complement its statistical trade publications. These products include:

i) [Trade statistical pivot tables:](#)

- Australia's exports and imports by all countries and selected country groups by SITC at the 3-digit level; and
- Australia's exports and imports by all countries and selected country groups by DFAT's TRIEC at the 1-, 2-, 3- and 4-digit levels.

These two pivot tables are published on a calendar and financial year basis.

ii) [Australia's direction of goods and services trade:](#)

Time series spreadsheets covering Australia's trade in goods and services (exports, imports & two-way trade). Data on goods, services and goods and services is published for Australia's trading partners, as well as data by broad geographic groups and selected country groups.

The spreadsheets are published on a calendar year basis (back to 1987) and a financial year basis (back to 1986-87).

iii) [Historical trade and economic data:](#)

As part of a forthcoming product, *Australia's Trade Through Time* (ATTT), two spreadsheets are now available on the DFAT website. The first spreadsheet, ***Australia's trade and economic indicators***, contains time series data for a range of trade and economic indicators back to 1901 (and for total merchandise trade back to 1826). The second time series spreadsheet, ***Australia's direction of trade***, contains time series data for around 60 of Australia's major merchandise trading partners back to 1901 (and in some cases to 1885).

Market information service

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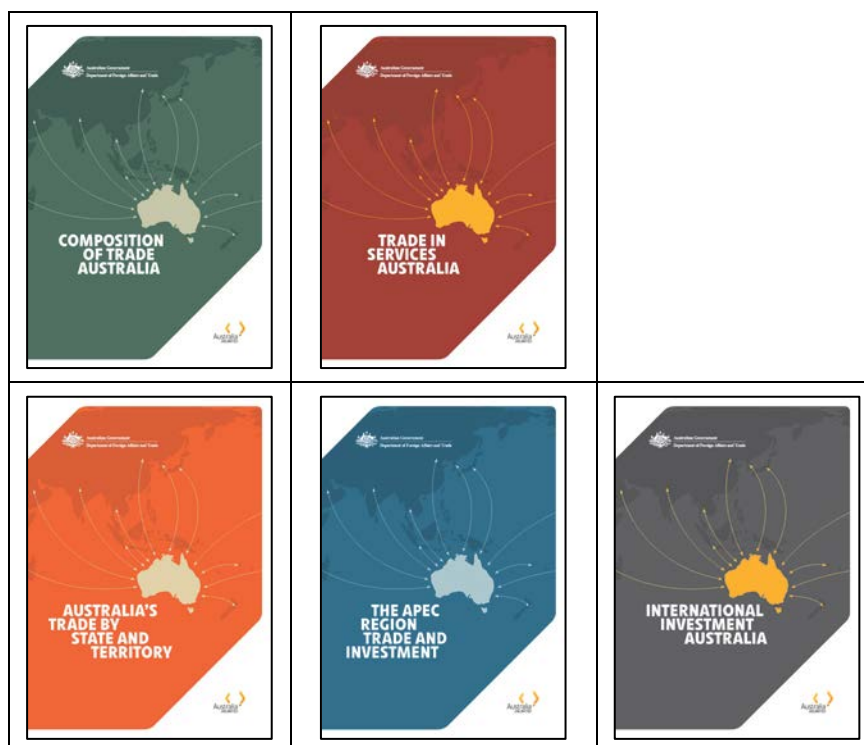
Interactive website

Explore [Australia's Trade at a Glance](#) interactive website which complements the annual Trade at a Glance publication, allowing users to investigate Australia's trade profile. It brings together information from a range of DFAT publications in the one location for the first time. It includes data on Australia's trade by state and territory, top trading partners, Australia's trade with APEC and the G20 and more.

Trade statistical publications

Each year EDS produces a range of publications containing detailed information on all aspects of Australia's trade in goods and services and investment with the rest of the world. These are available as accessible PDFs at <http://dfat.gov.au/trade/resources/Pages/trade-statistical-publications.aspx>.

Releases in the series include:

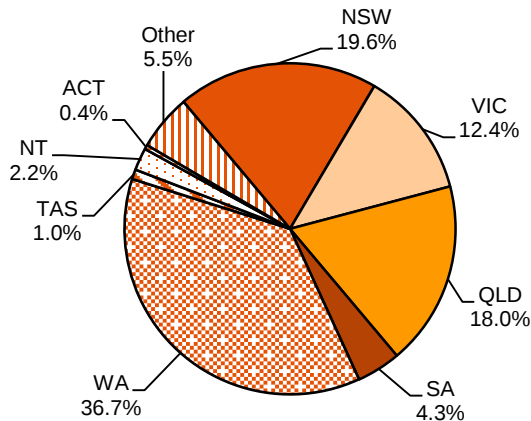


Section 1

State and Territory trade overview

State and Territory trade overview¹

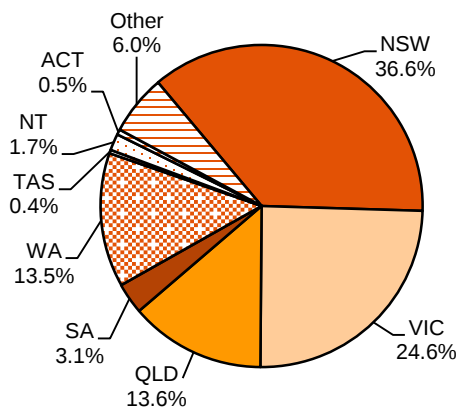
Australia's exports by State and Territory, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2014-15, Australia exported \$318.7 billion worth of goods and services
 - Western Australia accounted for 36.7 per cent (or \$117.0 billion) of Australia's total exports in 2014-15
 - New South Wales accounted for 19.6 per cent (or \$62.5 billion)
 - Queensland accounted for 18.0 per cent (or \$57.3 billion)
 - Victoria accounted for 12.4 per cent (or \$39.5 billion)
 - South Australia accounted for 4.3 per cent (or \$13.7 billion)
 - Northern Territory accounted for 2.2 per cent (or \$7.0 billion)
 - Tasmania and the ACT accounted for 1.0 per cent and 0.4 per cent respectively
 - Re-exports, confidential items and Manufacturing services on physical inputs owned by others (shown as Other in the chart) accounted for the remaining 5.5 per cent.

Australia's imports by State and Territory, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- Australia imported \$341.3 billion worth of goods and services in 2014-15
 - New South Wales accounted for 36.6 per cent (or \$124.9 billion) of Australia's total imports in 2014-15
 - Victoria accounted for 24.6 per cent (or \$84.1 billion)
 - Queensland accounted for 13.6 per cent (or \$46.5 billion)
 - Western Australia accounted for 13.5 per cent (or \$46.0 billion)
 - South Australia accounted for 3.1 per cent (or \$10.6 billion)
 - Northern Territory² accounted for 1.7 per cent (or \$5.7 billion)
 - the ACT and Tasmania accounted for 0.5 per cent and 0.4 per cent respectively
 - Re-imports and confidential items (shown as Other in the chart) accounted for the remaining 6.0 per cent.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

² Excludes imports of Natural gas from December 2013 onwards.

Box 1: Australia's trade overview in 2014-15

In 2014-15, the balance of trade recorded a deficit of \$22.6 billion, a rise of \$14.7 billion on the deficit of \$7.8 billion recorded in 2013-14.

Australia's goods and services exports decreased 3.8 per cent to \$318.7 billion in 2014-15. Since 2009-10 export values have increased by an average of 4.2 per cent per annum. Export volumes grew 6.6 per cent in 2014-15 while export prices decreased 9.7 per cent.

In 2014-15, Australia's goods and services imports rose 0.7 per cent to \$341.3 billion (averaging a 5.3 per cent increase since 2009-10). Import volumes rose 0.1 per cent while import prices rose 0.6 per cent.

For more information on Australia's overall trade performance in 2014-15, please refer to the DFAT publication [Composition of Trade, Australia 2014-15](#).

Box 2: Australia's trade by State and Territory current price and chain volume measures

Background

Tables 1 to 2 show exports and imports of goods and services for each state and territory on a current price value basis and on a chain volume measure basis (which show movements in trade volumes). These data have been sourced from the Australian Bureau of Statistics (ABS) publication, *Australian National Accounts State Accounts* (catalogue 5220.0).

There are minor differences between the aggregate current price data in **Tables 1 to 5** and in the rest of the publication. **Tables 1 to 5** have been compiled on a *balance of payments* basis. Other tables in this publication show merchandise trade on a *recorded trade* basis (see Explanatory notes). Furthermore, the current price data in **Tables 1 to 5** have been compiled from an earlier edition of the ABS monthly international trade data which results in minor differences from other tables in this publication due to revisions.

There are also differences between the methods used to calculate total exports for each state and territory in **Tables 1 to 5** and in the remaining tables. In particular, total exports for each state and territory in **Tables 1 to 5** include Australian produced goods and re-exports, which have been derived using pro-rata formulae (see Explanatory notes). Adjustments for low-value imports have been applied at the Australia level however they have not been separately applied to individual States and Territories.

Overview of export volumes and price movements for 2014-15

In 2014-15, export volumes for Australia rose 6.6 per cent. Increases occurred in: Western Australia – up 8.3 per cent; Queensland – up 5.5 per cent; New South Wales – up 5.2 per cent; Victoria – up 3.2 per cent; and Australian Capital Territory – up 3.0 per cent, while declines occurred in South Australia – down 6.6 per cent; Tasmania – down 4.5 per cent and Northern Territory – down 3.7 per cent.

Prices received for exports, as recorded by implicit price deflators (IPDs), increased for Victoria, the Australian Capital Territory and Tasmania, but fell in other States, with the largest fall occurring in Western Australia – down 20.9 per cent.

**TABLE 1: AUSTRALIA'S EXPORTS OF GOODS AND SERVICES
BY STATE AND TERRITORY (a)
BALANCE OF PAYMENTS BASIS
(A\$ million)**

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Current prices							
New South Wales	56,864	61,324	58,383	59,885	62,496	4.4	3.2
Victoria	31,907	33,961	34,563	37,566	39,455	5.0	5.1
Queensland	58,072	61,354	53,279	54,362	57,325	5.5	0.5
South Australia	13,220	13,365	12,777	14,700	13,709	-6.7	5.2
Western Australia	117,627	126,240	121,514	136,581	116,982	-14.3	5.3
Tasmania	3,577	3,568	3,452	3,170	3,037	-4.2	-2.6
Northern Territory	5,946	5,879	6,593	7,509	6,977	-7.1	5.4
Australian Capital Territory	1,017	1,256	1,309	1,283	1,354	5.5	7.5
Unallocated	9,822	10,339	10,406	16,185	17,402	7.5	13.8
Total exports (b)	298,052	317,286	302,276	331,241	318,737	-3.8	4.2
Chain volume measures (c)							
New South Wales	55,679	58,494	59,649	59,885	62,990	5.2	3.2
Victoria	33,619	35,455	36,729	37,566	38,778	3.2	3.1
Queensland	47,887	50,172	52,424	54,362	57,373	5.5	3.1
South Australia	13,627	13,890	13,649	14,700	13,724	-6.6	3.6
Western Australia	111,566	118,641	128,540	136,581	147,931	8.3	6.3
Tasmania	3,563	3,675	3,729	3,170	3,028	-4.5	-3.3
Northern Territory	6,706	6,293	7,384	7,509	7,228	-3.7	2.1
Australian Capital Territory	1,094	1,317	1,343	1,283	1,322	3.0	5.0
Unallocated	8,628	8,560	9,560	16,185	20,574	27.1	18.8
Total exports (b)	282,369	296,497	313,007	331,241	352,948	6.6	5.0
Implicit price deflators (IPDs)							
New South Wales	102.1	104.8	97.9	100.0	99.2	-0.8	0.0
Victoria	94.9	95.8	94.1	100.0	101.7	1.7	2.0
Queensland	121.3	122.3	101.6	100.0	99.9	-0.1	-2.5
South Australia	97.0	96.2	93.6	100.0	99.9	-0.1	1.6
Western Australia	105.4	106.4	94.5	100.0	79.1	-20.9	-1.0
Tasmania	100.4	97.1	92.6	100.0	100.3	0.3	0.7
Northern Territory	88.7	93.4	89.3	100.0	96.5	-3.5	3.2
Australian Capital Territory	93.0	95.4	97.5	100.0	102.4	2.4	2.4
Unallocated	..	..	..	..	..	..	..
Total exports (b)	105.6	107.0	96.6	100.0	90.3	-9.7	-0.7

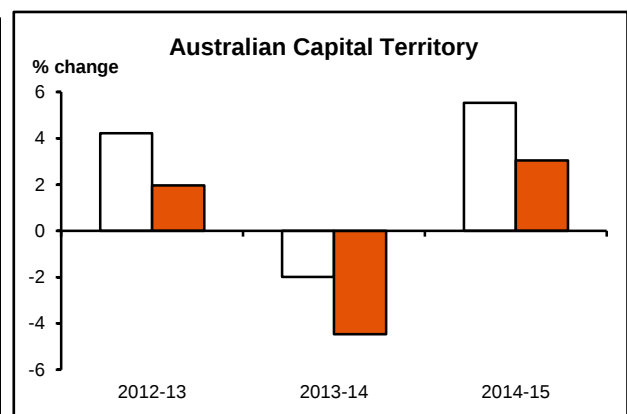
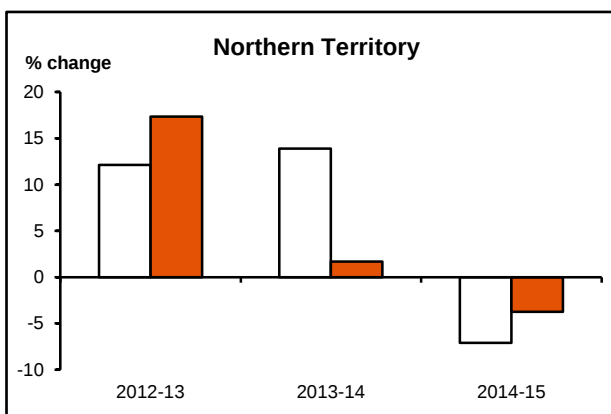
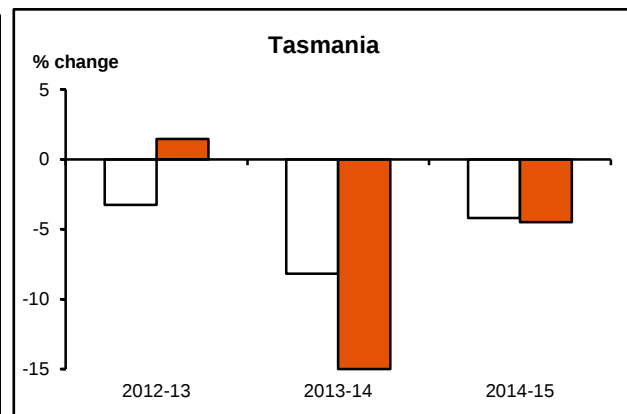
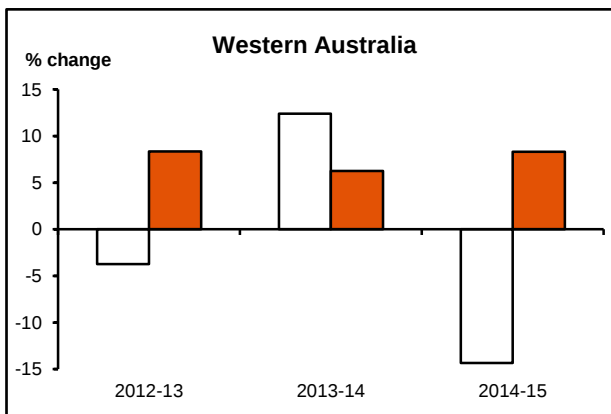
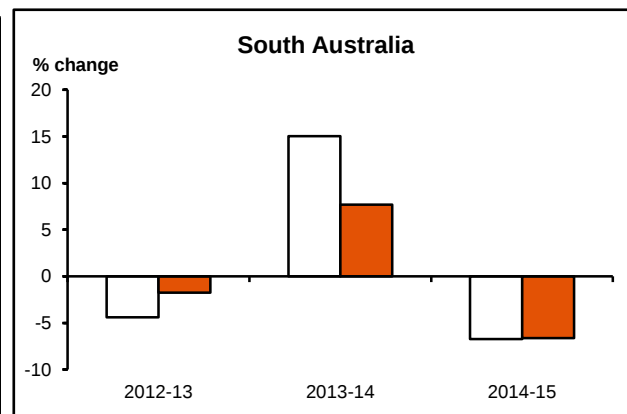
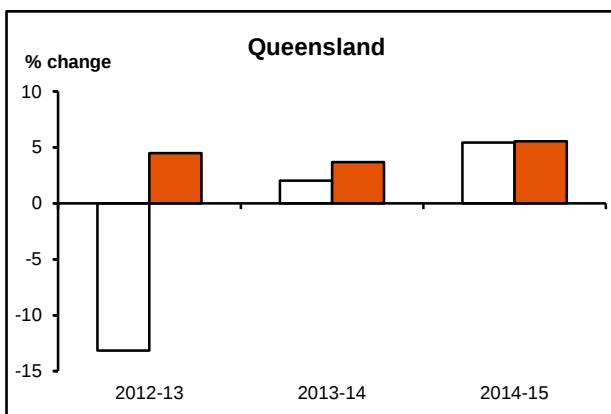
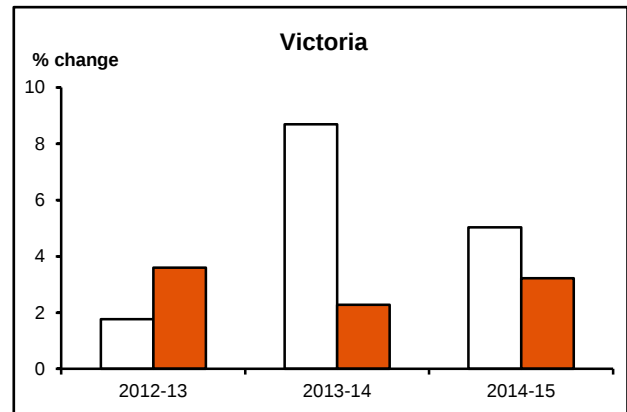
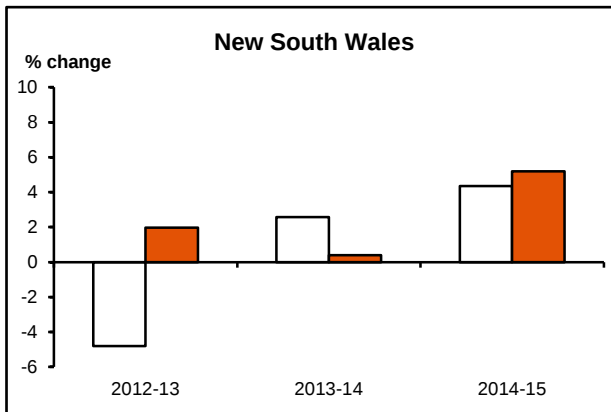
(a) Total exports (includes Australian produced goods and re-exports) for each State/Territory. (b) Includes some confidential and miscellaneous items not included in State and Territory totals. (c) Reference year for chain volume measures is 2013-14.

Based on ABS catalogues 5220.0 and 5302.0.

Exports of goods and services by State and Territory

□ Value

■ Volume



**TABLE 2: AUSTRALIA'S IMPORTS OF GOODS AND SERVICES
BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)**

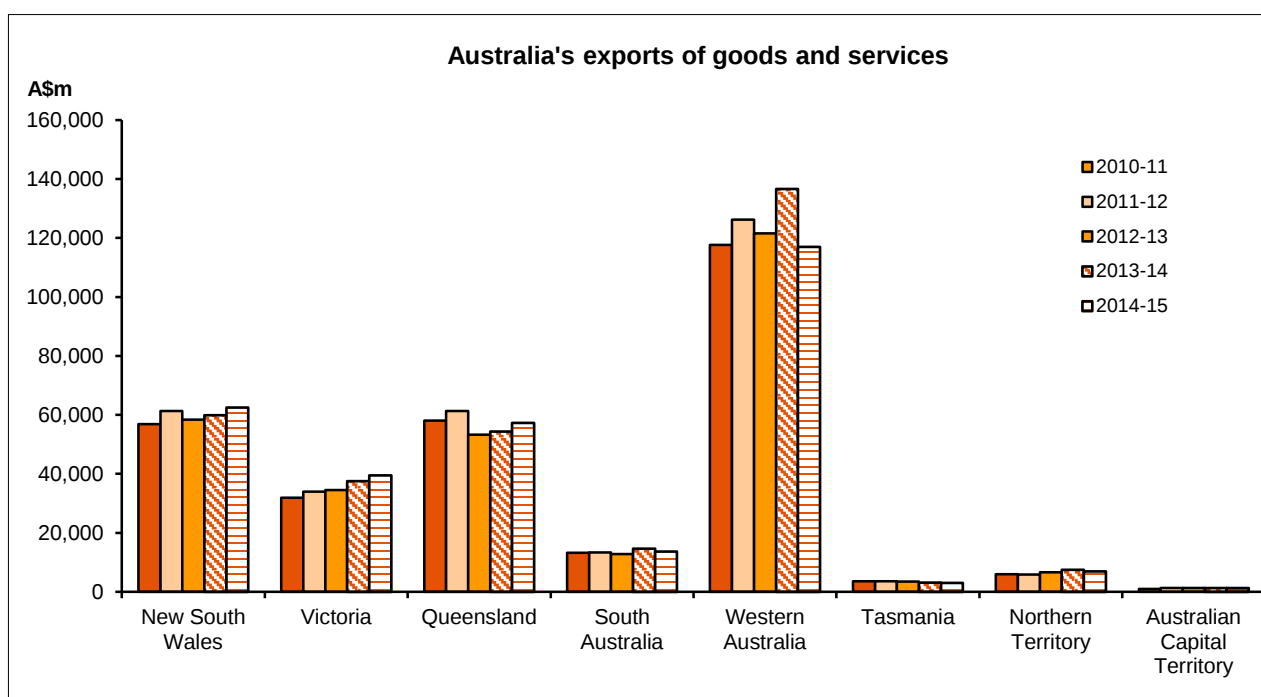
						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Current prices							
New South Wales	104,013	110,597	111,184	117,385	124,915	6.4	4.8
Victoria	70,994	74,542	73,823	82,154	84,064	2.3	4.8
Queensland	41,047	48,427	52,412	52,859	46,465	-12.1	5.3
South Australia	8,814	9,556	9,536	10,912	10,561	-3.2	5.3
Western Australia	34,665	44,591	44,092	47,559	46,007	-3.3	6.1
Tasmania	1,028	1,289	1,113	1,216	1,196	-1.6	2.6
Northern Territory (b)	4,178	4,686	5,626	4,097	5,670	..	..
Australian Capital Territory	1,537	1,553	1,697	1,842	1,819	-1.2	5.5
Unallocated	17,121	24,084	21,549	21,038	20,607	-2.0	9.0
Total imports (a)	283,397	319,325	321,032	339,062	341,304	0.7	5.3
Chain volume measures (c)							
New South Wales	110,244	118,304	119,371	117,385	122,332	4.2	3.8
Victoria	77,305	80,584	79,875	82,154	82,850	0.8	3.0
Queensland	45,432	51,943	56,517	52,859	47,474	-10.2	3.2
South Australia	9,539	10,286	10,296	10,912	10,531	-3.5	3.8
Western Australia	38,119	47,011	46,779	47,559	47,169	-0.8	4.1
Tasmania	1,129	1,393	1,206	1,216	1,180	-3.0	0.4
Northern Territory (b)	5,317	5,160	5,864	4,097	5,990	..	..
Australian Capital Territory	1,715	1,753	1,880	1,842	1,698	-7.8	2.9
Unallocated	18,452	26,539	23,378	21,038	20,062	-4.6	9.0
Total imports (a)	307,252	342,973	345,166	339,062	339,286	0.1	3.7
Implicit price deflators (IPDs)							
New South Wales	94.3	93.5	93.1	100.0	102.1	2.1	1.0
Victoria	91.8	92.5	92.4	100.0	101.5	1.5	1.7
Queensland	90.3	93.2	92.7	100.0	97.9	-2.1	2.0
South Australia	92.4	92.9	92.6	100.0	100.3	0.3	1.5
Western Australia	90.9	94.9	94.3	100.0	97.5	-2.5	1.9
Tasmania	91.1	92.5	92.3	100.0	101.4	1.4	2.2
Northern Territory (b)	78.6	90.8	95.9	100.0	94.7	..	..
Australian Capital Territory	89.6	88.6	90.3	100.0	107.1	7.1	2.5
Unallocated	..	..	..	..	..	..	..
Total imports (a)	92.2	93.1	93.0	100.0	100.6	0.6	1.5

(a) Includes some confidential and miscellaneous items not included in State and Territory totals. (b) Excludes imports of *Natural gas* from December 2013 onwards. (c) Reference year for chain volume measures is 2013-14.

Based on ABS catalogues 5220.0 and 5302.0.

TABLE 3: AUSTRALIA'S EXPORTS BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)

State/Territory	2010-11	2011-12	2012-13	2013-14	2014-15	per cent	
						Share 2014-15	5 year trend
Goods							
New South Wales	36,369	40,540	37,044	36,599	37,114	14.5	2.3
Victoria	19,648	21,597	21,710	23,964	23,709	9.3	5.5
Queensland	49,353	52,868	44,433	44,813	46,973	18.4	-0.1
South Australia	11,193	11,410	10,711	12,354	11,339	4.4	5.6
Western Australia	112,171	120,534	115,588	130,426	110,696	43.2	5.4
Tasmania	3,186	3,170	3,026	2,753	2,542	1.0	-3.7
Northern Territory	5,295	5,277	5,958	6,804	6,196	2.4	5.8
Australian Capital Territory	2	12	7	1	6	0.0	-4.8
Unallocated	9,789	10,320	10,405	16,157	17,392	6.8	13.9
Total merchandise exports (a)	247,006	265,728	248,882	273,871	255,967	100.0	4.2
Services							
New South Wales	20,495	20,784	21,339	23,286	25,382	40.4	4.7
Victoria	12,259	12,364	12,853	13,602	15,746	25.1	4.5
Queensland	8,719	8,486	8,846	9,549	10,352	16.5	3.8
South Australia	2,027	1,955	2,066	2,346	2,370	3.8	3.8
Western Australia	5,456	5,706	5,926	6,155	6,286	10.0	3.3
Tasmania	391	398	426	417	495	0.8	4.9
Northern Territory	651	602	635	705	781	1.2	2.6
Australian Capital Territory	1,015	1,244	1,302	1,282	1,348	2.1	7.6
Other	33	19	1	28	10	0.0	..
Total services exports	51,046	51,558	53,394	57,370	62,770	100.0	4.3

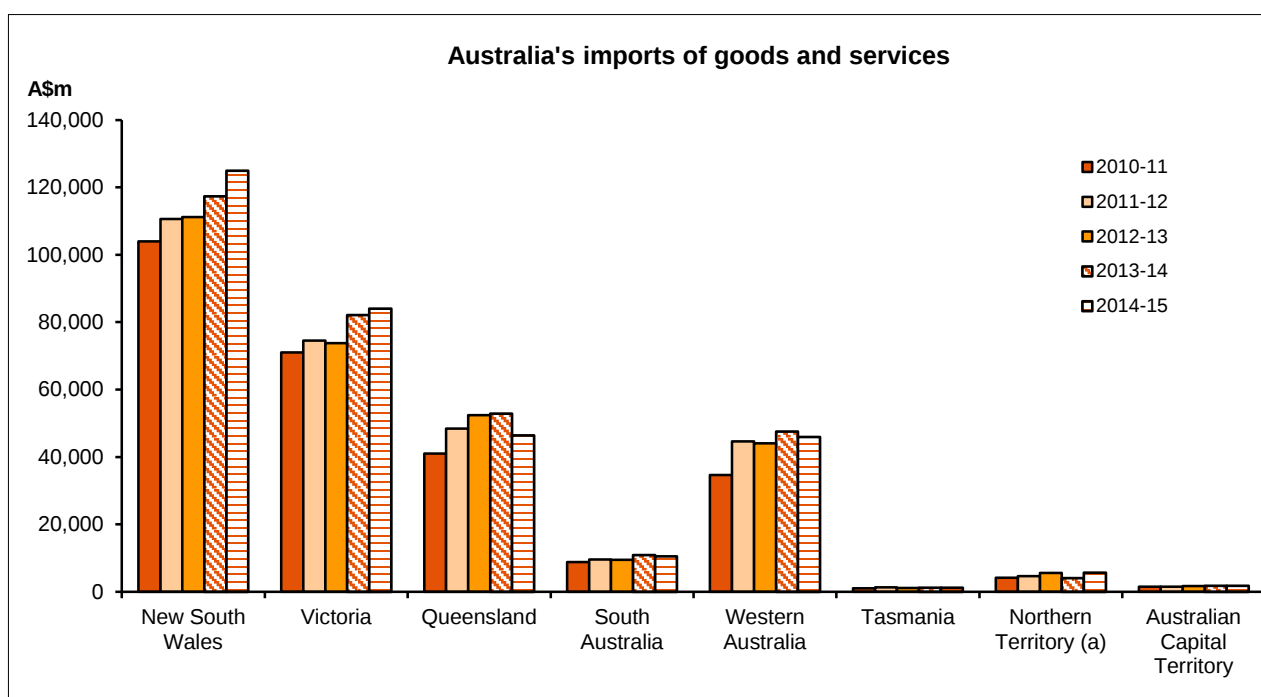


(a) Includes some confidential and miscellaneous items not included in State and Territory totals.

Based on ABS catalogues 5220.0 and 5302.0.

**TABLE 4: AUSTRALIA'S IMPORTS BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)**

State/Territory	2010-11	2011-12	2012-13	2013-14	2014-15	per cent	
						Share 2014-15	5 year trend
Goods							
New South Wales	81,485	86,356	84,676	89,285	96,521	35.7	4.2
Victoria	56,803	59,618	58,544	65,960	66,958	24.8	4.6
Queensland	33,025	39,787	42,172	41,861	36,809	13.6	4.7
South Australia	6,529	7,261	7,056	8,232	8,051	3.0	5.2
Western Australia	25,731	34,934	33,686	36,806	35,408	13.1	6.6
Tasmania	637	922	696	759	758	0.3	1.6
Northern Territory (a)	3,688	4,154	5,097	3,482	4,998	..	..
Australian Capital Territory	7	20	10	7	17	0.0	20.6
Unallocated	17,123	24,084	21,549	21,038	20,607	7.6	9.0
Total merchandise imports (b)	225,028	257,136	253,486	267,430	270,127	100.0	5.1
Services							
New South Wales	22,528	24,241	26,508	28,100	28,394	39.9	6.8
Victoria	14,191	14,924	15,279	16,194	17,106	24.0	5.3
Queensland	8,022	8,640	10,240	10,998	9,656	13.6	7.5
South Australia	2,285	2,295	2,480	2,680	2,510	3.5	5.6
Western Australia	8,934	9,657	10,406	10,753	10,599	14.9	4.5
Tasmania	391	367	417	457	438	0.6	4.6
Northern Territory	490	532	529	615	672	0.9	8.0
Australian Capital Territory	1,530	1,533	1,687	1,835	1,802	2.5	5.4
Other	0	0	0	0	0	0.0	..
Total services imports (b)	58,369	62,189	67,546	71,632	71,177	100.0	6.1



(a) Excludes imports of *Natural gas* from December 2013 onwards. (b) Includes some confidential and miscellaneous items not included in State and Territory totals.

Based on ABS catalogues 5220.0 and 5302.0.

**TABLE 5: AUSTRALIA'S TRADE BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(percentage change)**

State/Territory	2010-11	2011-12	2012-13	2013-14	2014-15
Goods exports					
New South Wales	16.5	11.5	-8.6	-1.2	1.4
Victoria	6.6	9.9	0.5	10.4	-1.1
Queensland	14.1	7.1	-16.0	0.9	4.8
South Australia	37.6	1.9	-6.1	15.3	-8.2
Western Australia	34.6	7.5	-4.1	12.8	-15.1
Tasmania	6.1	-0.5	-4.5	-9.0	-7.7
Northern Territory	6.3	-0.3	12.9	14.2	-8.9
Australian Capital Territory	-60.0	500.0	-41.7	-85.7	500.0
Total goods exports	22.4	7.6	-6.3	10.0	-6.5
Services exports					
New South Wales	2.7	1.4	2.7	9.1	9.0
Victoria	-1.1	0.9	4.0	5.8	15.8
Queensland	2.5	-2.7	4.2	7.9	8.4
South Australia	0.8	-3.6	5.7	13.6	1.0
Western Australia	0.4	4.6	3.9	3.9	2.1
Tasmania	4.8	1.8	7.0	-2.1	18.7
Northern Territory	-5.9	-7.5	5.5	11.0	10.8
Australian Capital Territory	8.2	22.6	4.7	-1.5	5.1
Total services exports	1.4	1.0	3.6	7.4	9.4
Goods and services exports					
New South Wales	11.2	7.8	-4.8	2.6	4.4
Victoria	3.5	6.4	1.8	8.7	5.0
Queensland	12.2	5.7	-13.2	2.0	5.5
South Australia	30.3	1.1	-4.4	15.1	-6.7
Western Australia	32.5	7.3	-3.7	12.4	-14.3
Tasmania	6.0	-0.3	-3.3	-8.2	-4.2
Northern Territory	4.8	-1.1	12.1	13.9	-7.1
Australian Capital Territory	7.8	23.5	4.2	-2.0	5.5
Total goods and services exports	18.2	6.5	-4.7	9.6	-3.8
Goods imports					
New South Wales	7.2	6.0	-1.9	5.4	8.1
Victoria	6.9	5.0	-1.8	12.7	1.5
Queensland	6.4	20.5	6.0	-0.7	-12.1
South Australia	1.3	11.2	-2.8	16.7	-2.2
Western Australia	-7.9	35.8	-3.6	9.3	-3.8
Tasmania	-10.8	44.7	-24.5	9.1	-0.1
Northern Territory	20.9	12.6	22.7	-31.7	43.5
Australian Capital Territory	75.0	185.7	-50.0	-30.0	142.9
Total goods imports	6.7	14.3	-1.4	5.5	1.0
Services imports					
New South Wales	8.4	7.6	9.4	6.0	1.0
Victoria	9.8	5.2	2.4	6.0	5.6
Queensland	10.5	7.7	18.5	7.4	-12.2
South Australia	19.2	0.4	8.1	8.1	-6.3
Western Australia	1.0	8.1	7.8	3.3	-1.4
Tasmania	8.6	-6.1	13.6	9.6	-4.2
Northern Territory	8.9	8.6	-0.6	16.3	9.3
Australian Capital Territory	8.3	0.2	10.0	8.8	-1.8
Total services imports	8.2	6.5	8.6	6.0	-0.6
Goods and services imports					
New South Wales	7.5	6.3	0.5	5.6	6.4
Victoria	7.5	5.0	-1.0	11.3	2.3
Queensland	7.2	18.0	8.2	0.9	-12.1
South Australia	5.4	8.4	-0.2	14.4	-3.2
Western Australia	-5.8	28.6	-1.1	7.9	-3.3
Tasmania	-4.3	25.4	-13.7	9.3	-1.6
Northern Territory	19.3	12.2	20.1	-27.2	..
Australian Capital Territory	8.5	1.0	9.3	8.5	-1.2
Total goods and services imports	7.0	12.7	0.5	5.6	0.7

Based on ABS catalogues 5220.0 and 5302.0.

Section 2

New South Wales

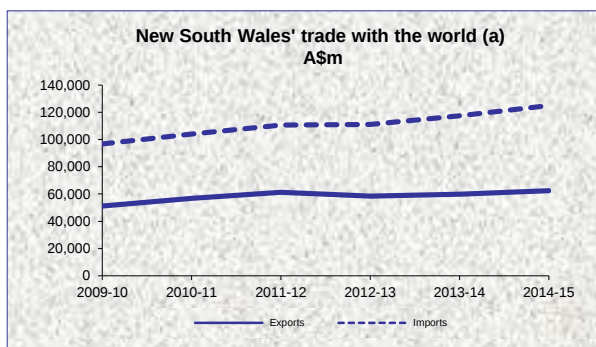
NEW SOUTH WALES



Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	7,513,975	7,618,241
Real Gross State Product growth (%):	2.3	2.4
Real GSP per head growth (%):	0.9	0.9
GSP (current prices) (A\$m):	495,235	513,309
Proportion of Australian GDP (%):	31.3	31.9
Change in real final demand (%):	2.6	3.2
Unemployment rate (%):	5.7	5.9

Goods and services trade:



New South Wales' trade, 2014-15 (a)[#]:

	A\$m		
	Goods	Services	Total
Exports:	37,114	25,384	62,498
Imports:	96,521	28,391	124,912

	% Share of Australian trade		
Exports:	14.5	40.4	19.6
Imports:	35.7	39.9	36.6
Average annual goods and services export growth over the last 5 years:	3.2%		

Goods trade[#]:

New South Wales' major exports, 2014-15 (b):

	A\$m
Coal	12,815
Copper ores & concentrates	2,443
Beef	1,701
Aluminium	1,671
Refined petroleum	1,244
Medical instruments (incl veterinary)	982
Meat (excl beef)	682
Cotton	676
Misc manufactured articles [^]	615
Wool & other animal hair (incl tops)	605

[^]Mainly Orthopaedic appliances

New South Wales' major imports, 2014-15:

	A\$m
Telecom equipment & parts	9,017
Refined petroleum	7,369
Passenger motor vehicles	6,420
Computers	6,245
Medicaments (incl veterinary)	6,114
Medical instruments (incl veterinary)	1,990
Pharm products (excl medicaments)	1,845
Misc manufactured articles [^]	1,758
Office machines	1,634
Goods vehicles	1,541

[^]Mainly Orthopaedic appliances

New South Wales' major export destinations, 2014-15 (b):

	A\$m	% Share
Japan	9,240	24.9
China	5,717	15.4
Republic of Korea	3,285	8.9
United States	2,877	7.8
Taiwan	2,162	5.8

New South Wales' major import sources, 2014-15:

	A\$m	% Share
China	27,086	28.1
United States	11,242	11.6
Japan	6,319	6.5
Germany	5,003	5.2
Republic of Korea	4,855	5.0

Services trade:

New South Wales' major exports, 2014-15:

	A\$m	% Share
Education-related travel	6,722	26.5
Personal travel excl education	4,773	18.8
Prof & management consulting	3,016	11.9

New South Wales' major imports, 2014-15:

	A\$m	% Share
Personal travel excl education	8,162	28.7
Freight transport	3,114	11.0
Prof & management consulting	2,942	10.4

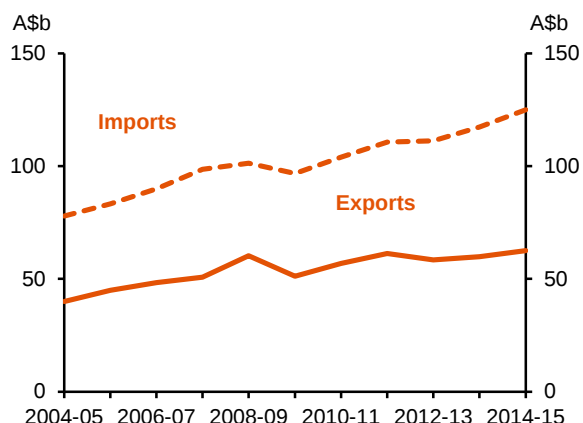
Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. [#]May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

New South Wales' trade highlights – 2014-15

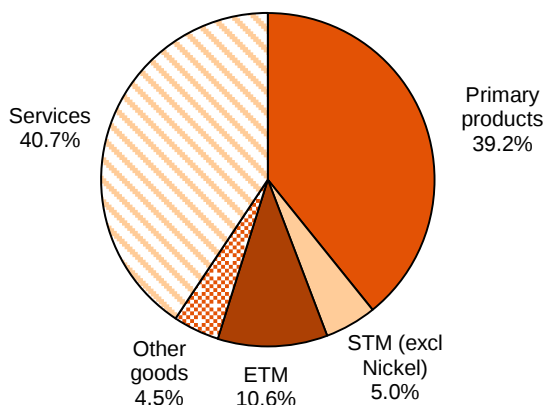
New South Wales' trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2014-15, the value of exports increased 4.4 per cent to \$62.5 billion
 - export volumes rose 5.2 per cent while export prices decreased by 0.8 per cent.
- The value of imports increased 6.4 per cent to \$124.9 billion
 - import volumes increased 4.2 per cent while import prices rose 2.1 per cent.

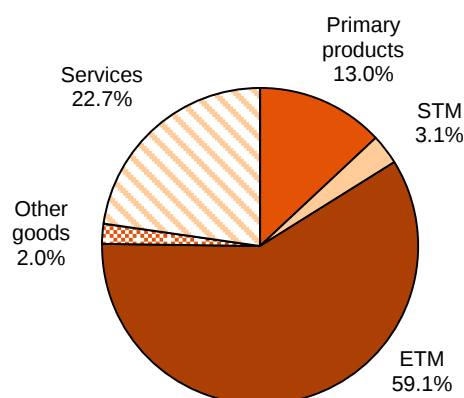
New South Wales' exports by broad category¹



Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* increased 0.2 per cent to \$24.5 billion
 - *Fuels* decreased 5.3 per cent to \$14.2 billion.
- *STM (excl Nickel)* rose 16.4 per cent to \$3.1 billion.
- *ETM* increased 2.2 per cent to \$6.6 billion.
- *Other goods* fell 6.7 per cent to \$2.8 billion.
- *Services* rose 9.0 per cent to \$25.4 billion.

New South Wales' imports by broad category¹



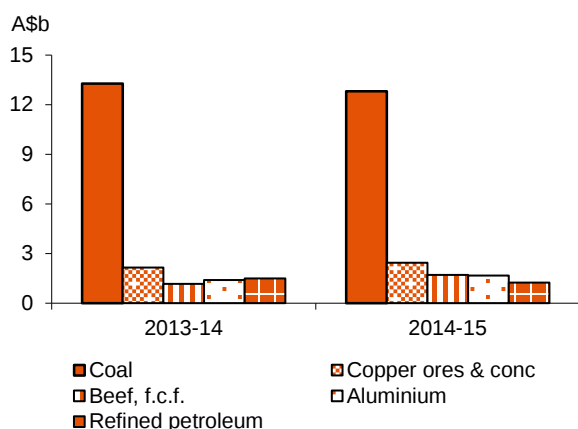
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* increased 6.9 per cent to \$16.3 billion
 - *Fuels* increased 3.3 per cent to \$8.7 billion.
- *STM* increased 7.4 per cent to \$3.8 billion.
- *ETM* increased 8.9 per cent to \$73.8 billion.
- *Other goods* decreased 4.8 per cent to \$2.6 billion.
- *Services* rose 1.0 per cent to \$28.4 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of New South Wales' trade

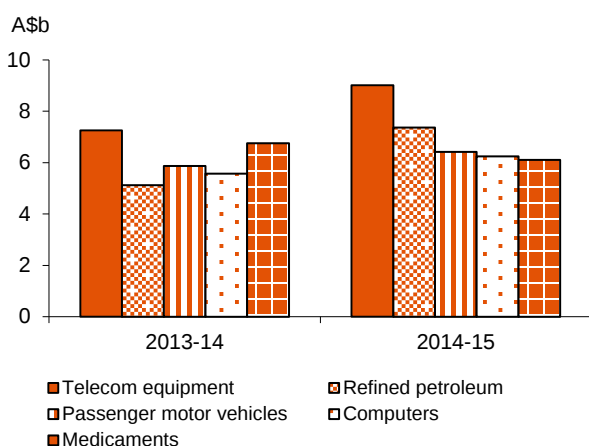
Composition of New South Wales' merchandise exports



Based on ABS trade data on the DFAT STARS database.

- New South Wales' major export commodities in 2014-15 were
 - Coal – down 3.5 per cent to \$12.8 billion
 - Copper ores & concentrates – up 13.0 per cent to \$2.4 billion
 - Beef – up 45.5 per cent to \$1.7 billion
 - Aluminium – up 18.8 per cent to \$1.7 billion
 - Refined petroleum – down 16.3 per cent to \$1.2 billion.

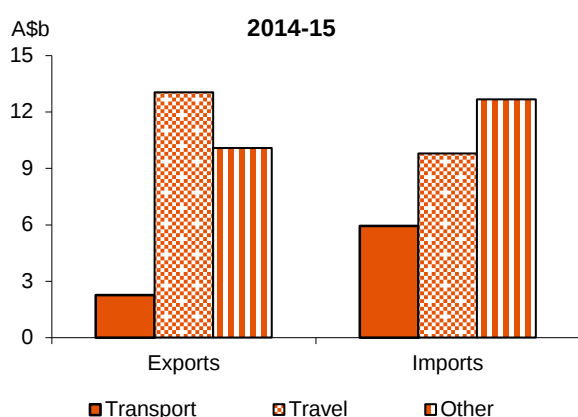
Composition of New South Wales' merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2014-15, New South Wales' major import commodities were
 - Telecom equipment & parts – up 24.3 per cent to \$9.0 billion
 - Refined petroleum – up 43.6 per cent to \$7.4 billion
 - Passenger motor vehicles – up 9.4 per cent to \$6.4 billion
 - Computers – up 12.1 per cent to \$6.2 billion
 - Medicaments (incl veterinary) – down 9.5 per cent to \$6.1 billion.

New South Wales' services trade



Based on ABS catalogue 5368.0.55.003.

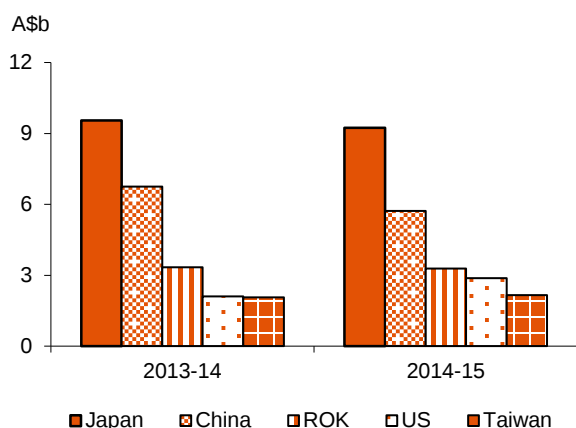
- Services exports rose 9.0 per cent to \$25.4 billion in 2014-15
 - Transport services exports increased 3.2 per cent to \$2.3 billion
 - Travel services rose 8.5 per cent to \$13.0 billion
 - Other services² increased 11.2 per cent to \$10.1 billion.
- In 2014-15, Services imports rose 1.0 per cent to \$28.4 billion
 - Transport services imports decreased 2.1 per cent to \$5.9 billion
 - Travel services fell 3.0 per cent to \$9.8 billion
 - Other services² increased 8.8 per cent to \$12.5 billion.

² Other services consists of services such as: Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services. It excludes Manufacturing services on physical inputs owned by others and Maintenance & repair services *nie*.

Direction of New South Wales' merchandise trade

- China was New South Wales' largest two-way merchandise trading partner in 2014-15, accounting for 24.6 per cent (\$32.8 billion) of total trade.
- Japan (\$15.6 billion) was the second largest, followed by the United States (\$14.1 billion), the Republic of Korea (\$8.1 billion) and Germany (\$5.1 billion).

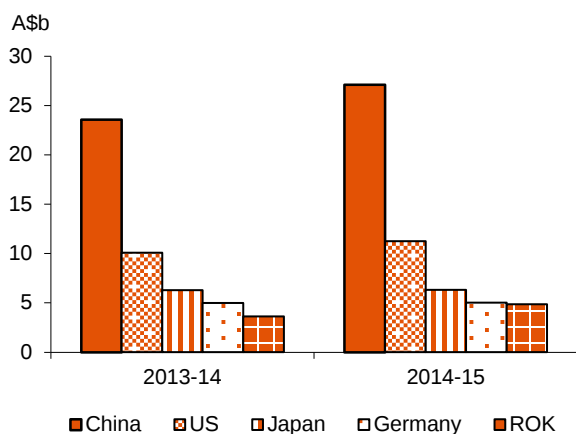
New South Wales' major export markets



- New South Wales' major export markets in 2014-15 were
 - Japan – down 3.3 per cent to \$9.2 billion
 - China – down 15.3 per cent to \$5.7 billion
 - Republic of Korea – down 1.3 per cent to \$3.3 billion
 - United States – up 37.3 per cent to \$2.9 billion
 - Taiwan – up 4.7 per cent to \$2.2 billion.

Based on ABS trade data on the DFAT STARS database.

New South Wales' major import sources



- In 2014-15, New South Wales' major import sources were
 - China – up 15.0 per cent to \$27.1 billion
 - United States – up 11.7 per cent to \$11.2 billion
 - Japan – up 0.4 per cent to \$6.3 billion
 - Germany – up 0.5 per cent to \$5.0 billion
 - Republic of Korea – up 34.6 per cent to \$4.9 billion.

Based on ABS trade data on the DFAT STARS database.

TABLE 6: NEW SOUTH WALES, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	20,605	25,867	24,703	24,414	24,472	0.2	6.8
Unprocessed food	1,416	1,913	2,193	1,383	1,223	-11.5	1.4
Processed food	2,640	2,997	2,897	3,253	4,103	26.2	8.1
Minerals	2,532	2,878	2,729	2,780	3,220	15.8	6.1
Fuels	12,407	15,945	14,717	15,027	14,233	-5.3	7.2
Other primary	1,611	2,134	2,168	1,971	1,693	-14.1	7.1
Manufactures	11,042	10,986	9,542	9,180	9,765	6.4	-2.9
STM (excl Nickel)	3,544	2,928	2,521	2,693	3,134	16.4	-3.0
ETM	7,499	8,058	7,021	6,487	6,631	2.2	-2.9
Other	4,721	3,687	2,798	3,005	2,803	-6.7	-8.8
Total merchandise exports	36,369	40,540	37,043	36,599	37,040	1.2	2.3
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	19	17	20	25	20	-20.0	0.8
Transport	2,334	2,223	2,095	2,199	2,270	3.2	-0.9
Travel	11,133	10,744	10,800	12,012	13,030	8.5	3.2
Other	7,009	7,800	8,424	9,050	10,062	11.2	8.7
Total services exports	20,495	20,784	21,339	23,286	25,382	9.0	4.7
Total goods & services exports	56,864	61,324	58,382	59,885	62,422	4.2	3.2
Percentage distribution							
Merchandise (a)							
Primary products	36.2	42.2	42.3	40.8	39.2		
Unprocessed food	2.5	3.1	3.8	2.3	2.0		
Processed food	4.6	4.9	5.0	5.4	6.6		
Minerals	4.5	4.7	4.7	4.6	5.2		
Fuels	21.8	26.0	25.2	25.1	22.8		
Other primary	2.8	3.5	3.7	3.3	2.7		
Manufactures	19.4	17.9	16.3	15.3	15.6		
STM (excl Nickel)	6.2	4.8	4.3	4.5	5.0		
ETM	13.2	13.1	12.0	10.8	10.6		
Other	8.3	6.0	4.8	5.0	4.5		
Total merchandise exports	64.0	66.1	63.4	61.1	59.3		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	4.1	3.6	3.6	3.7	3.6		
Travel	19.6	17.5	18.5	20.1	20.9		
Other	12.3	12.7	14.4	15.1	16.1		
Total services exports	36.0	33.9	36.6	38.9	40.7		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 7: NEW SOUTH WALES, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	13,219	15,029	14,656	15,234	16,281	6.9	6.9
Unprocessed food	566	626	607	713	810	13.6	9.0
Processed food	3,954	4,294	4,753	5,637	6,227	10.5	10.6
Minerals	335	155	61	54	59	9.2	-28.3
Fuels	7,985	9,561	8,862	8,382	8,659	3.3	5.2
Other primary	380	392	372	448	527	17.4	7.3
Manufactures	66,078	68,547	67,508	71,370	77,671	8.8	3.6
STM	4,406	4,062	3,792	3,579	3,846	7.4	-2.7
ETM	61,672	64,485	63,716	67,790	73,826	8.9	4.0
Other	2,189	2,784	2,517	2,690	2,560	-4.8	6.8
Total merchandise imports	81,486	86,360	84,681	89,293	96,512	8.1	4.2
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	133	192	445	480	191	-60.2	22.0
Transport	5,396	5,671	5,879	6,062	5,934	-2.1	3.7
Travel	8,920	9,241	9,569	10,090	9,789	-3.0	3.4
Other	8,079	9,137	10,615	11,468	12,480	8.8	11.7
Total services imports	22,528	24,241	26,508	28,100	28,394	1.0	6.8
Total goods & services imports	104,014	110,601	111,189	117,393	124,906	6.4	4.8
Percentage distribution							
Merchandise (a)							
Primary products	12.7	13.6	13.2	13.0	13.0		
Unprocessed food	0.5	0.6	0.5	0.6	0.6		
Processed food	3.8	3.9	4.3	4.8	5.0		
Minerals	0.3	0.1	0.1	0.0	0.0		
Fuels	7.7	8.6	8.0	7.1	6.9		
Other primary	0.4	0.4	0.3	0.4	0.4		
Manufactures	63.5	62.0	60.7	60.8	62.2		
STM	4.2	3.7	3.4	3.0	3.1		
ETM	59.3	58.3	57.3	57.7	59.1		
Other	2.1	2.5	2.3	2.3	2.0		
Total merchandise imports	78.3	78.1	76.2	76.1	77.3		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.2	0.4	0.4	0.2		
Transport	5.2	5.1	5.3	5.2	4.8		
Travel	8.6	8.4	8.6	8.6	7.8		
Other	7.8	8.3	9.5	9.8	10.0		
Total services imports	21.7	21.9	23.8	23.9	22.7		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 8: NEW SOUTH WALES
TOP 20 MERCHANDISE EXPORT AND IMPORTS COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2012-13	2013-14	2014-15	% share	% growth	
							2013-14 to 2014-15	5 year trend
Merchandise exports (b)								
		Total	37,043	36,599	37,040	100.0	1.2	2.3
1	321	Coal	13,009	13,277	12,815	34.6	-3.5	7.7
2	283	Copper ores & concentrates	2,018	2,162	2,443	6.6	13.0	4.9
3	011	Beef, f.c.f.	832	1,169	1,701	4.6	45.5	19.0
4	684	Aluminium	1,213	1,406	1,671	4.5	18.8	-1.8
5	334	Refined petroleum	1,422	1,486	1,244	3.4	-16.3	2.1
6	872	Medical instruments (incl veterinary)	582	729	982	2.7	34.7	5.1
7	012	Meat (excl beef), f.c.f.	439	587	682	1.8	16.2	12.8
8	263	Cotton	1,179	1,027	676	1.8	-34.2	20.3
9	899	Misc manufactured articles, nes (c)	513	594	615	1.7	3.5	10.9
10	268	Wool & other animal hair (incl tops)	601	557	605	1.6	8.6	-0.7
11	542	Medicaments (incl veterinary)	1,042	517	516	1.4	-0.2	-20.1
12	112	Alcoholic beverages	479	493	508	1.4	3.0	-2.4
13	041	Wheat	1,216	719	489	1.3	-32.0	-8.2
14	641	Paper & paperboard	331	405	476	1.3	17.5	14.1
15	098	Edible products & preparations, nes	155	200	363	1.0	81.5	24.7
16	287	Other ores & concentrates	291	234	357	1.0	52.6	21.7
17	971	Gold	148	376	351	0.9	-6.6	29.0
18	673	Uncoated flat-rolled iron & steel	288	159	345	0.9	117.0	-22.4
19	592	Starches, inulin & wheat gluten	278	339	320	0.9	-5.6	4.1
20	288	Non-ferrous waste & scrap	259	286	307	0.8	7.3	5.4
Merchandise imports								
		Total	84,681	89,293	96,512	100.0	8.1	4.2
1	764	Telecom equipment & parts	7,288	7,257	9,017	9.3	24.3	8.7
2	334	Refined petroleum	4,448	5,130	7,369	7.6	43.6	31.5
3	781	Passenger motor vehicles	5,640	5,871	6,420	6.7	9.4	6.1
4	752	Computers	5,158	5,572	6,245	6.5	12.1	4.7
5	542	Medicaments (incl veterinary)	7,000	6,756	6,114	6.3	-9.5	-0.9
6	872	Medical instruments (incl veterinary)	1,470	1,716	1,990	2.1	16.0	6.9
7	541	Pharm products (excl medicaments)	1,565	1,610	1,845	1.9	14.6	10.9
8	899	Misc manufactured articles, nes (c)	1,388	1,647	1,758	1.8	6.7	8.3
9	751	Office machines	1,396	1,568	1,634	1.7	4.2	-1.2
10	782	Goods vehicles	1,666	1,505	1,541	1.6	2.4	0.6
11	098	Edible products & preparations, nes	1,257	1,345	1,517	1.6	12.8	7.2
12	874	Measuring & analysing instruments	1,099	1,166	1,452	1.5	24.5	5.5
13	821	Furniture, mattresses & cushions	1,009	1,179	1,399	1.4	18.7	8.3
14	778	Electrical machinery & parts, nes	1,082	1,214	1,382	1.4	13.8	5.7
15	761	Monitors, projectors & TVs	1,184	1,187	1,352	1.4	13.9	-6.5
16	894	Prams, toys, games & sporting goods	958	1,115	1,326	1.4	18.9	3.1
17	775	Household-type equipment, nes	822	949	1,073	1.1	13.1	7.8
18	553	Perfumery & cosmetics (excl soap)	831	948	1,039	1.1	9.6	4.6
19	893	Plastic articles, nes	800	930	1,031	1.1	10.9	6.8
20	845	Other textile clothing	751	895	925	1.0	3.4	6.9

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Orthopaedic appliances*.
Based on ABS data on DFAT STARS database.

**TABLE 9: NEW SOUTH WALES, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned by others	na	na	na	..	..
Maintenance & repair services nie	20	25	20	-20.0	0.8
Transport	2,095	2,199	2,270	3.2	-0.9
Passenger (b)	992	994	999	0.5	-4.0
Freight	58	52	40	-23.1	-10.6
Other	742	805	861	7.0	1.6
Postal & courier services (c)	303	348	370	6.3	5.9
Travel	10,800	12,012	13,030	8.5	3.2
Business	1,388	1,417	1,535	8.3	10.8
Personal	9,412	10,595	11,495	8.5	2.4
Education-related	5,376	5,873	6,722	14.5	1.6
Other	4,036	4,722	4,773	1.1	3.3
Construction	8	66	104	57.6	52.1
Insurance & Pension services	191	217	225	3.7	11.7
Direct insurance	81	93	91	-2.2	7.3
Reinsurance	8	12	14	16.7	0.4
Auxiliary services	91	99	107	8.1	20.1
Pension services	11	13	13	0.0	9.1
Standardised guarantee services	0	0	0	..	..
Financial Services	1,591	1,876	2,731	45.6	22.2
Charges for the use of intellectual property nie	366	378	443	17.2	1.9
Licences to reproduce/distribute computer services	185	178	230	29.2	15.4
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	34	22	31	40.9	..
Franchise & trademarks licensing fees	22	30	3	-90.0	21.3
Other charges for the use of intellectual property	125	148	179	20.9	..
Telecommunication, computer & information	923	910	1,277	40.3	7.3
Telecommunication services	81	90	124	37.8	15.7
Computer & Information services	842	820	1,153	40.6	6.6
Computer services	671	648	970	49.7	6.5
Information services	66	86	81	-5.8	26.0
Other services	105	86	102	18.6	-0.8
Other business services	5,012	5,203	4,759	-8.5	5.1
Research & development services	333	330	361	9.4	5.5
Professional & management consulting services	3,205	3,315	3,016	-9.0	7.9
Legal, accounting, management consulting, public relations & other professional services	2,548	2,694	2,296	-14.8	5.2
Advertising, market research & public opinion polling	657	621	720	15.9	21.1
Technical, trade-related & other business services	1,474	1,558	1,382	-11.3	0.2
Architectural, engineering, scientific & other technical services	360	438	301	-31.3	-9.8
Waste treatment & de-pollution, agricultural & mining services	np	22	11	-50.0	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	644	np	np	..	..
Other business services nie	314	336	389	..	..
Personal, cultural, & recreation services	240	305	426	39.7	4.2
Audiovisual & related services	97	134	133	-0.7	12.0
Other personal, cultural & recreational services	143	171	293	71.3	0.8
Government goods & services nie	93	95	97	2.1	2.9
Total services exports	21,339	23,286	25,382	9.0	4.7

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 10: NEW SOUTH WALES, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned by others	0	0	0	..	..
Maintenance & repair services nie	445	480	191	-60.2	22.0
Transport	5,879	6,062	5,934	-2.1	3.7
Passenger (b)	2,823	2,451	2,425	-1.1	2.0
Freight	2,804	2,958	3,114	5.3	2.7
Other	224	622	366	-41.2	37.1
Postal & courier services (c)	28	31	29	-6.5	-9.5
Travel	9,569	10,090	9,789	-3.0	3.4
Business	1,330	1,271	1,257	-1.1	2.2
Personal	8,239	8,819	8,532	-3.3	3.6
Education-related	354	352	370	5.1	6.3
Other	7,885	8,467	8,162	-3.6	3.5
Construction	0	0	0	..	..
Insurance & Pension services	258	264	287	8.7	-1.2
Direct insurance	94	98	106	8.2	6.7
Reinsurance	26	31	45	45.2	-15.1
Auxiliary services	72	70	73	4.3	0.5
Pension services	65	65	63	-3.1	-1.0
Standardised guarantee services	1	0	0	..	..
Financial Services	788	1,074	1,570	46.2	25.2
Charges for the use of intellectual property nie	2,790	2,898	3,351	15.6	6.1
Licences to reproduce/distribute computer services	1,203	1,363	1,614	18.4	11.6
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	176	204	192	-5.9	-2.9
Franchise & trademarks licensing fees	860	767	977	27.4	1.0
Other charges for the use of intellectual property	551	564	568	0.7	6.2
Telecommunication, computer & information	1,134	1,408	1,536	9.1	13.9
Telecommunication services	76	90	183	103.3	-0.2
Computer & Information services	1,058	1,318	1,353	2.7	16.0
Computer services	903	1,076	1,060	-1.5	14.9
Information services	23	96	107	11.5	67.5
Other services	132	146	186	27.4	11.2
Other business services	4,203	4,568	4,350	-4.8	17.0
Research & development services	128	145	112	-22.8	5.4
Professional & management consulting services	2,852	2,932	2,942	0.3	19.2
Legal, accounting, management consulting, public relations & other professional services	2,597	2,694	2,602	-3.4	18.3
Advertising, market research & public opinion polling	255	238	340	42.9	29.1
Technical, trade-related & other business services	1,223	1,491	1,296	-13.1	14.0
Architectural, engineering, scientific & other technical services	354	710	631	-11.1	19.2
Waste treatment & de-pollution, agricultural & mining services	9	3	1	-66.7	..
Operational leasing services	219	np	98	..	..
Trade-related commission services	67	37	26	-29.7	-26.3
Other business services nie	574	np	540	..	..
Personal, cultural, & recreation services	1,411	1,222	1,350	10.5	3.6
Audiovisual & related services	1,267	1,097	1,128	2.8	1.1
Other personal, cultural & recreational services	144	125	222	77.6	33.4
Government goods & services nie	31	34	36	5.9	3.2
Total services imports	26,508	28,100	28,394	1.0	6.8

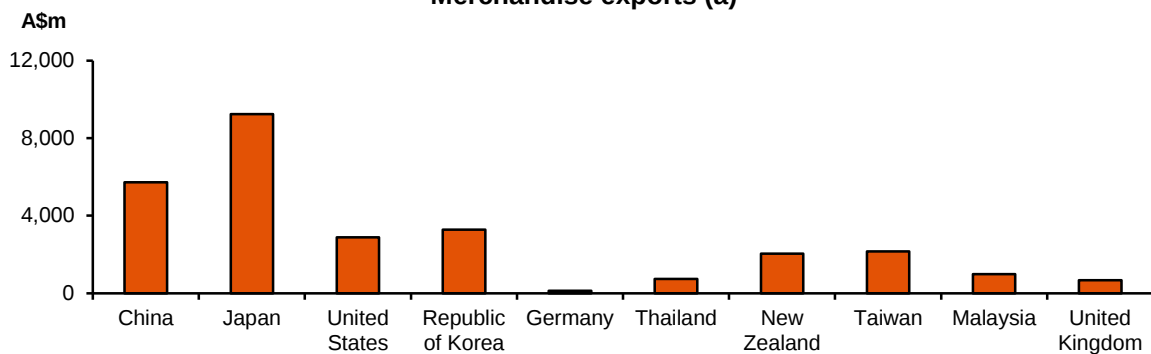
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

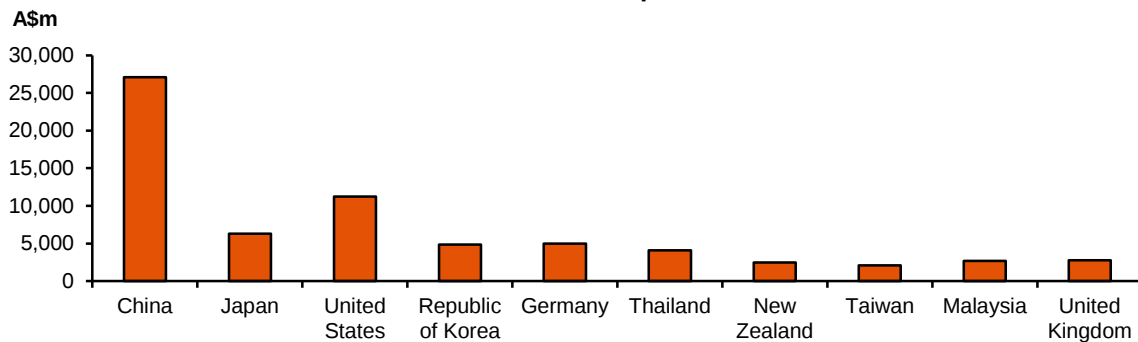
**TABLE 11: NEW SOUTH WALES
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	37,040	100.0	96,512	100.0	-59,472	133,553	100.0	
China	5,717	15.4	27,086	28.1	-21,369	32,802	24.6	1
Japan	9,240	24.9	6,319	6.5	2,921	15,559	11.7	2
United States	2,877	7.8	11,242	11.6	-8,366	14,119	10.6	3
Republic of Korea	3,285	8.9	4,855	5.0	-1,570	8,140	6.1	4
Germany	128	0.3	5,003	5.2	-4,875	5,131	3.8	5
Thailand	739	2.0	4,098	4.2	-3,359	4,838	3.6	6
New Zealand	2,042	5.5	2,472	2.6	-430	4,514	3.4	7
Taiwan	2,162	5.8	2,111	2.2	51	4,273	3.2	8
Malaysia	982	2.7	2,690	2.8	-1,708	3,671	2.7	9
United Kingdom	681	1.8	2,779	2.9	-2,098	3,460	2.6	10
Singapore	452	1.2	2,965	3.1	-2,513	3,417	2.6	11
India	1,337	3.6	1,655	1.7	-318	2,992	2.2	12
Vietnam	461	1.2	2,013	2.1	-1,553	2,474	1.9	13
Italy	275	0.7	2,170	2.2	-1,895	2,445	1.8	14
Switzerland	213	0.6	2,213	2.3	-2,000	2,425	1.8	15
France	50	0.1	1,978	2.0	-1,928	2,028	1.5	16
Ireland	11	0.0	1,473	1.5	-1,462	1,483	1.1	17
Indonesia	516	1.4	843	0.9	-328	1,359	1.0	18
Netherlands	387	1.0	920	1.0	-533	1,308	1.0	19
Hong Kong (b)	729	2.0	518	0.5	210	1,247	0.9	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

**TABLE 12: NEW SOUTH WALES
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

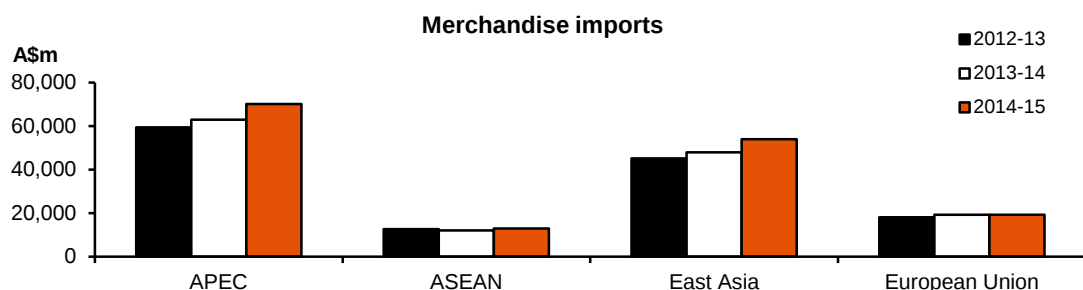
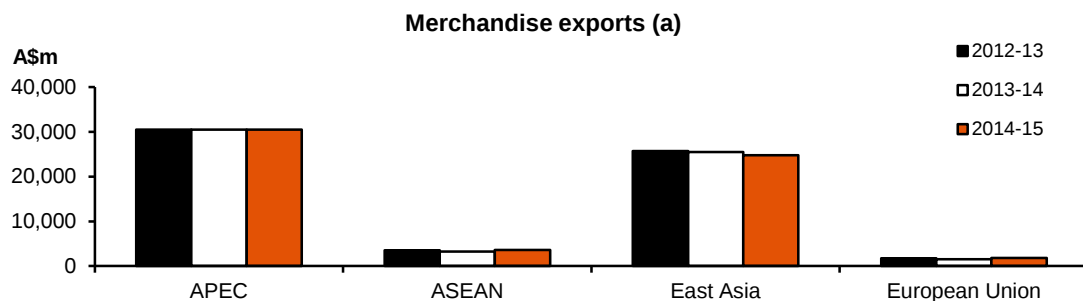
Rank	Country	2012-13	2013-14	2014-15	% share	% growth	
						2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	37,043	36,599	37,040	100.0	1.2	2.3
1	Japan	10,155	9,552	9,240	24.9	-3.3	1.1
2	China	6,426	6,751	5,717	15.4	-15.3	13.9
3	Republic of Korea	3,049	3,328	3,285	8.9	-1.3	-1.2
4	United States	1,929	2,095	2,877	7.8	37.3	2.3
5	Taiwan	2,011	2,064	2,162	5.8	4.7	1.7
6	New Zealand	1,945	2,065	2,042	5.5	-1.1	-1.5
7	India	1,014	816	1,337	3.6	63.8	-2.4
8	Malaysia	657	708	982	2.7	38.7	9.7
9	Thailand	763	634	739	2.0	16.6	-2.8
10	Hong Kong (SAR of China)	491	500	729	2.0	45.8	6.3
11	United Kingdom	498	593	681	1.8	14.8	4.6
12	Indonesia	802	619	516	1.4	-16.6	-8.3
13	Vietnam	256	332	461	1.2	38.9	8.6
14	Singapore	535	579	452	1.2	-21.9	-2.2
15	Papua New Guinea	474	453	388	1.0	-14.3	8.0
16	Netherlands	274	277	387	1.0	39.7	3.8
17	Philippines	443	342	374	1.0	9.4	-3.6
18	United Arab Emirates	266	251	298	0.8	18.7	4.8
19	Italy	242	209	275	0.7	31.6	-6.4
20	Switzerland	221	498	213	0.6	-57.2	15.8
Import sources							
	World	84,681	89,293	96,512	100.0	8.1	4.2
1	China	21,193	23,556	27,086	28.1	15.0	7.0
2	United States	9,407	10,066	11,242	11.6	11.7	4.1
3	Japan	5,884	6,292	6,319	6.5	0.4	2.6
4	Germany	4,481	4,980	5,003	5.2	0.5	4.0
5	Republic of Korea	3,039	3,608	4,855	5.0	34.6	15.0
6	Thailand	3,124	3,354	4,098	4.2	22.2	7.6
7	Singapore	4,335	3,407	2,965	3.1	-13.0	2.0
8	United Kingdom	2,964	2,900	2,779	2.9	-4.2	-0.6
9	Malaysia	2,534	2,430	2,690	2.8	10.7	-4.6
10	New Zealand	2,428	2,720	2,472	2.6	-9.1	-1.6
11	Switzerland	2,098	2,130	2,213	2.3	3.9	7.3
12	Italy	2,240	2,248	2,170	2.2	-3.5	-1.5
13	Taiwan	1,563	1,741	2,111	2.2	21.3	7.3
14	Vietnam	1,323	1,504	2,013	2.1	33.8	22.3
15	France	1,986	1,998	1,978	2.0	-1.0	2.9
16	India	754	977	1,655	1.7	69.4	19.0
17	Ireland	1,192	1,217	1,473	1.5	21.0	-8.4
18	Mexico	994	954	1,006	1.0	5.5	12.3
19	Sweden	981	1,019	972	1.0	-4.6	-0.7
20	Netherlands	715	767	920	1.0	19.9	7.7

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 13: NEW SOUTH WALES
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	30,508	30,495	30,444	82.2	-0.2	2.6
ASEAN	3,505	3,280	3,585	9.7	9.3	-0.0
East Asia	25,674	25,508	24,761	66.8	-2.9	3.3
European Union	1,749	1,567	1,784	4.8	13.8	-0.5
OECD	19,621	19,579	19,995	54.0	2.1	0.4
TPP	16,001	15,753	16,513	44.6	4.8	1.1
Selected geographic regions						
Africa	559	458	299	0.8	-34.7	-12.5
Americas	2,635	2,671	3,502	9.5	31.1	-0.1
Asia	27,772	27,148	27,107	73.2	-0.2	3.2
Europe	2,062	2,157	2,098	5.7	-2.7	0.9
Oceania & Antarctica	2,794	2,906	2,867	7.7	-1.3	0.3
Total merchandise exports	37,043	36,599	37,040	100.0	1.2	2.3
Merchandise imports						
Selected country groups						
APEC	59,380	62,908	70,074	72.6	11.4	5.0
ASEAN	12,752	12,133	13,012	13.5	7.2	2.8
East Asia	45,075	47,874	53,907	55.9	12.6	5.8
European Union	18,067	19,255	19,261	20.0	0.0	1.5
OECD	43,128	46,173	48,659	50.4	5.4	3.3
TPP	28,205	28,545	29,894	31.0	4.7	2.4
Selected geographic regions						
Africa	2,146	1,569	650	0.7	-58.6	-7.2
Americas	12,404	12,847	14,110	14.6	9.8	3.7
Asia	46,765	49,866	56,663	58.7	13.6	5.9
Europe	20,506	21,768	21,914	22.7	0.7	2.1
Oceania & Antarctica	2,581	2,993	2,892	3.0	-3.4	-0.6
Total merchandise imports	84,681	89,293	96,512	100.0	8.1	4.2



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 14: NEW SOUTH WALES
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
China					
Coal	1,884	-32.0	Telecom equipment & parts	5,747	32.6
Copper ores & concentrates	774	28.1	Computers	4,289	5.2
Wool & other animal hair (incl tops)	453	9.4	Furniture, mattresses & cushions	867	16.2
Cotton	385	-44.8	Prams, toys, games & sporting goods	815	17.4
Other ores & concentrates	251	50.3	Office machines	770	-2.4
Total merchandise exports	5,717	-15.3	Total merchandise imports	27,086	15.0
Japan					
Coal	5,573	-8.4	Passenger motor vehicles	2,046	0.3
Copper ores & concentrates	1,355	14.6	Refined petroleum	1,579	4.2
Aluminium	527	54.1	Office machines	368	9.5
Beef, f.c.f.	306	37.8	Goods vehicles	330	-6.0
Coke & semi-coke	90	-29.7	Telecom equipment & parts	135	-2.2
Total merchandise exports	9,240	-3.3	Total merchandise imports	6,319	0.4
United States					
Beef, f.c.f.	628	157.4	Passenger motor vehicles	805	30.0
Medical instruments (incl veterinary)	399	19.8	Medical instruments (incl veterinary)	772	2.9
Alcoholic beverages	253	1.6	Medicaments (incl veterinary)	739	-14.7
Uncoated flat-rolled iron & steel	214	125.3	Telecom equipment & parts	611	18.0
Starches, inulin & wheat gluten	207	-10.0	Misc manufactured articles, nes	560	6.3
Total merchandise exports	2,877	37.3	Total merchandise imports	11,242	11.7
Republic of Korea					
Coal	2,006	3.0	Refined petroleum	2,803	62.5
Beef, f.c.f.	218	13.0	Passenger motor vehicles	637	-4.1
Aluminium	176	77.8	Telecom equipment & parts	101	-4.7
Non-ferrous waste & scrap	59	15.7	Monitors, projectors & TVs	92	21.1
Other ores & concentrates	58	65.7	Electronic integrated circuits	52	44.4
Total merchandise exports	3,285	-1.3	Total merchandise imports	4,855	34.6
Germany					
Medical instruments (incl veterinary)	16	14.3	Medicaments (incl veterinary)	1,051	-0.4
Telecom equipment & parts	10	-16.7	Passenger motor vehicles	1,034	7.8
Medicaments (incl veterinary)	6	-40.0	Pharm products (excl medicaments)	205	25.0
Alcoholic beverages	5	-28.6	Measuring & analysing instruments	136	-2.2
Beef, f.c.f.	4	33.3	Medical instruments (incl veterinary)	131	13.9
Total merchandise exports	128	5.8	Total merchandise imports	5,003	0.5

(a) Australian produced.

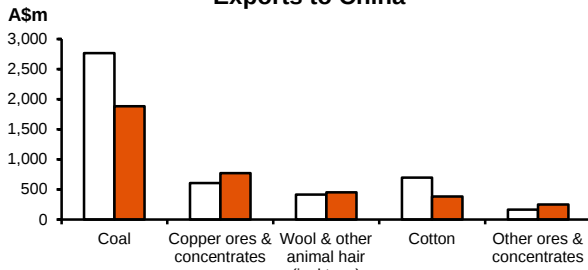
Based on ABS data on the DFAT STARS database.

NEW SOUTH WALES MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

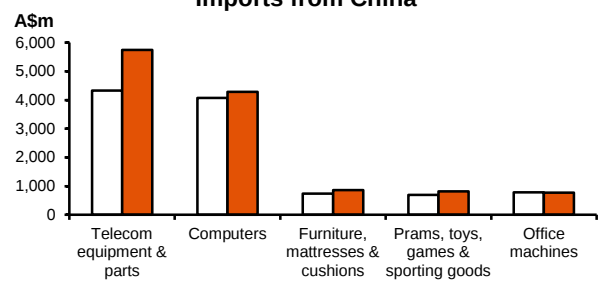
□ 2013-14

■ 2014-15

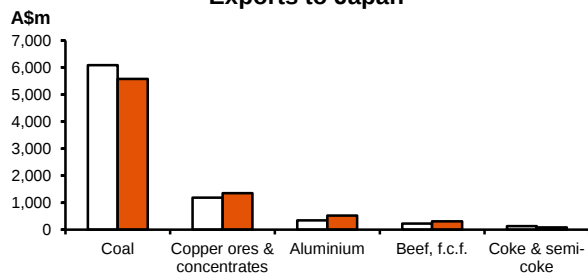
Exports to China



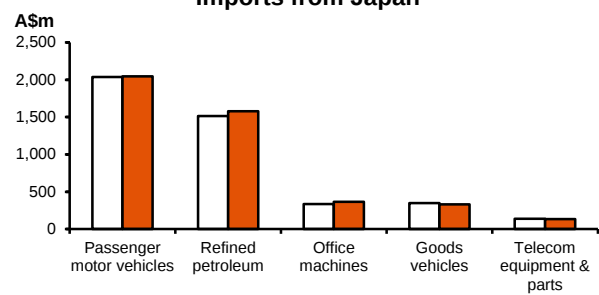
Imports from China



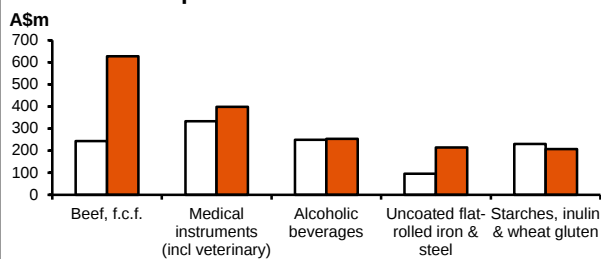
Exports to Japan



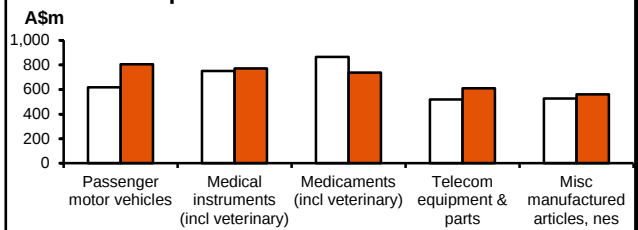
Imports from Japan



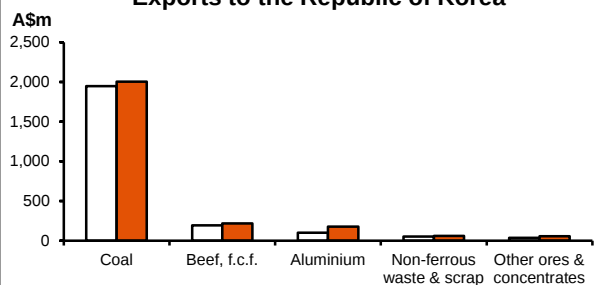
Exports to the United States



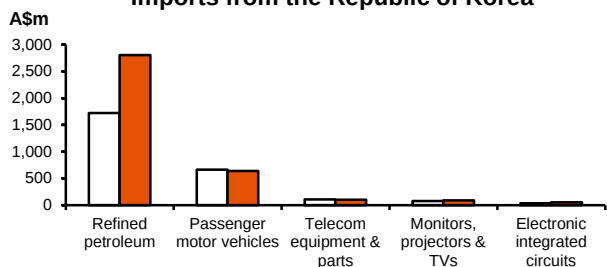
Imports from the United States



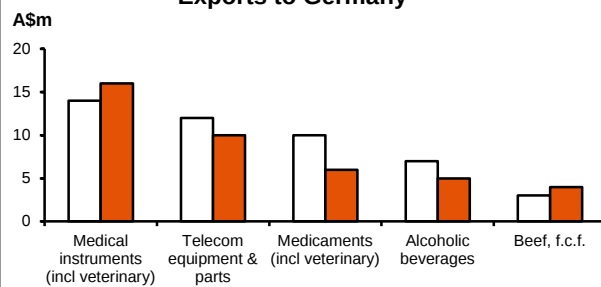
Exports to the Republic of Korea



Imports from the Republic of Korea



Exports to Germany



Imports from Germany

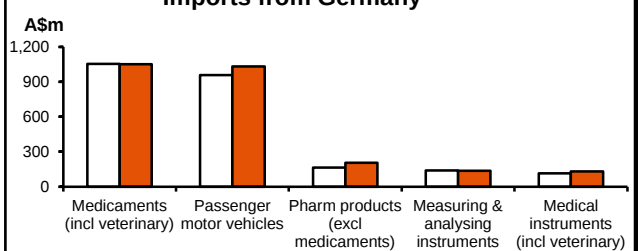


TABLE 14: NEW SOUTH WALES
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
Thailand					
Coal	199	121.1	Goods vehicles	890	26.4
Aluminium	164	-11.8	Passenger motor vehicles	589	37.9
Uncoated flat-rolled iron & steel	52	116.7	Jewellery	217	24.7
Cotton	50	-46.8	Heating & cooling equipment & parts	181	11.7
Other ores & concentrates	27	..	Computers	164	47.7
Total merchandise exports	739	16.6	Total merchandise imports	4,098	22.2
New Zealand					
Medicaments (incl veterinary)	129	3.2	Tobacco, manufactured	467	14.7
Medical instruments (incl veterinary)	97	12.8	Edible products & preparations, nes	261	50.9
Paper & paperboard	81	26.6	Alcoholic beverages	109	-4.4
Animal feed	80	-10.1	Wood, simply worked	96	4.3
Cereal preparations	76	8.6	Medicaments (incl veterinary)	82	-10.9
Total merchandise exports	2,042	-1.1	Total merchandise imports	2,472	-9.1
Taiwan					
Coal	1,428	7.1	Refined petroleum	479	77.4
Aluminium	167	5.7	Telecom equipment & parts	259	-6.8
Beef, f.c.f.	41	-19.6	Computers	115	49.4
Wheat	31	19.2	Prams, toys, games & sporting goods	68	1.5
Copper ores & concentrates	20	..	Electronic integrated circuits	61	56.4
Total merchandise exports	2,162	4.7	Total merchandise imports	2,111	21.3
Malaysia					
Coal	520	99.2	Monitors, projectors & TVs	361	17.2
Aluminium	104	-13.3	Computers	306	37.2
Cotton	31	40.9	Telecom equipment & parts	244	8.0
Medicaments (incl veterinary)	19	-20.8	Electronic integrated circuits	177	58.0
Meat (excl beef), f.c.f.	17	70.0	Household-type equipment, nes	168	25.4
Total merchandise exports	982	38.7	Total merchandise imports	2,690	10.7
United Kingdom					
Misc manufactured articles, nes	257	14.7	Passenger motor vehicles	405	3.3
Beef, f.c.f.	58	5.5	Medicaments (incl veterinary)	392	-34.3
Alcoholic beverages	57	-6.6	Printed matter	202	6.9
Meat (excl beef), f.c.f.	29	20.8	Pharm products (excl medicaments)	183	7.0
Coke & semi-coke	23	..	Alcoholic beverages	132	-10.8
Total merchandise exports	681	14.8	Total merchandise imports	2,779	-4.2

(a) Australian produced.

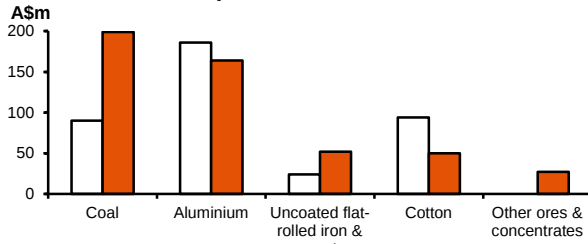
Based on ABS data on the DFAT STARS database.

NEW SOUTH WALES MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

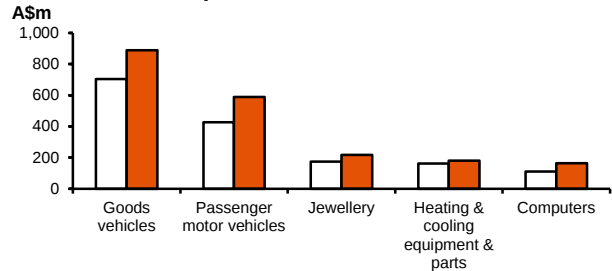
□ 2013-14

■ 2014-15

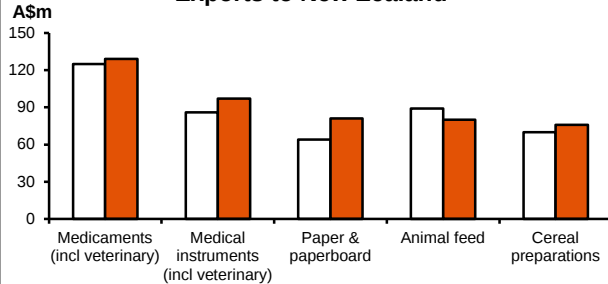
Exports to Thailand



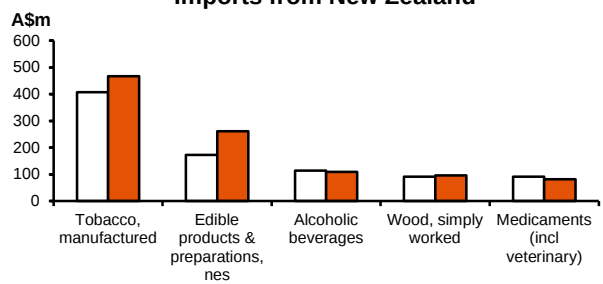
Imports from Thailand



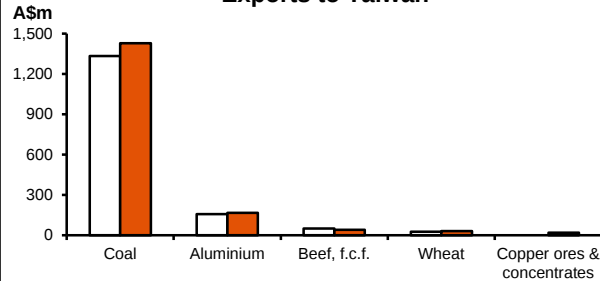
Exports to New Zealand



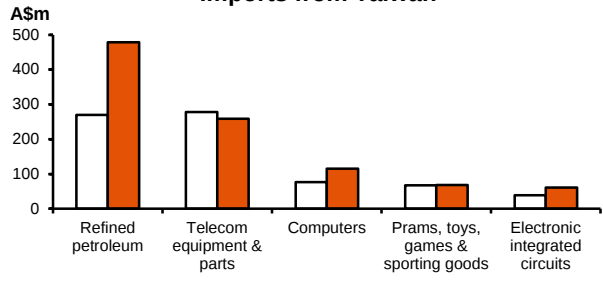
Imports from New Zealand



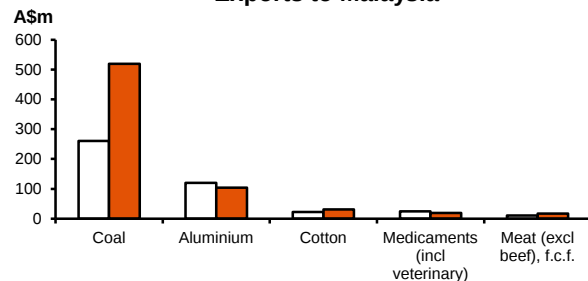
Exports to Taiwan



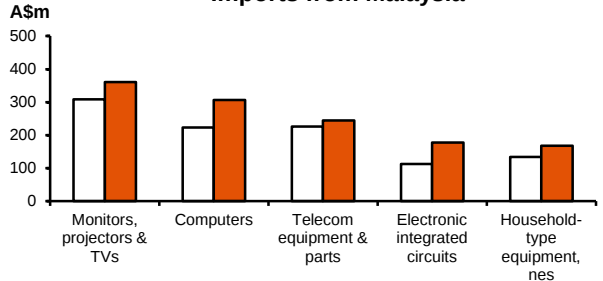
Imports from Taiwan



Exports to Malaysia



Imports from Malaysia



Exports to the United Kingdom



Imports from the United Kingdom

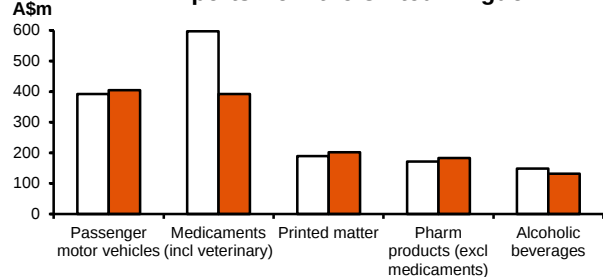


TABLE 15: NEW SOUTH WALES
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Coal	11,803	-7.0	Telecom equipment & parts	8,630	24.7
Copper ores & concentrates	2,325	9.2	Refined petroleum	6,740	34.5
Aluminium	1,561	14.4	Computers	6,028	12.0
Beef, f.c.f.	1,545	48.7	Passenger motor vehicles	4,152	8.9
Medical instruments (incl veterinary)	698	30.2	Office machines	1,532	4.8
Total merchandise exports	30,444	-0.2	Total merchandise imports	70,074	11.4
ASEAN					
Coal	766	105.9	Telecom equipment & parts	1,509	20.9
Aluminium	514	-7.2	Refined petroleum	1,162	-16.6
Cotton	202	-14.4	Computers	971	33.6
Copper ores & concentrates	177	17.2	Goods vehicles	892	26.2
Wheat	139	-21.9	Edible products & preparations, nes	729	6.7
Total merchandise exports	3,585	9.3	Total merchandise imports	13,012	7.2
East Asia					
Coal	11,657	-6.8	Telecom equipment & parts	7,807	27.0
Copper ores & concentrates	2,325	9.2	Refined petroleum	6,689	34.5
Aluminium	1,444	8.5	Computers	5,442	9.9
Beef, f.c.f.	851	13.9	Passenger motor vehicles	3,280	4.4
Cotton	621	-36.8	Office machines	1,455	4.4
Total merchandise exports	24,761	-2.9	Total merchandise imports	53,907	12.6
European Union					
Misc manufactured articles, nes	262	14.4	Medicaments (incl veterinary)	3,565	-12.8
Medical instruments (incl veterinary)	258	47.4	Passenger motor vehicles	2,053	7.7
Alcoholic beverages	107	2.9	Pharm products (excl medicaments)	1,247	20.4
Wool & other animal hair (incl tops)	106	7.1	Misc manufactured articles, nes	523	8.5
Coal	89	9.9	Measuring & analysing instruments	456	16.0
Total merchandise exports	1,784	13.8	Total merchandise imports	19,261	0.0
OECD					
Coal	7,861	-5.3	Passenger motor vehicles	5,616	6.2
Copper ores & concentrates	1,355	-1.4	Medicaments (incl veterinary)	5,406	-7.4
Beef, f.c.f.	1,310	71.5	Refined petroleum	4,447	34.9
Aluminium	839	76.3	Pharm products (excl medicaments)	1,718	16.6
Medical instruments (incl veterinary)	836	28.4	Medical instruments (incl veterinary)	1,540	10.3
Total merchandise exports	19,995	2.1	Total merchandise imports	48,659	5.4

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

NEW SOUTH WALES SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

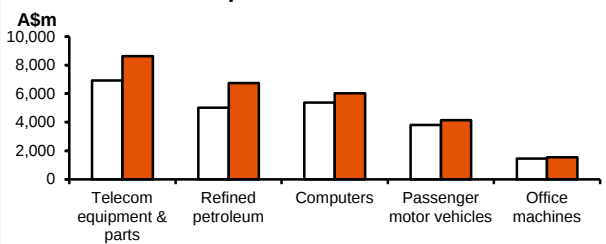
□ 2013-14

■ 2014-15

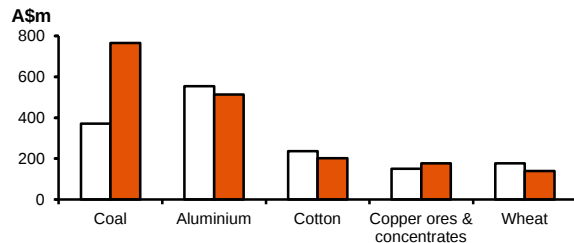
Exports to APEC



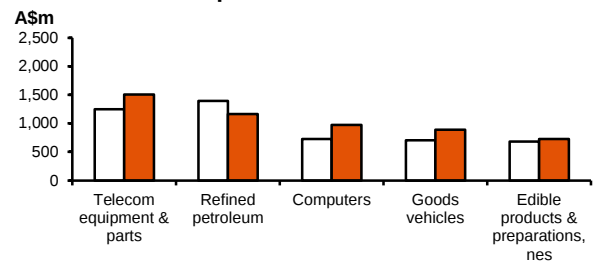
Imports from APEC



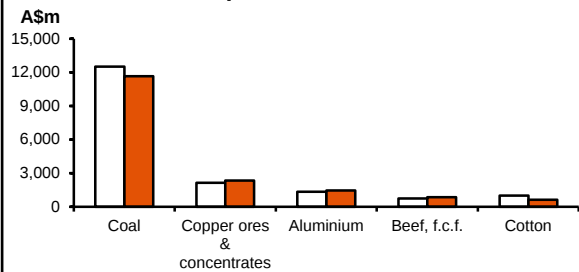
Exports to ASEAN



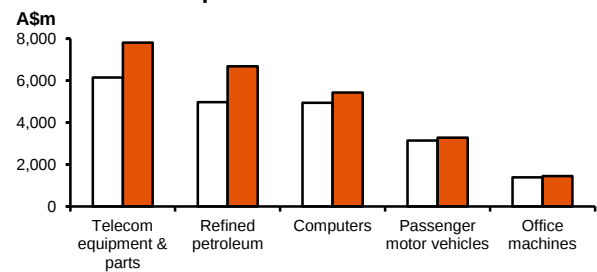
Imports from ASEAN



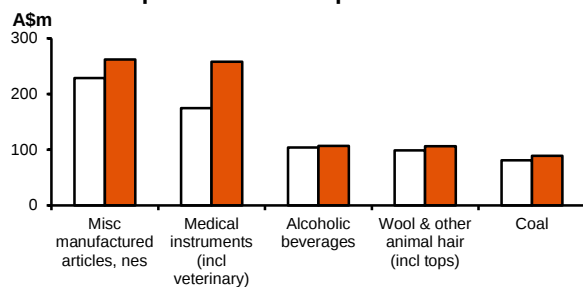
Exports to East Asia



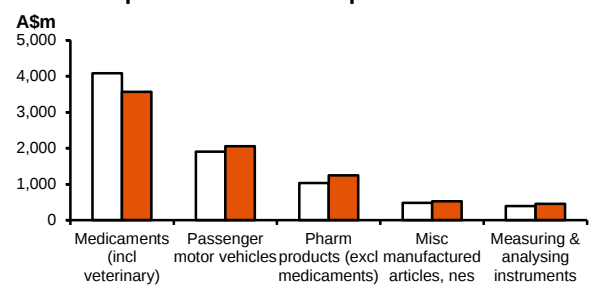
Imports from East Asia



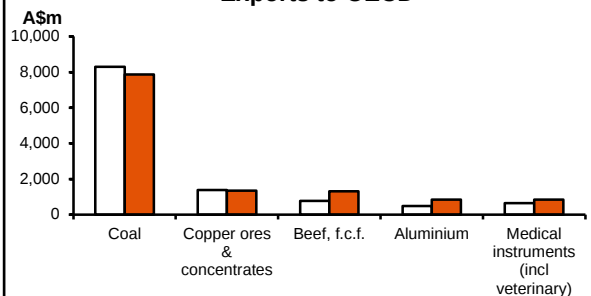
Exports to the European Union



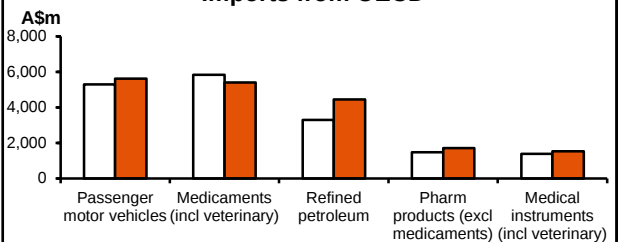
Imports from the European Union



Exports to OECD



Imports from OECD



Section 3

Victoria



Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	5,838,748	5,938,119
Real Gross State Product growth (%):	1.0	2.5
Real GSP per head growth (%):	-0.8	0.7
GSP (current prices) (A\$m):	346,881	360,550
Proportion of Australian GDP (%):	21.9	22.4
Change in real final demand (%):	1.8	2.5
Unemployment rate (%):	6.2	6.4

Goods and services trade:



Victoria's trade, 2014-15 (a)[#]:

	A\$m		
	Goods	Services	Total
Exports:	23,709	15,746	39,455
Imports:	66,958	17,106	84,064
	% Share of Australian trade		
Exports:	9.3	25.1	12.4
Imports:	24.8	24.0	24.6
Average annual goods and services export growth over the last 5 years:	5.1%		

Goods trade[#]:

Victoria's major exports, 2014-15 (b):

	A\$m
Wool & other animal hair (incl tops)	1,528
Beef	1,498
Passenger motor vehicles	1,433
Meat (excl beef)	1,368
Milk, cream, whey & yoghurt	1,166
Aluminium	842
Fruit & nuts	754
Cheese & curd	673
Wheat	654
Edible products & preparations	629

Victoria's major imports, 2014-15:

	A\$m
Passenger motor vehicles	5,983
Crude petroleum	4,832
Refined petroleum	1,922
Goods vehicles	1,740
Vehicle parts & accessories	1,471
Computers	1,315
Furniture, mattresses & cushions	1,253
Telecom equipment & parts	1,252
Other textile clothing	1,172
Footwear	1,079

Victoria's major export destinations, 2014-15 (b):

	A\$m	% Share
China	4,258	18.0
United States	2,697	11.4
New Zealand	1,937	8.2
Japan	1,804	7.6
Saudi Arabia	1,001	4.2

Victoria's major import sources, 2014-15:

	A\$m	% Share
China	16,134	24.1
United States	8,145	12.2
Japan	4,172	6.2
Germany	3,781	5.6
Thailand	3,438	5.1

Services trade:

Victoria's major exports, 2014-15:

	A\$m	% Share
Education-related travel	5,615	35.7
Personal travel excl education	3,301	21.0
Prof & management consulting	1,409	8.9

Victoria's major imports, 2014-15:

	A\$m	% Share
Personal travel excl education	6,025	35.2
Freight transport	2,774	16.2
Prof & management consulting	1,614	9.4

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Victoria's trade highlights – 2014-15

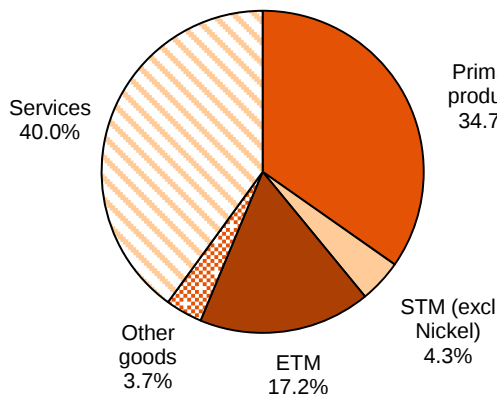
Victoria's trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2014-15, the value of exports increased 5.0 per cent to \$39.5 billion
 - export volumes rose 3.2 per cent while export prices increased 1.7 per cent.
- The value of imports increased 2.3 per cent to \$84.1 billion
 - import volumes increased 0.8 per cent while import prices rose 1.5 per cent.

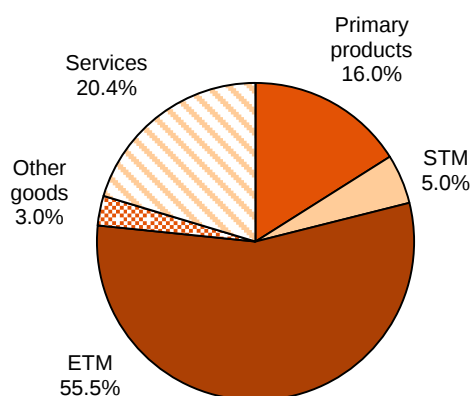
Victoria's exports by broad category¹



Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* decreased 2.4 per cent to \$13.7 billion
 - *Processed food* increased 8.0 per cent to \$6.5 billion.
- *STM (excl Nickel)* fell 5.3 per cent to \$1.7 billion.
- *ETM* increased 1.3 per cent to \$6.8 billion.
- *Other goods* fell 0.1 per cent to \$1.5 billion.
- *Services* rose 15.8 per cent to \$15.7 billion.

Victoria's imports by broad category¹



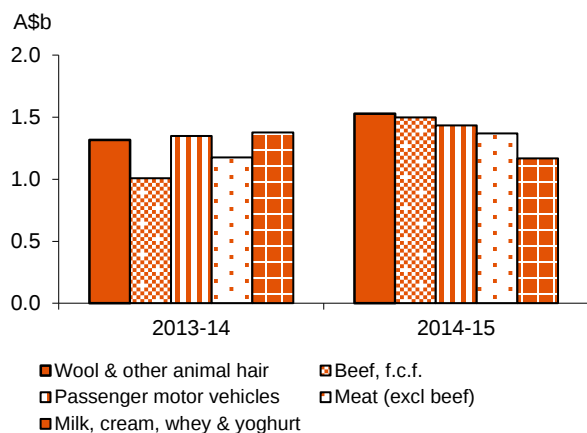
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* decreased 12.6 per cent to \$13.5 billion
 - *Fuels* decreased 26.0 per cent to \$7.0 billion.
- *STM* rose 7.4 per cent to \$4.2 billion.
- *ETM* increased 5.4 per cent to \$46.7 billion.
- *Other goods* rose 1.3 per cent to \$2.5 billion.
- *Services* increased 11.3 per cent to \$17.1 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Victoria's trade

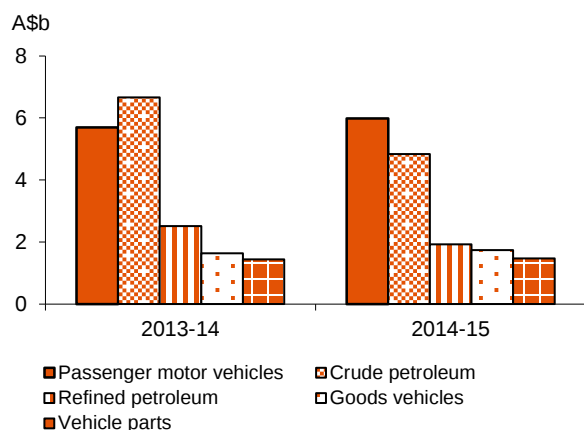
Composition of Victoria's merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Victoria's major export commodities in 2014-15 were
 - *Wool & other animal hair (incl tops)* – up 16.0 per cent to \$1.5 billion
 - *Beef* – up 48.8 per cent to \$1.5 billion
 - *Passenger motor vehicles* – up 6.3 per cent to \$1.4 billion
 - *Meat (excl beef), f.c.f.* – up 16.4 per cent to \$1.4 billion
 - *Milk, cream, whey & yoghurt* – down 15.3 per cent to \$1.2 billion.

Composition of Victoria's merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2014-15, Victoria's major import commodities were
 - *Passenger motor vehicles* – up 5.1 per cent to \$6.0 billion
 - *Crude petroleum* – down 27.5 per cent to \$4.8 billion
 - *Refined petroleum* – down 23.6 per cent to \$1.9 billion
 - *Goods vehicles* – up 6.1 per cent to \$1.7 billion
 - *Vehicle parts & accessories* – up 2.2 per cent to \$1.5 billion.

Victoria's services trade



Based on ABS catalogue 5368.0.55.003.

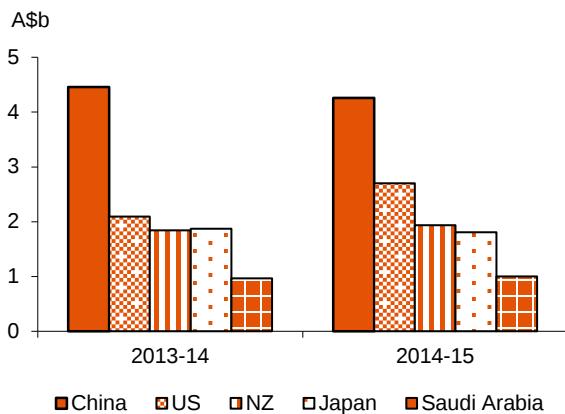
- *Services* exports rose 15.8 per cent to \$15.7 billion in 2014-15
 - *Transport* services exports increased 8.0 per cent to \$1.7 billion
 - *Travel* services rose 14.9 per cent to \$9.8 billion
 - *Other services*² increased 21.3 per cent to \$4.2 billion.
- In 2014-15, *Services* imports rose 5.6 per cent to \$17.1 billion
 - *Transport* services imports increased 4.6 per cent to \$4.5 billion
 - *Travel* services fell 2.8 per cent to \$7.3 billion
 - *Other services*² increased 22.1 per cent to \$5.3 billion.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services* *nie*.

Direction of Victoria's merchandise trade

- China was Victoria's largest two-way merchandise trading partner in 2014-15, accounting for 22.5 per cent (\$20.4 billion) of total trade.
- The United States (\$10.8 billion) was the second largest, followed by Japan (\$6.0 billion), New Zealand (\$4.6 billion) and Thailand (\$4.1 billion).

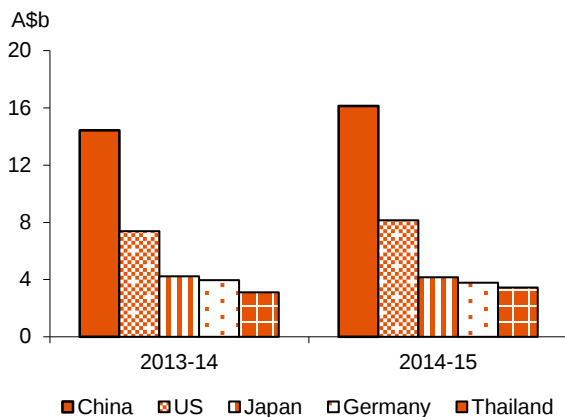
Victoria's major export markets



- Victoria's major export markets in 2014-15 were
 - China – down 4.5 per cent to \$4.3 billion
 - United States – up 28.9 per cent to \$2.7 billion
 - New Zealand – up 5.3 per cent to \$1.9 billion
 - Japan – down 3.5 per cent to \$1.8 billion
 - Saudi Arabia – up 3.9 per cent to \$1.0 billion.

Based on ABS trade data on the DFAT STARS database.

Victoria's major import sources



- In 2014-15, Victoria's major import sources were
 - China – up 11.8 per cent to \$16.1 billion
 - United States – up 10.5 per cent to \$8.1 billion
 - Japan – down 1.3 per cent to \$4.2 billion
 - Germany – down 4.5 per cent to \$3.8 billion
 - Thailand – up 10.7 per cent to \$3.4 billion.

Based on ABS trade data on the DFAT STARS database.

TABLE 16: VICTORIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	9,990	11,634	12,355	14,006	13,675	-2.4	10.5
Unprocessed food	1,708	2,522	2,972	3,140	2,616	-16.7	17.9
Processed food	4,803	4,809	4,958	6,060	6,542	8.0	8.0
Minerals	404	444	427	472	521	10.3	10.1
Fuels	774	1,212	1,429	1,805	1,402	-22.3	17.2
Other primary	2,302	2,647	2,569	2,529	2,594	2.6	7.1
Manufactures	8,320	8,086	8,018	8,498	8,488	-0.1	-0.7
STM (excl Nickel)	2,013	1,914	1,784	1,795	1,699	-5.3	-3.5
ETM	6,308	6,171	6,234	6,703	6,788	1.3	0.1
Other	1,336	1,877	1,338	1,459	1,458	-0.1	5.6
Total merchandise exports	19,647	21,597	21,711	23,963	23,620	-1.4	5.4
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	5	4	4	7	5	-28.6	0.3
Transport	1,514	1,481	1,418	1,563	1,688	8.0	2.9
Travel	7,757	7,802	7,755	8,549	9,827	14.9	3.5
Other	2,983	3,077	3,676	3,483	4,226	21.3	7.9
Total services exports	12,259	12,364	12,853	13,602	15,746	15.8	4.5
Total goods & services exports	31,906	33,961	34,564	37,565	39,366	4.8	5.1
Percentage distribution							
Merchandise (a)							
Primary products	31.3	34.3	35.7	37.3	34.7		
Unprocessed food	5.4	7.4	8.6	8.4	6.6		
Processed food	15.1	14.2	14.3	16.1	16.6		
Minerals	1.3	1.3	1.2	1.3	1.3		
Fuels	2.4	3.6	4.1	4.8	3.6		
Other primary	7.2	7.8	7.4	6.7	6.6		
Manufactures	26.1	23.8	23.2	22.6	21.6		
STM (excl Nickel)	6.3	5.6	5.2	4.8	4.3		
ETM	19.8	18.2	18.0	17.8	17.2		
Other	4.2	5.5	3.9	3.9	3.7		
Total merchandise exports	61.6	63.6	62.8	63.8	60.0		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	4.7	4.4	4.1	4.2	4.3		
Travel	24.3	23.0	22.4	22.8	25.0		
Other	9.3	9.1	10.6	9.3	10.7		
Total services exports	38.4	36.4	37.2	36.2	40.0		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 17: VICTORIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	11,365	12,518	12,680	15,419	13,470	-12.6	7.4
Unprocessed food	610	634	624	750	870	16.1	8.2
Processed food	3,494	3,674	3,708	4,547	4,832	6.3	8.3
Minerals	61	58	73	60	77	29.2	11.5
Fuels	6,601	7,568	7,728	9,405	6,959	-26.0	6.9
Other primary	599	585	547	658	732	11.2	4.5
Manufactures	43,142	44,692	43,678	48,256	50,927	5.5	4.0
STM	3,586	3,379	3,398	3,947	4,240	7.4	3.3
ETM	39,556	41,313	40,279	44,309	46,686	5.4	4.1
Other	2,298	2,409	2,189	2,287	2,546	11.3	1.9
Total merchandise imports	56,805	59,619	58,547	65,963	66,942	1.5	4.6
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	83	139	59	82	56	-31.7	-6.5
Transport	3,968	4,167	4,242	4,340	4,539	4.6	4.3
Travel	6,255	6,630	6,948	7,469	7,259	-2.8	5.1
Other	3,885	3,988	4,030	4,303	5,252	22.1	6.8
Total services imports	14,191	14,924	15,279	16,194	17,106	5.6	5.3
Total goods & services imports	70,996	74,543	73,826	82,157	84,048	2.3	4.8
Percentage distribution							
Merchandise (a)							
Primary products	16.0	16.8	17.2	18.8	16.0		
Unprocessed food	0.9	0.8	0.8	0.9	1.0		
Processed food	4.9	4.9	5.0	5.5	5.7		
Minerals	0.1	0.1	0.1	0.1	0.1		
Fuels	9.3	10.2	10.5	11.4	8.3		
Other primary	0.8	0.8	0.7	0.8	0.9		
Manufactures	60.8	60.0	59.2	58.7	60.6		
STM	5.1	4.5	4.6	4.8	5.0		
ETM	55.7	55.4	54.6	53.9	55.5		
Other	3.2	3.2	3.0	2.8	3.0		
Total merchandise imports	80.0	80.0	79.3	80.3	79.6		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.2	0.1	0.1	0.1		
Transport	5.6	5.6	5.7	5.3	5.4		
Travel	8.8	8.9	9.4	9.1	8.6		
Other	5.5	5.3	5.5	5.2	6.2		
Total services imports	20.0	20.0	20.7	19.7	20.4		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 18: VICTORIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

							% growth	
Rank	SITC	Commodity	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (b)								
		Total	21,711	23,963	23,620	100.0	-1.4	5.4
1	268	Wool & other animal hair (incl tops)	1,329	1,317	1,528	6.5	16.0	8.2
2	011	Beef, f.c.f.	652	1,007	1,498	6.3	48.8	20.4
3	781	Passenger motor vehicles	1,257	1,348	1,433	6.1	6.3	-0.3
4	012	Meat (excl beef), f.c.f.	894	1,175	1,368	5.8	16.4	13.7
5	022	Milk, cream, whey & yoghurt	966	1,377	1,166	4.9	-15.3	6.1
6	684	Aluminium	1,013	1,010	842	3.6	-16.6	-5.3
7	057	Fruit & nuts	427	717	754	3.2	5.2	29.7
8	024	Cheese & curd	685	648	673	2.8	3.9	3.2
9	041	Wheat	1,067	1,027	654	2.8	-36.3	11.1
10	098	Edible products & preparations, nes	585	582	629	2.7	8.1	9.7
11	334	Refined petroleum	674	679	598	2.5	-11.9	4.2
12	792	Aircraft, spacecraft & parts	278	526	582	2.5	10.6	50.9
13	542	Medicaments (incl veterinary)	447	519	448	1.9	-13.7	-8.8
14	211	Hides & skins, raw (excl furskins)	381	436	442	1.9	1.4	5.5
15	342	Liquefied propane & butane	313	527	310	1.3	-41.2	15.9
16	641	Paper & paperboard	270	313	308	1.3	-1.6	3.9
17	784	Vehicle parts & accessories	264	302	291	1.2	-3.6	2.8
18	001	Live animals (excl seafood)	235	298	271	1.1	-9.1	0.9
19	222	Oil-seeds & oleaginous fruits, soft	721	445	264	1.1	-40.7	67.8
20	541	Pharm products (excl medicaments)	249	248	260	1.1	4.8	6.4
Merchandise imports								
		Total	58,547	65,963	66,942	100.0	1.5	4.6
1	781	Passenger motor vehicles	5,381	5,693	5,983	8.9	5.1	5.6
2	333	Crude petroleum	5,440	6,668	4,832	7.2	-27.5	9.2
3	334	Refined petroleum	2,097	2,517	1,922	2.9	-23.6	3.2
4	782	Goods vehicles	1,649	1,640	1,740	2.6	6.1	4.6
5	784	Vehicle parts & accessories	1,422	1,440	1,471	2.2	2.2	1.5
6	752	Computers	988	1,065	1,315	2.0	23.5	8.6
7	821	Furniture, mattresses & cushions	950	1,097	1,253	1.9	14.2	9.0
8	764	Telecom equipment & parts	1,053	1,153	1,252	1.9	8.6	5.1
9	845	Other textile clothing	881	1,048	1,172	1.8	11.8	9.4
10	851	Footwear	831	954	1,079	1.6	13.1	10.2
11	893	Plastic articles, nes	808	955	1,077	1.6	12.8	8.5
12	778	Electrical machinery & parts, nes	859	943	1,019	1.5	8.1	4.9
13	894	Prams, toys, games & sporting goods	871	1,012	997	1.5	-1.5	-0.7
14	874	Measuring & analysing instruments	815	869	901	1.3	3.7	1.8
15	699	Manufactures of base metal, nes	682	796	875	1.3	9.9	5.1
16	542	Medicaments (incl veterinary)	918	796	832	1.2	4.5	-6.0
17	713	Internal combustion piston engines	768	814	796	1.2	-2.2	1.6
18	842	Women's clothing (excl knitted)	581	681	779	1.2	14.4	10.5
19	541	Pharm products (excl medicaments)	675	660	742	1.1	12.4	9.5
20	741	Heating & cooling equipment & parts	480	571	672	1.0	17.7	4.5

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.
Based on ABS data on DFAT STARS database.

**TABLE 19: VICTORIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned by others	na	na	na	..	..
Maintenance & repair services nie	4	7	5	-28.6	0.3
Transport	1,418	1,563	1,688	8.0	2.9
Passenger (b)	523	549	592	7.8	0.4
Freight	40	33	27	-18.2	-8.5
Other	564	640	699	9.2	4.1
Postal & courier services (c)	291	341	370	8.5	6.7
Travel	7,755	8,549	9,827	14.9	3.5
Business	801	802	911	13.6	4.3
Personal	6,954	7,747	8,916	15.1	3.5
Education-related	4,362	4,837	5,615	16.1	1.0
Other	2,592	2,910	3,301	13.4	8.4
Construction	3	11	18	63.6	..
Insurance & Pension services	138	152	157	3.3	14.5
Direct insurance	61	69	70	1.4	8.5
Reinsurance	0	0	0	..	..
Auxiliary services	70	76	79	3.9	22.4
Pension services	7	7	8	14.3	11.1
Standardised guarantee services	0	0	0	..	..
Financial Services	351	245	104	-57.6	57.3
Charges for the use of intellectual property nie	239	290	406	40.0	-0.4
Licences to reproduce/distribute computer services	32	24	33	37.5	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	126	192	238	24.0	9.8
Franchise & trademarks licensing fees	19	2	9	350.0	..
Other charges for the use of intellectual property	62	72	126	75.0	..
Telecommunication, computer & information	550	511	782	53.0	6.1
Telecommunication services	66	60	85	41.7	11.0
Computer & Information services	484	451	697	54.5	5.6
Computer services	366	357	599	67.8	5.1
Information services	7	3	6	100.0	14.4
Other services	111	91	92	1.1	6.9
Other business services	2,147	1,952	2,347	20.2	7.9
Research & development services	171	199	163	-18.1	6.6
Professional & management consulting services	985	936	1,409	50.5	13.3
Legal, accounting, management consulting, public relations & other professional services	837	800	1,330	66.3	13.2
Advertising, market research & public opinion polling	148	136	79	-41.9	10.9
Technical, trade-related & other business services	991	817	775	-5.1	1.5
Architectural, engineering, scientific & other technical services	701	521	559	7.3	-1.7
Waste treatment & de-pollution, agricultural & mining services	131	108	14	-87.0	41.0
Operational leasing services	33	np	np	..	..
Trade-related commission services	16	np	np	..	..
Other business services nie	110	np	np	..	..
Personal, cultural, & recreation services	205	278	367	32.0	..
Audiovisual & related services	51	56	88	57.1	..
Other personal, cultural & recreational services	154	222	279	25.7	..
Government goods & services nie	43	44	45	2.3	2.4
Total services exports	12,853	13,602	15,746	15.8	4.5

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 20: VICTORIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned by others	0	0	0	..	..
Maintenance & repair services nie	59	82	56	-31.7	-6.5
Transport	4,242	4,340	4,539	4.6	4.3
Passenger (b)	1,703	1,551	1,591	2.6	5.5
Freight	2,397	2,638	2,774	5.2	3.3
Other	122	127	151	18.9	21.6
Postal & courier services (c)	20	24	23	-4.2	-8.3
Travel	6,948	7,469	7,259	-2.8	5.1
Business	917	906	900	-0.7	3.7
Personal	6,031	6,563	6,359	-3.1	5.3
Education-related	330	320	334	4.4	4.9
Other	5,701	6,243	6,025	-3.5	5.4
Construction	0	0	0	..	..
Insurance & Pension services	182	190	192	1.1	3.9
Direct insurance	67	74	77	4.1	6.5
Reinsurance	29	31	33	6.5	1.6
Auxiliary services	49	47	45	-4.3	6.6
Pension services	37	38	37	-2.6	-0.6
Standardised guarantee services	0	0	0	..	..
Financial Services	29	43	127	195.3	20.8
Charges for the use of intellectual property nie	1,073	999	997	-0.2	3.4
Licences to reproduce/distribute computer services	143	101	102	1.0	3.0
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	267	250	240	-4.0	-1.1
Franchise & trademarks licensing fees	446	398	399	0.3	18.2
Other charges for the use of intellectual property	217	250	256	2.4	-4.7
Telecommunication, computer & information	488	731	820	12.2	1.6
Telecommunication services	61	66	129	95.5	-2.9
Computer & Information services	427	665	691	3.9	2.3
Computer services	370	571	612	7.2	1.9
Information services	8	23	25	8.7	33.2
Other services	49	71	54	-23.9	0.3
Other business services	1,976	1,985	2,580	30.0	8.0
Research & development services	48	82	21	-74.4	-19.5
Professional & management consulting services	781	953	1,614	69.4	17.9
Legal, accounting, management consulting, public relations & other professional services	703	884	1,567	77.3	20.2
Advertising, market research & public opinion polling	78	69	47	-31.9	-8.0
Technical, trade-related & other business services	1,147	950	945	-0.5	0.4
Architectural, engineering, scientific & other technical services	604	422	498	18.0	6.6
Waste treatment & de-pollution, agricultural & mining services	np	18	12	-33.3	..
Operational leasing services	166	147	np	..	..
Trade-related commission services	98	118	np	..	..
Other business services nie	np	245	235	-4.1	..
Personal, cultural, & recreation services	256	326	505	54.9	22.7
Audiovisual & related services	133	239	397	66.1	69.0
Other personal, cultural & recreational services	123	87	108	24.1	-8.3
Government goods & services nie	26	29	31	6.9	4.3
Total services imports	15,279	16,194	17,106	5.6	5.3

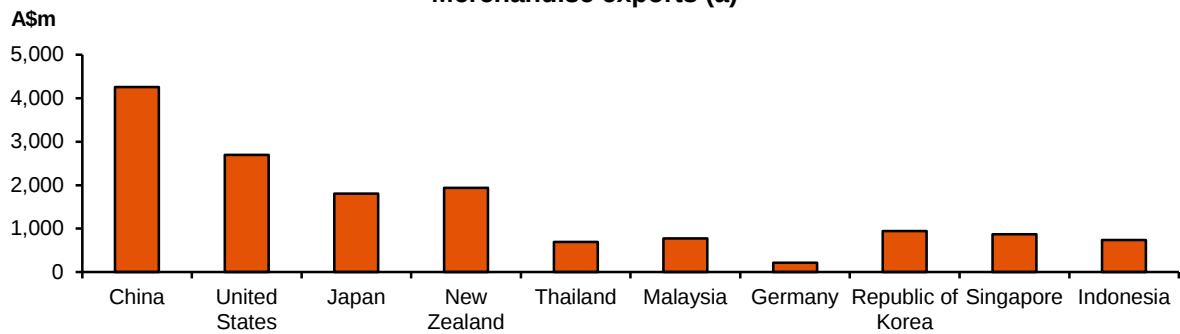
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

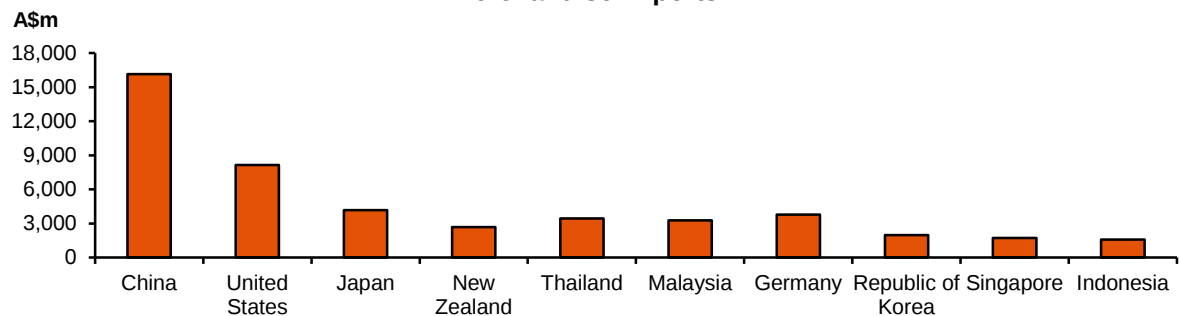
**TABLE 21: VICTORIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	23,620	100.0	66,942	100.0	-43,322	90,562	100.0	
China	4,258	18.0	16,134	24.1	-11,876	20,392	22.5	1
United States	2,697	11.4	8,145	12.2	-5,449	10,842	12.0	2
Japan	1,804	7.6	4,172	6.2	-2,368	5,977	6.6	3
New Zealand	1,937	8.2	2,663	4.0	-726	4,599	5.1	4
Thailand	691	2.9	3,438	5.1	-2,747	4,129	4.6	5
Malaysia	775	3.3	3,278	4.9	-2,503	4,054	4.5	6
Germany	218	0.9	3,781	5.6	-3,563	3,999	4.4	7
Republic of Korea	944	4.0	1,967	2.9	-1,023	2,912	3.2	8
Singapore	868	3.7	1,710	2.6	-841	2,578	2.8	9
Indonesia	741	3.1	1,589	2.4	-848	2,330	2.6	10
Vietnam	479	2.0	1,652	2.5	-1,173	2,132	2.4	11
United Kingdom	273	1.2	1,847	2.8	-1,574	2,121	2.3	12
Taiwan	503	2.1	1,320	2.0	-816	1,823	2.0	13
Italy	144	0.6	1,624	2.4	-1,480	1,768	2.0	14
India	492	2.1	949	1.4	-458	1,441	1.6	15
France	115	0.5	1,127	1.7	-1,012	1,242	1.4	16
Hong Kong (b)	685	2.9	491	0.7	194	1,176	1.3	17
Saudi Arabia	1,001	4.2	108	0.2	893	1,108	1.2	18
Gabon	1	0.0	991	1.5	-990	993	1.1	19
Spain	95	0.4	749	1.1	-654	844	0.9	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

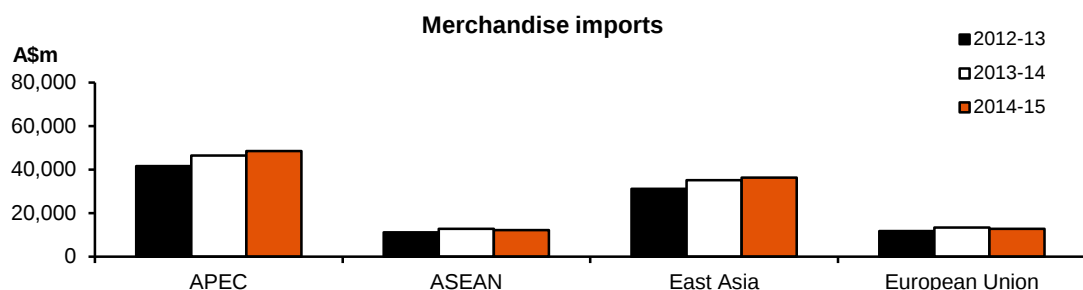
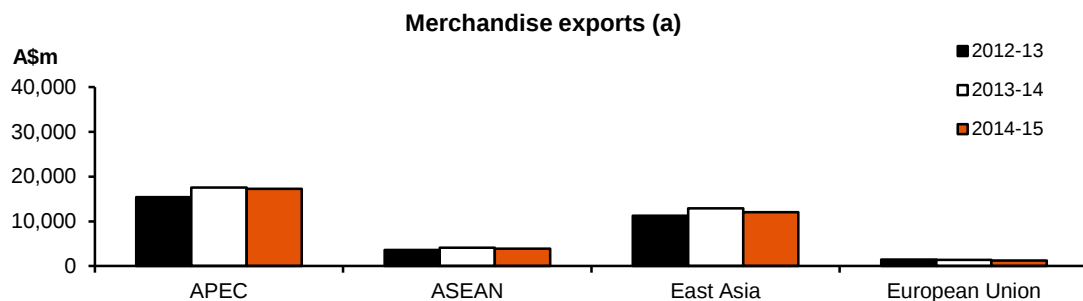
TABLE 22: VICTORIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

					% growth		
Rank	Country	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	21,711	23,963	23,620	100.0	-1.4	5.4
1	China	3,749	4,458	4,258	18.0	-4.5	12.7
2	United States	1,552	2,093	2,697	11.4	28.9	12.3
3	New Zealand	1,932	1,839	1,937	8.2	5.3	-0.4
4	Japan	1,733	1,869	1,804	7.6	-3.5	3.5
5	Saudi Arabia	978	963	1,001	4.2	3.9	-1.1
6	Republic of Korea	1,025	1,104	944	4.0	-14.5	2.5
7	Singapore	817	890	868	3.7	-2.5	4.7
8	Malaysia	699	904	775	3.3	-14.3	11.5
9	Indonesia	804	800	741	3.1	-7.4	7.4
10	United Arab Emirates	748	793	692	2.9	-12.7	10.2
11	Thailand	725	779	691	2.9	-11.3	4.8
12	Hong Kong (b)	586	699	685	2.9	-2.0	6.6
13	Taiwan	561	605	503	2.1	-16.9	2.1
14	India	384	485	492	2.1	1.4	9.5
15	Vietnam	303	454	479	2.0	5.5	11.8
16	Kuwait	227	277	317	1.3	14.4	2.5
17	Brazil	51	63	289	1.2	358.7	22.4
18	United Kingdom	276	259	273	1.2	5.4	-9.8
19	Papua New Guinea	289	236	248	1.0	5.1	1.1
20	Philippines	203	226	226	1.0	0.0	-0.6
Import sources							
	World	58,547	65,963	66,942	100.0	1.5	4.6
1	China	12,276	14,426	16,134	24.1	11.8	8.4
2	United States	6,569	7,374	8,145	12.2	10.5	4.9
3	Japan	4,493	4,225	4,172	6.2	-1.3	-4.1
4	Germany	3,363	3,959	3,781	5.6	-4.5	1.2
5	Thailand	2,997	3,107	3,438	5.1	10.7	5.3
6	Malaysia	2,164	3,690	3,278	4.9	-11.2	12.9
7	New Zealand	2,393	2,792	2,663	4.0	-4.6	2.4
8	Republic of Korea	1,857	1,984	1,967	2.9	-0.9	4.3
9	United Kingdom	1,526	1,610	1,847	2.8	14.7	4.9
10	Singapore	2,398	2,226	1,710	2.6	-23.2	-6.8
11	Vietnam	1,471	1,871	1,652	2.5	-11.7	7.9
12	Italy	1,354	1,608	1,624	2.4	1.0	1.7
13	Indonesia	1,590	1,658	1,589	2.4	-4.2	6.1
14	Taiwan	1,026	1,128	1,320	2.0	17.0	3.7
15	France	941	1,212	1,127	1.7	-7.0	-1.5
16	Gabon	1,000	1,144	991	1.5	-13.4	72.0
17	India	750	850	949	1.4	11.6	5.7
18	Spain	1,394	1,629	749	1.1	-54.0	12.3
19	Mexico	642	530	664	1.0	25.3	2.9
20	Belgium	524	569	591	0.9	3.9	0.5

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

TABLE 23: VICTORIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	15,405	17,536	17,254	73.0	-1.6	6.7
ASEAN	3,605	4,124	3,858	16.3	-6.5	7.0
East Asia	11,266	12,866	12,059	51.1	-6.3	7.5
European Union	1,464	1,401	1,264	5.4	-9.8	-3.5
OECD	8,178	8,727	9,084	38.5	4.1	3.0
TPP	7,305	8,396	8,881	37.6	5.8	5.6
Selected geographic regions						
Africa	486	522	412	1.7	-21.1	0.7
Americas	1,972	2,584	3,395	14.4	31.4	10.0
Asia	14,657	16,499	15,590	66.0	-5.5	6.8
Europe	1,853	1,745	1,491	6.3	-14.6	-2.9
Oceania & Antarctica	2,391	2,249	2,398	10.2	6.6	-0.1
Total merchandise exports	21,711	23,963	23,620	100.0	-1.4	5.4
Merchandise imports						
Selected country groups						
APEC	41,540	46,504	48,543	72.5	4.4	4.6
ASEAN	11,196	12,885	12,235	18.3	-5.0	4.5
East Asia	31,244	35,126	36,331	54.3	3.4	4.8
European Union	11,759	13,454	12,775	19.1	-5.0	2.9
OECD	29,176	31,967	32,175	48.1	0.7	2.5
TPP	21,195	23,558	23,437	35.0	-0.5	2.3
Selected geographic regions						
Africa	1,792	1,780	1,516	2.3	-14.8	20.4
Americas	8,346	9,185	10,197	15.2	11.0	5.0
Asia	33,174	37,603	38,576	57.6	2.6	5.0
Europe	12,619	14,374	13,773	20.6	-4.2	3.1
Oceania & Antarctica	2,501	2,917	2,767	4.1	-5.1	2.0
Total merchandise imports	58,547	65,963	66,942	100.0	1.5	4.6



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 24: VICTORIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
China					
Wool & other animal hair (incl tops)	1,061	21.3	Furniture, mattresses & cushions	820	15.2
Hides & skins, raw (excl furskins)	394	4.8	Other textile clothing	804	5.7
Beef, f.c.f.	203	59.8	Computers	767	26.4
Live animals (excl seafood)	168	-13.8	Prams, toys, games & sporting goods	735	-5.2
Milk, cream, whey & yoghurt	155	-46.7	Footwear	665	6.2
Total merchandise exports	4,258	-4.5	Total merchandise imports	16,134	11.8
United States					
Beef, f.c.f.	618	132.3	Passenger motor vehicles	856	11.0
Aircraft, spacecraft & parts	530	11.1	Internal combustion piston engines	387	-5.1
Meat (excl beef), f.c.f.	237	32.4	Vehicle parts & accessories	359	16.6
Vehicle parts & accessories	100	29.9	Agric machinery (excl tractors) & parts	272	21.4
Medicaments (incl veterinary)	83	-25.9	Measuring & analysing instruments	256	6.7
Total merchandise exports	2,697	28.9	Total merchandise imports	8,145	10.5
Japan					
Cheese & curd	346	15.3	Passenger motor vehicles	1,742	3.0
Aluminium	201	2.0	Goods vehicles	400	12.7
Beef, f.c.f.	150	24.0	Vehicle parts & accessories	228	-6.2
Liquefied propane & butane	110	-56.7	Civil engineering equipment & parts	109	1.9
Animal feed	70	12.9	Internal combustion piston engines	99	1.0
Total merchandise exports	1,804	-3.5	Total merchandise imports	4,172	-1.3
New Zealand					
Edible products & preparations, nes	109	0.0	Crude petroleum	410	-22.2
Passenger motor vehicles	93	-7.9	Cheese & curd	202	6.3
Iron & steel bars & rods	64	12.3	Edible products & preparations, nes	148	-2.0
Paper & paperboard	57	-13.6	Alcoholic beverages	101	-16.5
Plastic articles, nes	56	21.7	Chocolate & preparations of cocoa	81	-4.7
Total merchandise exports	1,937	5.3	Total merchandise imports	2,663	-4.6
Thailand					
Aluminium	112	2.8	Goods vehicles	815	22.0
Milk, cream, whey & yoghurt	55	-17.9	Passenger motor vehicles	525	14.1
Edible products & preparations, nes	36	-52.6	Vehicle parts & accessories	207	0.5
Cereal preparations	34	-5.6	Seafood, prepared or preserved	172	-8.5
Wool & other animal hair (incl tops)	26	8.3	Heating & cooling equipment & parts	111	11.0
Total merchandise exports	691	-11.3	Total merchandise imports	3,438	10.7

(a) Australian produced.

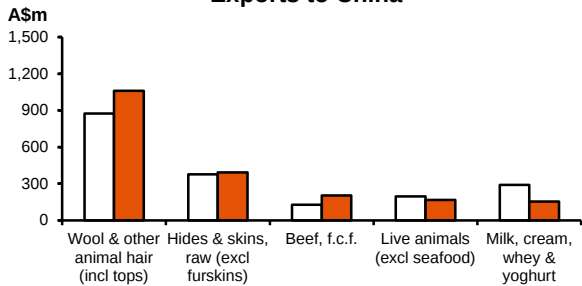
Based on ABS data on the DFAT STARS database.

VICTORIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

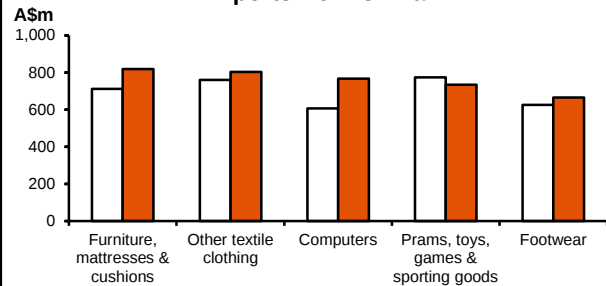
□ 2013-14

■ 2014-15

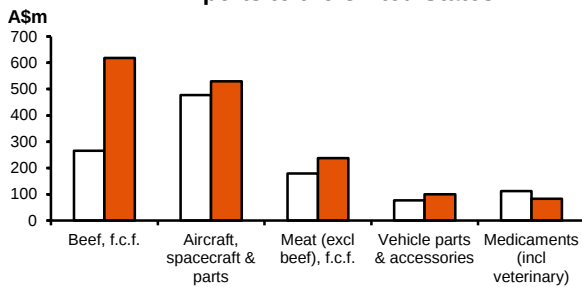
Exports to China



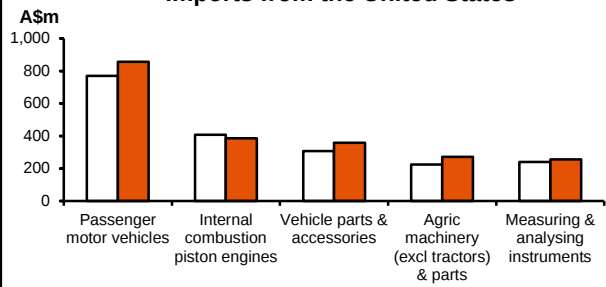
Imports from China



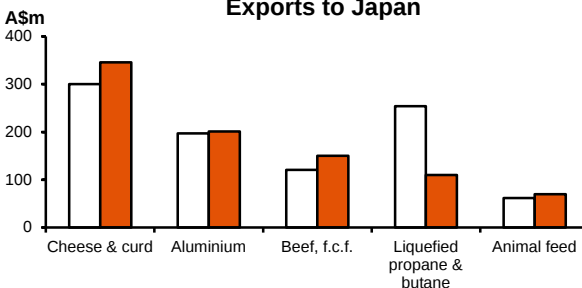
Exports to the United States



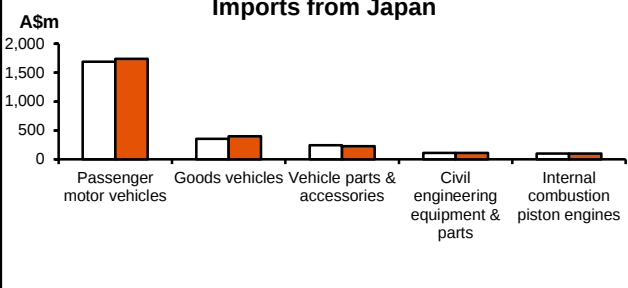
Imports from the United States



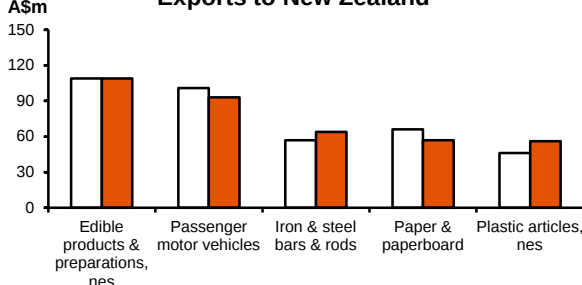
Exports to Japan



Imports from Japan



Exports to New Zealand



Imports from New Zealand



Exports to Thailand



Imports from Thailand

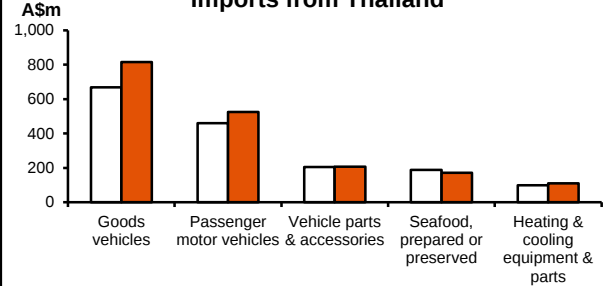


TABLE 24: VICTORIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
Malaysia					
Refined petroleum	84	-45.1	Crude petroleum	1,606	-16.0
Milk, cream, whey & yoghurt	82	-3.5	Refined petroleum	269	-12.1
Meat (excl beef), f.c.f.	74	7.2	Computers	108	-15.0
Wool & other animal hair (incl tops)	59	0.0	Copper	92	39.4
Wheat	44	41.9	Telecom equipment & parts	90	-3.2
Total merchandise exports	775	-14.3	Total merchandise imports	3,278	-11.2
Germany					
Pharm products (excl medicaments)	56	-15.2	Passenger motor vehicles	1,143	0.4
Fruit & nuts	23	27.8	Measuring & analysing instruments	117	5.4
Machine tools for removing metal	16	100.0	Vehicle parts & accessories	110	-26.2
Paper & paperboard	11	-64.5	Goods vehicles	96	-8.6
Measuring & analysing instruments	8	-33.3	Telecom equipment & parts	94	-14.5
Total merchandise exports	218	-21.3	Total merchandise imports	3,781	-4.5
Republic of Korea					
Aluminium	267	-9.2	Passenger motor vehicles	502	-6.7
Liquefied propane & butane	130	-52.0	Refined petroleum	481	-21.5
Beef, f.c.f.	94	42.4	Tobacco, manufactured	70	..
Wool & other animal hair (incl tops)	46	24.3	Electrical machinery & parts, nes	38	2.7
Milk, cream, whey & yoghurt	39	-4.9	Vehicle parts & accessories	38	-32.1
Total merchandise exports	944	-14.5	Total merchandise imports	1,967	-0.9
Singapore					
Refined petroleum	149	31.9	Refined petroleum	811	-38.3
Milk, cream, whey & yoghurt	132	-17.0	Cocoa	88	27.5
Animal oils & fats	60	-14.3	Musical instruments & parts	70	-16.7
Meat (excl beef), f.c.f.	41	57.7	Computers	66	24.5
Fruit & nuts	29	11.5	Paper & paperboard	53	47.2
Total merchandise exports	868	-2.5	Total merchandise imports	1,710	-23.2
Indonesia					
Milk, cream, whey & yoghurt	180	10.4	Crude petroleum	545	-29.4
Beef, f.c.f.	123	12.8	Wood, simply worked	79	14.5
Other primary plastics	47	38.2	Footwear	64	45.5
Fruit & nuts	42	16.7	Copper	52	20.9
Edible products & preparations, nes	41	95.2	Monitors, projectors & TVs	43	79.2
Total merchandise exports	741	-7.4	Total merchandise imports	1,589	-4.2

(a) Australian produced.

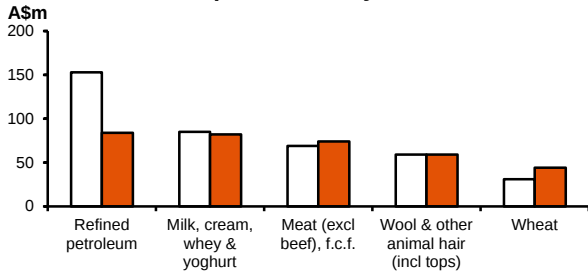
Based on ABS data on the DFAT STARS database.

VICTORIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

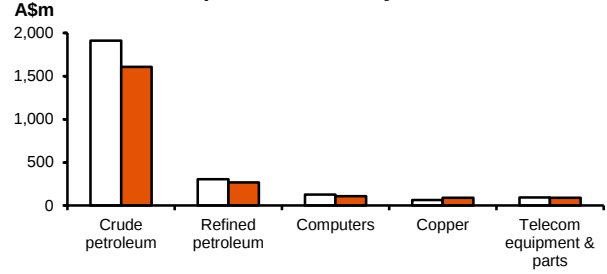
□ 2013-14

■ 2014-15

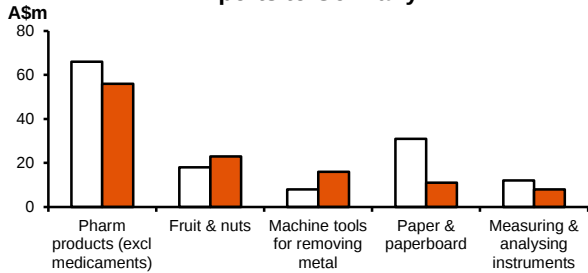
Exports to Malaysia



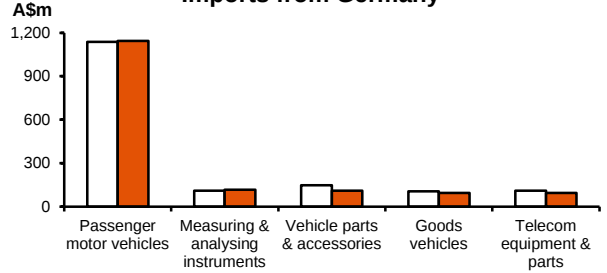
Imports from Malaysia



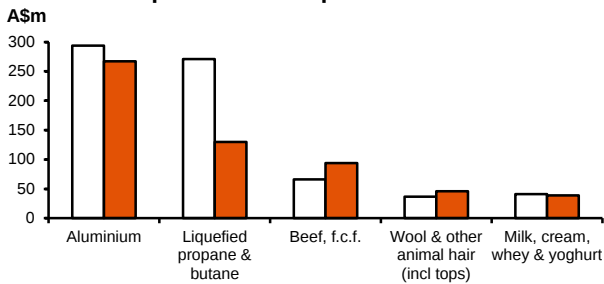
Exports to Germany



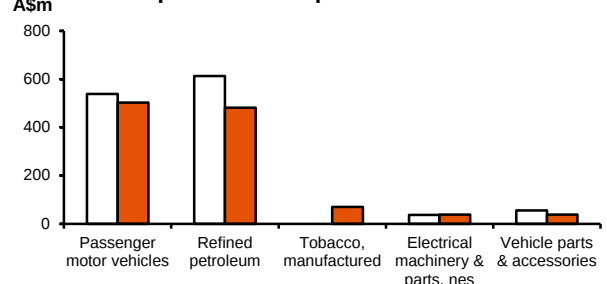
Imports from Germany



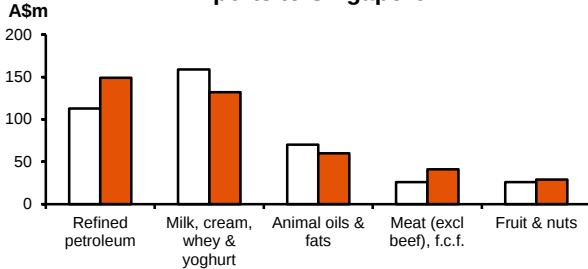
Exports to the Republic of Korea



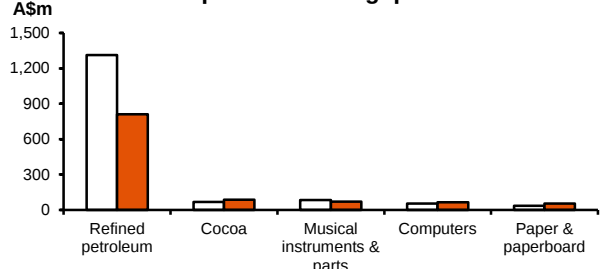
Imports from Republic of Korea



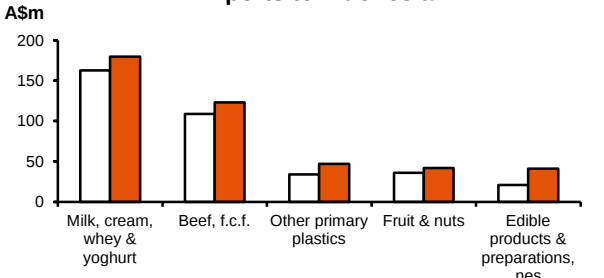
Exports to Singapore



Imports from Singapore



Exports to Indonesia



Imports from Indonesia



TABLE 25: VICTORIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Beef, f.c.f.	1,355	54.3	Crude petroleum	3,735	-18.9
Wool & other animal hair (incl tops)	1,224	19.5	Passenger motor vehicles	3,716	5.4
Milk, cream, whey & yoghurt	907	-13.0	Refined petroleum	1,824	-26.7
Meat (excl beef), f.c.f.	851	12.6	Goods vehicles	1,364	18.6
Aluminium	842	-16.6	Computers	1,243	25.3
Total merchandise exports	17,254	-1.6	Total merchandise imports	48,543	4.4
ASEAN					
Milk, cream, whey & yoghurt	548	-3.0	Crude petroleum	3,313	-18.2
Wheat	242	-30.1	Refined petroleum	1,116	-32.0
Refined petroleum	238	-12.8	Goods vehicles	820	22.4
Beef, f.c.f.	211	0.0	Passenger motor vehicles	525	13.9
Meat (excl beef), f.c.f.	182	20.5	Footwear	240	47.2
Total merchandise exports	3,858	-6.5	Total merchandise imports	12,235	-5.0
East Asia					
Wool & other animal hair (incl tops)	1,214	19.5	Crude petroleum	3,313	-18.2
Milk, cream, whey & yoghurt	856	-15.0	Passenger motor vehicles	2,792	3.1
Aluminium	836	-16.7	Refined petroleum	1,802	-26.5
Beef, f.c.f.	689	21.9	Goods vehicles	1,260	19.3
Cheese & curd	569	6.0	Computers	1,088	19.7
Total merchandise exports	12,059	-6.3	Total merchandise imports	36,331	3.4
European Union					
Wool & other animal hair (incl tops)	155	7.6	Passenger motor vehicles	2,026	1.7
Fruit & nuts	126	-2.3	Medicaments (incl veterinary)	661	1.2
Medicaments (incl veterinary)	103	-21.4	Pharm products (excl medicaments)	496	50.8
Oil-seeds & oleaginous fruits, soft	71	-42.3	Measuring & analysing instruments	304	1.3
Pharm products (excl medicaments)	68	-2.9	Goods vehicles	283	-28.5
Total merchandise exports	1,264	-9.8	Total merchandise imports	12,775	-5.0
OECD					
Beef, f.c.f.	903	89.7	Passenger motor vehicles	5,204	3.1
Aircraft, spacecraft & parts	561	12.2	Vehicle parts & accessories	962	0.2
Aluminium	474	-4.6	Goods vehicles	837	-5.6
Meat (excl beef), f.c.f.	434	28.0	Medicaments (incl veterinary)	789	3.4
Cheese & curd	404	14.4	Measuring & analysing instruments	704	2.6
Total merchandise exports	9,084	4.1	Total merchandise imports	32,175	0.7

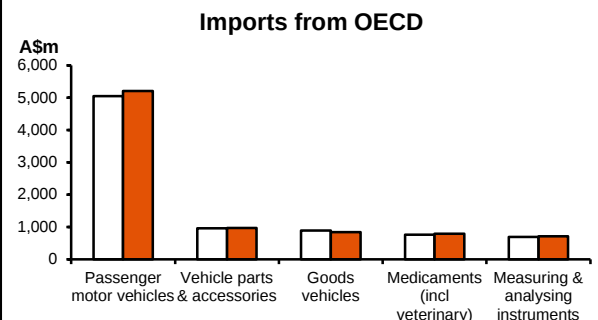
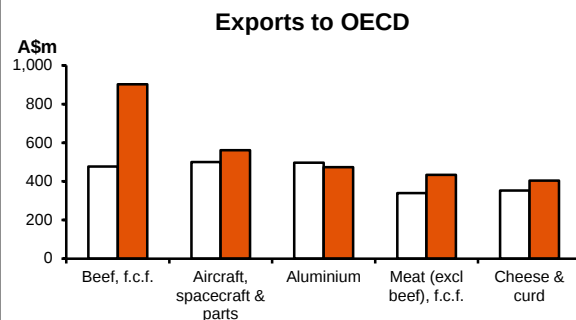
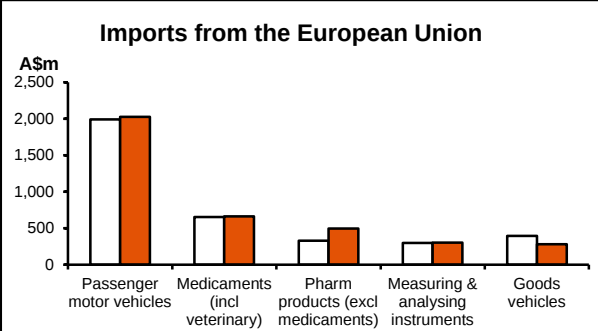
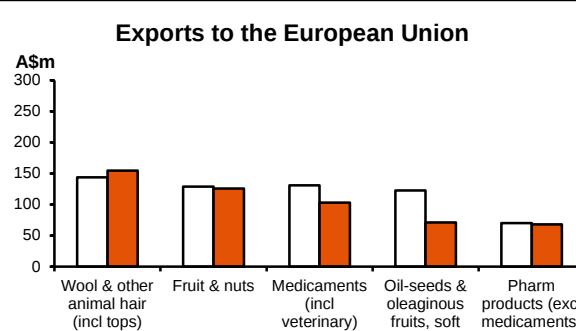
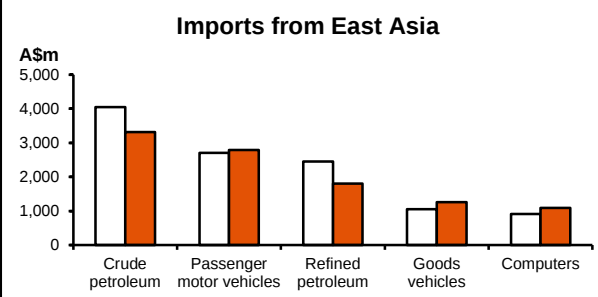
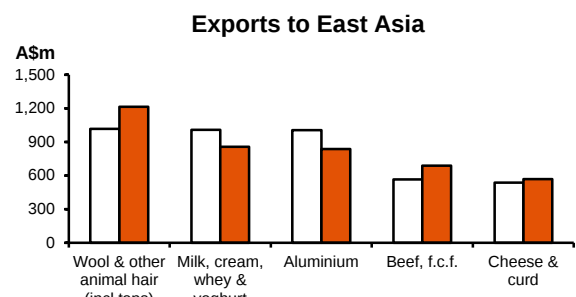
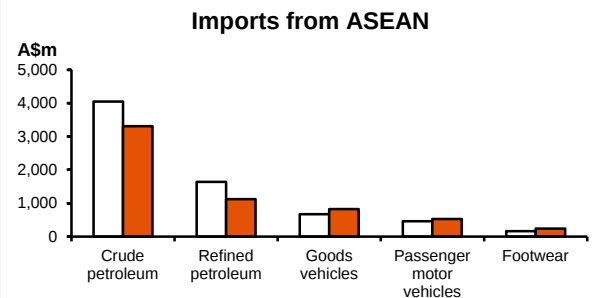
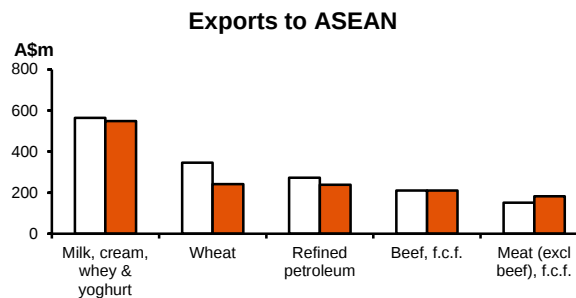
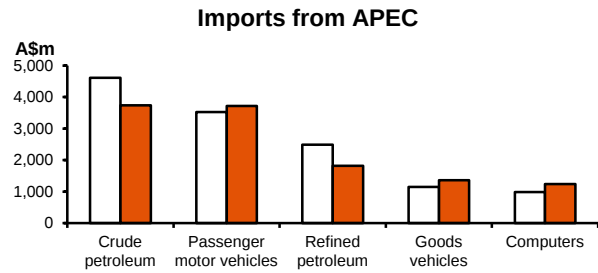
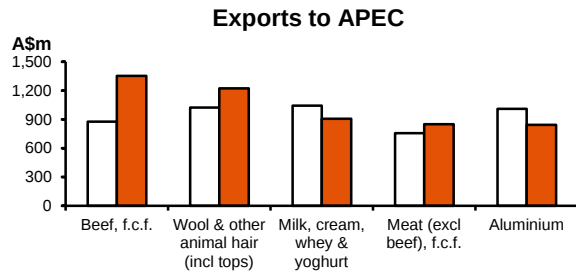
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

VICTORIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2013-14

■ 2014-15



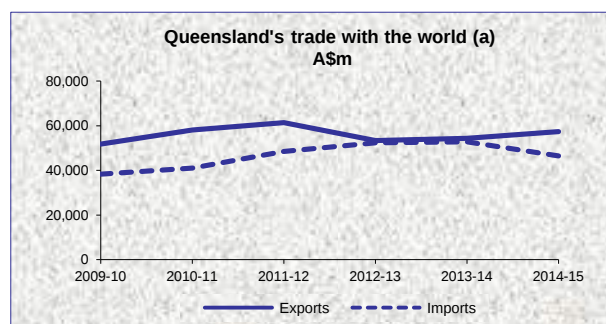
Section 4

Queensland

Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	4,720,471	4,779,400
Real Gross State Product growth (%):	2.8	0.5
Real GSP per head growth (%):	1.1	-0.8
GSP (current prices) (A\$m):	298,680	305,354
Proportion of Australian GDP (%):	18.8	19.0
Change in real final demand (%):	1.1	-3.0
Unemployment rate (%):	6.0	6.5

Goods and services trade:



Queensland's trade, 2014-15 (a)[#]:

	A\$m		
	Goods	Services	Total
Exports:	46,973	10,352	57,325
Imports:	36,809	9,656	46,465
<i>% Share of Australian trade</i>			
Exports:	18.4	16.5	18.0
Imports:	13.6	13.6	13.6
<i>Average annual goods and services export growth over the last 5 years:</i>			0.5%

Goods trade[#]:

Queensland's major exports, 2014-15 (b):

	A\$m
Coal	18,353
Beef	4,947
Copper	2,272
Other ores & concentrates [^]	2,109
Aluminium	1,140
Natural gas	849
Cotton	738
Meat (excl beef)	618
Aluminium ores & conc (incl alumina)	564
Zinc	427

[^]Mainly Lead and Zinc ores & concentrates

Queensland's major imports, 2014-15:

	A\$m
Crude petroleum	4,607
Refined petroleum	3,923
Passenger motor vehicles	3,790
Goods vehicles	1,689
Heating & cooling equipment & parts	773
Civil engineering equipment & parts	676
Furniture, mattresses & cushions	657
Rubber tyres, treads & tubes	641
Copper	604
Mechanical handling equip & parts	563

Queensland's major export destinations, 2014-15 (b):

	A\$m	% Share
China	11,241	24.2
Japan	8,378	18.0
India	4,912	10.6
Republic of Korea	4,675	10.1
United States	2,407	5.2

Queensland's major import sources, 2014-15:

	A\$m	% Share
China	6,401	17.4
United States	4,035	11.0
Japan	3,818	10.4
Republic of Korea	2,638	7.2
Thailand	2,231	6.1

Services trade:

Queensland's major exports, 2014-15:

	A\$m	% Share
Personal travel excl education	3,526	34.1
Education-related travel	2,708	26.2
Financial services	706	6.8

Queensland's major imports, 2014-15:

	A\$m	% Share
Personal travel excl education	4,120	42.7
Freight transport	1,649	17.1
Passenger transport	1,112	11.5

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. [#]May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Queensland's trade highlights – 2014-15

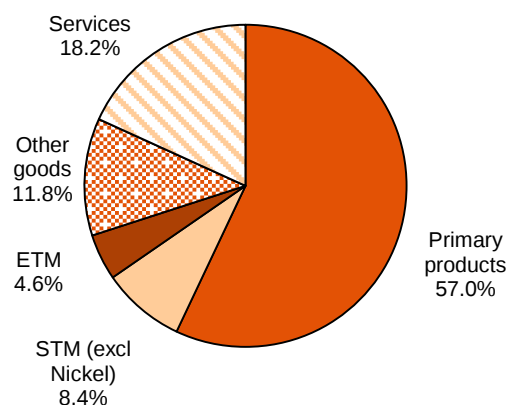
Queensland's trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2014-15, the value of exports increased 5.5 per cent to \$57.3 billion
 - export volumes rose 5.5 per cent while export prices decreased 0.1 per cent.
- The value of imports decreased 12.1 per cent to \$46.5 billion
 - import volumes decreased 10.2 per cent and import prices fell 2.1 per cent.

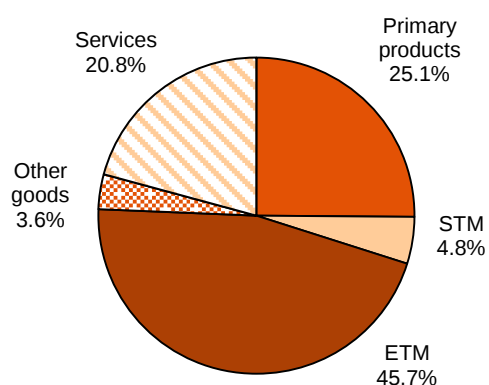
Queensland's exports by broad category¹



Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* increased 5.3 per cent to \$32.4 billion
 - *Fuels* remained steady at \$19.5 billion.
- *STM (excl Nickel)* rose 4.8 per cent to \$4.8 billion.
- *ETM* increased 0.9 per cent to \$2.6 billion.
- *Other goods* fell 2.8 per cent to \$6.7 billion.
- *Services* rose 8.4 per cent to \$10.4 billion.

Queensland's imports by broad category¹



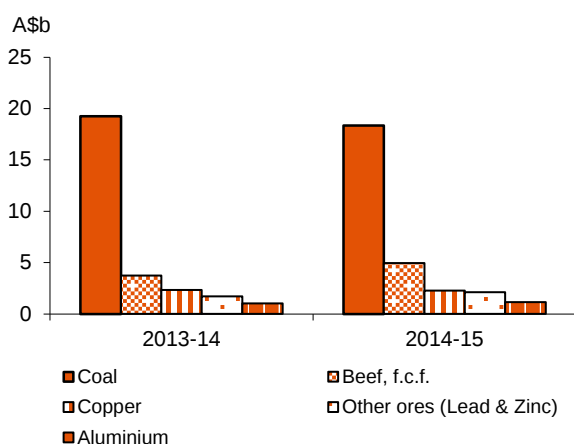
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* decreased 20.0 per cent to \$11.7 billion
 - *Fuels* decreased 27.6 per cent to \$8.8 billion.
- *STM* fell 4.3 per cent to \$2.2 billion.
- *ETM* decreased 7.4 per cent to \$21.3 billion.
- *Other goods* fell 17.1 per cent to \$1.7 billion.
- *Services* decreased 12.2 per cent to \$9.7 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Queensland's trade

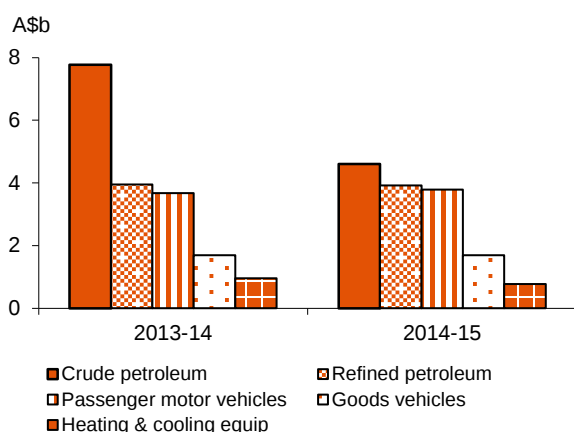
Composition of Queensland's merchandise exports



- Queensland's major export commodities in 2014-15 were
 - Coal – down 4.7 per cent to \$18.4 billion
 - Beef, f.c.f. – up 32.8 per cent to \$4.9 billion
 - Copper – down 2.4 per cent to \$2.3 billion
 - Other ores & concentrates (mainly Lead & Zinc ores & concentrates) – up 22.7 per cent to \$2.1 billion
 - Aluminium – up 11.3 per cent to \$1.1 billion.

Based on ABS trade data on the DFAT STARS database.

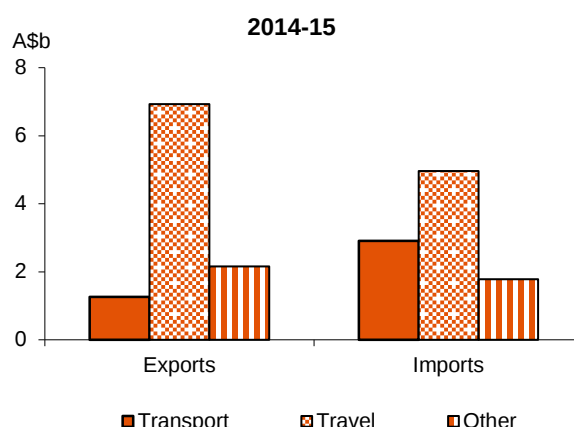
Composition of Queensland's merchandise imports



- In 2014-15, Queensland's major import commodities were
 - Crude petroleum – down 40.7 per cent to \$4.6 billion
 - Refined petroleum – down 0.7 per cent to \$3.9 billion
 - Passenger motor vehicles – up 3.2 per cent to \$3.8 billion
 - Goods vehicles – down 0.2 per cent to \$1.7 billion
 - Heating & cooling equipment & parts – down 19.5 per cent to \$773 million.

Based on ABS trade data on the DFAT STARS database.

Queensland's services trade



- Services exports rose 8.4 per cent to \$10.4 billion in 2014-15
 - Transport services exports decreased 3.0 per cent to \$1.3 billion
 - Travel services rose 9.5 per cent to \$6.9 billion
 - Other services² increased 13.4 per cent to \$2.1 billion.
- In 2014-15, Services imports fell 12.2 per cent to \$9.7 billion
 - Transport services imports decreased 7.4 per cent to \$2.9 billion
 - Travel services fell 3.9 per cent to \$5.0 billion
 - Other services² decreased 33.6 per cent to \$1.7 billion.

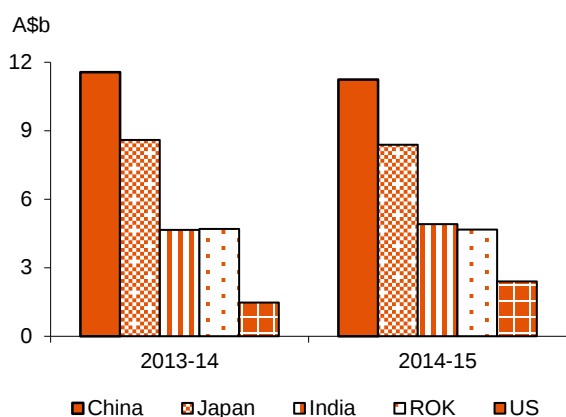
Based on ABS catalogue 5368.0.55.003.

² Other services consists of services such as: Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services. It excludes Manufacturing services on physical inputs owned by others and Maintenance & repair services *nie*.

Direction of Queensland's merchandise trade

- China was Queensland's largest two-way merchandise trading partner in 2014-15, accounting for 21.2 per cent (\$17.6 billion) of total trade.
- Japan (\$12.2 billion) was the second largest, followed by the Republic of Korea (\$7.3 billion) the United States (\$6.4 billion), and India (\$5.5 billion).

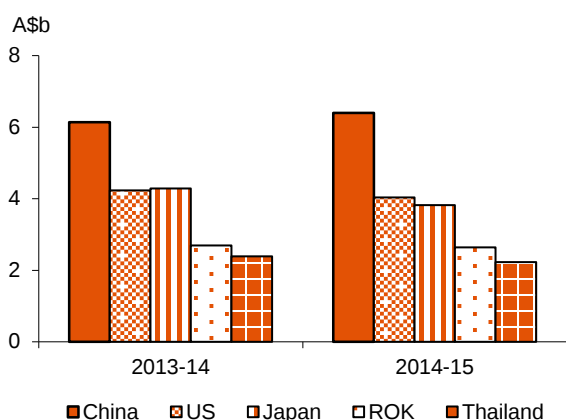
Queensland's major export markets



- Queensland's major export markets in 2014-15 were
 - China – down 2.8 per cent to \$11.2 billion
 - Japan – down 2.6 per cent to \$8.4 billion
 - India – up 5.3 per cent to \$4.9 billion
 - Republic of Korea – down 0.4 per cent to \$4.7 billion
 - United States – up 63.5 per cent to \$2.4 billion.

Based on ABS trade data on the DFAT STARS database.

Queensland's major import sources



- In 2014-15, Queensland's major import sources were
 - China – up 4.3 per cent to \$6.4 billion
 - United States – down 4.6 per cent to \$4.0 billion
 - Japan – down 10.9 per cent to \$3.8 billion
 - Republic of Korea – down 2.2 per cent to \$2.6 billion
 - Thailand – down 6.7 per cent to \$2.2 billion.

Based on ABS trade data on the DFAT STARS database.

TABLE 26: QUEENSLAND, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	34,414	36,302	29,761	30,782	32,428	5.3	0.1
Unprocessed food	1,100	1,422	1,657	1,178	1,379	17.1	4.4
Processed food	4,123	4,251	4,456	5,213	6,515	25.0	11.2
Minerals	3,734	3,685	3,390	3,465	3,838	10.8	3.4
Fuels	24,436	25,138	18,719	19,492	19,491	-0.0	-3.6
Other primary	1,020	1,805	1,539	1,435	1,204	-16.0	10.2
Manufactures	6,651	7,320	6,583	7,140	7,380	3.4	3.2
STM (excl Nickel)	4,344	4,717	3,964	4,535	4,752	4.8	3.2
ETM	2,307	2,603	2,618	2,605	2,628	0.9	3.2
Other	8,289	9,245	8,089	6,889	6,698	-2.8	-4.7
Total merchandise exports	49,354	52,868	44,433	44,812	46,506	3.8	-0.3
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	23	21	30	44	34	-22.7	11.0
Transport	1,341	1,336	1,310	1,306	1,267	-3.0	-0.9
Travel	6,024	5,831	6,132	6,329	6,931	9.5	2.5
Other	1,331	1,298	1,374	1,870	2,120	13.4	13.4
Total services exports	8,719	8,486	8,846	9,549	10,352	8.4	3.8
Total goods & services exports	58,073	61,354	53,279	54,361	56,858	4.6	0.4
Percentage distribution							
Merchandise (a)							
Primary products	59.3	59.2	55.9	56.6	57.0		
Unprocessed food	1.9	2.3	3.1	2.2	2.4		
Processed food	7.1	6.9	8.4	9.6	11.5		
Minerals	6.4	6.0	6.4	6.4	6.7		
Fuels	42.1	41.0	35.1	35.9	34.3		
Other primary	1.8	2.9	2.9	2.6	2.1		
Manufactures	11.5	11.9	12.4	13.1	13.0		
STM (excl Nickel)	7.5	7.7	7.4	8.3	8.4		
ETM	4.0	4.2	4.9	4.8	4.6		
Other	14.3	15.1	15.2	12.7	11.8		
Total merchandise exports	85.0	86.2	83.4	82.4	81.8		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.1	0.1	0.1		
Transport	2.3	2.2	2.5	2.4	2.2		
Travel	10.4	9.5	11.5	11.6	12.2		
Other	2.3	2.1	2.6	3.4	3.7		
Total services exports	15.0	13.8	16.6	17.6	18.2		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced. (b) Balance of payment basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 27: QUEENSLAND, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	10,287	12,073	13,005	14,593	11,671	-20.0	7.7
Unprocessed food	190	198	186	235	264	12.5	9.3
Processed food	1,145	1,216	1,298	1,521	1,626	6.9	8.5
Minerals	347	372	319	347	603	73.9	13.9
Fuels	8,382	10,060	10,982	12,226	8,849	-27.6	7.1
Other primary	223	228	221	264	328	24.3	6.5
Manufactures	20,037	24,773	26,732	25,266	23,477	-7.1	5.0
STM	2,005	2,689	2,678	2,322	2,223	-4.3	1.7
ETM	18,032	22,085	24,055	22,944	21,254	-7.4	5.4
Other	2,700	2,941	2,437	2,001	1,659	-17.1	-10.3
Total merchandise imports	33,024	39,787	42,174	41,860	36,806	-12.1	4.7
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	53	8	22	89	54	-39.3	36.9
Transport	2,658	3,017	3,343	3,147	2,913	-7.4	4.2
Travel	4,379	4,578	4,835	5,160	4,961	-3.9	4.1
Other	932	1,037	2,040	2,602	1,728	-33.6	29.3
Total services imports	8,022	8,640	10,240	10,998	9,656	-12.2	7.5
Total goods & services imports	41,046	48,427	52,414	52,858	46,462	-12.1	5.3
Percentage distribution							
Merchandise (a)							
Primary products	25.1	24.9	24.8	27.6	25.1		
Unprocessed food	0.5	0.4	0.4	0.4	0.6		
Processed food	2.8	2.5	2.5	2.9	3.5		
Minerals	0.8	0.8	0.6	0.7	1.3		
Fuels	20.4	20.8	21.0	23.1	19.0		
Other primary	0.5	0.5	0.4	0.5	0.7		
Manufactures	48.8	51.2	51.0	47.8	50.5		
STM	4.9	5.6	5.1	4.4	4.8		
ETM	43.9	45.6	45.9	43.4	45.7		
Other	6.6	6.1	4.6	3.8	3.6		
Total merchandise imports	80.5	82.2	80.5	79.2	79.2		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.0	0.0	0.2	0.1		
Transport	6.5	6.2	6.4	6.0	6.3		
Travel	10.7	9.5	9.2	9.8	10.7		
Other	2.3	2.1	3.9	4.9	3.7		
Total services imports	19.5	17.8	19.5	20.8	20.8		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 28: QUEENSLAND
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

							% growth	
Rank	SITC	Commodity	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (b)								
		Total	44,433	44,812	46,506	100.0	3.8	-0.3
1	321	Coal	18,477	19,256	18,353	39.5	-4.7	-4.3
2	011	Beef, f.c.f.	3,154	3,726	4,947	10.6	32.8	13.2
3	682	Copper	1,788	2,329	2,272	4.9	-2.4	7.9
4	287	Other ores & concentrates (c)	1,709	1,719	2,109	4.5	22.7	2.0
5	684	Aluminium	997	1,024	1,140	2.5	11.3	0.1
6	343	Natural gas	0	0	849	1.8	..	..
7	263	Cotton	1,166	979	738	1.6	-24.6	10.7
8	012	Meat (excl beef), f.c.f.	426	531	618	1.3	16.4	11.7
9	285	Aluminium ores & conc (incl alumina)	329	429	564	1.2	31.5	31.5
10	686	Zinc	266	362	427	0.9	18.0	4.1
11	054	Vegetables, f.c.f.	455	294	393	0.8	33.7	13.2
12	288	Non-ferrous waste & scrap	412	383	371	0.8	-3.1	6.4
13	685	Lead	397	398	317	0.7	-20.4	-0.5
14	045	Other cereals	99	190	312	0.7	64.2	95.1
15	211	Hides & skins, raw (excl furskins)	224	299	300	0.6	0.3	19.9
16	001	Live animals (excl seafood)	76	186	280	0.6	50.5	25.5
17	562	Fertilisers (excl crude)	258	137	274	0.6	100.0	-5.7
18	334	Refined petroleum	225	194	267	0.6	37.6	9.1
19	282	Ferrous waste & scrap	266	308	262	0.6	-14.9	5.3
20	283	Copper ores & concentrates	420	303	247	0.5	-18.5	-11.6
Merchandise imports								
		Total	42,174	41,860	36,806	100.0	-12.1	4.7
1	333	Crude petroleum	6,754	7,774	4,607	12.5	-40.7	4.7
2	334	Refined petroleum	3,774	3,952	3,923	10.7	-0.7	11.1
3	781	Passenger motor vehicles	3,657	3,672	3,790	10.3	3.2	5.1
4	782	Goods vehicles	2,339	1,693	1,689	4.6	-0.2	-1.2
5	741	Heating & cooling equipment & parts	543	960	773	2.1	-19.5	27.4
6	723	Civil engineering equipment & parts	1,458	819	676	1.8	-17.5	-6.1
7	821	Furniture, mattresses & cushions	496	584	657	1.8	12.5	8.6
8	625	Rubber tyres, treads & tubes	841	731	641	1.7	-12.3	3.3
9	682	Copper	884	708	604	1.6	-14.7	4.7
10	744	Mechanical handling equip & parts	706	785	563	1.5	-28.3	18.1
11	893	Plastic articles, nes	331	407	448	1.2	10.1	12.5
12	778	Electrical machinery & parts, nes	388	397	439	1.2	10.6	6.6
13	764	Telecom equipment & parts	251	313	387	1.1	23.6	2.6
14	784	Vehicle parts & accessories	457	365	383	1.0	4.9	5.3
15	699	Manufactures of base metal, nes	347	358	372	1.0	3.9	6.5
16	894	Prams, toys, games & sporting goods	306	333	355	1.0	6.6	5.6
17	874	Measuring & analysing instruments	339	341	339	0.9	-0.6	3.7
18	728	Specialised machinery & parts	474	418	309	0.8	-26.1	6.5
19	775	Household-type equipment, nes	181	177	306	0.8	72.9	9.6
20	845	Other textile clothing	197	256	288	0.8	12.5	11.2

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Lead ores & concentrates* and *Zinc ores & concentrates*.

Based on ABS data on DFAT STARS database.

**TABLE 29: QUEENSLAND, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	30	44	34	-22.7	11.0
Transport	1,310	1,306	1,267	-3.0	-0.9
Passenger (b)	522	501	510	1.8	-5.3
Freight	61	47	37	-21.3	-14.4
Other	468	488	474	-2.9	2.7
Postal & courier services (c)	259	270	246	-8.9	7.3
Travel	6,132	6,329	6,931	9.5	2.5
Business	742	699	697	-0.3	9.0
Personal	5,390	5,630	6,234	10.7	1.9
Education-related	2,239	2,408	2,708	12.5	0.8
Other	3,151	3,222	3,526	9.4	2.7
Construction	9	56	37	-33.9	104.3
Insurance & Pension services	34	35	38	8.6	1.4
Direct insurance	28	28	30	7.1	-0.4
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	6	7	8	14.3	10.6
Standardised guarantee services	0	0	0	..	..
Financial Services	376	703	706	0.4	111.3
Charges for the use of intellectual property nie	111	130	104	-20.0	-15.2
Licences to reproduce/distribute computer services	33	60	60	0.0	35.2
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	48	46	0	-100.0	..
Franchise & trademarks licensing fees	11	19	40	110.5	..
Other charges for the use of intellectual property	19	5	4	-20.0	..
Telecommunication, computer & information	205	283	385	36.0	10.1
Telecommunication services	53	48	69	43.8	10.9
Computer & Information services	152	235	316	34.5	10.0
Computer services	131	200	164	-18.0	6.2
Information services	1	6	1	-83.3	-38.4
Other services	20	29	151	420.7	22.2
Other business services	492	533	739	38.6	5.8
Research & development services	4	13	62	376.9	103.5
Professional & management consulting services	139	144	150	4.2	17.2
Legal, accounting, management consulting, public relations & other professional services	132	144	148	2.8	17.2
Advertising, market research & public opinion polling	7	0	2	..	..
Technical, trade-related & other business services	349	376	527	40.2	1.4
Architectural, engineering, scientific & other technical services	209	208	322	54.8	8.6
Waste treatment & de-pollution, agricultural & mining services	85	109	135	23.9	..
Operational leasing services	0	0	0	..	..
Trade-related commission services	5	17	11	-35.3	-24.0
Other business services nie	50	42	59	40.5	6.3
Personal, cultural, & recreation services	136	118	98	-16.9	-2.9
Audiovisual & related services	17	7	1	-85.7	..
Other personal, cultural & recreational services	119	111	97	-12.6	-2.9
Government goods & services nie	11	12	13	8.3	4.6
Total services exports	8,846	9,549	10,352	8.4	3.8

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 30: QUEENSLAND, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	22	89	54	-39.3	36.9
Transport	3,343	3,147	2,913	-7.4	4.2
Passenger (b)	1,233	1,093	1,112	1.7	3.0
Freight	1,964	1,913	1,649	-13.8	4.5
Other	129	120	132	10.0	16.2
Postal & courier services (c)	17	21	20	-4.8	-9.1
Travel	4,835	5,160	4,961	-3.9	4.1
Business	652	622	630	1.3	4.2
Personal	4,183	4,538	4,331	-4.6	4.1
Education-related	183	184	211	14.7	7.3
Other	4,000	4,354	4,120	-5.4	4.0
Construction	0	0	0	..	..
Insurance & Pension services	129	135	131	-3.0	4.4
Direct insurance	50	52	48	-7.7	6.5
Reinsurance	16	18	19	5.6	2.4
Auxiliary services	29	27	27	0.0	6.9
Pension services	34	38	37	-2.6	2.0
Standardised guarantee services	0	0	0	..	..
Financial Services	445	681	512	-24.8	74.4
Charges for the use of intellectual property nie	111	245	91	-62.9	15.4
Licences to reproduce/distribute computer services	27	36	20	-44.4	17.4
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	8	7	7	0.0	-13.0
Franchise & trademarks licensing fees	55	196	56	-71.4	40.6
Other charges for the use of intellectual property	21	6	8	33.3	-25.4
Telecommunication, computer & information	179	282	335	18.8	14.7
Telecommunication services	50	54	105	94.4	-2.7
Computer & Information services	129	228	230	0.9	29.1
Computer services	70	140	125	-10.7	31.9
Information services	8	5	4	-20.0	-7.1
Other services	51	83	101	21.7	33.3
Other business services	1,147	1,231	633	-48.6	32.9
Research & development services	4	3	15	400.0	14.1
Professional & management consulting services	643	717	165	-77.0	57.6
Legal, accounting, management consulting, public relations & other professional services	630	716	161	-77.5	58.5
Advertising, market research & public opinion polling	13	1	4	300.0	12.5
Technical, trade-related & other business services	500	511	453	-11.4	22.1
Architectural, engineering, scientific & other technical services	271	474	345	-27.2	37.5
Waste treatment & de-pollution, agricultural & mining services	np	10	31	210.0	..
Operational leasing services	1	0	0	..	..
Trade-related commission services	16	13	38	192.3	30.0
Other business services nie	np	14	39	178.6	..
Personal, cultural, & recreation services	12	10	6	-40.0	1.7
Audiovisual & related services	6	0	1	..	..
Other personal, cultural & recreational services	6	10	5	-50.0	23.4
Government goods & services nie	17	18	20	11.1	14.7
Total services imports	10,240	10,998	9,656	-12.2	7.5

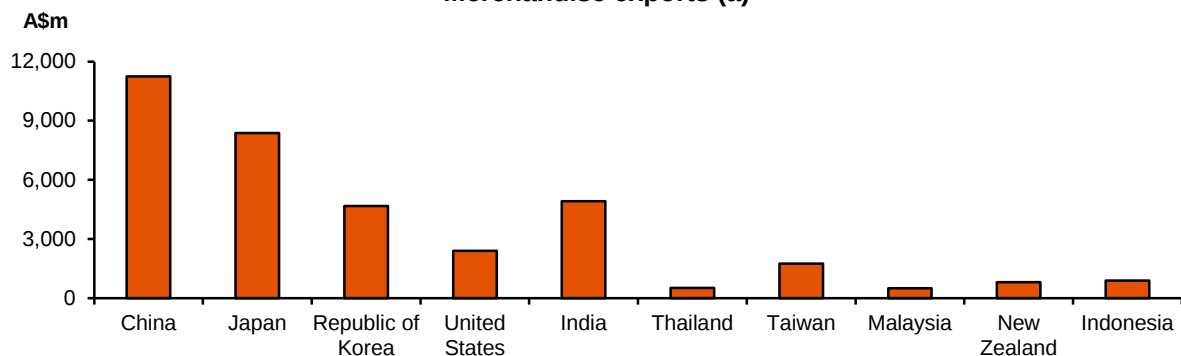
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

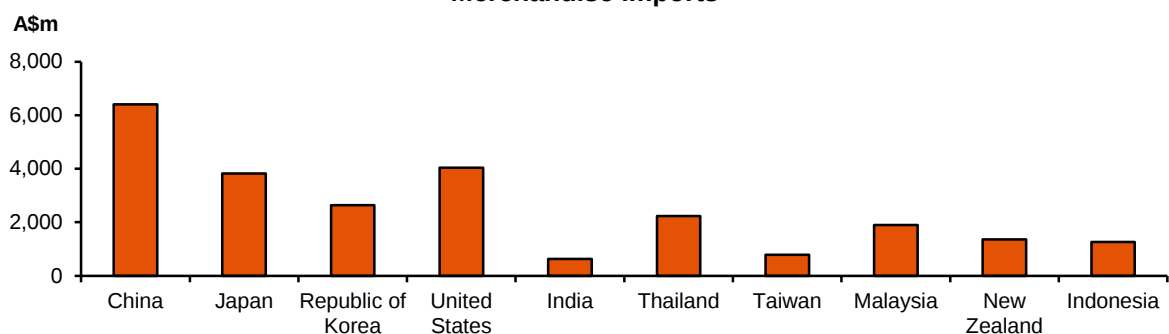
**TABLE 31: QUEENSLAND
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	46,506	100.0	36,806	100.0	9,700	83,312	100.0	
China	11,241	24.2	6,401	17.4	4,840	17,643	21.2	1
Japan	8,378	18.0	3,818	10.4	4,560	12,197	14.6	2
Republic of Korea	4,675	10.1	2,638	7.2	2,037	7,312	8.8	3
United States	2,407	5.2	4,035	11.0	-1,629	6,442	7.7	4
India	4,912	10.6	635	1.7	4,277	5,547	6.7	5
Thailand	513	1.1	2,231	6.1	-1,718	2,744	3.3	6
Taiwan	1,748	3.8	781	2.1	967	2,529	3.0	7
Malaysia	500	1.1	1,899	5.2	-1,400	2,399	2.9	8
New Zealand	818	1.8	1,354	3.7	-536	2,173	2.6	9
Indonesia	891	1.9	1,262	3.4	-371	2,154	2.6	10
Singapore	708	1.5	1,054	2.9	-347	1,762	2.1	11
Germany	182	0.4	1,419	3.9	-1,237	1,601	1.9	12
Netherlands	1,171	2.5	198	0.5	972	1,369	1.6	13
Vietnam	507	1.1	831	2.3	-324	1,337	1.6	14
United Kingdom	722	1.6	605	1.6	117	1,327	1.6	15
Papua New Guinea	799	1.7	526	1.4	273	1,326	1.6	16
Russian Federation	330	0.7	610	1.7	-281	940	1.1	17
France	477	1.0	344	0.9	133	821	1.0	18
Brazil	694	1.5	82	0.2	612	777	0.9	19
Canada	416	0.9	354	1.0	61	770	0.9	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 32: QUEENSLAND
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

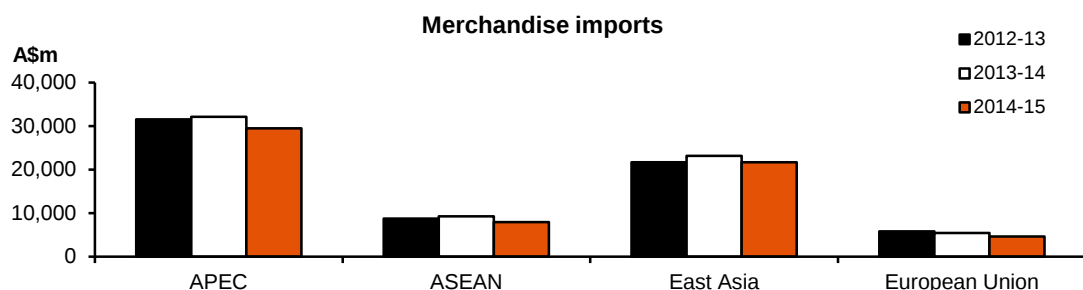
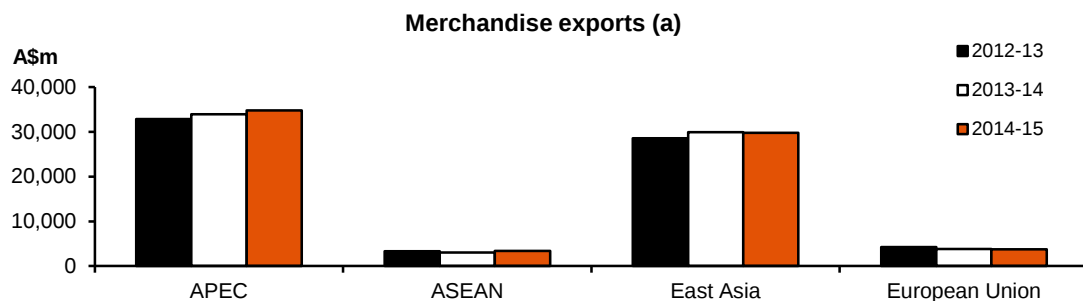
Rank	Country	2012-13	2013-14	2014-15	% share	% growth	
						2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	44,433	44,812	46,506	100.0	3.8	-0.3
1	China	9,219	11,569	11,241	24.2	-2.8	13.1
2	Japan	8,801	8,599	8,378	18.0	-2.6	-5.2
3	India	4,787	4,663	4,912	10.6	5.3	-4.6
4	Republic of Korea	5,023	4,692	4,675	10.1	-0.4	-2.8
5	United States	1,367	1,472	2,407	5.2	63.5	14.9
6	Taiwan	1,940	1,703	1,748	3.8	2.6	-9.4
7	Netherlands	1,300	1,102	1,171	2.5	6.3	-0.1
8	Indonesia	779	744	891	1.9	19.8	-7.0
9	New Zealand	858	819	818	1.8	-0.1	-2.3
10	Papua New Guinea	907	780	799	1.7	2.4	2.1
11	United Kingdom	894	919	722	1.6	-21.4	-8.5
12	Singapore	617	525	708	1.5	34.9	16.0
13	Brazil	515	497	694	1.5	39.6	-11.8
14	Thailand	650	584	513	1.1	-12.2	7.0
15	Vietnam	271	397	507	1.1	27.7	16.4
16	Malaysia	746	527	500	1.1	-5.1	-8.2
17	France	536	427	477	1.0	11.7	-7.2
18	Canada	425	373	416	0.9	11.5	28.1
19	Hong Kong (b)	282	341	394	0.8	15.5	0.5
20	Belgium	339	337	382	0.8	13.4	-7.6
Import sources							
	World	42,174	41,860	36,806	100.0	-12.1	4.7
1	China	5,586	6,136	6,401	17.4	4.3	11.9
2	United States	4,979	4,230	4,035	11.0	-4.6	3.2
3	Japan	4,158	4,285	3,818	10.4	-10.9	2.0
4	Republic of Korea	2,316	2,697	2,638	7.2	-2.2	11.7
5	Thailand	2,537	2,390	2,231	6.1	-6.7	9.7
6	Malaysia	1,897	2,624	1,899	5.2	-27.6	4.1
7	Germany	1,736	1,687	1,419	3.9	-15.9	1.7
8	New Zealand	1,228	1,262	1,354	3.7	7.3	6.1
9	Indonesia	1,380	1,562	1,262	3.4	-19.2	5.1
10	Singapore	1,972	1,054	1,054	2.9	0.0	-9.3
11	Vietnam	586	696	831	2.3	19.4	6.6
12	Taiwan	733	669	781	2.1	16.7	10.2
13	India	502	569	635	1.7	11.6	15.0
14	Chile	894	736	629	1.7	-14.5	6.2
15	Russian Federation	644	1,301	610	1.7	-53.1	126.4
16	United Kingdom	797	738	605	1.6	-18.0	6.1
17	Papua New Guinea	1,446	948	526	1.4	-44.5	-25.2
18	Italy	885	815	490	1.3	-39.9	13.5
19	Philippines	98	557	387	1.1	-30.5	56.1
20	Canada	426	347	354	1.0	2.0	2.9

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

**TABLE 33: QUEENSLAND
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	32,806	33,928	34,758	74.7	2.4	1.5
ASEAN	3,291	3,025	3,357	7.2	11.0	1.4
East Asia	28,561	29,934	29,797	64.1	-0.5	1.0
European Union	4,252	3,842	3,768	8.1	-1.9	-7.2
OECD	21,264	20,158	20,847	44.8	3.4	-3.4
TPP	13,427	12,969	13,952	30.0	7.6	-1.4
Selected geographic regions						
Africa	588	330	340	0.7	3.0	-13.5
Americas	2,717	2,706	3,870	8.3	43.0	4.6
Asia	34,281	35,526	36,052	77.5	1.5	0.4
Europe	4,803	4,311	4,364	9.4	1.2	-6.8
Oceania & Antarctica	2,039	1,936	1,873	4.0	-3.3	0.1
Total merchandise exports	44,433	44,812	46,506	100.0	3.8	-0.3
Merchandise imports						
Selected country groups						
APEC	31,499	32,093	29,461	80.0	-8.2	4.9
ASEAN	8,779	9,243	7,944	21.6	-14.1	4.7
East Asia	21,677	23,121	21,696	58.9	-6.2	6.8
European Union	5,849	5,438	4,623	12.6	-15.0	4.7
OECD	20,373	19,577	18,021	49.0	-7.9	4.8
TPP	17,029	15,943	14,645	39.8	-8.1	2.6
Selected geographic regions						
Africa	2,054	1,959	608	1.7	-69.0	6.4
Americas	6,820	5,798	5,582	15.2	-3.7	3.8
Asia	23,285	24,400	22,846	62.1	-6.4	6.0
Europe	6,795	7,095	5,508	15.0	-22.4	7.9
Oceania & Antarctica	2,847	2,408	2,126	5.8	-11.7	-9.8
Total merchandise imports	42,174	41,860	36,806	100.0	-12.1	4.7



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 34: QUEENSLAND
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
China					
Coal	4,412	-5.1	Furniture, mattresses & cushions	432	5.9
Copper	1,511	-3.8	Prams, toys, games & sporting goods	260	7.4
Other ores & concentrates	593	78.6	Plastic articles, nes	211	11.6
Aluminium ores & conc (incl alumina)	538	30.9	Other textile clothing	196	10.1
Cotton	397	-34.9	Manufactures of base metal, nes	186	7.5
Total merchandise exports	11,241	-2.8	Total merchandise imports	6,401	4.3
Japan					
Coal	4,093	-12.6	Passenger motor vehicles	1,365	-1.0
Beef, f.c.f.	1,262	29.7	Refined petroleum	1,244	-21.6
Aluminium	668	26.5	Goods vehicles	329	-14.3
Copper	274	-9.0	Civil engineering equipment & parts	177	-3.8
Other ores & concentrates	195	-22.0	Rubber tyres, treads & tubes	142	-16.0
Total merchandise exports	8,378	-2.6	Total merchandise imports	3,818	-10.9
Republic of Korea					
Coal	1,799	-10.9	Refined petroleum	1,507	-0.5
Beef, f.c.f.	661	18.7	Passenger motor vehicles	449	-1.3
Other ores & concentrates	541	12.0	Electrical machinery & parts, nes	69	15.0
Aluminium	260	13.5	Residual petroleum products, nes	41	41.4
Nickel ores & concentrates	96	2.1	Civil engineering equipment & parts	33	-40.0
Total merchandise exports	4,675	-0.4	Total merchandise imports	2,638	-2.2
United States					
Beef, f.c.f.	1,597	114.4	Passenger motor vehicles	448	10.3
Zinc	182	26.4	Civil engineering equipment & parts	214	2.9
Meat (excl beef), f.c.f.	94	77.4	Telecom equipment & parts	191	40.4
Aluminium	56	-28.2	Goods vehicles	172	22.9
Ships & boats (incl hovercraft)	36	89.5	Measuring & analysing instruments	127	-0.8
Total merchandise exports	2,407	63.5	Total merchandise imports	4,035	-4.6
India					
Coal	3,681	3.6	Jewellery	83	-13.5
Vegetables, f.c.f.	117	21.9	Pearls & gems	64	-12.3
Ferrous waste & scrap	38	18.8	Refined petroleum	52	..
Copper ores & concentrates	37	94.7	Passenger motor vehicles	43	-24.6
Non-ferrous waste & scrap	21	110.0	Crude petroleum	34	0.0
Total merchandise exports	4,912	5.3	Total merchandise imports	635	11.6

(a) Australian produced.

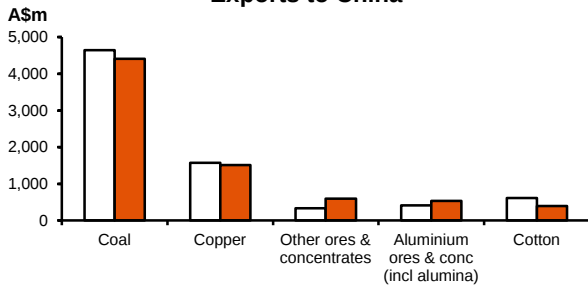
Based on ABS data on the DFAT STARS database.

QUEENSLAND MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

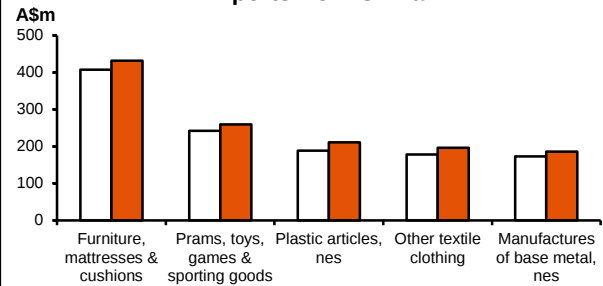
□ 2013-14

■ 2014-15

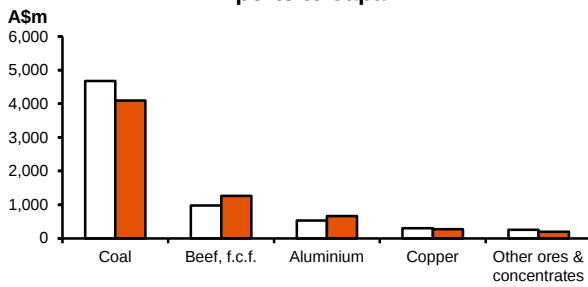
Exports to China



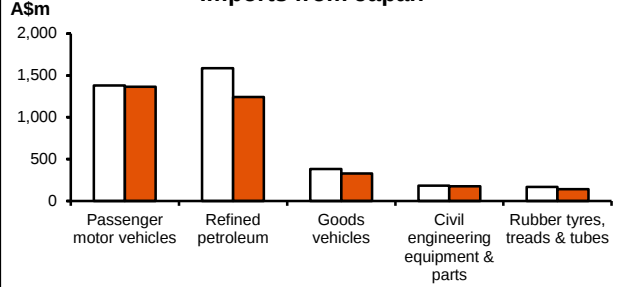
Imports from China



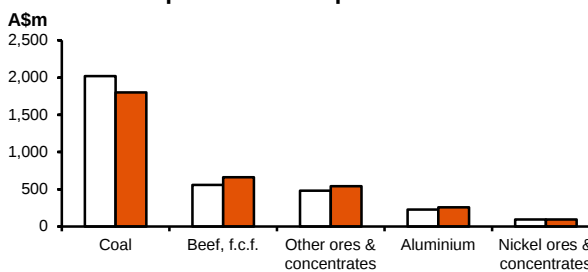
Exports to Japan



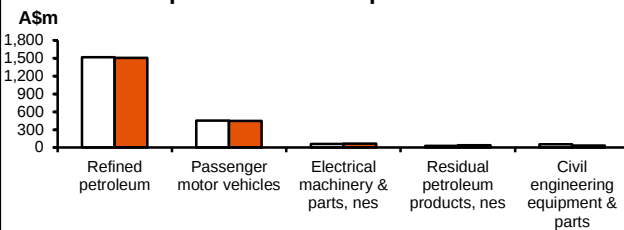
Imports from Japan



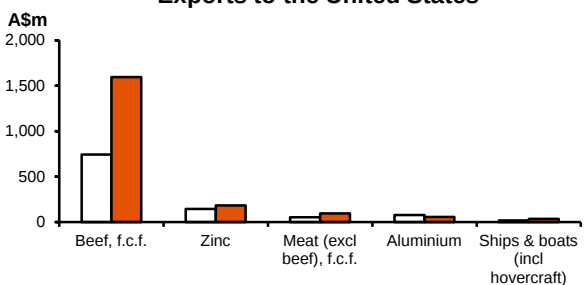
Exports to the Republic of Korea



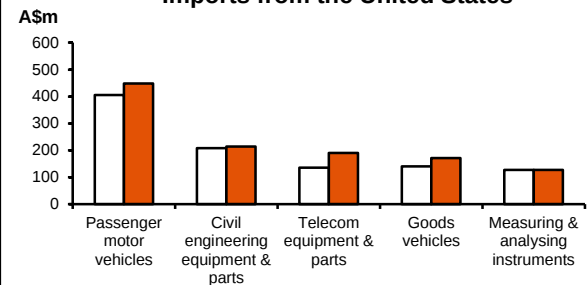
Imports from the Republic of Korea



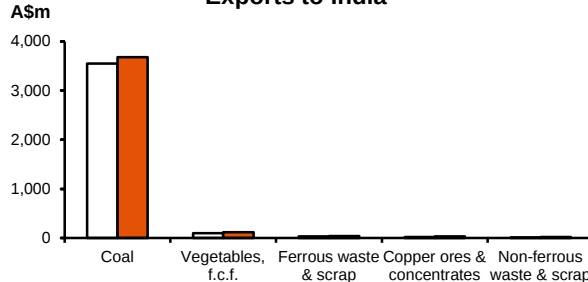
Exports to the United States



Imports from the United States



Exports to India



Imports from India



TABLE 34: QUEENSLAND
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
Thailand					
Copper	127	42.7	Goods vehicles	930	11.6
Coal	86	-56.6	Passenger motor vehicles	460	18.6
Ferrous waste & scrap	52	33.3	Heating & cooling equipment & parts	105	7.1
Cotton	44	-21.4	Rubber tyres, treads & tubes	75	4.2
Aluminium	40	-31.0	Household-type equipment, nes	55	189.5
Total merchandise exports	513	-12.2	Total merchandise imports	2,231	-6.7
Taiwan					
Coal	1,018	-2.7	Refined petroleum	253	34.6
Beef, f.c.f.	137	0.7	Flat-rolled alloy steel	32	39.1
Copper	71	-40.3	Electrical machinery & parts, nes	24	20.0
Zinc	53	55.9	Plastic articles, nes	19	18.8
Animal oils & fats	34	142.9	Motorcycles & cycles	19	0.0
Total merchandise exports	1,748	2.6	Total merchandise imports	781	16.7
Malaysia					
Copper	192	4.3	Crude petroleum	1,190	-32.5
Coal	64	-23.8	Mechanical handling equip & parts	68	..
Beef, f.c.f.	26	23.8	Monitors, projectors & TVs	45	181.3
Ferrous waste & scrap	25	-21.9	Furniture, mattresses & cushions	37	-17.8
Aluminium	23	228.6	Fixed vegetable oils & fats, hard	36	9.1
Total merchandise exports	500	-5.1	Total merchandise imports	1,899	-27.6
New Zealand					
Jewellery	45	0.0	Crude petroleum	528	76.0
Goods vehicles	39	30.0	Edible products & preparations, nes	51	15.9
Beef, f.c.f.	38	46.2	Vegetables, prepared or preserved	49	-14.0
Mechanical handling equip & parts	34	-12.8	Alcoholic beverages	46	-22.0
Ships & boats (incl hovercraft)	25	78.6	Fruit & nuts	40	29.0
Total merchandise exports	818	-0.1	Total merchandise imports	1,354	7.3
Indonesia					
Coal	156	64.2	Crude petroleum	474	-25.5
Live animals (excl seafood)	132	37.5	Heating & cooling equipment & parts	223	-8.6
Copper	87	55.4	Wood, simply worked	62	10.7
Cotton	69	-1.4	Iron, steel, aluminium structures	55	-46.1
Beef, f.c.f.	63	6.8	Rubber tyres, treads & tubes	30	11.1
Total merchandise exports	891	19.8	Total merchandise imports	1,262	-19.2

(a) Australian produced.

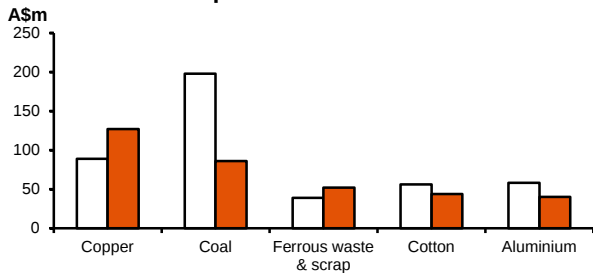
Based on ABS data on the DFAT STARS database.

QUEENSLAND MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

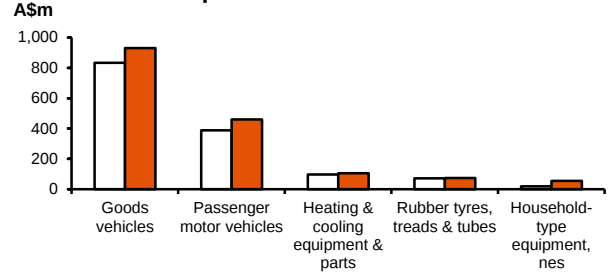
□ 2013-14

■ 2014-15

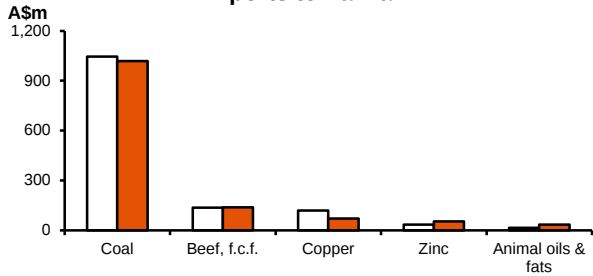
Exports to Thailand



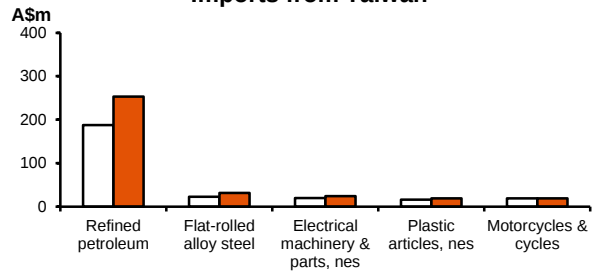
Imports from Thailand



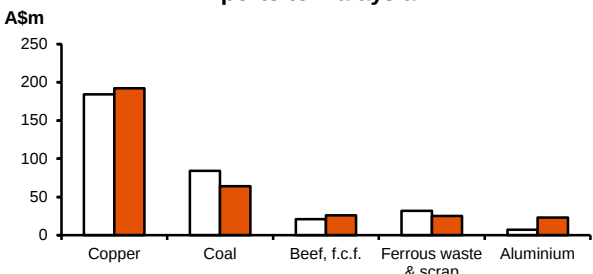
Exports to Taiwan



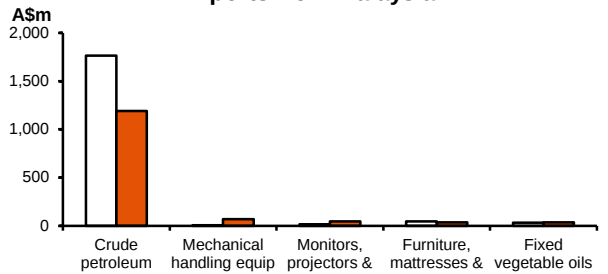
Imports from Taiwan



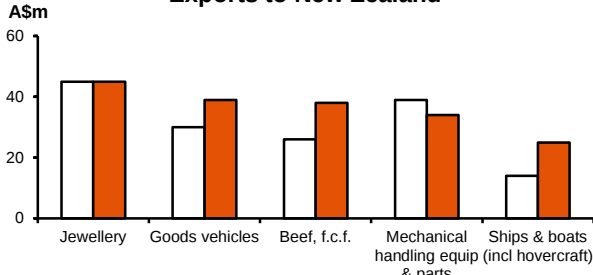
Exports to Malaysia



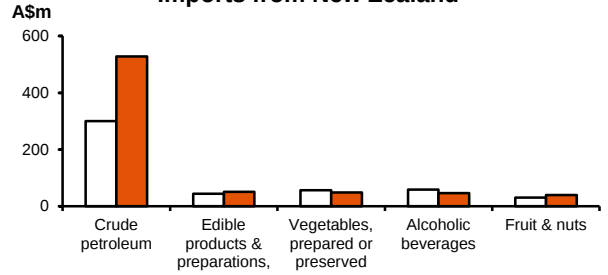
Imports from Malaysia



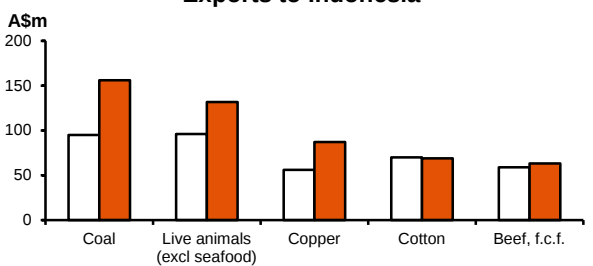
Exports to New Zealand



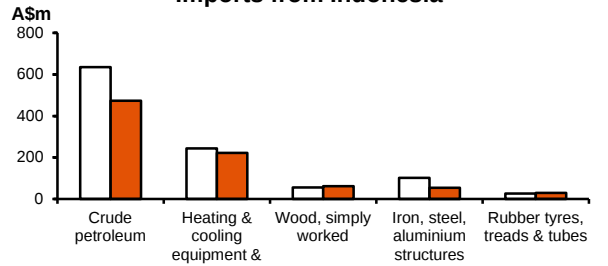
Imports from New Zealand



Exports to Indonesia



Imports from Indonesia



**TABLE 35: QUEENSLAND
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Coal	11,875	-8.8	Crude petroleum	4,074	-28.6
Beef, f.c.f.	4,526	35.8	Refined petroleum	3,856	-2.0
Copper	2,272	-2.4	Passenger motor vehicles	2,762	3.5
Other ores & concentrates	1,427	23.7	Goods vehicles	1,484	5.3
Aluminium	1,099	12.5	Heating & cooling equipment & parts	720	-19.6
Total merchandise exports	34,758	2.4	Total merchandise imports	29,461	-8.2
ASEAN					
Copper	407	22.6	Crude petroleum	2,470	-23.0
Coal	386	-14.4	Goods vehicles	936	11.4
Beef, f.c.f.	284	30.3	Refined petroleum	671	18.3
Live animals (excl seafood)	270	58.8	Heating & cooling equipment & parts	551	-4.7
Cotton	195	2.6	Passenger motor vehicles	460	17.9
Total merchandise exports	3,357	11.0	Total merchandise imports	7,944	-14.1
East Asia					
Coal	11,739	-8.9	Refined petroleum	3,814	-2.3
Beef, f.c.f.	2,744	15.3	Crude petroleum	2,488	-22.4
Copper	2,269	-2.4	Passenger motor vehicles	2,283	2.1
Other ores & concentrates	1,360	25.2	Goods vehicles	1,297	3.3
Aluminium	1,041	16.7	Heating & cooling equipment & parts	674	-6.0
Total merchandise exports	29,797	-0.5	Total merchandise imports	21,696	-6.2
European Union					
Coal	1,980	-9.7	Passenger motor vehicles	899	0.1
Other ores & concentrates	671	27.8	Mechanical handling equip & parts	161	1.9
Lead	310	-21.7	Goods vehicles	146	-29.5
Beef, f.c.f.	155	6.9	Vehicle parts & accessories	144	-6.5
Misc manufactured articles, nes	41	2.5	Measuring & analysing instruments	129	25.2
Total merchandise exports	3,768	-1.9	Total merchandise imports	4,623	-15.0
OECD					
Coal	8,101	-10.7	Passenger motor vehicles	3,196	0.8
Beef, f.c.f.	3,869	50.1	Refined petroleum	2,804	-11.0
Other ores & concentrates	1,475	11.2	Goods vehicles	684	-10.9
Aluminium	1,016	17.9	Civil engineering equipment & parts	573	-18.3
Meat (excl beef), f.c.f.	335	35.6	Crude petroleum	546	82.0
Total merchandise exports	20,847	3.4	Total merchandise imports	18,021	-7.9

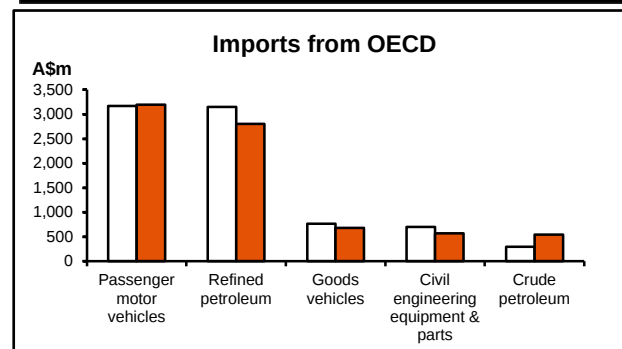
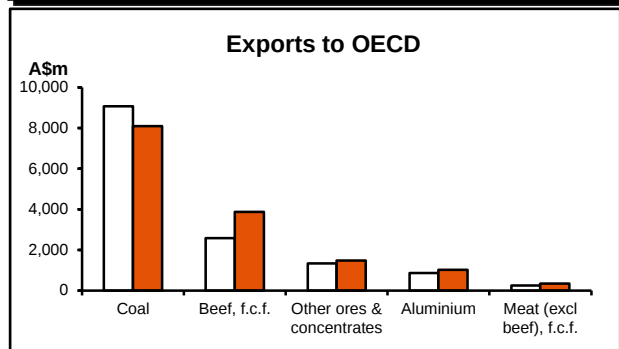
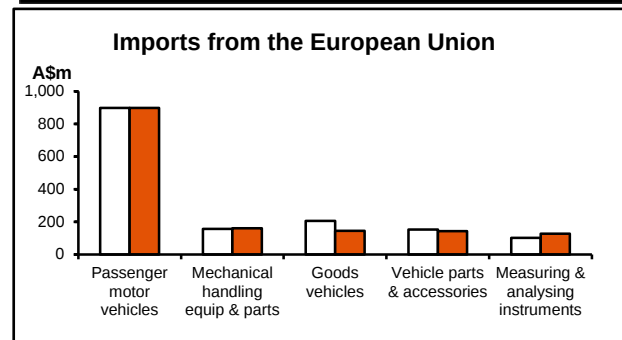
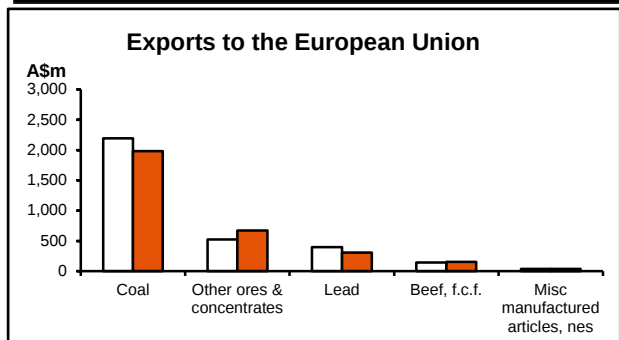
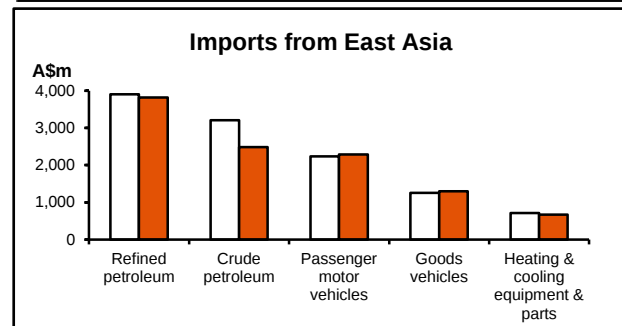
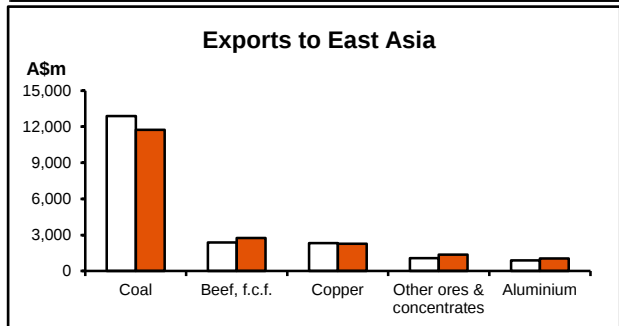
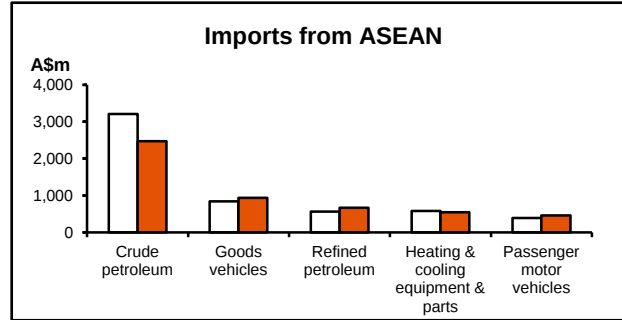
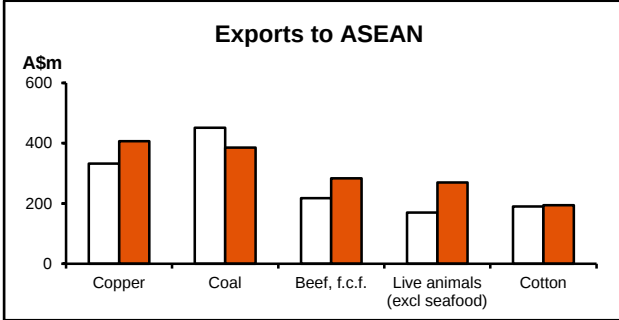
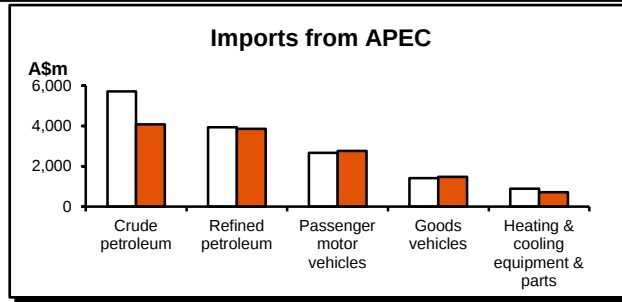
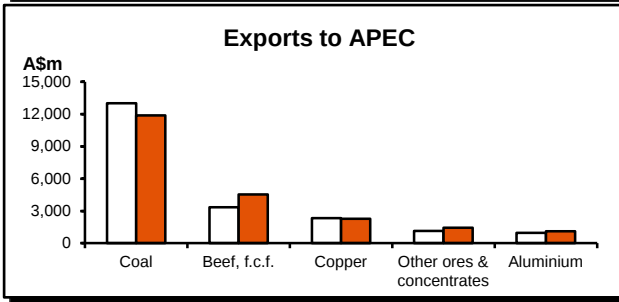
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

QUEENSLAND SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2013-14

■ 2014-15



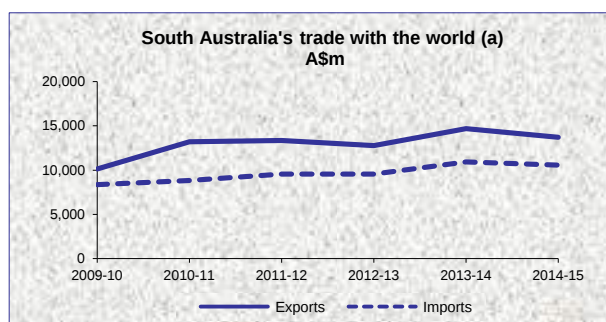
Section 5

South Australia

Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	1,685,484	1,698,594
Real Gross State Product growth (%):	0.8	1.6
Real GSP per head growth (%):	-0.1	0.7
GSP (current prices) (A\$m):	96,994	98,629
Proportion of Australian GDP (%):	6.1	6.1
Change in real final demand (%):	0.8	0.9
Unemployment rate (%):	6.7	6.9

Goods and services trade:



South Australia's trade, 2014-15 (a)[#]:

	A\$m		
	Goods	Services	Total
Exports:	11,339	2,370	13,709
Imports:	8,051	2,510	10,561
% Share of Australian trade			
Exports:	4.4	3.8	4.3
Imports:	3.0	3.5	3.1
Average annual goods and services export growth over the last 5 years:			
5.2%			

Goods trade[#]:

South Australia's major exports, 2014-15 (b):

	A\$m
Wheat	1,300
Alcoholic beverages	1,238
Copper	951
Copper ores & concentrates	927
Meat (excl beef)	737
Iron ores & concentrates	679
Beef	559
Lead	450
Passenger motor vehicles	380
Vegetables	286

South Australia's major imports, 2014-15:

	A\$m
Refined petroleum	1,115
Passenger motor vehicles	643
Vehicle parts & accessories	353
Goods vehicles	312
Alcoholic beverages	284
Fertilisers (excl crude)	228
Furniture, mattresses & cushions	179
Measuring & analysing instruments	162
Other ores & concentrates	161
Rubber tyres, treads & tubes	149

South Australia's major export destinations, 2014-15 (b):

	A\$m	% Share
China	2,337	20.6
United States	1,539	13.6
India	823	7.3
Malaysia	643	5.7
Japan	524	4.6

South Australia's major import sources, 2014-15:

	A\$m	% Share
China	1,487	18.5
Singapore	947	11.8
United States	852	10.6
Thailand	592	7.4
Japan	531	6.6

Services trade:

South Australia's major exports, 2014-15:

	A\$m	% Share
Education-related travel	1,127	47.6
Personal travel excl education	524	22.1
Business travel	182	7.7

South Australia's major imports, 2014-15:

	A\$m	% Share
Personal travel excl education	1,176	46.9
Freight transport	381	15.2
Passenger transport	197	7.8

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

South Australia's trade highlights – 2014-15

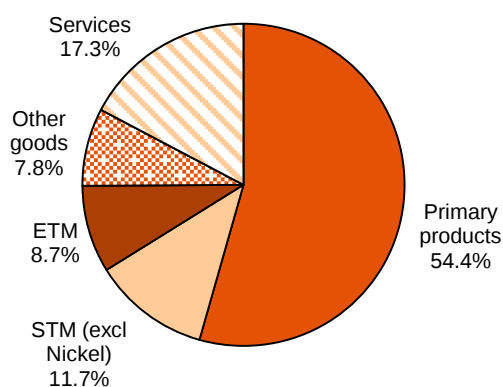
South Australia's trade in goods and services, balance of payments basis



- In 2014-15, the value of exports decreased 6.7 per cent to \$13.7 billion
 - export volumes fell 6.6 per cent and export prices decreased 0.1 per cent.
- The value of imports decreased 3.2 per cent to \$10.6 billion
 - import volumes decreased 3.5 per cent while import prices rose 0.3 per cent.

Based on ABS catalogues 5220.0 and 5302.0.

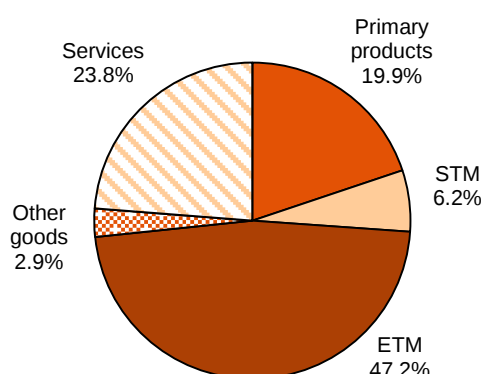
South Australia's exports by broad category¹



- *Primary products* decreased 6.7 per cent to \$7.5 billion
 - *Processed food* increased 18.9 per cent to \$2.9 billion.
- *STM (excl Nickel)* fell 15.8 per cent to \$1.6 billion.
- *ETM* decreased 8.8 per cent to \$1.2 billion.
- *Other goods* fell 5.5 per cent to \$1.1 billion.
- *Services* increased 1.0 per cent to \$2.4 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

South Australia's imports by broad category¹



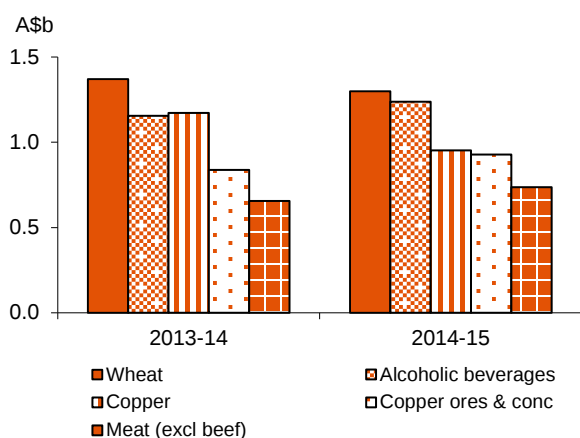
- *Primary products* increased 23.8 per cent to \$2.1 billion
 - *Fuels* increased 24.5 per cent to \$1.2 billion.
- *STM* rose 6.4 per cent to \$660 million.
- *ETM* decreased 11.4 per cent to \$5.0 billion.
- *Other goods* rose 6.5 per cent to \$305 million.
- *Services* decreased 6.3 per cent to \$2.5 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of South Australia's trade

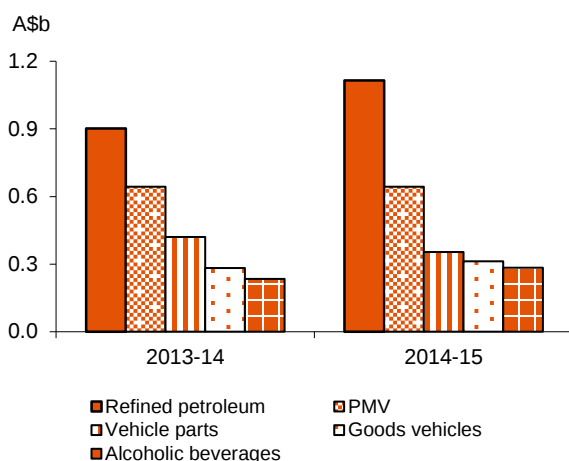
Composition of South Australia's merchandise exports



- South Australia's major export commodities in 2014-15 were
 - *Wheat* – down 5.1 per cent to \$1.3 billion
 - *Alcoholic beverages* – up 7.3 per cent to \$1.2 billion
 - *Copper* – down 18.8 per cent to \$1.0 billion
 - *Copper ores & concentrates* – up 10.6 per cent to \$927 million
 - *Meat (excl beef), f.c.f.* – up 12.3 per cent to \$737 million.

Based on ABS trade data on the DFAT STARS database.

Composition of South Australia's merchandise imports



- In 2014-15, South Australia's major import commodities were
 - *Refined petroleum* – up 23.6 per cent to \$1.1 billion
 - *Passenger motor vehicles* – unchanged at \$643 million
 - *Vehicle parts & accessories* – down 16.0 per cent to \$353 million
 - *Goods vehicles* – up 10.6 per cent to \$312 million
 - *Alcoholic beverages* – up 21.4 per cent to \$284 million.

Based on ABS trade data on the DFAT STARS database.

South Australia's services trade



- *Services exports* rose 1.0 per cent to \$2.4 billion in 2014-15
 - *Transport services exports* decreased 3.4 per cent to \$228 million
 - *Travel services* rose 7.3 per cent to \$1.8 billion
 - *Other services*² decreased 22.6 per cent to \$305 million.
- In 2014-15, *Services imports* fell 6.3 per cent to \$2.5 billion
 - *Transport services imports* decreased 4.3 per cent to \$600 million
 - *Travel services* fell 4.4 per cent to \$1.4 billion
 - *Other services*² decreased 12.8 per cent to \$519 million.

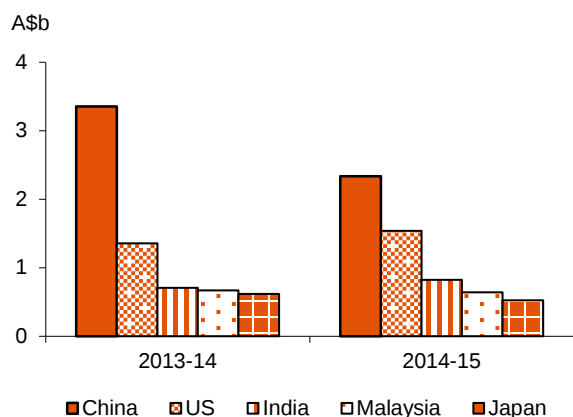
Based on ABS catalogue 5368.0.55.003.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services* *nie*.

Direction of South Australia's merchandise trade

- China was South Australia's largest two-way merchandise trading partner in 2014-15, accounting for 19.7 per cent (\$3.8 billion) of total trade.
- The United States (\$2.4 billion) was the second largest, followed by Singapore (\$1.2 billion), Japan (\$1.1 billion) and India (\$1.0 billion).

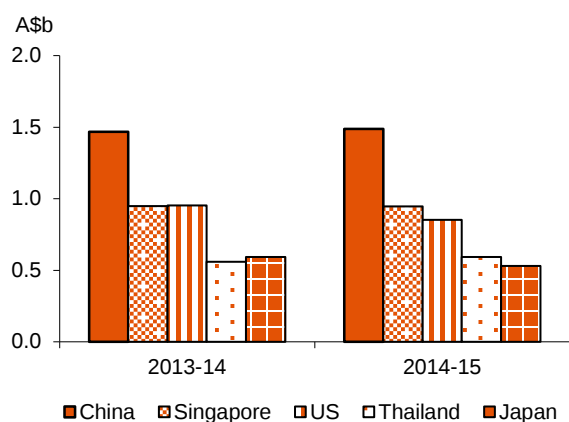
South Australia's major export markets



- South Australia's major export markets in 2014-15 were
 - China – down 30.3 per cent to \$2.3 billion
 - United States – up 13.4 per cent to \$1.5 billion
 - India – up 16.7 per cent to \$823 million
 - Malaysia – down 4.2 per cent to \$643 million
 - Japan – down 15.1 per cent to \$524 million.

Based on ABS trade data on the DFAT STARS database.

South Australia's major import sources



- In 2014-15, South Australia's major import sources were
 - China – up 1.4 per cent to \$1.5 billion
 - Singapore – down 0.1 per cent to \$947 million
 - United States – down 10.7 per cent to \$852 million
 - Thailand – up 5.7 per cent to \$592 million
 - Japan – down 10.6 per cent to \$531 million.

Based on ABS trade data on the DFAT STARS database.

TABLE 36: SOUTH AUSTRALIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	6,927	7,401	6,883	7,993	7,459	-6.7	6.6
Unprocessed food	2,301	2,533	2,123	2,402	2,292	-4.6	11.0
Processed food	2,228	2,210	2,191	2,426	2,883	18.9	4.8
Minerals	1,920	2,206	2,175	2,645	1,773	-33.0	6.0
Fuels	226	236	200	259	180	-30.5	-0.0
Other primary	252	215	194	261	331	26.9	6.8
Manufactures	3,295	2,939	2,854	3,227	2,809	-12.9	1.6
STM (excl Nickel)	2,063	1,692	1,570	1,913	1,611	-15.8	2.7
ETM	1,233	1,247	1,284	1,314	1,198	-8.8	0.6
Other	972	1,072	975	1,133	1,071	-5.5	10.7
Total merchandise exports	11,194	11,412	10,712	12,352	11,339	-8.2	5.6
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	3	1	8	4	-50.0	..
Transport	186	192	193	236	228	-3.4	5.1
Travel	1,552	1,525	1,619	1,708	1,833	7.3	3.6
Other	289	235	253	394	305	-22.6	3.9
Total services exports	2,027	1,955	2,066	2,346	2,370	1.0	3.8
Total goods & services exports	13,221	13,367	12,778	14,698	13,709	-6.7	5.2
Percentage distribution							
Merchandise (a)							
Primary products	52.4	55.4	53.9	54.4	54.4		
Unprocessed food	17.4	18.9	16.6	16.3	16.7		
Processed food	16.8	16.5	17.1	16.5	21.0		
Minerals	14.5	16.5	17.0	18.0	12.9		
Fuels	1.7	1.8	1.6	1.8	1.3		
Other primary	1.9	1.6	1.5	1.8	2.4		
Manufactures	24.9	22.0	22.3	22.0	20.5		
STM (excl Nickel)	15.6	12.7	12.3	13.0	11.7		
ETM	9.3	9.3	10.0	8.9	8.7		
Other	7.3	8.0	7.6	7.7	7.8		
Total merchandise exports	84.7	85.4	83.8	84.0	82.7		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.1	0.0		
Transport	1.4	1.4	1.5	1.6	1.7		
Travel	11.7	11.4	12.7	11.6	13.4		
Other	2.2	1.8	2.0	2.7	2.2		
Total services exports	15.3	14.6	16.2	16.0	17.3		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 37: SOUTH AUSTRALIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	1,406	1,815	1,607	1,694	2,097	23.8	5.8
Unprocessed food	46	52	35	36	30	-16.5	-6.7
Processed food	318	392	429	492	584	18.6	12.3
Minerals	237	379	291	128	209	63.0	7.1
Fuels	742	929	782	955	1,189	24.5	4.1
Other primary	64	62	70	82	86	4.3	6.0
Manufactures	4,786	5,146	5,191	6,251	5,649	-9.6	5.2
STM	501	521	525	620	660	6.4	7.0
ETM	4,284	4,625	4,666	5,631	4,989	-11.4	5.0
Other	338	300	258	287	305	6.5	1.2
Total merchandise imports	6,529	7,261	7,056	8,231	8,052	-2.2	5.2
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	56	3	4	13	9	-30.8	-18.1
Transport	493	530	554	627	600	-4.3	5.9
Travel	1,210	1,237	1,256	1,445	1,382	-4.4	5.3
Other	526	525	666	595	519	-12.8	7.4
Total services imports	2,285	2,295	2,480	2,680	2,510	-6.3	5.6
Total goods & services imports	8,814	9,556	9,536	10,911	10,562	-3.2	5.3
Percentage distribution							
Merchandise (a)							
Primary products	16.0	19.0	16.9	15.5	19.9		
Unprocessed food	0.5	0.5	0.4	0.3	0.3		
Processed food	3.6	4.1	4.5	4.5	5.5		
Minerals	2.7	4.0	3.1	1.2	2.0		
Fuels	8.4	9.7	8.2	8.8	11.3		
Other primary	0.7	0.7	0.7	0.8	0.8		
Manufactures	54.3	53.8	54.4	57.3	53.5		
STM	5.7	5.5	5.5	5.7	6.2		
ETM	48.6	48.4	48.9	51.6	47.2		
Other	3.8	3.1	2.7	2.6	2.9		
Total merchandise imports	74.1	76.0	74.0	75.4	76.2		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.6	0.0	0.0	0.1	0.1		
Transport	5.6	5.5	5.8	5.7	5.7		
Travel	13.7	12.9	13.2	13.2	13.1		
Other	6.0	5.5	7.0	5.5	4.9		
Total services imports	25.9	24.0	26.0	24.6	23.8		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 38: SOUTH AUSTRALIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

Rank	SITC	Commodity	2012-13	2013-14	2014-15	% share	% growth	
							2013-14 to 2014-15	5 year trend
Merchandise exports (b)								
		Total	10,712	12,352	11,339	100.0	-8.2	5.6
1	041	Wheat	1,272	1,370	1,300	11.5	-5.1	14.2
2	112	Alcoholic beverages	1,170	1,154	1,238	10.9	7.3	-1.6
3	682	Copper	935	1,171	951	8.4	-18.8	5.9
4	283	Copper ores & concentrates	933	838	927	8.2	10.6	5.6
5	012	Meat (excl beef), f.c.f.	478	656	737	6.5	12.3	11.1
6	281	Iron ores & concentrates	974	1,596	679	6.0	-57.5	6.8
7	011	Beef, f.c.f.	224	304	559	4.9	83.9	25.2
8	685	Lead	399	400	450	4.0	12.5	2.3
9	781	Passenger motor vehicles	362	435	380	3.4	-12.6	18.4
10	054	Vegetables, f.c.f.	227	269	286	2.5	6.3	14.0
11	057	Fruit & nuts	115	165	193	1.7	17.0	17.9
12	222	Oil-seeds & oleaginous fruits, soft	225	298	181	1.6	-39.3	8.6
13	081	Animal feed	123	143	179	1.6	25.2	12.6
14	268	Wool & other animal hair (incl tops)	86	107	134	1.2	25.2	-0.5
15	034	Fish, f.c.f.	155	122	133	1.2	9.0	0.9
16	334	Refined petroleum	155	184	129	1.1	-29.9	-1.0
17	282	Ferrous waste & scrap	101	126	99	0.9	-21.4	7.7
18	036	Crustaceans, f.c.f.	92	105	98	0.9	-6.7	-1.3
19	292	Crude vegetable matter, nes	50	65	88	0.8	35.4	23.6
20	681	Silver & platinum	137	171	75	0.7	-56.1	-5.3
Merchandise imports								
		Total	7,056	8,231	8,052	100.0	-2.2	5.2
1	334	Refined petroleum	740	902	1,115	13.8	23.6	3.6
2	781	Passenger motor vehicles	646	643	643	8.0	0.0	3.7
3	784	Vehicle parts & accessories	310	420	353	4.4	-16.0	10.5
4	782	Goods vehicles	310	282	312	3.9	10.6	4.6
5	112	Alcoholic beverages	194	234	284	3.5	21.4	14.6
6	562	Fertilisers (excl crude)	173	197	228	2.8	15.7	12.6
7	821	Furniture, mattresses & cushions	140	174	179	2.2	2.9	7.0
8	874	Measuring & analysing instruments	112	235	162	2.0	-31.1	16.2
9	287	Other ores & concentrates	245	86	161	2.0	87.2	6.8
10	625	Rubber tyres, treads & tubes	157	155	149	1.9	-3.9	6.9
11	778	Electrical machinery & parts, nes	93	142	138	1.7	-2.8	13.1
12	744	Mechanical handling equip & parts	88	101	125	1.6	23.8	5.2
13	776	Electronic integrated circuits	54	72	122	1.5	69.4	3.8
14	772	Electrical circuits equipment	85	101	122	1.5	20.8	14.4
15	741	Heating & cooling equipment & parts	97	107	110	1.4	2.8	-4.0
16	764	Telecom equipment & parts	114	105	110	1.4	4.8	11.7
17	893	Plastic articles, nes	78	101	106	1.3	5.0	7.0
18	699	Manufactures of base metal, nes	82	99	103	1.3	4.0	6.8
19	713	Internal combustion piston engines	66	137	97	1.2	-29.2	41.8
20	728	Specialised machinery & parts	73	79	92	1.1	16.5	1.4

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.
Based on ABS data on DFAT STARS database.

**TABLE 39: SOUTH AUSTRALIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	1	8	4	-50.0	..
Transport	193	236	228	-3.4	5.1
Passenger (b)	49	59	56	-5.1	4.7
Freight	15	14	10	-28.6	-9.7
Other	75	95	96	1.1	6.6
Postal & courier services (c)	54	68	66	-2.9	7.3
Travel	1,619	1,708	1,833	7.3	3.6
Business	225	156	182	16.7	3.3
Personal	1,394	1,552	1,651	6.4	3.6
Education-related	885	952	1,127	18.4	3.1
Other	509	600	524	-12.7	4.4
Construction	3	0	0	..	..
Insurance & Pension services	7	8	9	12.5	5.6
Direct insurance	6	7	7	0.0	4.5
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	1	1	2	100.0	10.4
Standardised guarantee services	0	0	0	..	..
Financial Services	1	0	0	..	..
Charges for the use of intellectual property nie	16	9	28	211.1	22.1
Licences to reproduce/distribute computer services	8	9	10	11.1	9.5
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	7	0	1	..	..
Franchise & trademarks licensing fees	0	0	16	..	..
Other charges for the use of intellectual property	1	0	1	..	..
Telecommunication, computer & information	33	77	76	-1.3	28.7
Telecommunication services	18	16	24	50.0	10.0
Computer & Information services	15	61	52	-14.8	45.8
Computer services	12	57	49	-14.0	42.8
Information services	2	1	1	0.0	..
Other services	1	3	2	-33.3	..
Other business services	147	239	153	-36.0	9.7
Research & development services	6	55	78	41.8	49.1
Professional & management consulting services	57	81	36	-55.6	42.3
Legal, accounting, management consulting, public relations & other professional services	57	81	36	-55.6	42.3
Advertising, market research & public opinion polling	0	0	0	..	..
Technical, trade-related & other business services	84	103	39	-62.1	-12.2
Architectural, engineering, scientific & other technical services	30	47	19	-59.6	6.5
Waste treatment & de-pollution, agricultural & mining services	np	19	8	-57.9	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	0	0	3	..	..
Other business services nie	23	np	np	..	..
Personal, cultural, & recreation services	36	51	29	-43.1	..
Audiovisual & related services	1	0	0	..	..
Other personal, cultural & recreational services	35	51	29	-43.1	..
Government goods & services nie	10	10	10	0.0	2.4
Total services exports	2,066	2,346	2,370	1.0	3.8

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 40: SOUTH AUSTRALIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	4	13	9	-30.8	-18.1
Transport	554	627	600	-4.3	5.9
Passenger (b)	190	199	197	-1.0	10.7
Freight	346	406	381	-6.2	3.9
Other	12	14	15	7.1	19.7
Postal & courier services (c)	6	8	7	-12.5	-10.2
Travel	1,256	1,445	1,382	-4.4	5.3
Business	145	148	135	-8.8	1.4
Personal	1,111	1,297	1,247	-3.9	5.8
Education-related	64	61	71	16.4	10.4
Other	1,047	1,236	1,176	-4.9	5.5
Construction	0	0	0	..	..
Insurance & Pension services	12	14	13	-7.1	0.9
Direct insurance	5	6	6	0.0	4.3
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	7	8	7	-12.5	-1.5
Standardised guarantee services	0	0	0	..	..
Financial Services	11	0	0	-100.0	..
Charges for the use of intellectual property nie	31	31	22	-29.0	-30.0
Licences to reproduce/distribute computer services	1	2	0	..	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	21	17	3	-82.4	-1.9
Franchise & trademarks licensing fees	3	3	5	66.7	42.7
Other charges for the use of intellectual property	6	9	14	55.6	-11.8
Telecommunication, computer & information	117	126	184	46.0	31.8
Telecommunication services	17	18	36	100.0	-2.4
Computer & Information services	100	108	148	37.0	61.4
Computer services	49	60	88	46.7	64.7
Information services	47	39	52	33.3	78.0
Other services	4	9	8	-11.1	22.0
Other business services	429	361	275	-23.8	19.3
Research & development services	3	10	3	-70.0	21.6
Professional & management consulting services	199	92	80	-13.0	12.2
Legal, accounting, management consulting, public relations & other professional services	198	91	79	-13.2	12.6
Advertising, market research & public opinion polling	1	1	1	-100.0	-5.8
Technical, trade-related & other business services	227	259	192	-25.9	22.6
Architectural, engineering, scientific & other technical services	20	114	18	-84.2	6.5
Waste treatment & de-pollution, agricultural & mining services	np	np	np	..	..
Operational leasing services	7	np	np	..	..
Trade-related commission services	28	16	37	..	..
Other business services nie	np	6	2	..	..
Personal, cultural, & recreation services	58	54	16	-70.4	-18.6
Audiovisual & related services	19	23	15	-34.8	-10.8
Other personal, cultural & recreational services	39	31	1	-96.8	-39.6
Government goods & services nie	8	9	9	0.0	8.3
Total services imports	2,480	2,680	2,510	-6.3	5.6

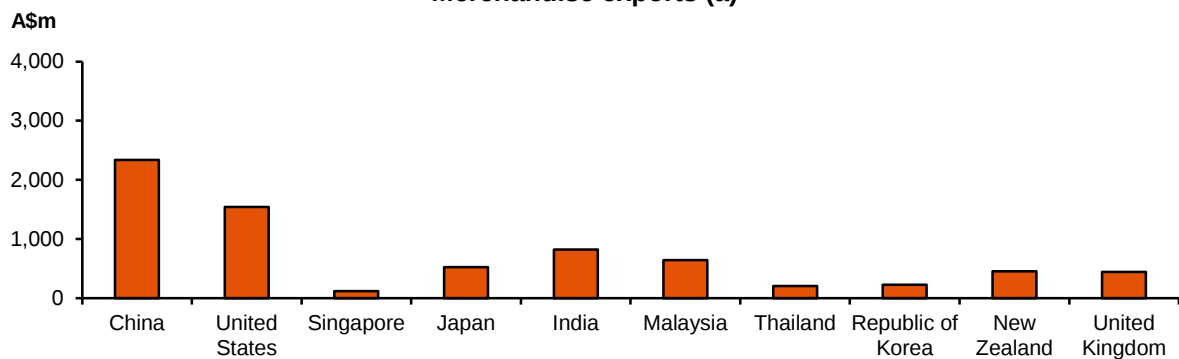
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

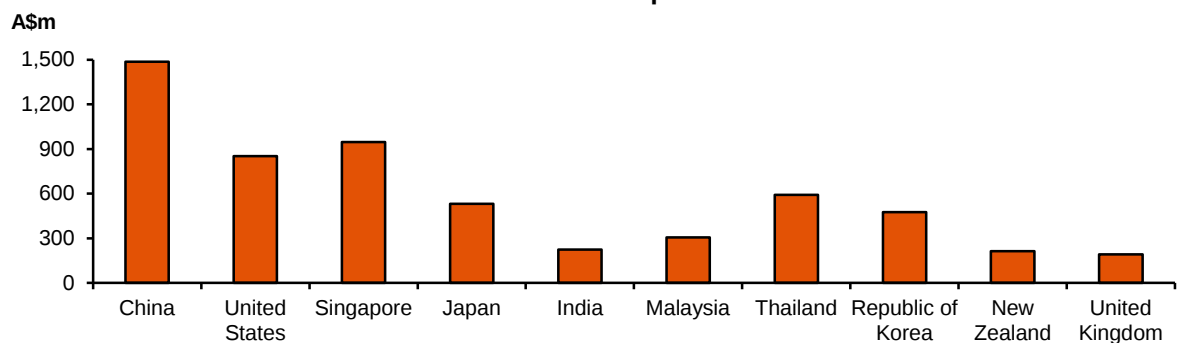
**TABLE 41: SOUTH AUSTRALIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	11,339	100.0	8,052	100.0	3,287	19,390	100.0	
China	2,337	20.6	1,487	18.5	851	3,824	19.7	1
United States	1,539	13.6	852	10.6	687	2,391	12.3	2
Singapore	119	1.0	947	11.8	-828	1,066	5.5	3
Japan	524	4.6	531	6.6	-7	1,056	5.4	4
India	823	7.3	224	2.8	599	1,047	5.4	5
Malaysia	643	5.7	306	3.8	337	949	4.9	6
Thailand	205	1.8	592	7.4	-387	796	4.1	7
Republic of Korea	225	2.0	476	5.9	-251	701	3.6	8
New Zealand	454	4.0	214	2.7	240	668	3.4	9
United Kingdom	441	3.9	191	2.4	250	632	3.3	10
Indonesia	472	4.2	122	1.5	350	595	3.1	11
Vietnam	383	3.4	60	0.7	323	443	2.3	12
Taiwan	187	1.6	133	1.7	54	320	1.7	13
France	107	0.9	207	2.6	-100	315	1.6	14
Germany	55	0.5	259	3.2	-204	314	1.6	15
Canada	233	2.1	65	0.8	169	298	1.5	16
Hong Kong (b)	252	2.2	32	0.4	220	283	1.5	17
Mexico	19	0.2	211	2.6	-192	229	1.2	18
Italy	45	0.4	173	2.1	-127	218	1.1	19
United Arab Emirates	165	1.5	40	0.5	125	205	1.1	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

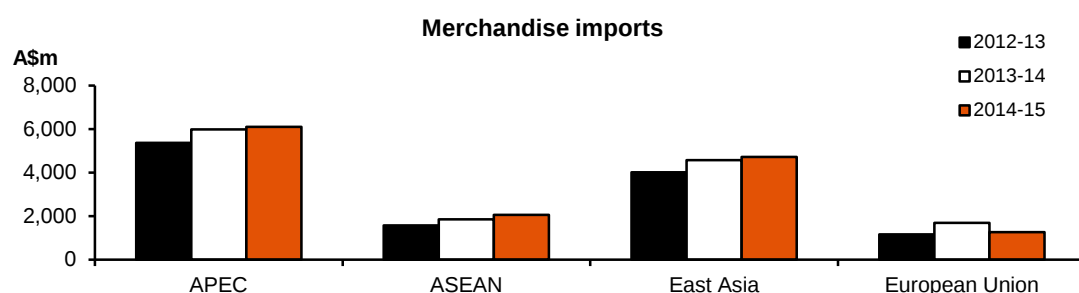
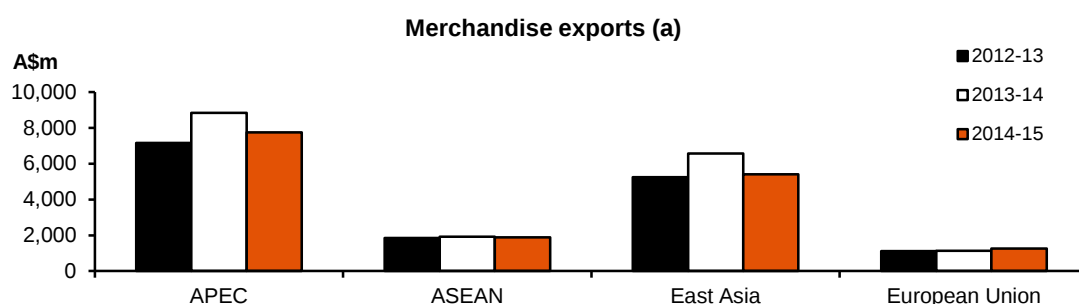
TABLE 42: SOUTH AUSTRALIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

Rank	Country	2012-13	2013-14	2014-15	% share	% growth	
						2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	10,712	12,352	11,339	100.0	-8.2	5.6
1	China	2,200	3,353	2,337	20.6	-30.3	13.5
2	United States	1,016	1,357	1,539	13.6	13.4	10.5
3	India	678	705	823	7.3	16.7	4.2
4	Malaysia	593	671	643	5.7	-4.2	9.8
5	Japan	624	617	524	4.6	-15.1	-4.9
6	Indonesia	501	432	472	4.2	9.3	17.0
7	New Zealand	409	475	454	4.0	-4.4	3.8
8	United Kingdom	420	468	441	3.9	-5.8	-2.5
9	Vietnam	334	398	383	3.4	-3.8	1.5
10	Hong Kong (b)	237	285	252	2.2	-11.6	-0.6
11	Canada	383	270	233	2.1	-13.7	3.6
12	Republic of Korea	225	274	225	2.0	-17.9	-4.0
13	Thailand	262	198	205	1.8	3.5	-3.3
14	Taiwan	109	117	187	1.6	59.8	-1.7
15	Belgium	155	95	178	1.6	87.4	10.5
16	United Arab Emirates	169	113	165	1.5	46.0	-4.2
17	Saudi Arabia	355	245	150	1.3	-38.8	1.6
18	Bulgaria	140	95	142	1.3	49.5	225.5
19	Egypt	135	127	135	1.2	6.3	-4.2
20	Singapore	109	141	119	1.0	-15.6	2.4
Import sources							
	World	7,056	8,231	8,052	100.0	-2.2	5.2
1	China	1,217	1,467	1,487	18.5	1.4	8.2
2	Singapore	755	948	947	11.8	-0.1	1.6
3	United States	800	954	852	10.6	-10.7	12.3
4	Thailand	526	560	592	7.4	5.7	5.5
5	Japan	599	594	531	6.6	-10.6	-6.3
6	Republic of Korea	482	495	476	5.9	-3.8	8.0
7	Malaysia	136	156	306	3.8	96.2	6.8
8	Germany	277	298	259	3.2	-13.1	0.0
9	India	114	101	224	2.8	121.8	13.2
10	New Zealand	143	170	214	2.7	25.9	5.0
11	Mexico	225	177	211	2.6	19.2	34.8
12	France	167	214	207	2.6	-3.3	6.1
13	United Kingdom	191	214	191	2.4	-10.7	6.7
14	Italy	136	164	173	2.1	5.5	2.3
15	Taiwan	108	120	133	1.7	10.8	-0.7
16	Indonesia	100	97	122	1.5	25.8	-0.5
17	Canada	99	84	65	0.8	-22.6	0.4
18	Vietnam	40	68	60	0.7	-11.8	16.0
19	Netherlands	37	37	58	0.7	56.8	2.9
20	Argentina	50	40	55	0.7	37.5	48.5

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

TABLE 43: SOUTH AUSTRALIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	7,163	8,832	7,739	68.3	-12.4	6.7
ASEAN	1,840	1,911	1,882	16.6	-1.5	6.1
East Asia	5,237	6,558	5,409	47.7	-17.5	6.2
European Union	1,113	1,134	1,267	11.2	11.7	0.3
OECD	3,812	4,275	4,240	37.4	-0.8	2.5
TPP	3,516	3,969	3,928	34.6	-1.0	4.7
Selected geographic regions						
Africa	453	430	439	3.9	2.1	5.7
Americas	1,469	1,702	1,832	16.2	7.6	9.0
Asia	6,991	8,184	7,073	62.4	-13.6	5.5
Europe	1,291	1,401	1,414	12.5	0.9	2.5
Oceania & Antarctica	502	618	552	4.9	-10.7	4.8
Total merchandise exports	10,712	12,352	11,339	100.0	-8.2	5.6
Merchandise imports						
Selected country groups						
APEC	5,366	5,979	6,096	75.7	2.0	4.8
ASEAN	1,574	1,857	2,057	25.5	10.8	3.7
East Asia	4,014	4,569	4,717	58.6	3.2	3.6
European Union	1,158	1,697	1,269	15.8	-25.2	4.0
OECD	3,692	4,287	3,718	46.2	-13.3	4.4
TPP	2,896	3,204	3,253	40.4	1.5	3.5
Selected geographic regions						
Africa	52	45	34	0.4	-24.4	-12.7
Americas	1,270	1,320	1,277	15.9	-3.3	12.8
Asia	4,334	4,893	5,166	64.2	5.6	4.3
Europe	1,234	1,772	1,331	16.5	-24.9	3.6
Oceania & Antarctica	147	172	216	2.7	25.6	5.0
Total merchandise imports	7,056	8,231	8,052	100.0	-2.2	5.2



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 44: SOUTH AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
China					
Iron ores & concentrates	679	-55.9	Furniture, mattresses & cushions	95	0.0
Copper	374	-30.1	Vehicle parts & accessories	74	-10.8
Alcoholic beverages	155	44.9	Prams, toys, games & sporting goods	64	3.2
Copper ores & concentrates	123	-32.8	Fertilisers (excl crude)	60	185.7
Wheat	80	1.3	Plastic articles, nes	52	13.0
Total merchandise exports	2,337	-30.3	Total merchandise imports	1,487	1.4
United States					
Meat (excl beef), f.c.f.	326	50.9	Passenger motor vehicles	88	37.5
Beef, f.c.f.	289	280.3	Measuring & analysing instruments	87	-43.9
Alcoholic beverages	191	-7.3	Telecom equipment & parts	61	41.9
Passenger motor vehicles	175	-24.2	Vehicle parts & accessories	36	-25.0
Glass	60	-14.3	Electrical machinery & parts, nes	28	-26.3
Total merchandise exports	1,539	13.4	Total merchandise imports	852	-10.7
Singapore					
Alcoholic beverages	46	31.4	Refined petroleum	839	-4.2
Meat (excl beef), f.c.f.	21	-4.5	Miscellaneous chemical products, nes	48	300.0
Animal oils & fats	12	-53.8	Pumps (excl liquid pumps) & parts	13	30.0
Fruit & nuts	5	-16.7	Measuring & analysing instruments	3	0.0
Beef, f.c.f.	4	-20.0	Copper ores & concentrates	3	0.0
Total merchandise exports	119	-15.6	Total merchandise imports	947	-0.1
Japan					
Fish, f.c.f.	127	7.6	Passenger motor vehicles	266	-6.3
Animal feed	61	5.2	Goods vehicles	50	2.0
Beef, f.c.f.	51	30.8	Rubber tyres, treads & tubes	39	-17.0
Meat (excl beef), f.c.f.	43	7.5	Refined petroleum	24	71.4
Lead	33	120.0	Mechanical handling equip & parts	16	23.1
Total merchandise exports	524	-15.1	Total merchandise imports	531	-10.6
India					
Copper ores & concentrates	548	9.4	Refined petroleum	130	..
Lead	103	9.6	Jewellery	11	-31.3
Wheat	56	..	Passenger motor vehicles	10	-23.1
Vegetables, f.c.f.	46	0.0	Pearls & gems	6	-14.3
Fruit & nuts	16	128.6	Made-up textile articles, nes	5	-58.3
Total merchandise exports	823	16.7	Total merchandise imports	224	121.8

(a) Australian produced.

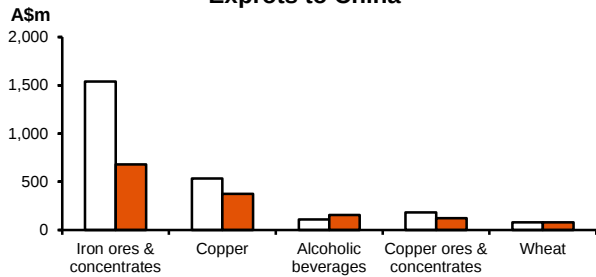
Based on ABS data on the DFAT STARS database.

SOUTH AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

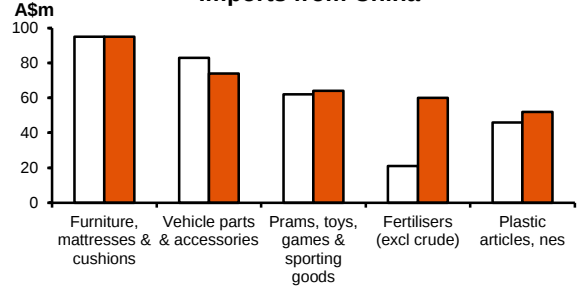
□ 2013-14

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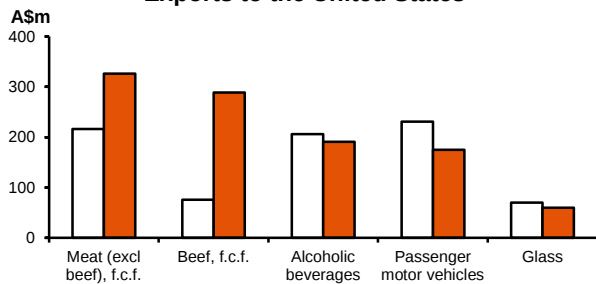
Exports to China



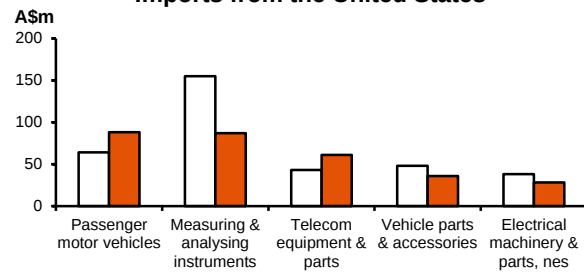
Imports from China



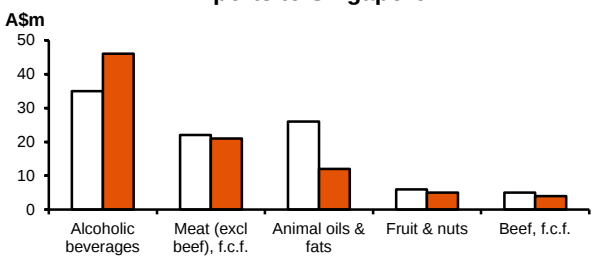
Exports to the United States



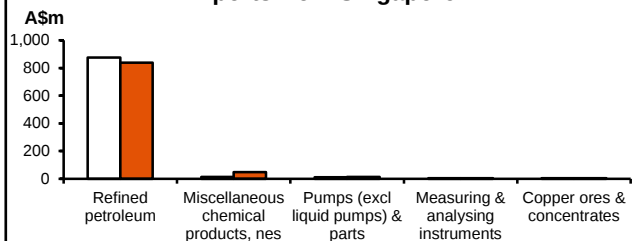
Imports from the United States



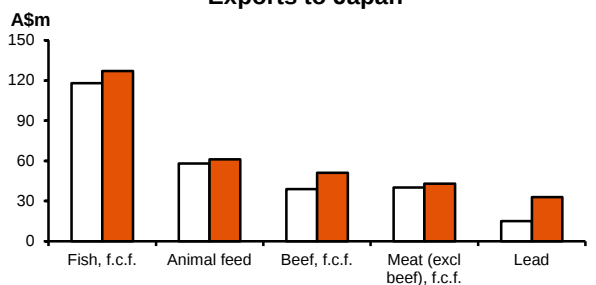
Exports to Singapore



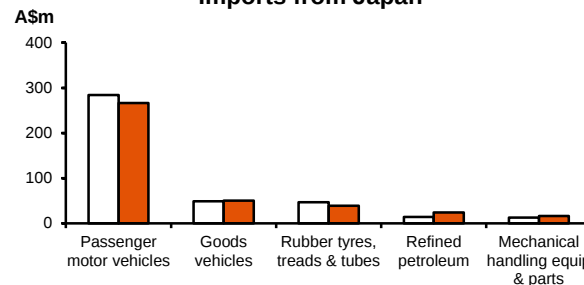
Imports from Singapore



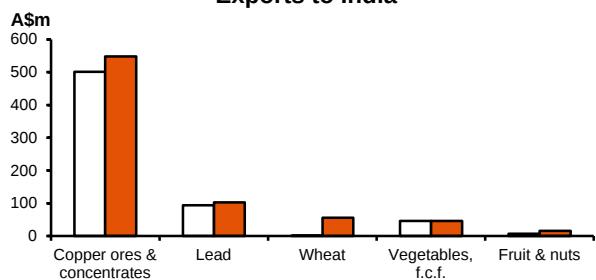
Exports to Japan



Imports from Japan



Exports to India



Imports from India



TABLE 44: SOUTH AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
Malaysia					
Copper	323	-24.4	Electronic integrated circuits	77	..
Lead	97	110.9	Refined petroleum	60	..
Wheat	59	-28.0	Fertilisers (excl crude)	11	..
Alcoholic beverages	39	18.2	Furniture, mattresses & cushions	11	37.5
Ferrous waste & scrap	30	150.0	Electrical machinery & parts, nes	10	-16.7
Total merchandise exports	643	-4.2	Total merchandise imports	306	96.2
Thailand					
Copper	77	18.5	Goods vehicles	241	12.6
Lead	27	17.4	Passenger motor vehicles	114	21.3
Wheat	21	-30.0	Rubber tyres, treads & tubes	31	-6.1
Cereal preparations	10	-23.1	Furniture, mattresses & cushions	25	4.2
Fruit & nuts	9	50.0	Heating & cooling equipment & parts	25	0.0
Total merchandise exports	205	3.5	Total merchandise imports	592	5.7
Republic of Korea					
Beef, f.c.f.	52	6.1	Passenger motor vehicles	118	-13.9
Wool & other animal hair (incl tops)	35	45.8	Vehicle parts & accessories	109	-16.2
Lead	33	-42.1	Refined petroleum	24	380.0
Animal feed	28	33.3	Electrical machinery & parts, nes	21	0.0
Meat (excl beef), f.c.f.	20	25.0	Internal combustion piston engines	21	-8.7
Total merchandise exports	225	-17.9	Total merchandise imports	476	-3.8
New Zealand					
Passenger motor vehicles	124	-20.5	Alcoholic beverages	108	35.0
Wheat	88	22.2	Wood, simply worked	9	0.0
Alcoholic beverages	58	0.0	Wood manufactures, nes	7	..
Fruit & nuts	19	-5.0	Heating & cooling equipment & parts	6	20.0
Cereal preparations	9	28.6	Meat, prepared or preserved	6	20.0
Total merchandise exports	454	-4.4	Total merchandise imports	214	25.9
United Kingdom					
Alcoholic beverages	287	-0.3	Alcoholic beverages	44	10.0
Meat (excl beef), f.c.f.	50	-19.4	Measuring & analysing instruments	15	15.4
Inorganic chemical elements	17	-22.7	Electrical machinery & parts, nes	10	11.1
Rails of iron or steel	14	-22.2	Optical goods, nes	9	12.5
Electrical machinery & parts, nes	8	-42.9	Miscellaneous chemical products, nes	5	-28.6
Total merchandise exports	441	-5.8	Total merchandise imports	191	-10.7

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

SOUTH AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

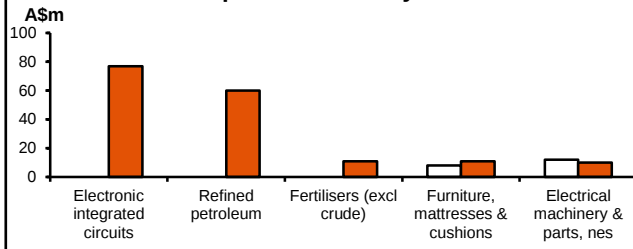
□ 2013-14

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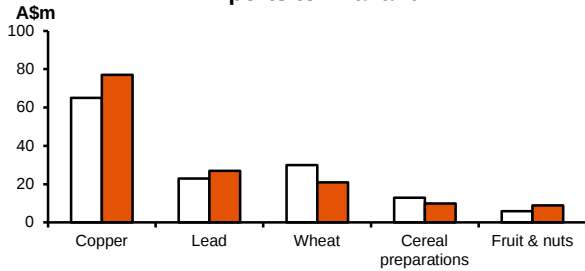
Exports to Malaysia



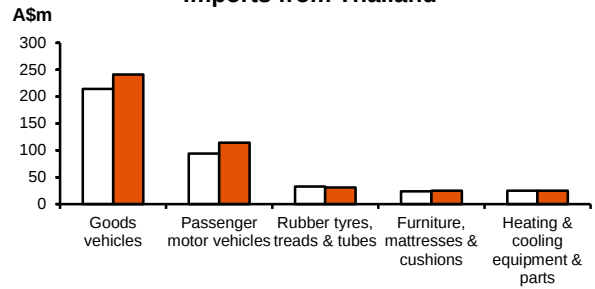
Imports from Malaysia



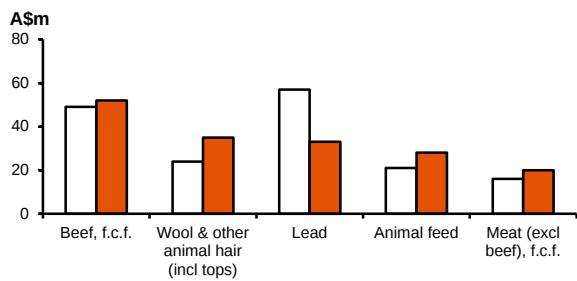
Exports to Thailand



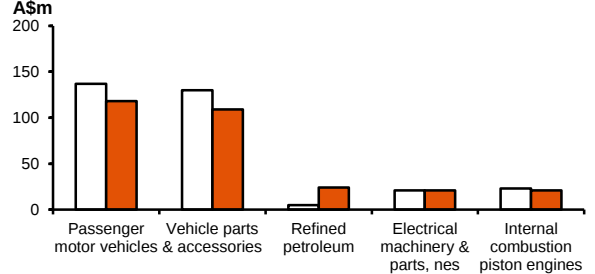
Imports from Thailand



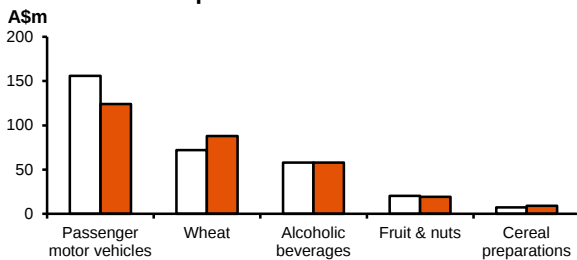
Exports to the Republic of Korea



Imports from the Republic of Korea



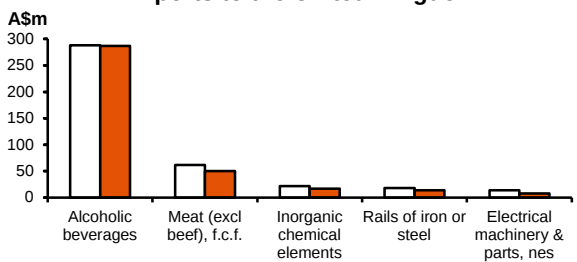
Exports to New Zealand



Imports from New Zealand



Exports to the United Kingdom



Imports from the United Kingdom

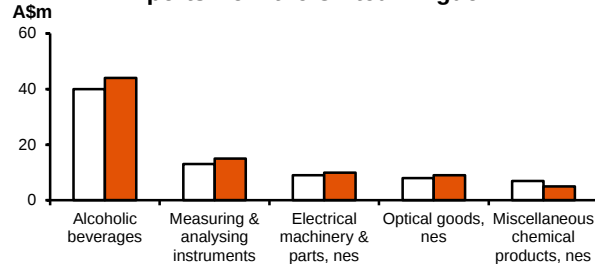


TABLE 45: SOUTH AUSTRALIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Copper	916	-18.9	Refined petroleum	984	9.3
Alcoholic beverages	778	13.1	Passenger motor vehicles	591	1.0
Wheat	729	4.3	Goods vehicles	299	8.7
Iron ores & concentrates	679	-57.5	Vehicle parts & accessories	284	-15.2
Meat (excl beef), f.c.f.	598	15.9	Furniture, mattresses & cushions	159	5.3
Total merchandise exports	7,739	-12.4	Total merchandise imports	6,096	2.0
ASEAN					
Wheat	540	-1.6	Refined petroleum	918	4.3
Copper	539	-9.0	Goods vehicles	242	12.6
Lead	196	18.1	Passenger motor vehicles	114	20.0
Alcoholic beverages	107	27.4	Electronic integrated circuits	78	..
Crustaceans, f.c.f.	72	-1.4	Furniture, mattresses & cushions	50	19.0
Total merchandise exports	1,882	-1.5	Total merchandise imports	2,057	10.8
East Asia					
Copper	916	-18.8	Refined petroleum	984	9.3
Iron ores & concentrates	679	-57.5	Passenger motor vehicles	499	-3.5
Wheat	620	-1.3	Goods vehicles	297	9.6
Alcoholic beverages	391	33.4	Vehicle parts & accessories	215	-12.6
Lead	276	2.2	Furniture, mattresses & cushions	156	5.4
Total merchandise exports	5,409	-17.5	Total merchandise imports	4,717	3.2
European Union					
Alcoholic beverages	423	-0.9	Alcoholic beverages	133	15.7
Copper ores & concentrates	188	33.3	Vehicle parts & accessories	64	-20.0
Oil-seeds & oleaginous fruits, soft	115	-5.0	Mechanical handling equip & parts	52	20.9
Meat (excl beef), f.c.f.	59	-25.3	Passenger motor vehicles	42	-4.5
Fruit & nuts	55	1.9	Measuring & analysing instruments	39	2.6
Total merchandise exports	1,267	11.7	Total merchandise imports	1,269	-25.2
OECD					
Alcoholic beverages	832	-1.7	Passenger motor vehicles	518	-3.2
Meat (excl beef), f.c.f.	480	29.4	Alcoholic beverages	277	21.5
Beef, f.c.f.	465	120.4	Vehicle parts & accessories	248	-18.4
Passenger motor vehicles	300	-22.5	Measuring & analysing instruments	134	-36.2
Oil-seeds & oleaginous fruits, soft	147	-15.0	Internal combustion piston engines	97	-28.7
Total merchandise exports	4,240	-0.8	Total merchandise imports	3,718	-13.3

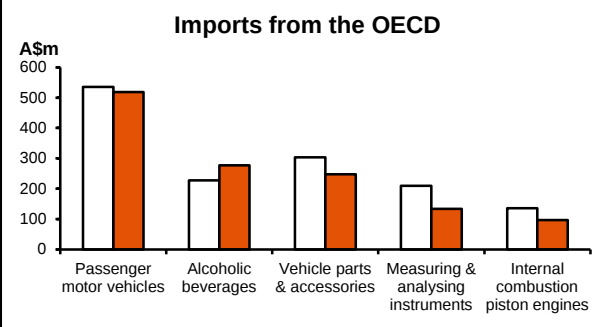
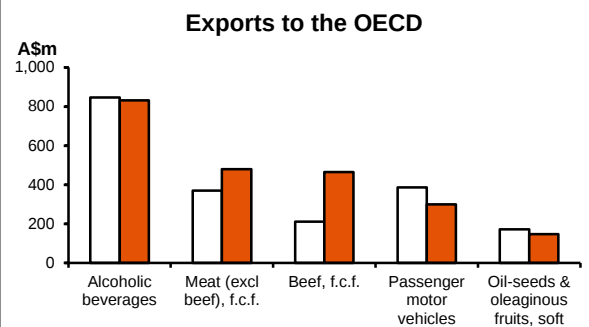
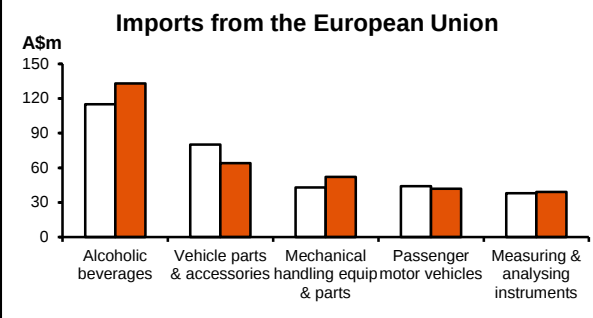
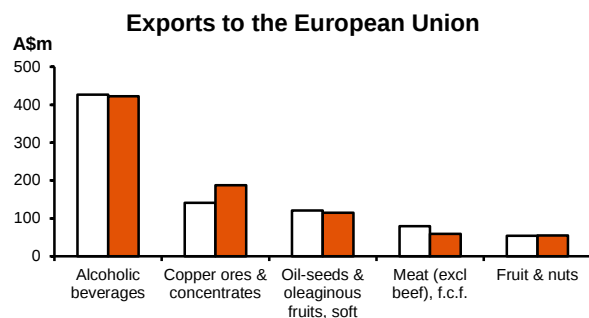
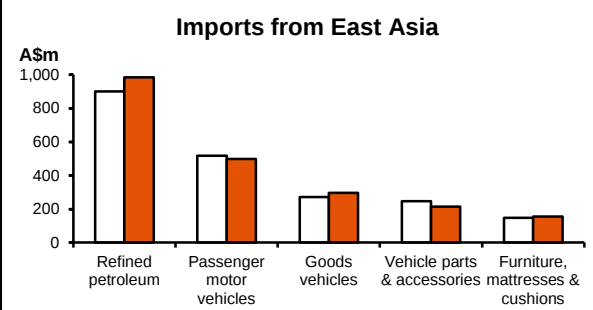
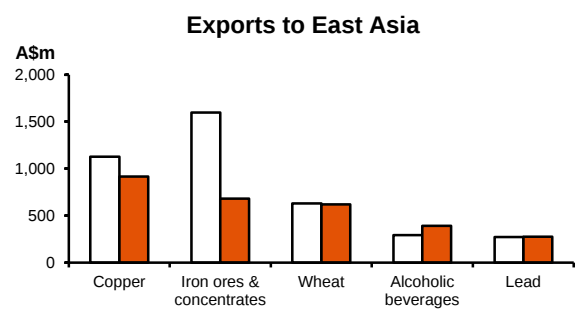
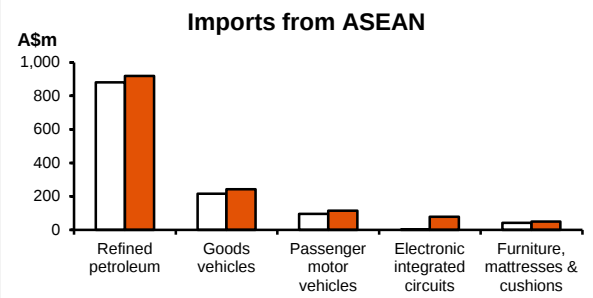
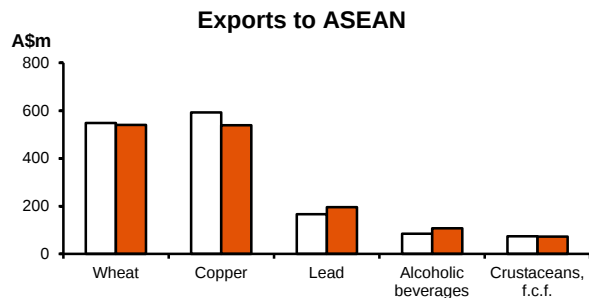
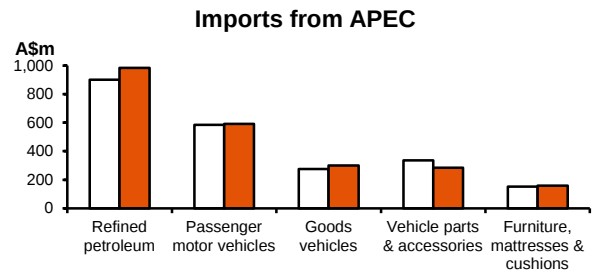
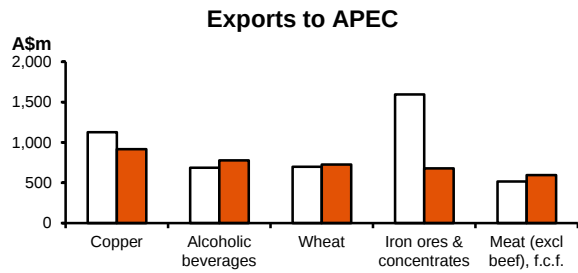
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

SOUTH AUSTRALIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2013-14

■ 2014-15



Section 6

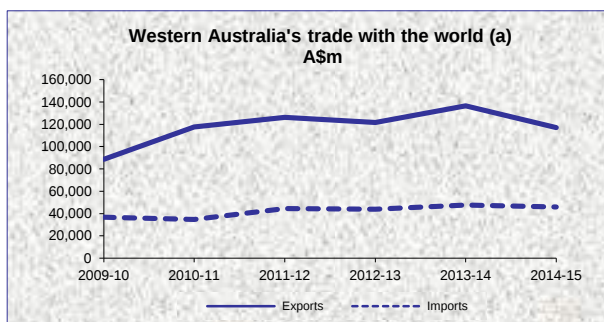
Western Australia



Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	2,558,372	2,591,585
Real Gross State Product growth (%):	5.6	3.5
Real GSP per head growth (%):	3.2	1.9
GSP (current prices) (A\$m):	267,052	248,557
Proportion of Australian GDP (%):	16.9	15.4
Change in real final demand (%):	-1.3	-3.5
Unemployment rate (%):	4.8	5.4

Goods and services trade:



Western Australia's trade, 2014-15 (a):

	A\$m		
	Goods	Services	Total
Exports:	110,696	6,286	116,982
Imports:	35,408	10,599	46,007
% Share of Australian trade			
Exports:	43.2	10.0	36.7
Imports:	13.1	14.9	13.5
Average annual goods and services export growth over the last 5 years:			
5.3%			

Goods trade[#]:

Western Australia's major exports, 2014-15 (b):

	A\$m
Iron ores & concentrates	53,376
Natural gas	13,477
Gold	12,968
Wheat	2,989
Copper ores & concentrates	1,596
Precious metal ores & conc (excl gold)	1,226
Oil-seeds & oleaginous fruits, soft	813
Nickel ores & concentrates	743
Gold coin & legal tender coin	668
Pigments, paints & varnishes	591

Western Australia's major imports, 2014-15:

	A\$m
Crude petroleum	4,518
Gold	3,343
Refined petroleum	2,993
Civil engineering equipment & parts	1,879
Passenger motor vehicles	1,761
Heating & cooling equipment & parts	1,109
Specialised machinery & parts	1,052
Iron, steel, aluminium structures	970
Tubes & pipes of iron or steel	909
Goods vehicles	791

Western Australia's major export destinations, 2014-15 (b):

	A\$m	% Share
China	55,070	49.7
Japan	20,924	18.9
Republic of Korea	8,296	7.5
Singapore	5,223	4.7
Malaysia	2,055	1.9

Western Australia's major import sources, 2014-15:

	A\$m	% Share
China	4,888	13.8
Republic of Korea	3,351	9.5
Singapore	3,271	9.2
United States	2,869	8.1
United Arab Emirates	2,641	7.5

Services trade:

Western Australia's major exports, 2014-15:

	A\$m	% Share
Personal travel excl education	1,893	30.1
Education-related travel	1,345	21.4
Business travel	736	11.7

Western Australia's major imports, 2014-15:

	A\$m	% Share
Personal travel excl education	3,872	36.5
Technical & other business	2,752	26.0
Freight transport	1,690	15.9

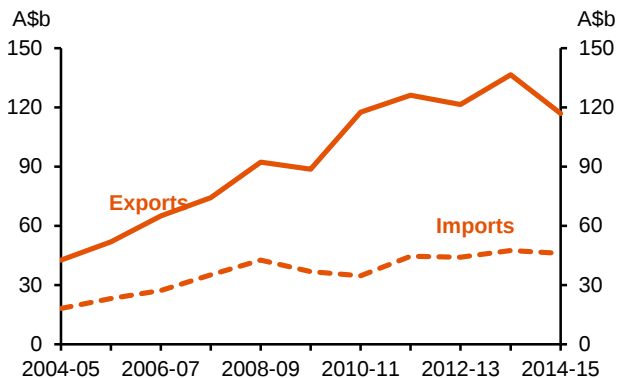
Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Western Australia's trade highlights – 2014-15

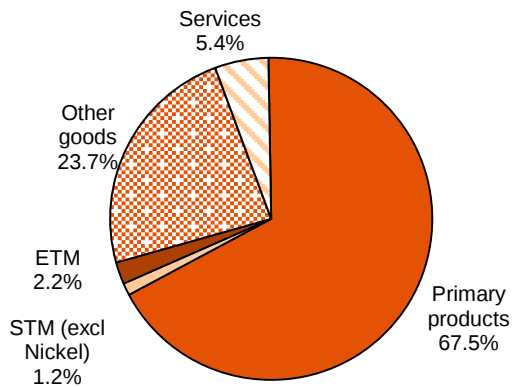
Western Australia's trade in goods and services, balance of payments basis



- In 2014-15, the value of exports decreased 14.3 per cent to \$117.0 billion
 - export volumes rose 8.3 per cent while export prices decreased 20.9 per cent.
- The value of imports decreased 3.3 per cent to \$46.0 billion
 - import volumes decreased 0.8 per cent and import prices fell 2.5 per cent.

Based on ABS catalogues 5220.0 and 5302.0.

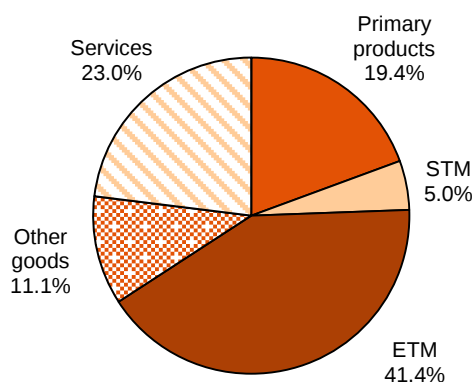
Western Australia's exports by broad category¹



- *Primary products* decreased 21.9 per cent to \$79.0 billion
 - *Minerals* decreased 24.5 per cent to \$58.3 billion.
- *STM (excl Nickel)* rose 9.8 per cent to \$1.4 billion.
- *ETM* decreased 4.8 per cent to \$2.6 billion.
- *Other goods* rose 10.0 per cent to \$27.8 billion.
- *Services* increased 2.1 per cent to \$6.3 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

Western Australia's imports by broad category¹



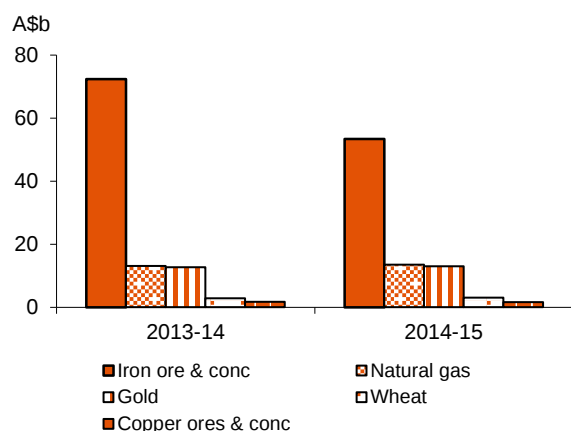
- *Primary products* decreased 15.8 per cent to \$8.9 billion
 - *Fuels* decreased 19.1 per cent to \$7.8 billion.
- *STM* imports were unchanged at \$2.3 billion.
- *ETM* rose 1.5 per cent to \$19.1 billion.
- *Other goods* fell 0.1 per cent to \$5.1 billion.
- *Services* decreased 1.4 per cent to \$10.6 billion.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Western Australia's trade

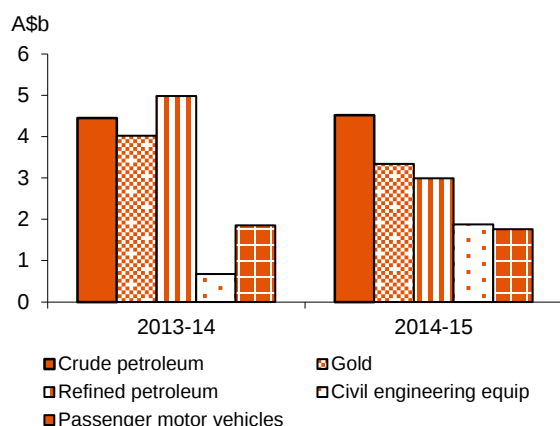
Composition of Western Australia's merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Western Australia's major export commodities in 2014-15 were
 - Iron ores & concentrates – down 26.3 per cent to \$53.4 billion
 - Natural gas – up 3.0 per cent to \$13.5 billion
 - Gold – up 2.2 per cent to \$13.0 billion
 - Wheat – up 6.0 per cent to \$3.0 billion
 - Copper ores & concentrates – down 8.5 per cent to \$1.6 billion.

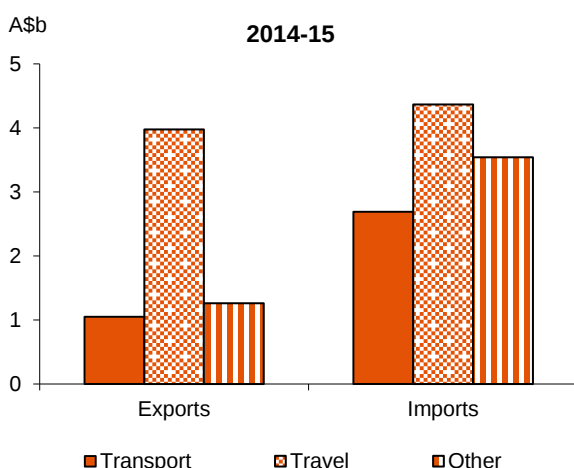
Composition of Western Australia's merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2014-15, Western Australia's major import commodities were
 - Crude petroleum – up 1.5 per cent to \$4.5 billion
 - Gold – down 16.9 per cent to \$3.3 billion
 - Refined petroleum – down 39.9 per cent to \$3.0 billion
 - Civil engineering equipment & parts – up 176.3 per cent to \$1.9 billion
 - Passenger motor vehicles – down 5.2 per cent to \$1.8 billion.

Western Australia's services trade



Based on ABS catalogue 5368.0.55.003.

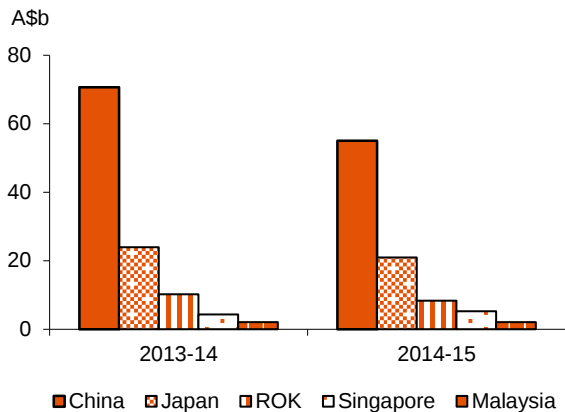
- Services exports rose 2.1 per cent to \$6.3 billion in 2014-15
 - Transport services exports increased 2.1 per cent to \$1.1 billion
 - Travel services rose 6.2 per cent to \$4.0 billion
 - Other services² decreased 8.9 per cent to \$1.3 billion.
- In 2014-15, Services imports fell 1.4 per cent to \$10.6 billion
 - Transport services imports increased 4.2 per cent to \$2.7 billion
 - Travel services fell 7.2 per cent to \$4.4 billion
 - Other services² decreased 2.7 per cent to \$3.4 billion.

² Other services consists of services such as: Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services. It excludes Manufacturing services on physical inputs owned by others and Maintenance & repair services *nie*.

Direction of Western Australia's merchandise trade

- China was Western Australia's largest two-way merchandise trading partner in 2014-15, accounting for 41.0 per cent (\$60.0 billion) of total trade.
- Japan (\$22.9 billion) was the second largest, followed by the Republic of Korea (\$11.6 billion), Singapore (\$8.5 billion) and the United States (\$4.3 billion).

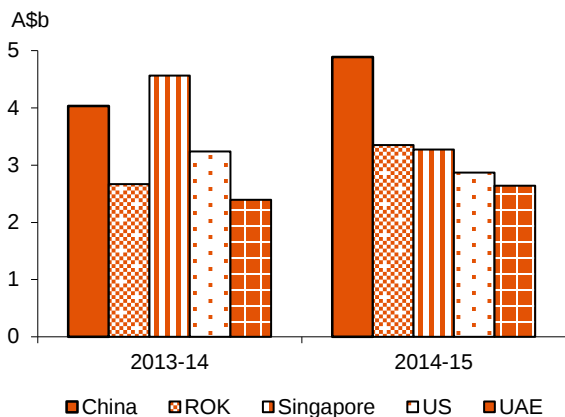
Western Australia's major export markets



- Western Australia's major export markets in 2014-15 were
 - China – down 22.0 per cent to \$55.1 billion
 - Japan – down 12.5 per cent to \$20.9 billion
 - Republic of Korea – down 18.5 per cent to \$8.3 billion
 - Singapore – up 21.5 per cent to \$5.2 billion
 - Malaysia – up 0.3 per cent to \$2.1 billion.

Based on ABS trade data on the DFAT STARS database.

Western Australia's major import sources



- In 2014-15, Western Australia's major import sources were
 - China – up 21.2 per cent to \$4.9 billion
 - Republic of Korea – up 25.6 per cent to \$3.4 billion
 - Singapore – down 28.4 per cent to \$3.3 billion
 - United States – down 11.4 per cent to \$2.9 billion
 - United Arab Emirates – up 10.4 per cent to \$2.6 billion.

Based on ABS trade data on the DFAT STARS database.

Box 3: Western Australia's Alumina, Heavy mineral sands, Nickel and Gold exports

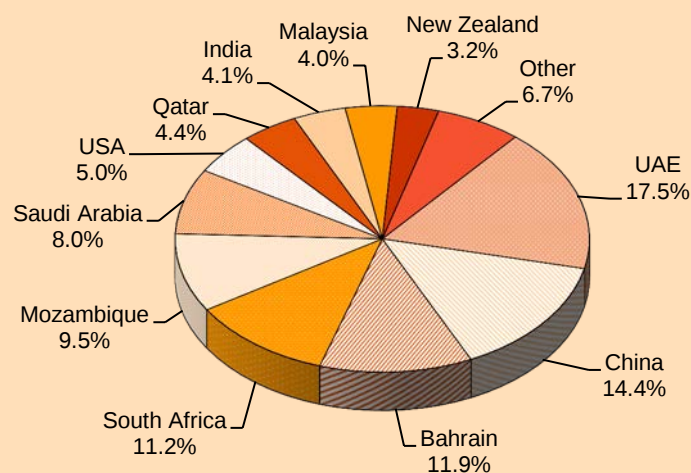
Alumina, Heavy mineral sands and Nickel

Information on Western Australian exports of *Alumina*, *Heavy mineral sands* and *Nickel* is included in the confidential trade item (SITC code 988) in Australian Bureau of Statistics (ABS) trade statistics.

While confidentiality provisions of Commonwealth legislation constrain the publication of some trade activity by the ABS, some additional information on WA's *Alumina*, *Heavy mineral sands* and *Nickel* exports are published by the Western Australian Department of Mines and Petroleum (WA DMP). This information can be used to supplement the ABS trade data published in Tables 46 to 55.

WA DMP estimates *Alumina* exports to be worth \$4.2 billion in 2014-15. The major export markets were: United Arab Emirates; China; Bahrain and South Africa.

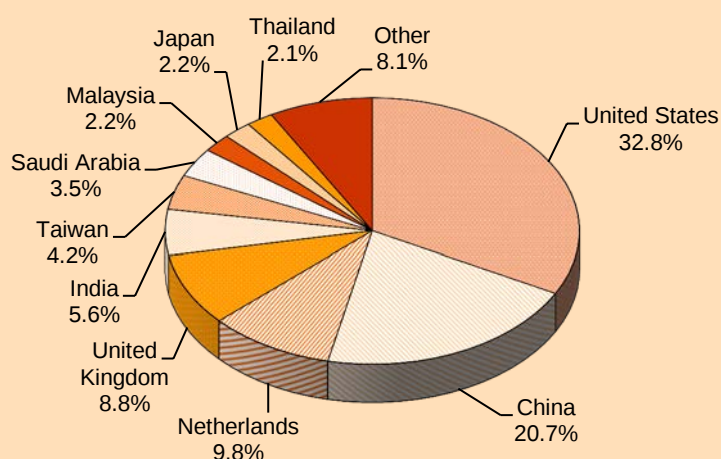
Alumina exports – 2014-15



Source: WA Department of Mines and Petroleum.

WA DMP estimates *Heavy mineral sands* (such as titanium ores & concentrates³) exports to be worth \$695 million in 2014-15. The major export markets were: the United States; China; the Netherlands and the United Kingdom.

Heavy mineral sands exports – 2014-15

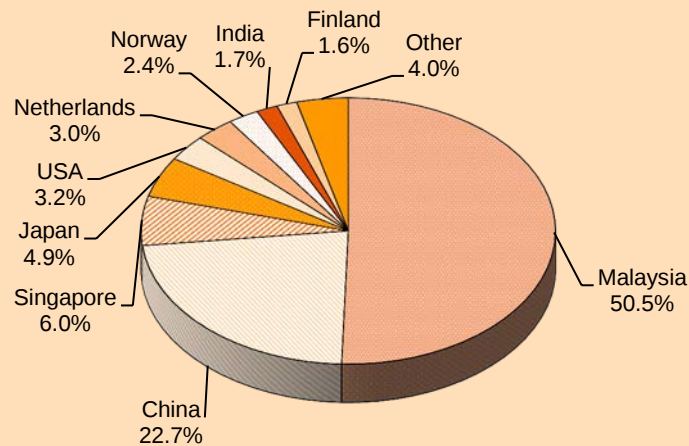


Source: WA Department of Mines and Petroleum.

³ Includes ilmenite, leucoxene, upgraded ilmenite, rutile, zircon and monazite.

WA DMP estimates *Nickel* exports to be worth \$2.6 billion in 2014-15. The major export markets were: Malaysia; China; Singapore and Japan.

Nickel exports – 2014-15



Source: WA Department of Mines and Petroleum.

Gold export update

The Australia Bureau of Statistics (ABS) released Western Australian export trade data which shows exports of gold that are significantly higher than gold produced in this state. This apparent increase in gold exports from Western Australia is due to a restructuring of Australia's gold refining industry in the late 1990s through to October 2002. Gold export data published by the ABS must therefore be interpreted with some caution.

Gold Corporation, or as it is more commonly known, The Perth Mint, operates Australia's only London Bullion Market Association (LBMA) accredited gold refinery. It refines gold produced in other states and territories, gold from surrounding countries and also secondary gold, mainly from Asia, which is refined and exported from Western Australia.

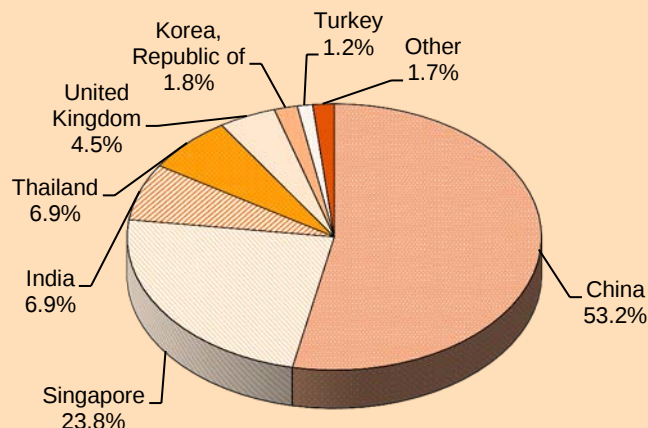
This export figure for Western Australia is therefore larger than Western Australia's own level of gold production.

The ABS estimates that gold exports from Western Australia in 2014-15 amounted to approximately \$13.0 billion. Approximately 69 per cent or \$9.0 billion was gold produced in Western Australia. The remaining 31 per cent (approximately \$4.0 billion) can be attributed to gold refined and exported from Western Australia but produced by mining operations in other states, territories and overseas.

Overseas imported gold also includes scrap which is refined in Western Australia and exported.

The major export markets were: China; Singapore; India and Thailand.

Gold exports – 2014-15



Sources: WA Department of Mines and Petroleum and ABS.

Further information is available from the WA DMP: Western Australia Mineral and Petroleum Statistics Digest (www.dmp.wa.gov.au).

TABLE 46: WESTERN AUSTRALIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	86,777	92,377	88,283	101,147	78,972	-21.9	5.6
Unprocessed food	3,215	3,344	4,371	4,896	5,028	2.7	12.2
Processed food	733	620	683	863	930	7.8	4.6
Minerals	61,538	66,123	60,856	77,189	58,259	-24.5	8.2
Fuels	20,315	21,442	21,613	17,606	14,119	-19.8	-3.0
Other primary	977	847	761	594	636	7.1	-8.0
Manufactures	3,345	3,652	3,898	4,019	4,017	-0.0	5.5
STM (excl Nickel)	572	899	1,176	1,308	1,436	9.8	19.7
ETM	2,773	2,753	2,722	2,711	2,581	-4.8	0.7
Other	22,050	24,506	23,409	25,260	27,778	10.0	4.7
Total merchandise exports	112,172	120,535	115,590	130,427	110,768	-15.1	5.4
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	3	1	1	2	1	-50.0	-3.4
Transport	935	993	963	1,030	1,052	2.1	2.2
Travel	3,219	3,472	3,644	3,741	3,974	6.2	5.0
Other	1,299	1,240	1,318	1,382	1,259	-8.9	-0.5
Total services exports	5,456	5,706	5,926	6,155	6,286	2.1	3.3
Total goods & services exports	117,628	126,241	121,516	136,582	117,054	-14.3	5.3
Percentage distribution							
Merchandise (a)							
Primary products	73.8	73.2	72.7	74.1	67.5		
Unprocessed food	2.7	2.6	3.6	3.6	4.3		
Processed food	0.6	0.5	0.6	0.6	0.8		
Minerals	52.3	52.4	50.1	56.5	49.8		
Fuels	17.3	17.0	17.8	12.9	12.1		
Other primary	0.8	0.7	0.6	0.4	0.5		
Manufactures	2.8	2.9	3.2	2.9	3.4		
STM (excl Nickel)	0.5	0.7	1.0	1.0	1.2		
ETM	2.4	2.2	2.2	2.0	2.2		
Other	18.7	19.4	19.3	18.5	23.7		
Total merchandise exports	95.4	95.5	95.1	95.5	94.6		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.8	0.8	0.8	0.8	0.9		
Travel	2.7	2.8	3.0	2.7	3.4		
Other	1.1	1.0	1.1	1.0	1.1		
Total services exports	4.6	4.5	4.9	4.5	5.4		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 47: WESTERN AUSTRALIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	7,050	8,649	9,000	10,594	8,922	-15.8	10.1
Unprocessed food	58	66	66	84	87	3.7	12.5
Processed food	459	521	574	636	706	11.0	10.2
Minerals	88	155	202	138	226	64.4	34.8
Fuels	6,384	7,816	8,073	9,662	7,818	-19.1	9.8
Other primary	62	91	85	75	84	12.5	6.2
Manufactures	13,927	20,367	19,811	21,085	21,366	1.3	8.7
STM	1,574	2,039	1,548	2,310	2,310	-0.0	11.5
ETM	12,352	18,329	18,263	18,775	19,056	1.5	8.4
Other	4,756	5,917	4,876	5,127	5,120	-0.1	-4.0
Total merchandise imports	25,732	34,934	33,687	36,807	35,408	-3.8	6.6
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	16	29	74	115	97	-15.7	28.5
Transport	1,997	2,456	2,550	2,582	2,691	4.2	6.9
Travel	3,792	3,979	4,252	4,702	4,365	-7.2	5.4
Other	3,129	3,193	3,530	3,354	3,446	2.7	1.5
Total services imports	8,934	9,657	10,406	10,753	10,599	-1.4	4.5
Total goods & services imports	34,666	44,591	44,093	47,560	46,007	-3.3	6.1
Percentage distribution							
Merchandise (a)							
Primary products	20.3	19.4	20.4	22.3	19.4		
Unprocessed food	0.2	0.1	0.2	0.2	0.2		
Processed food	1.3	1.2	1.3	1.3	1.5		
Minerals	0.3	0.3	0.5	0.3	0.5		
Fuels	18.4	17.5	18.3	20.3	17.0		
Other primary	0.2	0.2	0.2	0.2	0.2		
Manufactures	40.2	45.7	44.9	44.3	46.4		
STM	4.5	4.6	3.5	4.9	5.0		
ETM	35.6	41.1	41.4	39.5	41.4		
Other	13.7	13.3	11.1	10.8	11.1		
Total merchandise imports	74.2	78.3	76.4	77.4	77.0		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.1	0.2	0.2	0.2		
Transport	5.8	5.5	5.8	5.4	5.8		
Travel	10.9	8.9	9.6	9.9	9.5		
Other	9.0	7.2	8.0	7.1	7.5		
Total services imports	25.8	21.7	23.6	22.6	23.0		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 48: WESTERN AUSTRALIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

							% growth	
Rank	SITC	Commodity	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (b)								
		Total	115,590	130,427	110,768	100.0	-15.1	5.4
1	281	Iron ores & concentrates	55,665	72,456	53,376	48.2	-26.3	8.5
2	343	Natural gas	11,165	13,087	13,477	12.2	3.0	17.6
3	971	Gold	14,908	12,690	12,968	11.7	2.2	-1.3
4	041	Wheat	2,740	2,819	2,989	2.7	6.0	13.8
5	283	Copper ores & concentrates	1,723	1,744	1,596	1.4	-8.5	2.5
6	289	Precious metal ores & conc (excl gold)	1,162	914	1,226	1.1	34.1	12.1
7	222	Oil-seeds & oleaginous fruits, soft	757	1,018	813	0.7	-20.1	18.6
8	284	Nickel ores & concentrates	1,169	760	743	0.7	-2.2	-0.1
9	951	Gold coin & legal tender coin	923	842	668	0.6	-20.7	7.3
10	533	Pigments, paints & varnishes	377	509	591	0.5	16.1	2.4
11	522	Inorganic chemical elements	515	591	585	0.5	-1.0	14.9
12	287	Other ores & concentrates (c)	614	697	583	0.5	-16.4	-2.0
13	683	Nickel	678	702	534	0.5	-23.9	-2.0
14	667	Pearls & gems	151	532	506	0.5	-4.9	38.9
15	036	Crustaceans, f.c.f.	302	390	479	0.4	22.8	14.3
16	268	Wool & other animal hair (incl tops)	408	425	476	0.4	12.0	1.6
17	001	Live animals (excl seafood)	327	409	432	0.4	5.6	-3.3
18	342	Liquefied propane & butane	694	614	426	0.4	-30.6	-10.3
19	012	Meat (excl beef), f.c.f.	251	378	383	0.3	1.3	9.3
20	278	Crude minerals, nes	178	222	357	0.3	60.8	30.9
Merchandise imports								
		Total	33,687	36,807	35,408	100.0	-3.8	6.6
1	333	Crude petroleum	4,075	4,450	4,518	12.8	1.5	6.1
2	971	Gold	3,871	4,021	3,343	9.4	-16.9	-8.9
3	334	Refined petroleum	3,915	4,979	2,993	8.5	-39.9	13.1
4	723	Civil engineering equipment & parts	1,562	680	1,879	5.3	176.3	9.4
5	781	Passenger motor vehicles	1,908	1,857	1,761	5.0	-5.2	4.2
6	741	Heating & cooling equipment & parts	545	1,209	1,109	3.1	-8.3	43.9
7	728	Specialised machinery & parts	566	643	1,052	3.0	63.6	9.0
8	691	Iron, steel, aluminium structures	1,124	991	970	2.7	-2.1	29.2
9	679	Tubes & pipes of iron or steel	725	1,106	909	2.6	-17.8	24.2
10	782	Goods vehicles	1,697	896	791	2.2	-11.7	1.2
11	791	Railway vehicles (incl hovertrains)	559	604	690	1.9	14.2	43.1
12	744	Mechanical handling equip & parts	546	465	629	1.8	35.3	12.3
13	562	Fertilisers (excl crude)	449	494	545	1.5	10.3	11.2
14	625	Rubber tyres, treads & tubes	717	560	539	1.5	-3.8	7.9
15	743	Pumps (excl liquid pumps) & parts	581	1,294	538	1.5	-58.4	-1.1
16	747	Taps, cocks & valves	427	578	515	1.5	-10.9	20.9
17	681	Silver & platinum	103	616	447	1.3	-27.4	18.1
18	699	Manufactures of base metal, nes	366	461	417	1.2	-9.5	8.5
19	821	Furniture, mattresses & cushions	314	381	417	1.2	9.4	10.3
20	874	Measuring & analysing instruments	351	373	390	1.1	4.6	8.1

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Manganese ores & concentrates*.

Based on ABS data on DFAT STARS database.

**TABLE 49: WESTERN AUSTRALIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned by others	na	na	na	..	..
Maintenance & repair services nie	1	2	1	-50.0	-3.4
Transport	963	1,030	1,052	2.1	2.2
Passenger (b)	254	261	264	1.1	-1.8
Freight	186	166	120	-27.7	-8.2
Other	343	400	438	9.5	6.1
Postal & courier services (c)	180	203	230	13.3	10.8
Travel	3,644	3,741	3,974	6.2	5.0
Business	874	809	736	-9.0	7.8
Personal	2,770	2,932	3,238	10.4	4.4
Education-related	1,166	1,228	1,345	9.5	1.6
Other	1,604	1,704	1,893	11.1	6.6
Construction	9	18	26	44.4	..
Insurance & Pension services	95	111	99	-10.8	8.8
Direct insurance	75	88	75	-14.8	6.4
Reinsurance	0	0	0	..	..
Auxiliary services	17	19	20	5.3	21.1
Pension services	3	4	4	0.0	13.2
Standardised guarantee services	0	0	0	..	..
Financial Services	7	4	4	0.0	28.9
Charges for the use of intellectual property nie	18	15	31	106.7	4.4
Licences to reproduce/distribute computer services	10	6	14	133.3	-10.8
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	2	2	1	-50.0	8.2
Franchise & trademarks licensing fees	0	3	3	0.0	..
Other charges for the use of intellectual property	6	4	13	225.0	50.8
Telecommunication, computer & information	105	160	124	-22.5	7.7
Telecommunication services	29	26	38	46.2	11.8
Computer & Information services	76	134	86	-35.8	6.4
Computer services	69	114	67	-41.2	3.6
Information services	6	18	16	-11.1	..
Other services	1	2	3	50.0	3.9
Other business services	687	679	567	-16.5	-4.9
Research & development services	24	32	29	-9.4	-0.2
Professional & management consulting services	115	119	67	-43.7	2.5
Legal, accounting, management consulting, public relations & other professional services	115	117	67	-42.7	2.5
Advertising, market research & public opinion polling	0	2	0	..	..
Technical, trade-related & other business services	548	528	471	-10.8	-6.2
Architectural, engineering, scientific & other technical services	411	397	314	-20.9	..
Waste treatment & de-pollution, agricultural & mining services	np	45	41	-8.9	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	0	np	np	..	..
Other business services nie	8	8	13	..	..
Personal, cultural, & recreation services	64	51	63	23.5	..
Audiovisual & related services	3	1	0	-100.0	..
Other personal, cultural & recreational services	61	50	63	26.0	..
Government goods & services nie	333	344	345	0.3	2.6
Total services exports	5,926	6,155	6,286	2.1	3.3

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 50: WESTERN AUSTRALIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned by others	0	0	0	..	..
Maintenance & repair services nie	74	115	97	-15.7	28.5
Transport	2,550	2,582	2,691	4.2	6.9
Passenger (b)	1,012	932	916	-1.7	4.9
Freight	1,461	1,566	1,690	7.9	8.1
Other	62	63	69	9.5	18.0
Postal & courier services (c)	15	21	16	-23.8	-4.4
Travel	4,252	4,702	4,365	-7.2	5.4
Business	415	410	365	-11.0	2.6
Personal	3,837	4,292	4,000	-6.8	5.6
Education-related	116	123	128	4.1	5.1
Other	3,721	4,169	3,872	-7.1	5.7
Construction	0	0	0	..	..
Insurance & Pension services	106	111	115	3.6	5.4
Direct insurance	42	46	50	8.7	9.5
Reinsurance	17	18	19	5.6	1.5
Auxiliary services	29	27	27	0.0	6.0
Pension services	18	20	19	-5.0	0.8
Standardised guarantee services	0	0	0	..	..
Financial Services	6	4	5	25.0	..
Charges for the use of intellectual property nie	105	106	104	-1.9	-7.9
Licences to reproduce/distribute computer services	4	3	1	-66.7	-44.5
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	6	5	4	-20.0	-24.6
Franchise & trademarks licensing fees	76	78	63	-19.2	6.3
Other charges for the use of intellectual property	19	20	36	80.0	-13.8
Telecommunication, computer & information	123	185	181	-2.2	2.4
Telecommunication services	27	29	57	96.6	-2.5
Computer & Information services	96	156	124	-20.5	3.8
Computer services	68	103	91	-11.7	0.5
Information services	11	29	14	-51.7	64.0
Other services	17	24	19	-20.8	3.0
Other business services	3,134	2,916	3,012	3.3	1.5
Research & development services	8	39	22	-43.6	11.0
Professional & management consulting services	436	303	238	-21.5	-12.6
Legal, accounting, management consulting, public relations & other professional services	435	301	236	-21.6	-12.4
Advertising, market research & public opinion polling	1	2	2	0.0	-25.5
Technical, trade-related & other business services	2,690	2,574	2,752	6.9	4.1
Architectural, engineering, scientific & other technical services	1,874	1,602	1,383	-13.7	3.9
Waste treatment & de-pollution, agricultural & mining services	np	np	np	..	..
Operational leasing services	294	259	155	-40.2	14.2
Trade-related commission services	83	124	np	..	..
Other business services nie	np	np	694	..	..
Personal, cultural, & recreation services	42	17	13	-23.5	44.8
Audiovisual & related services	10	0	0	-100.0	..
Other personal, cultural & recreational services	32	17	13	-23.5	74.8
Government goods & services nie	14	15	16	6.7	16.5
Total services imports	10,406	10,753	10,599	-1.4	4.5

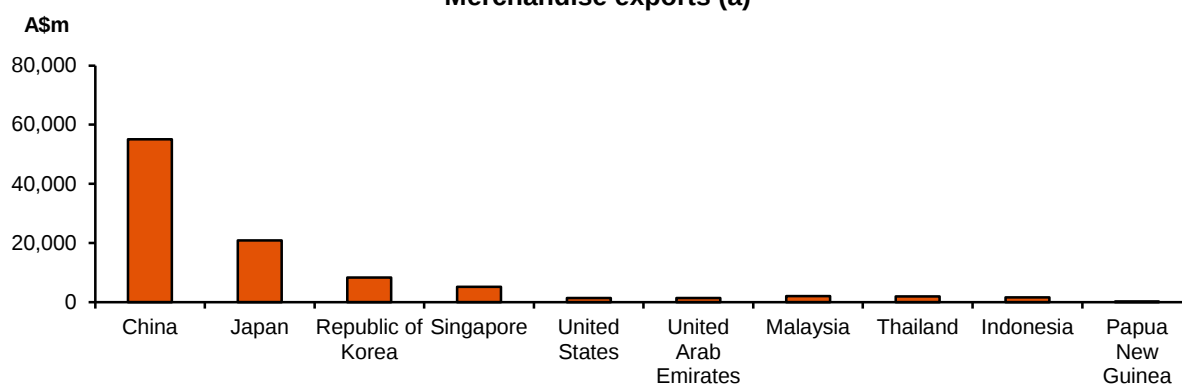
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

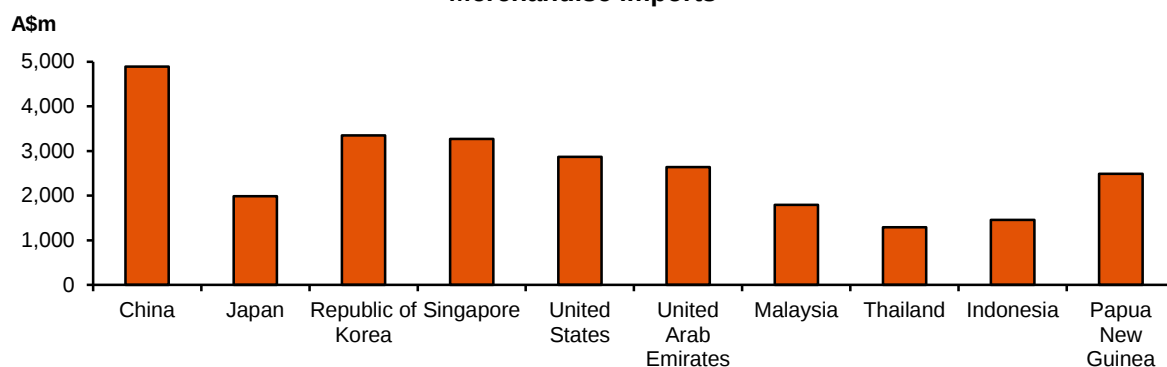
**TABLE 51: WESTERN AUSTRALIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	110,768	100.0	35,408	100.0	75,360	146,175	100.0	
China	55,070	49.7	4,888	13.8	50,182	59,959	41.0	1
Japan	20,924	18.9	1,986	5.6	18,938	22,910	15.7	2
Republic of Korea	8,296	7.5	3,351	9.5	4,945	11,647	8.0	3
Singapore	5,223	4.7	3,271	9.2	1,952	8,494	5.8	4
United States	1,398	1.3	2,869	8.1	-1,471	4,268	2.9	5
United Arab Emirates	1,354	1.2	2,641	7.5	-1,287	3,995	2.7	6
Malaysia	2,055	1.9	1,791	5.1	264	3,846	2.6	7
Thailand	1,896	1.7	1,293	3.7	602	3,189	2.2	8
Indonesia	1,637	1.5	1,456	4.1	181	3,094	2.1	9
Papua New Guinea	237	0.2	2,488	7.0	-2,251	2,725	1.9	10
India	1,865	1.7	312	0.9	1,554	2,177	1.5	11
Taiwan	1,637	1.5	376	1.1	1,261	2,013	1.4	12
Germany	763	0.7	1,208	3.4	-445	1,971	1.3	13
United Kingdom	1,137	1.0	739	2.1	397	1,876	1.3	14
New Zealand	335	0.3	898	2.5	-563	1,234	0.8	15
Vietnam	840	0.8	284	0.8	556	1,124	0.8	16
Italy	29	0.0	1,026	2.9	-997	1,055	0.7	17
South Africa	650	0.6	167	0.5	482	817	0.6	18
Saudi Arabia	584	0.5	138	0.4	447	722	0.5	19
Philippines	608	0.5	77	0.2	530	685	0.5	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 52: WESTERN AUSTRALIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

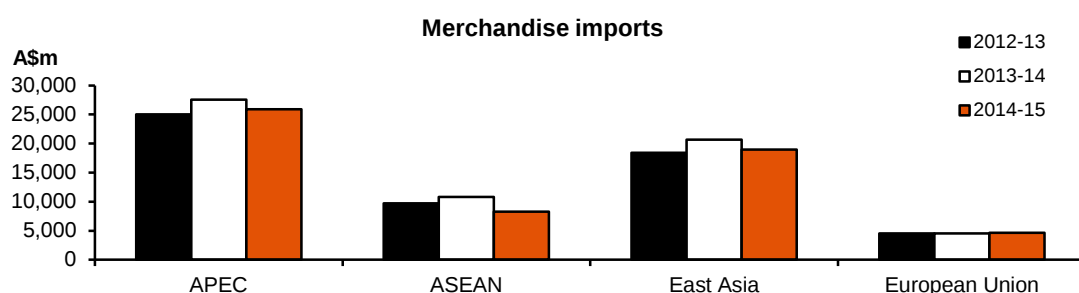
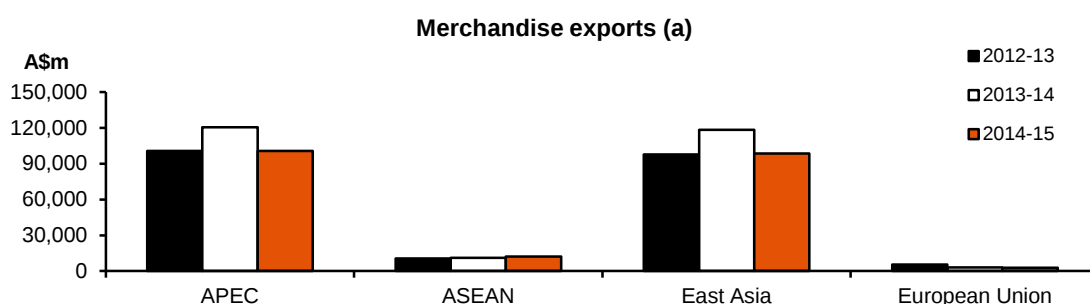
Rank	Country	2012-13	2013-14	2014-15	% share	% growth	
						2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	115,590	130,427	110,768	100.0	-15.1	5.4
1	China	54,072	70,622	55,070	49.7	-22.0	12.4
2	Japan	21,509	23,917	20,924	18.9	-12.5	6.8
3	Republic of Korea	8,910	10,173	8,296	7.5	-18.5	2.4
4	Singapore	3,749	4,299	5,223	4.7	21.5	12.7
5	Malaysia	2,066	2,048	2,055	1.9	0.3	25.1
6	Thailand	2,239	1,815	1,896	1.7	4.5	-12.2
7	India	4,081	1,238	1,865	1.7	50.6	-29.9
8	Indonesia	1,378	1,616	1,637	1.5	1.3	8.1
9	Taiwan	2,341	2,109	1,637	1.5	-22.4	-1.5
10	United States	1,700	1,228	1,398	1.3	13.8	-1.8
11	United Arab Emirates	854	1,101	1,354	1.2	23.0	8.0
12	United Kingdom	3,255	1,063	1,137	1.0	7.0	-27.3
13	Vietnam	463	818	840	0.8	2.7	30.4
14	Germany	954	862	763	0.7	-11.5	10.4
15	Bahrain	245	571	658	0.6	15.2	86.4
16	South Africa	568	641	650	0.6	1.4	0.2
17	Philippines	629	514	608	0.5	18.3	20.6
18	Saudi Arabia	373	735	584	0.5	-20.5	37.4
19	Mozambique	346	356	441	0.4	23.9	5.3
20	New Zealand	287	233	335	0.3	43.8	-7.1
Import sources							
	World	33,687	36,807	35,408	100.0	-3.8	6.6
1	China	3,813	4,034	4,888	13.8	21.2	10.3
2	Republic of Korea	1,349	2,667	3,351	9.5	25.6	31.3
3	Singapore	3,441	4,567	3,271	9.2	-28.4	8.9
4	United States	3,713	3,239	2,869	8.1	-11.4	1.3
5	United Arab Emirates	2,215	2,392	2,641	7.5	10.4	11.6
6	Papua New Guinea	1,429	2,247	2,488	7.0	10.7	36.3
7	Japan	3,060	2,803	1,986	5.6	-29.1	-0.3
8	Malaysia	2,181	2,100	1,791	5.1	-14.7	6.6
9	Indonesia	1,900	2,119	1,456	4.1	-31.3	1.8
10	Thailand	1,871	1,467	1,293	3.7	-11.9	-16.9
11	Germany	1,008	968	1,208	3.4	24.8	2.9
12	Italy	793	1,076	1,026	2.9	-4.6	22.1
13	New Zealand	868	828	898	2.5	8.5	2.5
14	United Kingdom	858	805	739	2.1	-8.2	-2.9
15	Canada	496	458	549	1.6	19.9	18.0
16	Taiwan	400	301	376	1.1	24.9	1.8
17	France	391	333	328	0.9	-1.5	10.5
18	India	249	334	312	0.9	-6.6	19.4
19	Vietnam	119	366	284	0.8	-22.4	10.3
20	Sweden	380	258	250	0.7	-3.1	-4.7

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 53: WESTERN AUSTRALIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	100,751	120,386	100,495	90.7	-16.5	8.6
ASEAN	10,571	11,152	12,309	11.1	10.4	7.5
East Asia	97,679	118,205	98,419	88.9	-16.7	9.1
European Union	5,455	2,967	2,732	2.5	-7.9	-17.8
OECD	38,930	39,354	34,063	30.8	-13.4	1.5
TPP	30,169	32,716	30,906	27.9	-5.5	7.7
Selected geographic regions						
Africa	1,392	1,425	1,522	1.4	6.8	3.3
Americas	2,274	1,535	1,709	1.5	11.3	-7.1
Asia	104,630	122,917	103,855	93.8	-15.5	7.1
Europe	6,184	3,631	2,980	2.7	-17.9	-16.2
Oceania & Antarctica	1,064	859	628	0.6	-26.9	-5.5
Total merchandise exports	115,590	130,427	110,768	100.0	-15.1	5.4
Merchandise imports						
Selected country groups						
APEC	25,036	27,573	25,887	73.1	-6.1	5.8
ASEAN	9,721	10,804	8,298	23.4	-23.2	-0.0
East Asia	18,419	20,673	18,963	53.6	-8.3	5.0
European Union	4,529	4,535	4,653	13.1	2.6	5.1
OECD	14,469	15,062	14,826	41.9	-1.6	6.8
TPP	14,385	15,149	12,285	34.7	-18.9	5.4
Selected geographic regions						
Africa	345	345	458	1.3	32.8	13.3
Americas	4,452	3,935	3,653	10.3	-7.2	3.7
Asia	21,312	23,796	22,414	63.3	-5.8	5.8
Europe	4,897	4,941	5,014	14.2	1.5	3.5
Oceania & Antarctica	2,406	3,209	3,468	9.8	8.1	20.8
Total merchandise imports	33,687	36,807	35,408	100.0	-3.8	6.6



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 54: WESTERN AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
China					
Iron ores & concentrates	41,022	-25.3	Railway vehicles (incl hovertrains)	384	-0.3
Gold	6,897	-14.7	Iron, steel, aluminium structures	374	-20.3
Copper ores & concentrates	727	-12.4	Mechanical handling equip & parts	336	141.7
Nickel ores & concentrates	646	-4.3	Furniture, mattresses & cushions	248	13.2
Wool & other animal hair (incl tops)	416	17.5	Tubes & pipes of iron or steel	240	410.6
Total merchandise exports	55,070	-22.0	Total merchandise imports	4,888	21.2
Japan					
Iron ores & concentrates	6,675	-30.3	Passenger motor vehicles	621	-6.8
Liquefied propane & butane	342	-26.9	Gold	293	-16.3
Copper ores & concentrates	319	124.6	Rubber tyres, treads & tubes	177	-8.8
Wheat	271	-5.9	Tubes & pipes of iron or steel	132	-81.5
Precious metal ores & conc (excl gold)	145	51.0	Goods vehicles	108	-6.9
Total merchandise exports	20,924	-12.5	Total merchandise imports	1,986	-29.1
Republic of Korea					
Iron ores & concentrates	4,030	-33.6	Civil engineering equipment & parts	1,291	..
Precious metal ores & conc (excl gold)	460	45.1	Heating & cooling equipment & parts	642	-23.7
Wheat	348	16.8	Passenger motor vehicles	212	-13.5
Copper ores & concentrates	333	-5.1	Iron, steel, aluminium structures	202	910.0
Gold	236	33.3	Pumps (excl liquid pumps) & parts	130	-84.9
Total merchandise exports	8,296	-18.5	Total merchandise imports	3,351	25.6
Singapore					
Gold	3,107	36.8	Refined petroleum	2,417	-39.0
Refined petroleum	133	-11.3	Miscellaneous chemical products, nes	189	52.4
Liquefied propane & butane	49	-61.4	Taps, cocks & valves	108	45.9
Iron ores & concentrates	39	..	Ships & boats (incl hovercraft)	68	209.1
Meat (excl beef), f.c.f.	36	33.3	Specialised machinery & parts	63	70.3
Total merchandise exports	5,223	21.5	Total merchandise imports	3,271	-28.4
United States					
Gold coin & legal tender coin	246	-9.9	Passenger motor vehicles	228	7.0
Gold	93	-23.1	Civil engineering equipment & parts	195	10.2
Inorganic chemical elements	72	35.8	Fertilisers (excl crude)	145	46.5
Pearls & gems	47	-16.1	Railway vehicles (incl hovertrains)	140	105.9
Meat (excl beef), f.c.f.	32	-11.1	Goods vehicles	130	-33.3
Total merchandise exports	1,398	13.8	Total merchandise imports	2,869	-11.4

(a) Australian produced.

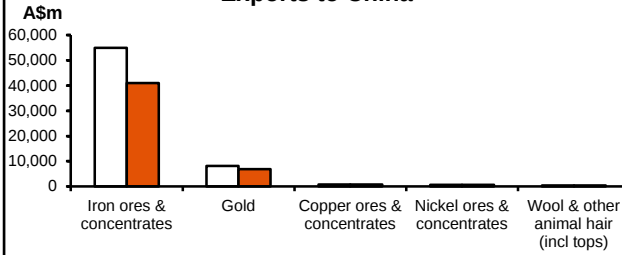
Based on ABS data on the DFAT STARS database.

WESTERN AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

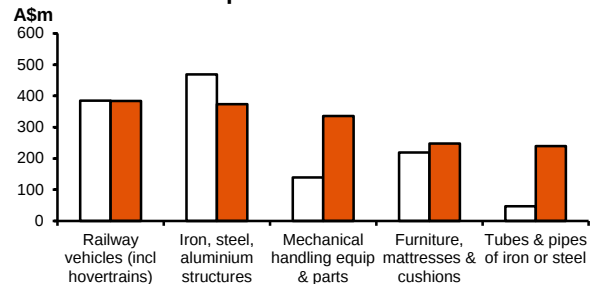
□ 2013-14

■ 2014-15

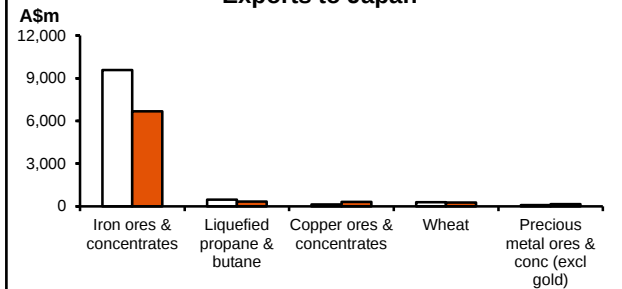
Exports to China



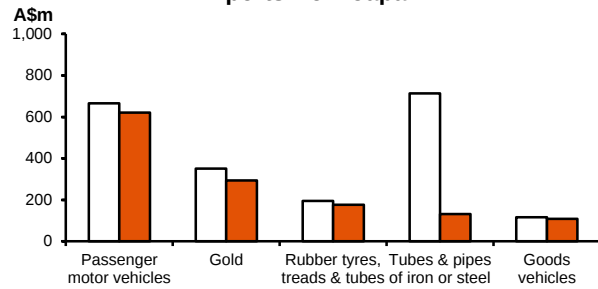
Imports from China



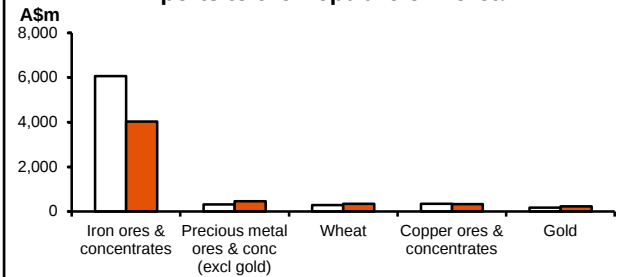
Exports to Japan



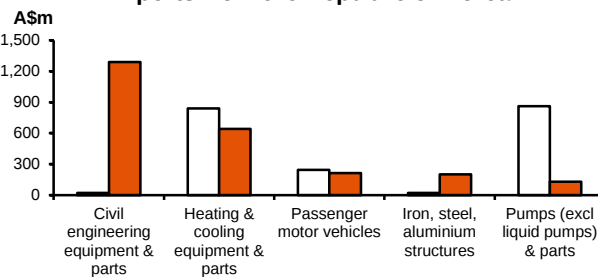
Imports from Japan



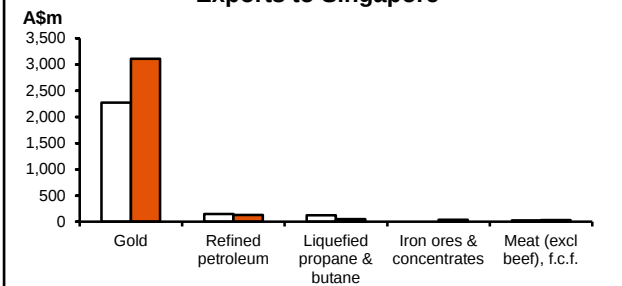
Exports to the Republic of Korea



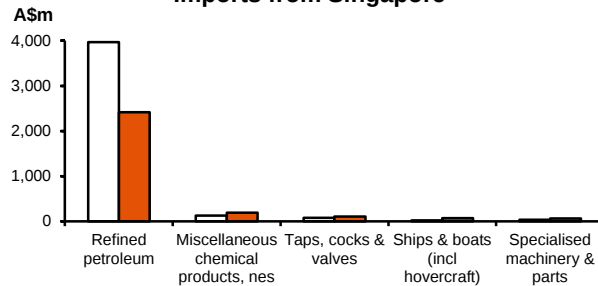
Imports from the Republic of Korea



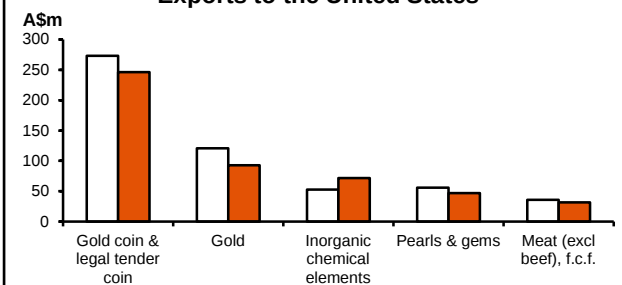
Exports to Singapore



Imports from Singapore



Exports to the United States



Imports from the United States

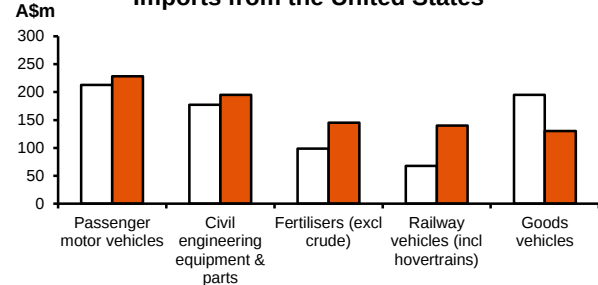


TABLE 54: WESTERN AUSTRALIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
United Arab Emirates					
Oil-seeds & oleaginous fruits, soft	106	49.3	Crude petroleum	2,507	8.6
Meat (excl beef), f.c.f.	33	13.8	Tubes & pipes of iron or steel	40	900.0
Live animals (excl seafood)	28	133.3	Fertilisers (excl crude)	15	..
Gold	26	..	Manufactures of base metal, nes	5	..
Vegetables, f.c.f.	20	25.0	Floor coverings	4	0.0
Total merchandise exports	1,354	23.0	Total merchandise imports	2,641	10.4
Malaysia					
Nickel	461	-9.4	Crude petroleum	712	-20.2
Wheat	171	1.2	Refined petroleum	222	-20.1
Crude minerals, nes	109	94.6	Heating & cooling equipment & parts	82	583.3
Pigments, paints & varnishes	55	5.8	Gold	81	-47.1
Live animals (excl seafood)	32	39.1	Specialised machinery & parts	71	102.9
Total merchandise exports	2,055	0.3	Total merchandise imports	1,791	-14.7
Thailand					
Gold	896	101.8	Goods vehicles	388	-0.8
Wheat	94	161.1	Iron, steel, aluminium structures	207	331.3
Inorganic chemical elements	71	222.7	Passenger motor vehicles	169	-2.3
Pigments, paints & varnishes	60	25.0	Heating & cooling equipment & parts	72	22.0
Cereal preparations	38	153.3	Rubber tyres, treads & tubes	33	-5.7
Total merchandise exports	1,896	4.5	Total merchandise imports	1,293	-11.9
Indonesia					
Wheat	969	38.2	Crude petroleum	421	-2.3
Iron ores & concentrates	213	93.6	Specialised machinery & parts	406	565.6
Live animals (excl seafood)	67	-43.2	Refined petroleum	99	-79.1
Pigments, paints & varnishes	39	-9.3	Iron, steel, aluminium structures	73	-72.9
Ferrous waste & scrap	36	-12.2	Heating & cooling equipment & parts	61	0.0
Total merchandise exports	1,637	1.3	Total merchandise imports	1,456	-31.3
Papua New Guinea					
Specialised machinery & parts	7	-30.0	Gold	1,996	5.4
Civil engineering equipment & parts	6	0.0	Silver & platinum	324	-7.7
Transmission shafts & parts	4	100.0	Crude petroleum	167	..
Meat (excl beef), f.c.f.	3	-40.0	Veneers, plywood & particle board	1	0.0
Pumps for liquids & parts	3	50.0			
Total merchandise exports	237	-58.3	Total merchandise imports	2,488	10.7

(a) Australian produced.

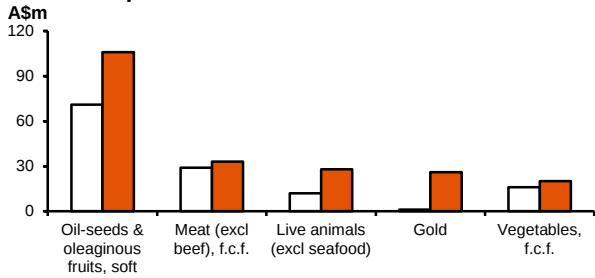
Based on ABS data on the DFAT STARS database.

WESTERN AUSTRALIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

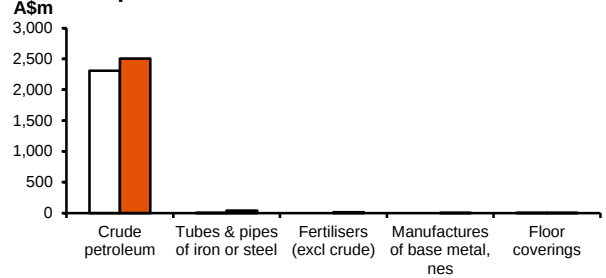
□ 2013-14

■ 2014-15

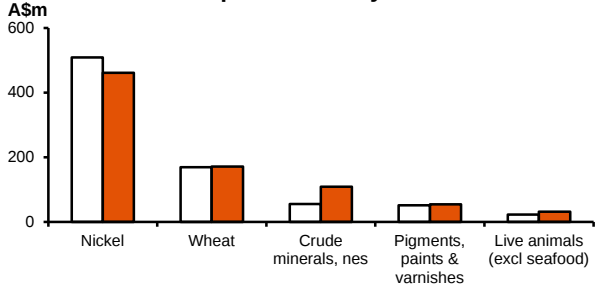
Exports to the United Arab Emirates



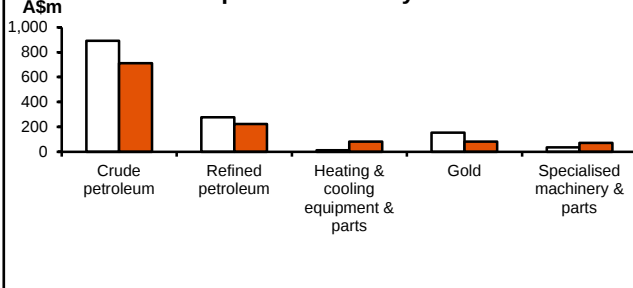
Imports from the United Arab Emirates



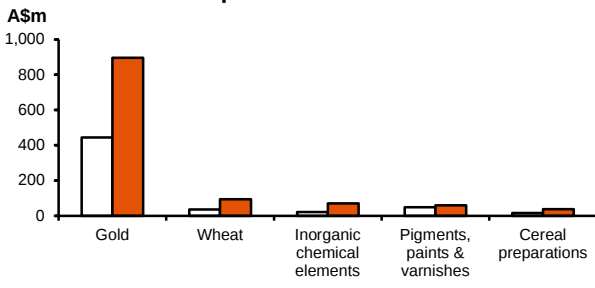
Exports to Malaysia



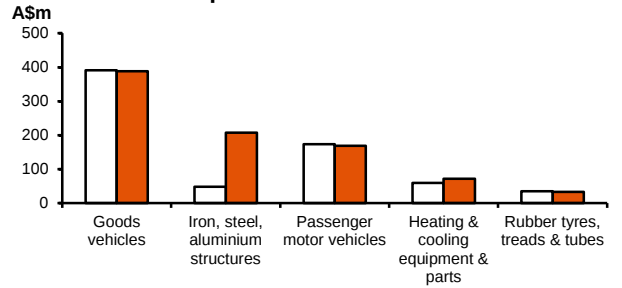
Imports from Malaysia



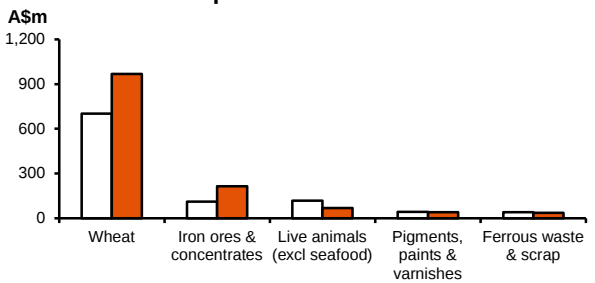
Exports to Thailand



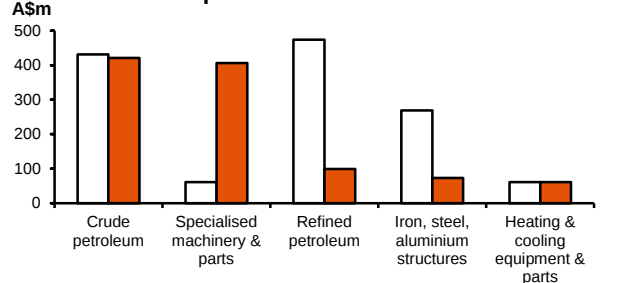
Imports from Thailand



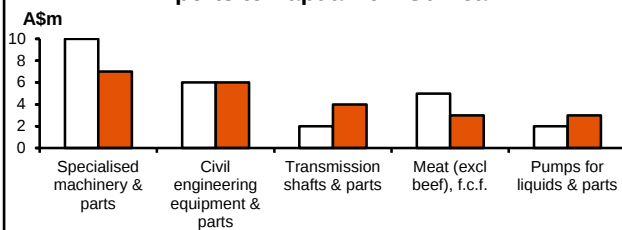
Exports to Indonesia



Imports from Indonesia



Exports to Papua New Guinea



Imports from Papua New Guinea

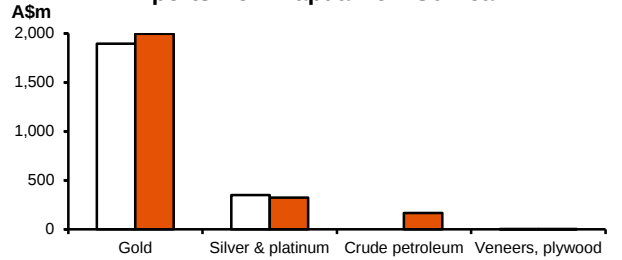


TABLE 55: WESTERN AUSTRALIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Iron ores & concentrates	53,277	-26.4	Gold	3,039	-21.2
Gold	11,264	0.2	Refined petroleum	2,906	-40.5
Wheat	2,349	17.6	Civil engineering equipment & parts	1,657	294.5
Copper ores & concentrates	1,481	1.6	Crude petroleum	1,644	2.4
Precious metal ores & conc (excl gold)	937	24.8	Passenger motor vehicles	1,249	-5.3
Total merchandise exports	100,495	-16.5	Total merchandise imports	25,887	-6.1
ASEAN					
Gold	4,004	44.5	Refined petroleum	2,747	-41.8
Wheat	1,677	32.0	Crude petroleum	1,378	-14.1
Nickel	464	-10.6	Specialised machinery & parts	543	305.2
Crustaceans, f.c.f.	437	32.8	Goods vehicles	390	-1.3
Iron ores & concentrates	252	129.1	Iron, steel, aluminium structures	323	-21.4
Total merchandise exports	12,309	10.4	Total merchandise imports	8,298	-23.2
East Asia					
Iron ores & concentrates	53,277	-26.4	Refined petroleum	2,899	-40.5
Gold	11,164	0.5	Civil engineering equipment & parts	1,440	576.1
Wheat	2,358	17.8	Crude petroleum	1,378	-14.1
Copper ores & concentrates	1,481	1.6	Passenger motor vehicles	1,006	-7.8
Precious metal ores & conc (excl gold)	937	24.8	Heating & cooling equipment & parts	943	-12.9
Total merchandise exports	98,419	-16.7	Total merchandise imports	18,963	-8.3
European Union					
Gold	614	-8.5	Passenger motor vehicles	445	-6.7
Oil-seeds & oleaginous fruits, soft	330	-44.2	Tubes & pipes of iron or steel	300	538.3
Gold coin & legal tender coin	315	-32.8	Pumps (excl liquid pumps) & parts	271	38.3
Pearls & gems	299	-6.6	Civil engineering equipment & parts	199	-13.5
Precious metal ores & conc (excl gold)	270	88.8	Specialised machinery & parts	168	-20.4
Total merchandise exports	2,732	-7.9	Total merchandise imports	4,653	2.6
OECD					
Iron ores & concentrates	10,705	-31.6	Civil engineering equipment & parts	1,770	238.4
Gold	1,137	-26.5	Passenger motor vehicles	1,522	-5.8
Precious metal ores & conc (excl gold)	875	57.1	Gold	937	-36.3
Copper ores & concentrates	652	32.3	Heating & cooling equipment & parts	819	-15.9
Wheat	627	5.6	Tubes & pipes of iron or steel	485	-42.8
Total merchandise exports	34,063	-13.4	Total merchandise imports	14,826	-1.6

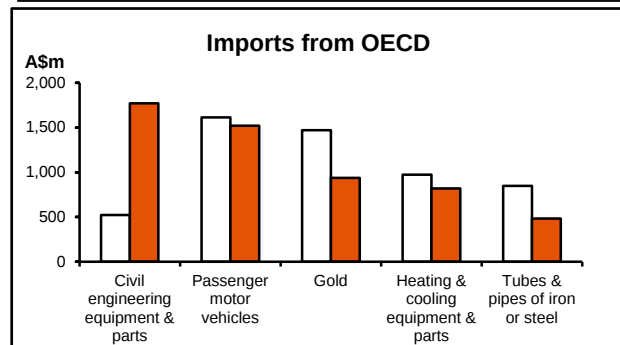
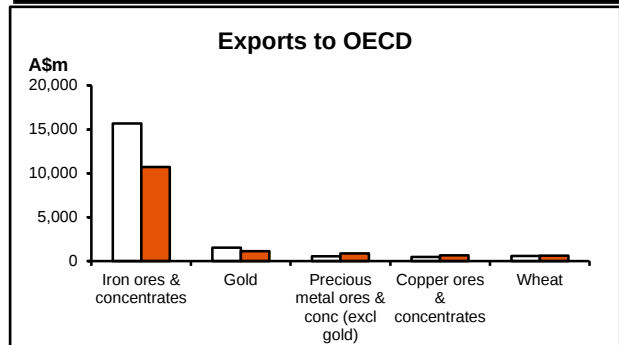
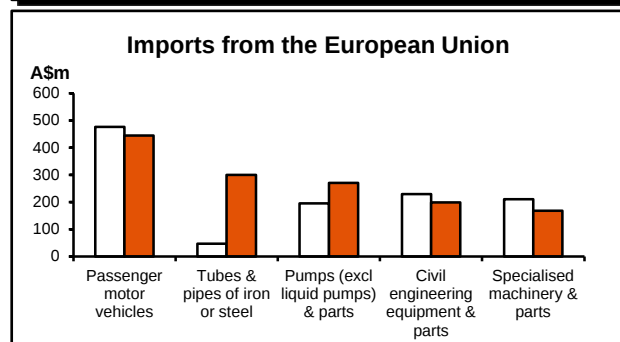
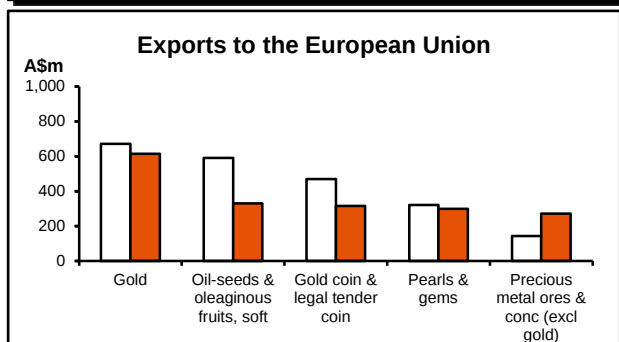
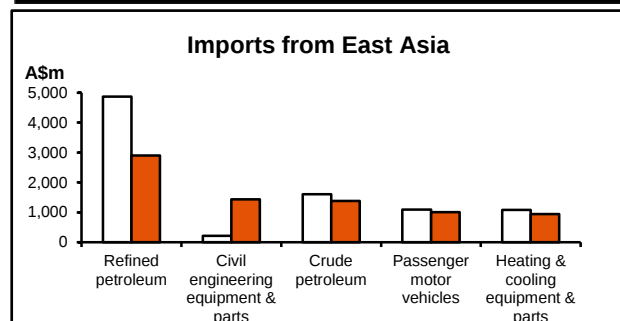
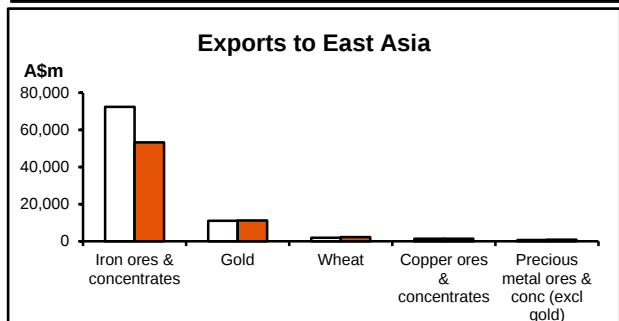
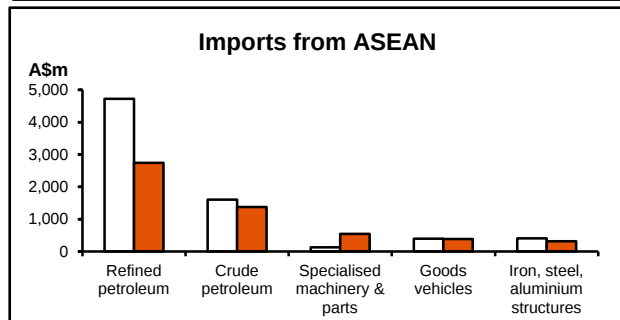
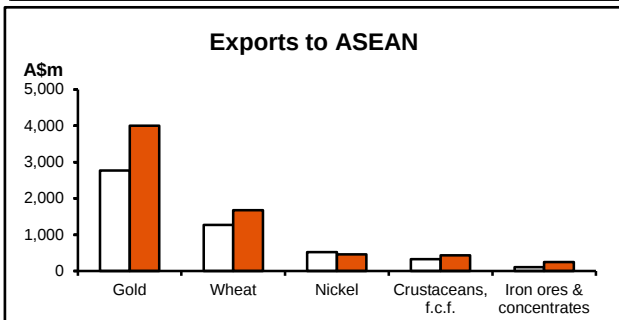
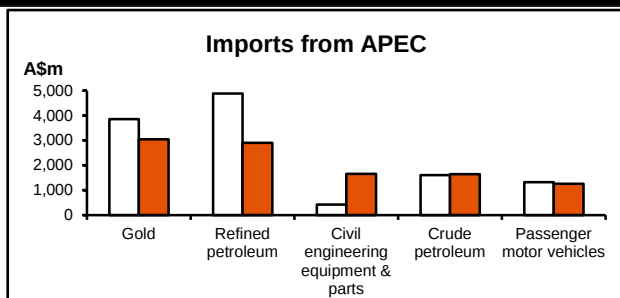
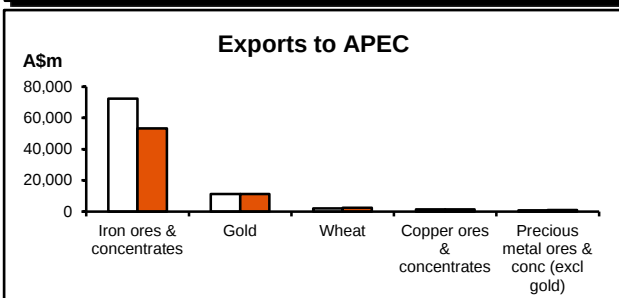
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

WESTERN AUSTRALIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2013-14

■ 2014-15



Section 7

Tasmania



Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	514,770	516,630
Real Gross State Product growth (%):	1.3	1.6
Real GSP per head growth (%):	1.0	1.3
GSP (current prices) (A\$m):	25,015	25,681
Proportion of Australian GDP (%):	1.6	1.6
Change in real final demand (%):	1.8	-0.3
Unemployment rate (%):	7.7	6.8

Goods and services trade:



Tasmania's trade, 2014-15 (a)[#]:

	A\$m		
	Goods	Services	Total
Exports:	2,542	495	3,037
Imports:	758	438	1,196
	% Share of Australian trade		
Exports:	1.0	0.8	1.0
Imports:	0.3	0.6	0.4
Average annual goods and services export growth over the last 5 years:	-2.6%		

Goods trade[#]:

Tasmania's major exports, 2014-15 (b):

	A\$m
Aluminium	492
Zinc	448
Iron ores & concentrates	273
Other ores & concentrates [^]	167
Beef	143
Milk, cream, whey & yoghurt	118
Crustaceans	96
Copper ores & concentrates	63
Fish	45
Chocolate & preparations of cocoa	44

[^]Mainly Tin ores & concentrates

Tasmania's major imports, 2014-15:

	A\$m
Ships & boats (incl hovercraft)	112
Refined petroleum	91
Other ores & concentrates [^]	65
Fertilisers (excl crude)	33
Residual petroleum products, nes	33
Coke & semi-coke	25
Animal feed	22
Passenger motor vehicles	21
Non-electrical machinery & parts	20
Special yarns & fabrics	19

[^]Mainly Zinc ores & concentrates

Tasmania's major export destinations, 2014-15 (b):

	A\$m	% Share
China	488	19.2
Taiwan	321	12.6
Japan	226	8.9
Malaysia	209	8.2
Vietnam	162	6.4

Tasmania's major import sources, 2014-15:

	A\$m	% Share
China	132	17.4
Singapore	127	16.8
Republic of Korea	91	12.0
United States	63	8.3
Mexico	41	5.4

Services trade:

Tasmania's major exports, 2014-15:

	A\$m	% Share
Personal travel excl education	232	46.9
Education-related travel	164	33.1
Business travel	53	10.7

Tasmania's major imports, 2014-15:

	A\$m	% Share
Personal travel excl education	294	67.1
Freight transport	52	11.9
Business travel	24	5.5

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. [#]May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Tasmania's trade highlights – 2014-15

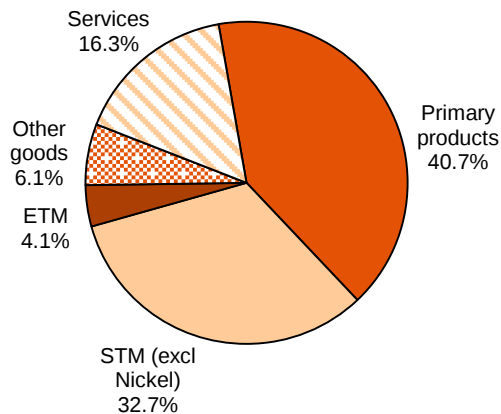
Tasmania's trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2014-15, the value of exports decreased 4.2 per cent to \$3.0 billion
 - export volumes fell 4.5 per cent while export prices increased 0.3 per cent.
- The value of imports decreased 1.6 per cent to \$1.2 billion
 - import volumes decreased 3.0 per cent while import prices rose 1.4 per cent.

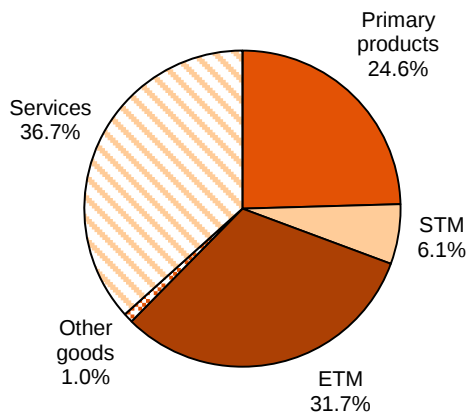
Tasmania's exports by broad category¹



Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* decreased 10.5 per cent to \$1.2 billion
- *STM (excl Nickel)* fell 2.7 per cent to \$992 million.
- *ETM* decreased 38.8 per cent to \$126 million.
- *Other goods* rose 26.4 per cent to \$187 million.
- *Services* increased 18.7 per cent to \$495 million.

Tasmania's imports by broad category¹



Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

- *Primary products* decreased 15.0 per cent to \$293 million
- *STM* rose 26.7 per cent to \$73 million.
- *ETM* increased 9.9 per cent to \$379 million.
- *Other goods* fell 4.5 per cent to \$12 million.
- *Services* decreased 4.2 per cent to \$438 million.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Tasmania's trade

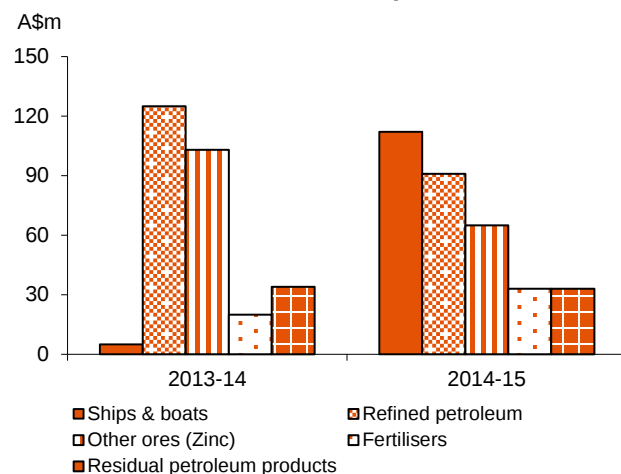
Composition of Tasmania's merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Tasmania's major export commodities in 2014-15 were
 - Aluminium – up 23.6 per cent to \$492 million
 - Zinc – down 19.1 per cent to \$448 million
 - Iron ores & concentrates – down 11.1 per cent to \$273 million
 - Other ores & concentrates (mainly Tin ores & concentrates) – down 11.6 per cent to \$167 million
 - Beef, f.c.f. – up 40.2 per cent to \$143 million.

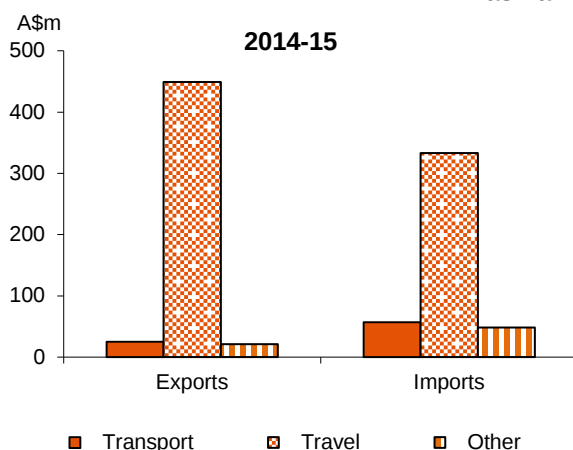
Composition of Tasmania's merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2014-15, Tasmania's major import commodities were
 - Ships & boats (incl hovercraft) – up from \$5 million to \$112 million
 - Refined petroleum – down 27.2 per cent to \$91 million
 - Other ores & concentrates (mainly Zinc ores & concentrates) – down 36.9 per cent to \$65 million
 - Fertilisers (excl crude) – up 65.0 per cent to \$33 million
 - Residual petroleum products, nes – down 2.9 per cent to \$33 million.

Tasmania's services trade



Based on ABS catalogue 5368.0.55.003.

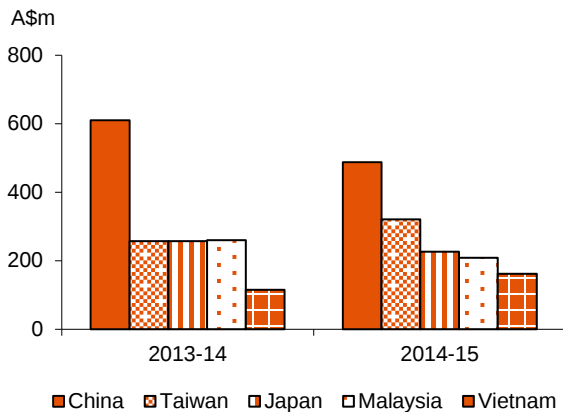
- Services exports increased 18.7 per cent to \$495 million in 2014-15
 - Transport services exports decreased 13.8 per cent to \$25 million
 - Travel services rose 22.3 per cent to \$449 million
 - Other services² were steady at \$21 million.
- In 2014-15, Services imports fell 4.2 per cent to \$438 million
 - Transport services imports decreased 5.0 per cent to \$57 million
 - Travel services fell 7.8 per cent to \$333 million
 - Other services² decreased 2.8 per cent to \$35 million.

² Other services consists of services such as: Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services. It excludes Manufacturing services on physical inputs owned by others and Maintenance & repair services nie.

Direction of Tasmania's merchandise trade

- China was Tasmania's largest two-way merchandise trading partner in 2014-15, accounting for 18.8 per cent (\$619 million) of total trade.
- Taiwan (\$334 million) was the second largest, followed by the Japan (\$240 million), Malaysia (\$224 million) and the Republic of Korea (\$221 million).

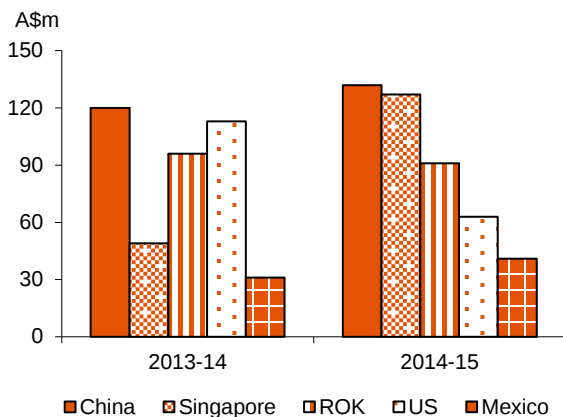
Tasmania's major export markets



- Tasmania's major export markets in 2014-15 were
 - China – down 20.0 per cent to \$488 million
 - Taiwan – up 24.9 per cent to \$321 million
 - Japan – down 12.1 per cent to \$226 million
 - Malaysia – down 19.6 per cent to \$209 million
 - Vietnam – up 40.9 per cent to \$162 million.

Based on ABS trade data on the DFAT STARS database.

Tasmania's major import sources



- In 2014-15, Tasmania's major import sources were
 - China – up 10.0 per cent to \$132 million
 - Singapore – up 159.2 per cent to \$127 million
 - Republic of Korea – down 5.2 per cent to \$91 million
 - United States – down 44.2 per cent to \$63 million
 - Mexico – up 32.3 per cent to \$41 million.

Based on ABS trade data on the DFAT STARS database.

TABLE 56: TASMANIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	1,482	1,507	1,353	1,381	1,236	-10.5	-2.1
Unprocessed food	210	202	193	187	210	12.0	-1.5
Processed food	340	360	369	435	437	0.6	8.1
Minerals	606	798	677	682	511	-25.1	0.3
Fuels	3	3	3	5	2	-65.5	6.3
Other primary	323	145	111	72	76	6.3	-28.8
Manufactures	1,201	1,251	1,162	1,225	1,118	-8.7	-1.1
STM (excl Nickel)	983	988	943	1,019	992	-2.7	-0.6
ETM	217	263	219	205	126	-38.8	-4.5
Other	502	412	512	148	187	26.4	-20.0
Total merchandise exports	3,185	3,170	3,026	2,753	2,541	-7.7	-3.7
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	23	25	25	29	25	-13.8	1.4
Travel	347	352	377	367	449	22.3	5.6
Other	21	21	24	21	21	0.0	-2.6
Total services exports	391	398	426	417	495	18.7	4.9
Total goods & services exports	3,576	3,568	3,452	3,170	3,036	-4.2	-2.6
Percentage distribution							
Merchandise (a)							
Primary products	41.5	42.2	39.2	43.6	40.7		
Unprocessed food	5.9	5.7	5.6	5.9	6.9		
Processed food	9.5	10.1	10.7	13.7	14.4		
Minerals	17.0	22.4	19.6	21.5	16.8		
Fuels	0.1	0.1	0.1	0.1	0.1		
Other primary	9.0	4.1	3.2	2.3	2.5		
Manufactures	33.6	35.1	33.7	38.6	36.8		
STM (excl Nickel)	27.5	27.7	27.3	32.2	32.7		
ETM	6.1	7.4	6.3	6.5	4.1		
Other	14.0	11.6	14.8	4.7	6.1		
Total merchandise exports	89.1	88.8	87.7	86.8	83.7		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.6	0.7	0.7	0.9	0.8		
Travel	9.7	9.9	10.9	11.6	14.8		
Other	0.6	0.6	0.7	0.7	0.7		
Total services exports	10.9	11.2	12.3	13.2	16.3		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.
Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 57: TASMANIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	282	275	237	345	293	-15.0	-1.7
Unprocessed food	1	1	1	1	1	83.8	-6.1
Processed food	108	46	45	42	44	5.5	-19.8
Minerals	28	35	75	117	81	-30.5	17.3
Fuels	138	188	112	178	153	-14.2	1.0
Other primary	7	5	4	8	14	82.3	-7.0
Manufactures	345	637	445	402	452	12.3	4.4
STM	61	56	50	58	73	26.7	2.2
ETM	284	581	395	345	379	9.9	4.9
Other	10	11	14	12	12	-4.5	3.1
Total merchandise imports	637	922	696	760	757	-0.3	1.5
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	1	1	1	0	13	..	..
Transport	50	51	56	60	57	-5.0	2.1
Travel	315	286	320	361	333	-7.8	4.4
Other	25	29	40	36	35	-2.8	6.4
Total services imports	391	367	417	457	438	-4.2	4.6
Total goods & services imports	1,028	1,289	1,113	1,217	1,195	-1.8	2.6
Percentage distribution							
Merchandise (a)							
Primary products	27.4	21.3	21.3	28.4	24.6		
Unprocessed food	0.1	0.1	0.1	0.0	0.1		
Processed food	10.5	3.5	4.0	3.4	3.7		
Minerals	2.8	2.7	6.8	9.6	6.8		
Fuels	13.4	14.6	10.1	14.7	12.8		
Other primary	0.6	0.4	0.3	0.6	1.2		
Manufactures	33.6	49.4	40.0	33.1	37.8		
STM	6.0	4.3	4.5	4.7	6.1		
ETM	27.6	45.0	35.5	28.3	31.7		
Other	1.0	0.8	1.3	1.0	1.0		
Total merchandise imports	62.0	71.5	62.5	62.4	63.3		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.1	0.1	0.0	1.1		
Transport	4.9	4.0	5.0	4.9	4.8		
Travel	30.6	22.2	28.7	29.7	27.9		
Other	2.4	2.2	3.6	3.0	2.9		
Total services imports	38.0	28.5	37.5	37.6	36.7		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 58: TASMANIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

Rank	SITC	Commodity	2011-12	2012-13	2013-14	% share	% growth	
							2012-13 to 2013-14	5 year trend
Merchandise exports (b)								
		Total	3,026	2,753	2,541	100.0	-7.7	-3.7
1	684	Aluminium	360	398	492	19.4	23.6	3.2
2	686	Zinc	530	554	448	17.6	-19.1	-3.4
3	281	Iron ores & concentrates	230	307	273	10.7	-11.1	11.9
4	287	Other ores & concentrates (c)	190	189	167	6.6	-11.6	2.4
5	011	Beef, f.c.f.	108	102	143	5.6	40.2	2.9
6	022	Milk, cream, whey & yoghurt	92	152	118	4.6	-22.4	28.6
7	036	Crustaceans, f.c.f.	96	88	96	3.8	9.1	-4.8
8	283	Copper ores & concentrates	243	173	63	2.5	-63.6	-17.4
9	034	Fish, f.c.f.	27	17	45	1.8	164.7	-10.5
10	073	Chocolate & preparations of cocoa	46	50	44	1.7	-12.0	-3.4
11	012	Meat (excl beef), f.c.f.	30	21	35	1.4	66.7	13.8
12	685	Lead	2	2	35	1.4	..	..
13	024	Cheese & curd	24	31	28	1.1	-9.7	5.8
14	054	Vegetables, f.c.f.	26	32	28	1.1	-12.5	0.2
15	057	Fruit & nuts	21	24	28	1.1	16.7	9.6
16	641	Paper & paperboard	36	59	26	1.0	-55.9	4.9
17	634	Veneers, plywood & particle board	22	27	24	0.9	-11.1	-12.8
18	247	Wood, rough	17	23	24	0.9	4.3	27.1
19	081	Animal feed	37	37	21	0.8	-43.2	21.1
20	411	Animal oils & fats	15	17	21	0.8	23.5	17.5
Merchandise imports								
		Total	696	760	757	100.0	-0.3	1.5
1	793	Ships & boats (incl hovercraft)	10	5	112	14.8	..	92.2
2	334	Refined petroleum	72	125	91	12.0	-27.2	-0.4
3	287	Other ores & concentrates (d)	57	103	65	8.6	-36.9	26.1
4	562	Fertilisers (excl crude)	27	20	33	4.4	65.0	10.2
5	335	Residual petroleum products, nes	35	34	33	4.4	-2.9	1.3
6	325	Coke & semi-coke	3	17	25	3.3	47.1	14.6
7	081	Animal feed	25	27	22	2.9	-18.5	-5.4
8	781	Passenger motor vehicles	20	19	21	2.8	10.5	3.2
9	745	Non-electrical machinery & parts	21	30	20	2.6	-33.3	7.6
10	657	Special yarns & fabrics	6	11	19	2.5	72.7	37.8
11	625	Rubber tyres, treads & tubes	22	17	18	2.4	5.9	1.0
12	821	Furniture, mattresses & cushions	13	13	15	2.0	15.4	0.0
13	522	Inorganic chemical elements	5	11	13	1.7	18.2	6.9
14	411	Animal oils & fats	6	8	12	1.6	50.0	17.8
15	741	Heating & cooling equipment & parts	9	8	10	1.3	25.0	-4.0
16	728	Specialised machinery & parts	4	6	10	1.3	66.7	-0.4
17	721	Agric machinery (excl tractors) & parts	16	17	10	1.3	-41.2	34.2
18	791	Railway vehicles (incl hovertrains)	0	62	9	1.2	-85.5	..
19	716	Rotating electric plant & parts	88	1	9	1.2	800.0	52.5
20	582	Plastic plates, sheets & film	5	6	9	1.2	50.0	21.1

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Tin ores & concentrates*. (d) Mainly *Zinc ores & concentrates*.

Based on ABS data on DFAT STARS database.

**TABLE 59: TASMANIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs					
owned by others	na	na	na	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	25	29	25	-13.8	1.4
Passenger (b)	1	3	1	-66.7	9.9
Freight	5	3	2	-33.3	-18.2
Other	8	9	9	0.0	4.3
Postal & courier services (c)	11	14	13	-7.1	5.2
Travel services	377	367	449	22.3	5.6
Business	58	35	53	51.4	9.3
Personal	319	332	396	19.3	5.2
Education-related	133	139	164	18.0	4.0
Other	186	193	232	20.2	6.2
Construction	0	0	0	..	..
Insurance & Pension services	2	2	1	-50.0	-9.4
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	1	0	1	..	..
Telecommunication, computer & information	9	7	7	0.0	-10.4
Other business services	4	5	4	-20.0	-1.2
Personal, cultural, & recreation services	4	3	4	33.3	7.9
Government goods & services nie	4	4	4	0.0	7.7
Total Services	426	417	495	18.7	4.9

**TABLE 60: TASMANIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs					
owned by others	0	0	0	..	..
Maintenance & repair services nie	1	0	13	..	..
Transport	56	60	57	-5.0	2.1
Passenger (b)	1	3	2	-33.3	..
Freight	52	54	52	-3.7	1.8
Other	1	1	1	0.0	..
Postal & courier services (c)	2	2	2	0.0	-13.5
Travel services	320	361	333	-7.8	4.4
Business	25	19	24	26.3	-6.8
Personal	295	342	309	-9.6	5.4
Education-related	13	8	15	87.5	-9.5
Other	282	334	294	-12.0	6.3
Construction	0	0	0	..	..
Insurance & Pension services	3	3	3	0.0	1.2
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	1	0	-100.0	..
Telecommunication, computer & information	10	13	13	0.0	-5.1
Other business services	23	15	14	-6.7	27.7
Personal, cultural, & recreation services	0	0	0	..	..
Government goods & services nie	4	4	5	25.0	11.2
Total Services	417	457	438	-4.2	4.6

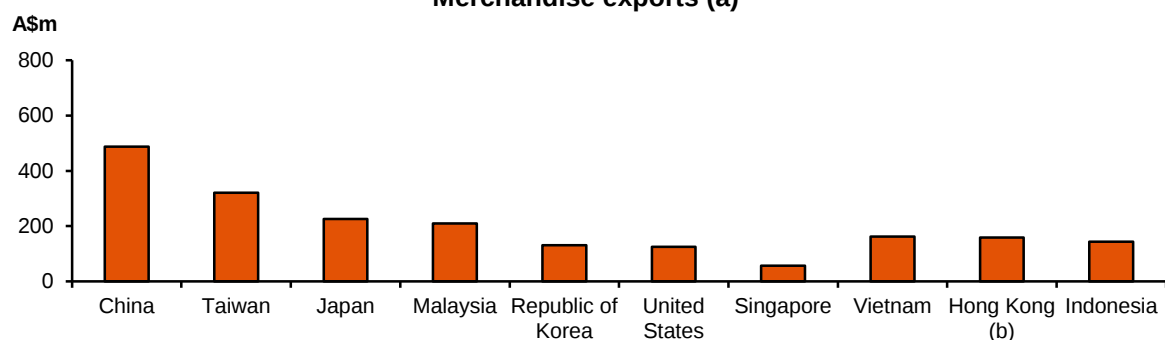
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

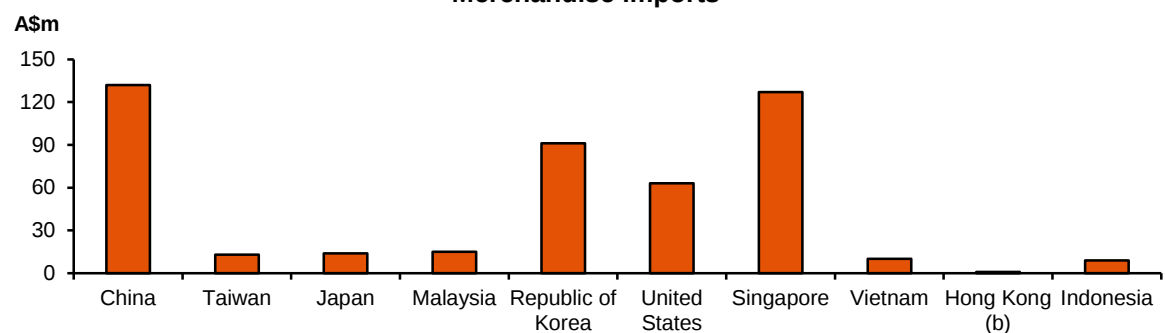
**TABLE 61: TASMANIA
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	2,541	100.0	757	100.0	1,784	3,298	100.0	
China	488	19.2	132	17.4	356	619	18.8	1
Taiwan	321	12.6	13	1.7	308	334	10.1	2
Japan	226	8.9	14	1.8	211	240	7.3	3
Malaysia	209	8.2	15	2.0	194	224	6.8	4
Republic of Korea	131	5.2	91	12.0	40	221	6.7	5
United States	125	4.9	63	8.3	62	187	5.7	6
Singapore	57	2.2	127	16.8	-70	185	5.6	7
Vietnam	162	6.4	10	1.3	151	172	5.2	8
Hong Kong (b)	159	6.3	1	0.1	159	160	4.9	9
Indonesia	144	5.7	9	1.2	135	154	4.7	10
Thailand	113	4.4	19	2.5	94	132	4.0	11
New Zealand	92	3.6	22	2.9	70	115	3.5	12
India	90	3.5	17	2.2	74	107	3.2	13
Mexico	3	0.1	41	5.4	-38	44	1.3	14
South Africa	14	0.6	22	2.9	-8	36	1.1	15
Sri Lanka	34	1.3	0	0.0	34	34	1.0	16
Germany	4	0.2	26	3.4	-22	30	0.9	17
Netherlands	14	0.6	9	1.2	6	23	0.7	18
Belgium	17	0.7	3	0.4	14	21	0.6	19
Peru	3	0.1	17	2.2	-14	20	0.6	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

TABLE 62: TASMANIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

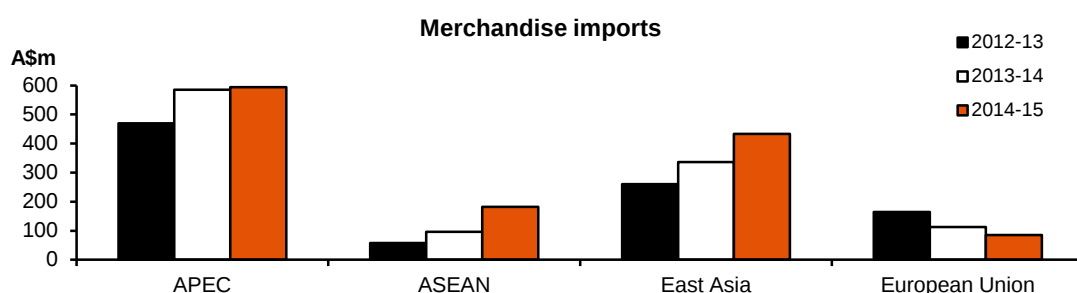
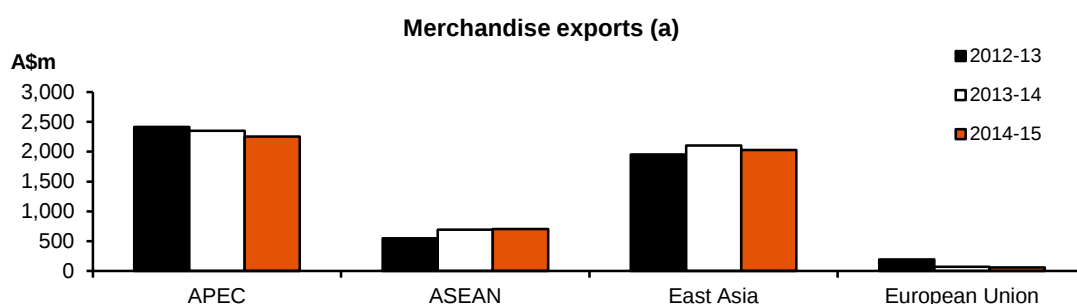
Rank	Country	2012-13	2013-14	2014-15	% share	% growth	
						2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	3,026	2,753	2,541	100.0	-7.7	-3.7
1	China	644	610	488	19.2	-20.0	1.1
2	Taiwan	256	257	321	12.6	24.9	-0.9
3	Japan	242	257	226	8.9	-12.1	-12.0
4	Malaysia	225	260	209	8.2	-19.6	2.0
5	Vietnam	72	115	162	6.4	40.9	36.2
6	Hong Kong (b)	177	175	159	6.3	-9.1	-9.5
7	Indonesia	119	151	144	5.7	-4.6	5.1
8	Republic of Korea	82	109	131	5.2	20.2	-18.0
9	United States	322	128	125	4.9	-2.3	-12.5
10	Thailand	87	94	113	4.4	20.2	14.8
11	New Zealand	96	100	92	3.6	-8.0	-7.1
12	India	250	204	90	3.5	-55.9	-11.6
13	Singapore	33	63	57	2.2	-9.5	11.6
14	Sri Lanka	17	39	34	1.3	-12.8	68.5
15	Belgium	32	8	17	0.7	112.5	24.1
16	Netherlands	14	19	14	0.6	-26.3	4.2
17	South Africa	24	25	14	0.6	-44.0	4.8
18	Jordan	3	5	13	0.5	160.0	..
19	Bangladesh	15	14	13	0.5	-7.1	57.8
20	United Arab Emirates	6	8	12	0.5	50.0	21.7
Import sources							
	World	696	760	757	100.0	-0.4	1.5
1	China	95	120	132	17.4	10.0	15.1
2	Singapore	14	49	127	16.8	159.2	-10.3
3	Republic of Korea	81	96	91	12.0	-5.2	37.6
4	United States	103	113	63	8.3	-44.2	-1.7
5	Mexico	33	31	41	5.4	32.3	..
6	Germany	25	22	26	3.4	18.2	7.8
7	New Zealand	24	20	22	2.9	10.0	-8.1
8	South Africa	15	28	22	2.9	-21.4	13.6
9	Thailand	21	22	19	2.5	-13.6	-7.0
10	Peru	15	20	17	2.2	-15.0	-17.7
11	India	8	11	17	2.2	54.5	4.3
12	Malaysia	7	9	15	2.0	66.7	2.6
13	Japan	20	11	14	1.8	27.3	-13.8
14	Taiwan	6	10	13	1.7	30.0	6.6
15	Canada	10	8	12	1.6	50.0	3.3
16	Vietnam	5	6	10	1.3	66.7	10.7
17	Denmark	2	18	10	1.3	-44.4	41.0
18	United Kingdom	9	11	10	1.3	-9.1	-8.6
19	Indonesia	8	9	9	1.2	0.0	-36.1
20	Netherlands	5	5	9	1.2	80.0	-5.2

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.

Based on ABS data on the DFAT STARS database.

TABLE 63: TASMANIA
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	2,416	2,349	2,253	88.7	-4.1	-3.5
ASEAN	550	696	704	27.7	1.1	9.1
East Asia	1,951	2,105	2,029	79.9	-3.6	-2.1
European Union	198	71	60	2.4	-15.5	-6.1
OECD	999	683	641	25.2	-6.1	-12.7
TPP	1,034	938	881	34.7	-6.1	-4.4
Selected geographic regions						
Africa	42	27	21	0.8	-22.2	-8.5
Americas	390	146	143	5.6	-2.1	-14.8
Asia	2,266	2,392	2,217	87.2	-7.3	-2.1
Europe	222	79	62	2.4	-21.5	-10.9
Oceania & Antarctica	107	109	98	3.9	-10.1	-8.0
Total merchandise exports	3,026	2,753	2,541	100.0	-7.7	-3.7
Merchandise imports						
Selected country groups						
APEC	470	585	594	78.5	1.5	1.3
ASEAN	58	96	182	24.0	89.6	-12.7
East Asia	260	336	433	57.2	28.9	1.5
European Union	165	113	85	11.2	-24.8	3.6
OECD	477	457	341	45.0	-25.4	6.7
TPP	257	325	331	43.7	1.8	-1.8
Selected geographic regions						
Africa	21	28	29	3.8	3.6	9.5
Americas	190	235	150	19.8	-36.2	2.5
Asia	278	350	460	60.8	31.4	1.1
Europe	181	120	91	12.0	-24.2	0.8
Oceania & Antarctica	26	27	25	3.3	-7.4	-4.3
Total merchandise imports	696	760	757	100.0	-0.4	1.5



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 64: TASMANIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
China					
Iron ores & concentrates	214	-5.7	Coke & semi-coke	25	47.1
Zinc	26	-77.6	Inorganic chemical elements	13	18.2
Wood, rough	24	4.3	Furniture, mattresses & cushions	11	22.2
Fish, f.c.f.	24	..	Fertilisers (excl crude)	9	125.0
Other ores & concentrates	17	-22.7	Residual petroleum products, nes	8	60.0
Total merchandise exports	488	-20.0	Total merchandise imports	132	10.0
Taiwan					
Aluminium	121	227.0	Special yarns & fabrics	8	100.0
Zinc	91	-9.9	Paper & paperboard, cut to size	1	0.0
Copper ores & concentrates	55	-15.4	Salts of inorganic acids & metals	1	..
Lead	7	..	Flat-rolled alloy steel	1	0.0
Fruit & nuts	5	-44.4	Rubber tyres, treads & tubes	1	0.0
Total merchandise exports	321	24.9	Total merchandise imports	13	30.0
Japan					
Aluminium	62	26.5	Rubber tyres, treads & tubes	9	12.5
Beef, f.c.f.	57	-3.4	Vehicle parts & accessories	2	100.0
Cheese & curd	21	16.7	Mechanical handling equip & parts	1	0.0
Iron ores & concentrates	19	-56.8			
Fish, f.c.f.	8	0.0			
Total merchandise exports	226	-12.1	Total merchandise imports	14	27.3
Malaysia					
Other ores & concentrates	95	-32.6	Specialised machinery & parts	5	..
Zinc	35	-2.8	Special yarns & fabrics	3	50.0
Veneers, plywood & particle board	23	-14.8	Fertilisers (excl crude)	1	0.0
Aluminium	18	-37.9	Furniture, mattresses & cushions	1	0.0
Iron ores & concentrates	14	..	Plastic articles, nes	1	0.0
Total merchandise exports	209	-19.6	Total merchandise imports	15	66.7
Republic of Korea					
Aluminium	69	11.3	Refined petroleum	64	-15.8
Iron ores & concentrates	17	-26.1	Passenger motor vehicles	14	27.3
Other ores & concentrates	13	8.3	Plastic plates, sheets & film	5	66.7
Beef, f.c.f.	11	10.0	Special yarns & fabrics	2	100.0
Fruit & nuts	4	..	Goods vehicles	1	0.0
Total merchandise exports	131	20.2	Total merchandise imports	91	-5.2

(a) Australian produced.

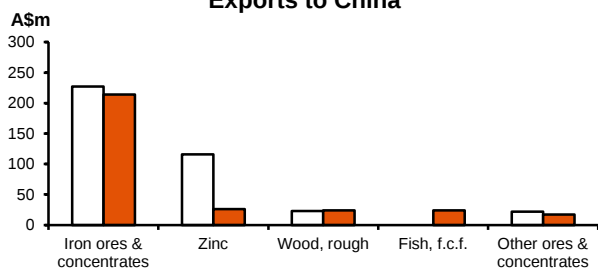
Based on ABS data on the DFAT STARS database.

TASMANIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

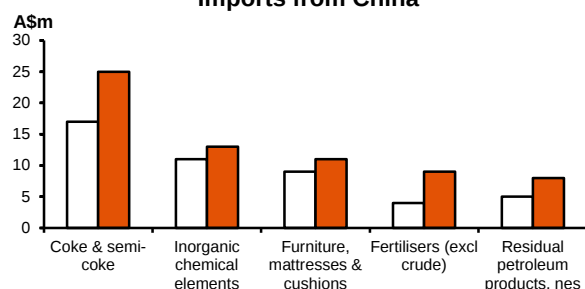
□ 2013-14

■ 2014-15

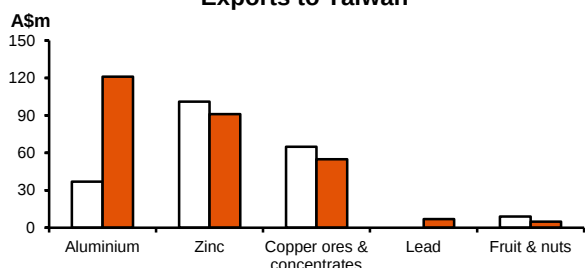
Exports to China



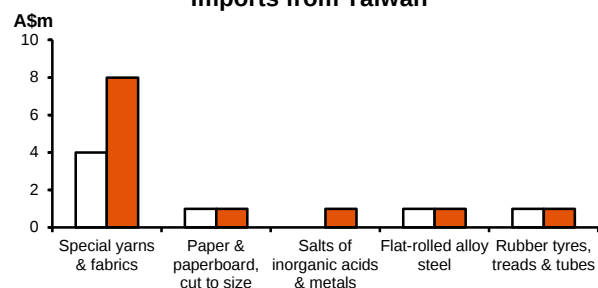
Imports from China



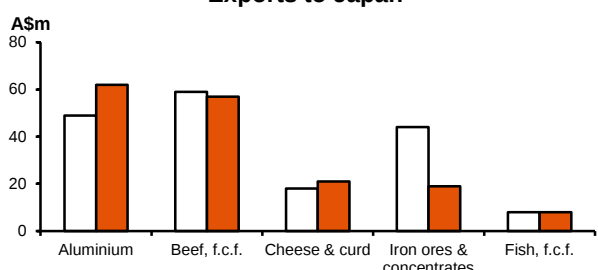
Exports to Taiwan



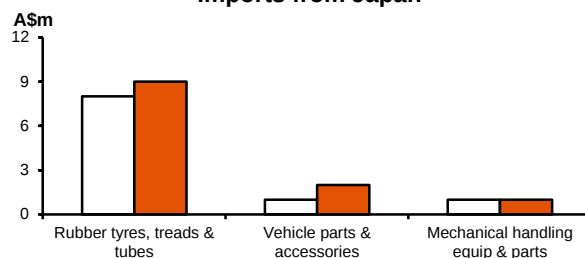
Imports from Taiwan



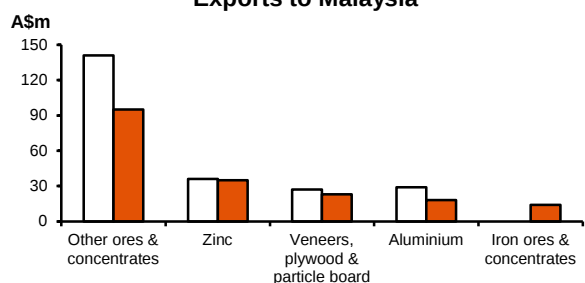
Exports to Japan



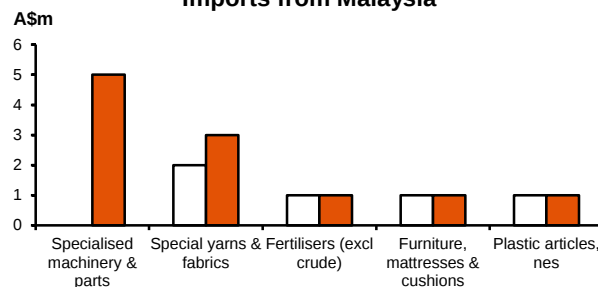
Imports from Japan



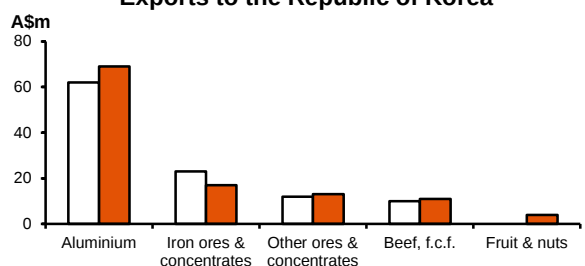
Exports to Malaysia



Imports from Malaysia



Exports to the Republic of Korea



Imports from the Republic of Korea

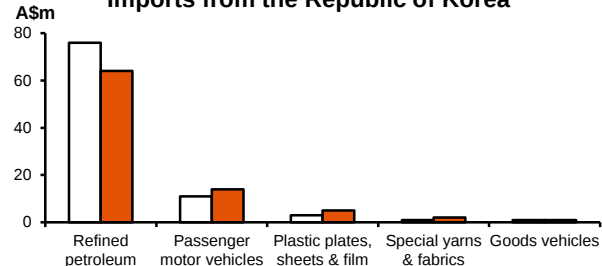


TABLE 64: TASMANIA
MERCHANDISE TRADE BY TOP TEN PARTNERS BY MAJOR COMMODITIES (cont'd)
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2011-12	yoy % change		2011-12	yoy % change
United States					
Beef, f.c.f.	65	140.7	Residual petroleum products, nes	20	-4.8
Aluminium	30	87.5	Railway vehicles (incl hovertrains)	9	-80.4
Vegetables, f.c.f.	5	-16.7	Non-electrical machinery & parts	7	0.0
Carboxylic acids & derivatives	4	33.3	Internal combustion piston engines	3	-50.0
Pharm products (excl medicaments)	3	..	Measuring & analysing instruments	2	0.0
Total merchandise exports	125	-2.3	Total merchandise imports	63	-44.2
Singapore					
Milk, cream, whey & yoghurt	10	-28.6	Ships & boats (incl hovercraft)	107	..
Animal oils & fats	9	-10.0	Refined petroleum	20	-57.4
Aluminium	7	133.3			
Zinc	6	-40.0			
Seafood, prepared or preserved	5	-28.6			
Total merchandise exports	57	-9.5	Total merchandise imports	127	159.2
Vietnam					
Crustaceans, f.c.f.	54	17.4	Special yarns & fabrics	4	100.0
Zinc	43	7.5	Coal	3	50.0
Milk, cream, whey & yoghurt	24	..	Furniture, mattresses & cushions	1	0.0
Aluminium	20	17.6	Crude fertilisers	1	..
Lead	15	..			
Total merchandise exports	162	40.9	Total merchandise imports	10	66.7
Hong Kong (SAR of China)					
Zinc	114	-13.0	No significant imports recorded		
Crustaceans, f.c.f.	29	26.1			
Fruit & nuts	7	16.7			
Chocolate & preparations of cocoa	2	-33.3			
Sugars, molasses & honey	1	0.0			
Total merchandise exports	159	-9.1	Total merchandise imports	1	0.0
Indonesia					
Aluminium	63	18.9	Synthetic rubber	5	400.0
Zinc	48	-18.6	Paper & pulp mill machinery & parts	1	..
Animal oils & fats	9	200.0	Animal feed	1	0.0
Milk, cream, whey & yoghurt	6	-60.0	Made-up textile articles, nes	1	..
Goods vehicles	5	25.0			
Total merchandise exports	144	-4.6	Total merchandise imports	9	0.0

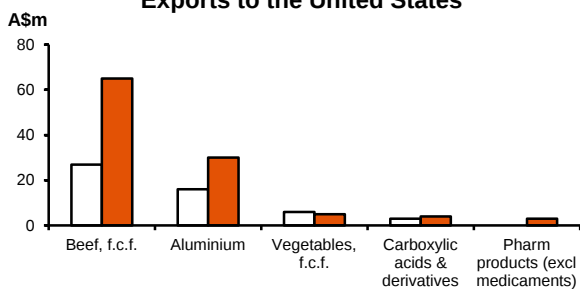
(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

TASMANIA MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

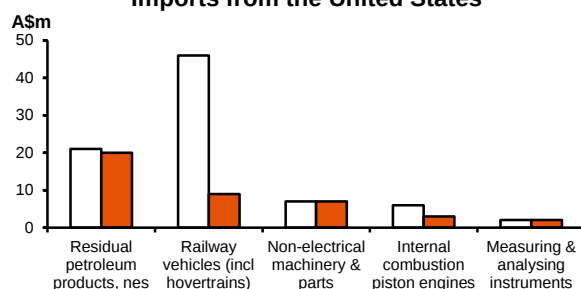
□ 2013-14

■ 2014-15

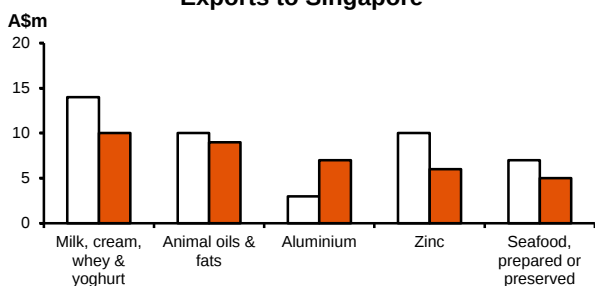
Exports to the United States



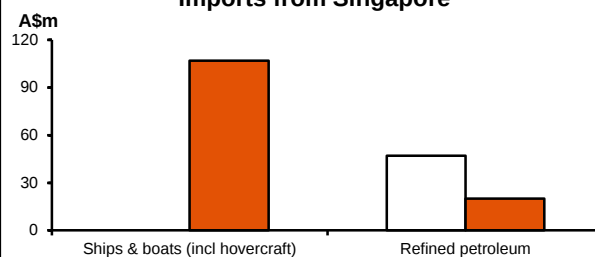
Imports from the United States



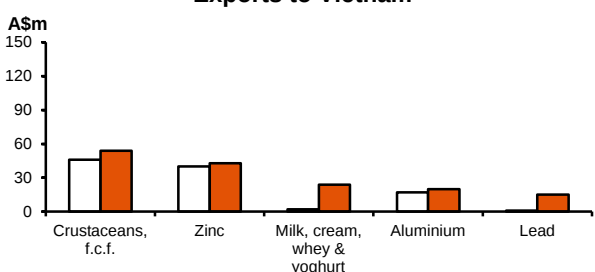
Exports to Singapore



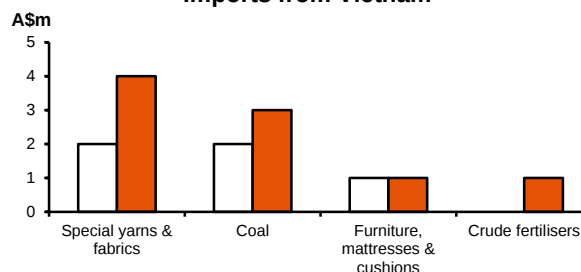
Imports from Singapore



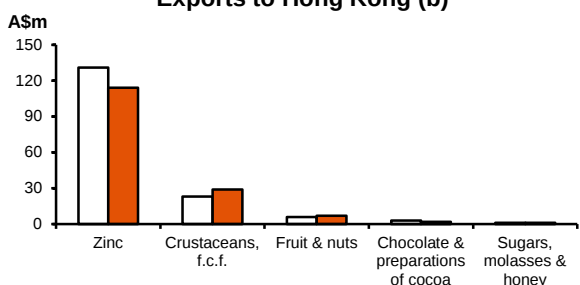
Exports to Vietnam



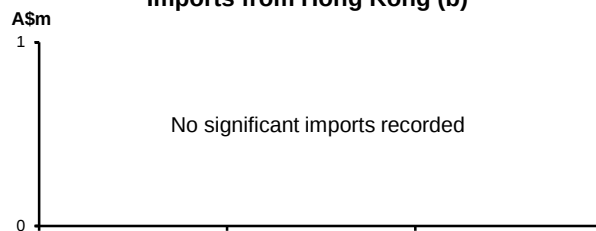
Imports from Vietnam



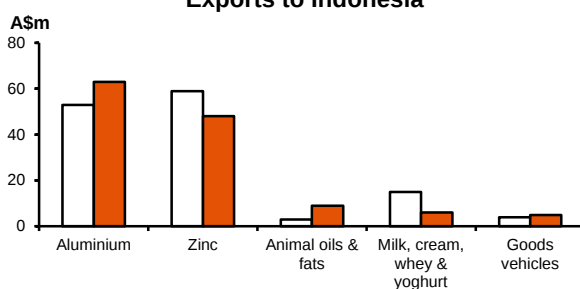
Exports to Hong Kong (b)



Imports from Hong Kong (b)



Exports to Indonesia



Imports from Indonesia

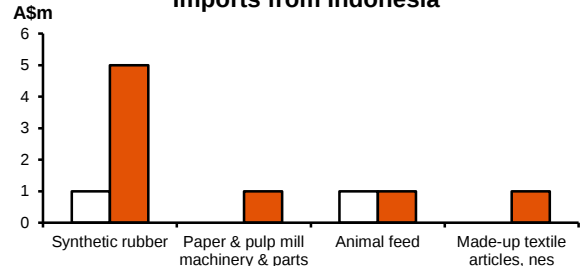


TABLE 65: TASMANIA
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Aluminium	441	21.8	Ships & boats (incl hovercraft)	108	..
Zinc	410	-22.5	Refined petroleum	90	-28.0
Iron ores & concentrates	264	-10.2	Other ores & concentrates	38	-49.3
Other ores & concentrates	166	-8.8	Residual petroleum products, nes	33	-2.9
Beef, f.c.f.	140	37.3	Coke & semi-coke	25	47.1
Total merchandise exports	2,253	-4.1	Total merchandise imports	594	1.5
ASEAN					
Zinc	174	-3.3	Ships & boats (incl hovercraft)	107	..
Other ores & concentrates	136	-7.5	Refined petroleum	20	-57.4
Aluminium	131	-0.8	Special yarns & fabrics	8	60.0
Milk, cream, whey & yoghurt	62	3.3	Heating & cooling equipment & parts	6	0.0
Crustaceans, f.c.f.	54	14.9	Residual petroleum products, nes	5	-37.5
Total merchandise exports	704	1.1	Total merchandise imports	182	89.6
East Asia					
Zinc	405	-23.3	Ships & boats (incl hovercraft)	108	..
Aluminium	397	17.8	Refined petroleum	84	-32.3
Iron ores & concentrates	264	-10.2	Coke & semi-coke	25	47.1
Other ores & concentrates	166	-8.3	Special yarns & fabrics	18	80.0
Crustaceans, f.c.f.	95	8.0	Rubber tyres, treads & tubes	16	0.0
Total merchandise exports	2,029	-3.6	Total merchandise imports	433	28.9
European Union					
Crude vegetable matter, nes	14	133.3	Non-electrical machinery & parts	10	-52.4
Vegetables, f.c.f.	14	-6.7	Rotating electric plant & parts	8	..
Copper ores & concentrates	7	250.0	Agric machinery (excl tractors) & parts	4	-75.0
Aluminium	5	-37.5	Ships & boats (incl hovercraft)	4	100.0
Oil-seeds & oleaginous fruits, hard	3	-66.7	Mechanical handling equip & parts	3	50.0
Total merchandise exports	60	-15.5	Total merchandise imports	85	-24.8
OECD					
Aluminium	179	24.3	Refined petroleum	70	-10.3
Beef, f.c.f.	134	38.1	Other ores & concentrates	38	-49.3
Iron ores & concentrates	36	-46.3	Residual petroleum products, nes	20	-4.8
Chocolate & preparations of cocoa	35	-12.5	Non-electrical machinery & parts	18	-35.7
Cheese & curd	23	-4.2	Passenger motor vehicles	17	21.4
Total merchandise exports	641	-6.1	Total merchandise imports	341	-25.4

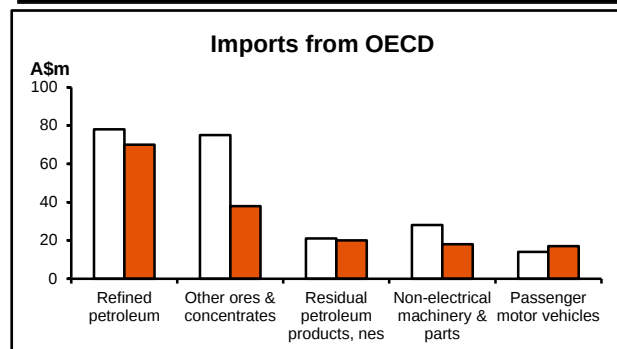
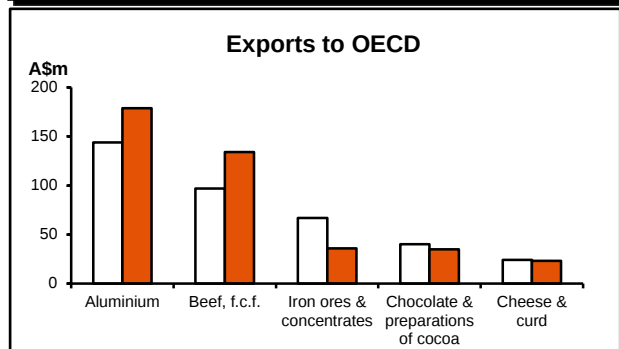
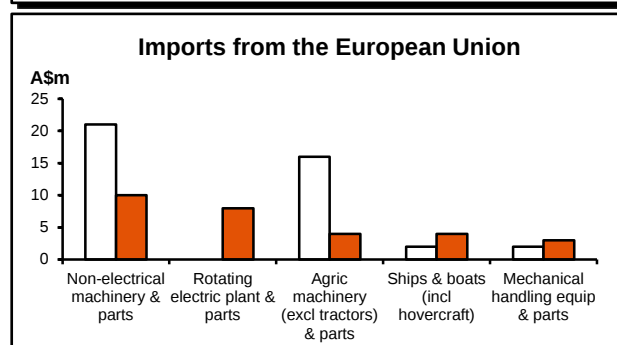
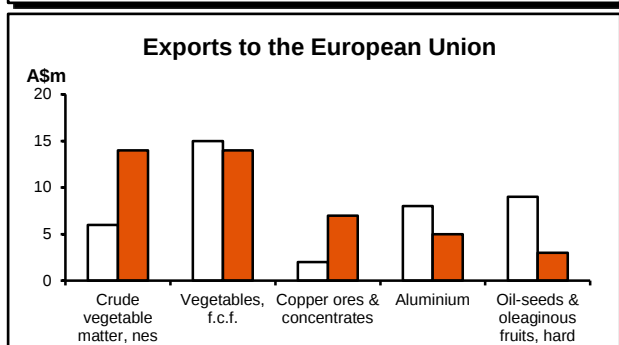
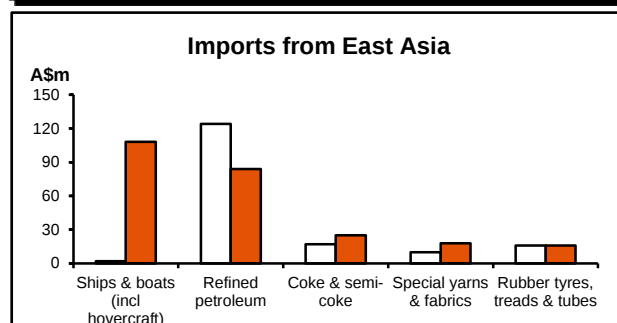
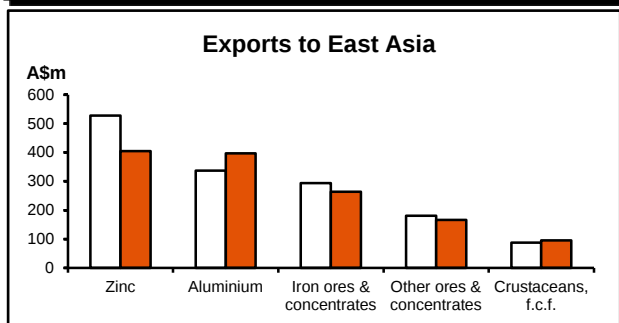
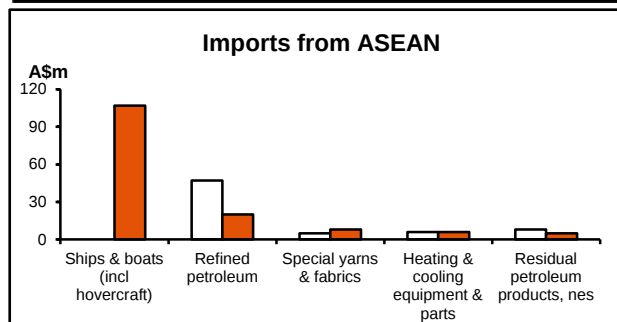
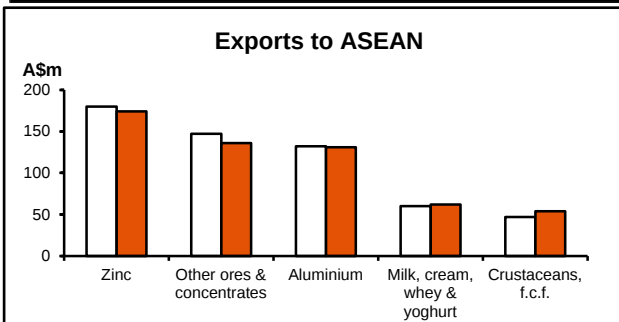
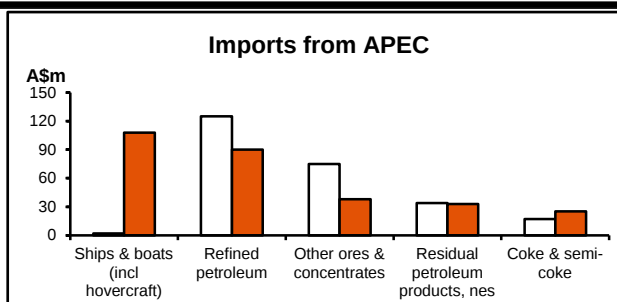
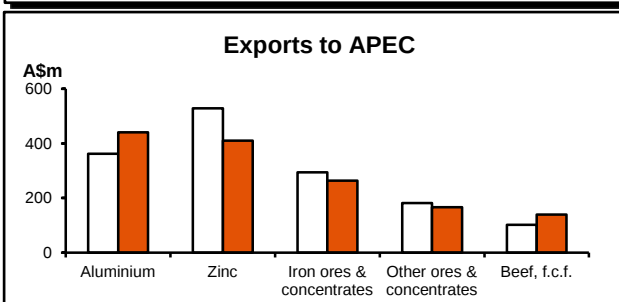
(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TASMANIA SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

□ 2013-14

■ 2014-15



Section 8

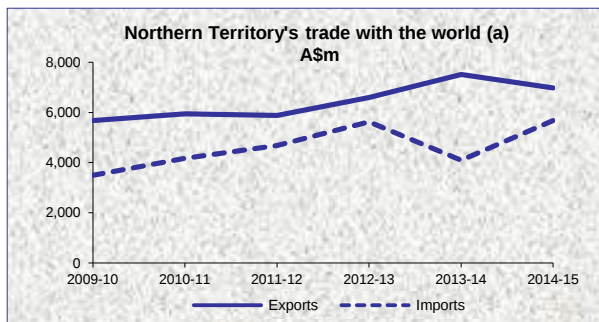
Northern Territory



Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	243,663	244,602
Real Gross State Product growth (%):	3.0	10.5
Real GSP per head growth (%):	1.5	10.1
GSP (current prices) (A\$m):	20,323	23,139
Proportion of Australian GDP (%):	1.3	1.4
Change in real final demand (%):	6.8	8.3
Unemployment rate (%):	4.4	4.2

Goods and services trade:



Northern Territory's trade, 2014-15 (a) #:

	A\$m		
	Goods	Services	Total
Exports:	6,196	781	6,977
Imports:	4,998	672	5,670
	% Share of Australian trade		
Exports:	2.4	1.2	2.2
Imports:	1.9	0.9	1.7
Average annual goods and services export growth over the last 5 years:	5.4%		

Goods trade #:

Northern Territory's major exports, 2014-15 (b):

	A\$m
Natural gas	2,578
Other ores & concentrates [^]	883
Live animals (excl seafood)	585
Aluminium ores & conc (incl alumina)	369
Iron ores & concentrates	124
Refined petroleum	37
Coal	19
Inorganic chemical elements	18
Metal containers	18
Hides & skins, raw (excl furskins)	16

[^]Mainly Manganese ores & concentrates

Northern Territory's major imports, 2014-15:

	A\$m
Tubes & pipes of iron or steel	1,187
Iron, steel, aluminium structures	968
Refined petroleum	660
Pumps (excl liquid pumps) & parts	375
Heating & cooling equipment & parts	293
Non-electric engines & motors	163
Specialised machinery & parts	103
Passenger motor vehicles	89
Rotating electric plant & parts	77
Trailers, semi-trailers & containers	75

Northern Territory's major export destinations, 2014-15 (b):

	A\$m	% Share
Japan	2,733	44.2
China	1,354	21.9
Thailand	635	10.3
Indonesia	408	6.6
Vietnam	158	2.6

Northern Territory's major import sources, 2014-15:

	A\$m	% Share
Japan	1,394	27.9
China	865	17.3
Singapore	600	12.0
Thailand	445	8.9
Italy	436	8.7

Services trade:

Northern Territory's major exports, 2014-15:

	A\$m	% Share
Personal travel excl education	313	40.1
Business travel	165	21.1
Government services	121	15.5

Northern Territory's major imports, 2014-15:

	A\$m	% Share
Personal travel excl education	248	36.9
Freight transport	246	36.6
Passenger transport	84	12.5

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Northern Territory's trade highlights – 2014-15

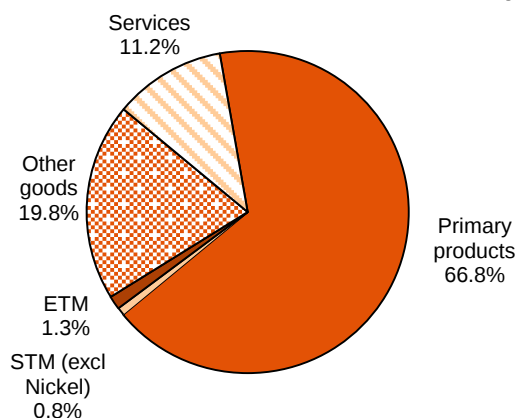
Northern Territory's trade in goods and services, balance of payments basis



- In 2014-15, the value of exports decreased 7.1 per cent to \$7.0 billion
 - export volumes fell 3.7 per cent and export prices decreased 3.5 per cent.
- The value of imports amounted to \$5.7 billion in 2014-15
 - *Natural gas* imports have been excluded from total NT imports from 2013-14 onwards. Please refer to the information on this topic on page iv.

Based on ABS catalogues 5220.0 and 5302.0.

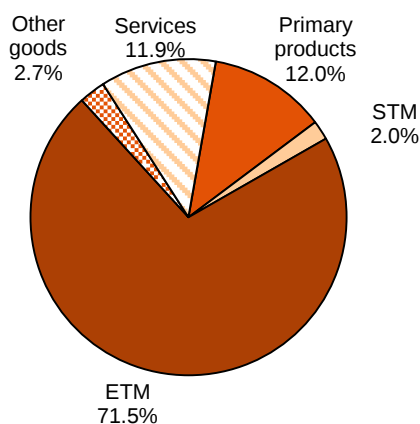
Northern Territory's exports by broad category¹



- *Primary products* decreased 15.8 per cent to \$4.7 billion
 - *Fuels* decreased 22.1 per cent to \$2.6 billion.
- *STM (excl Nickel)* fell 57.5 per cent to \$55 million.
- *ETM* increased 29.7 per cent to \$94 million.
- *Other goods* rose 28.3 per cent to \$1.4 billion.
- *Services* increased 10.8 per cent to \$781 million.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

Northern Territory's imports by broad category¹



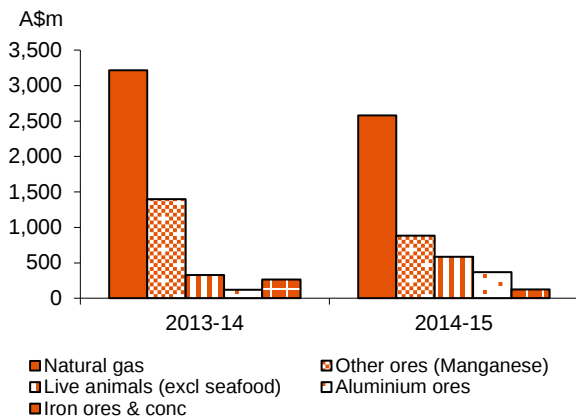
- *Primary products* were valued at \$679 million.
- *STM* were valued at \$112 million.
- *ETM* were valued at \$4.1 billion.
- *Other goods* were valued at \$152 million.
- *Services* were valued at \$672 million.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Northern Territory's trade

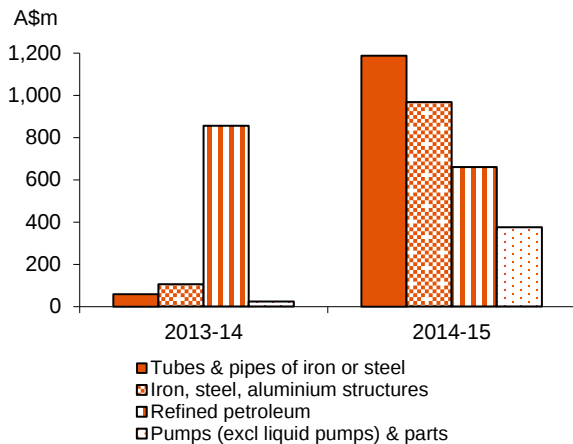
Composition of Northern Territory's merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Northern Territory's major export commodities in 2014-15 were
 - Natural gas* – down 19.9 per cent to \$2.6 billion
 - Other ores & concentrates (mainly Manganese ores & concentrates)* – down 36.7 per cent to \$883 million
 - Live animals (excl seafood)* – up 78.9 per cent to \$585 million
 - Aluminium ores & concentrates* – up 215.4 per cent to \$369 million
 - Iron ores & concentrates* – down 53.0 per cent to \$124 million.

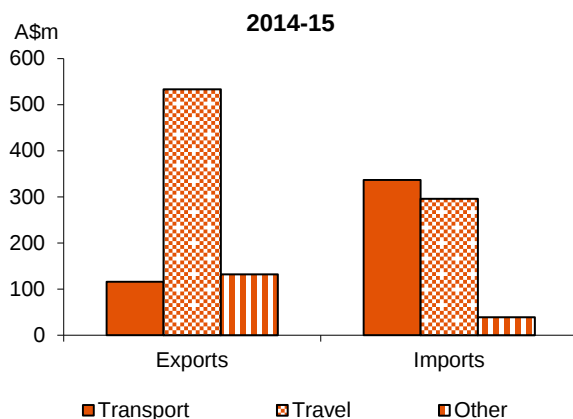
Composition of Northern Territory's merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2014-15, Northern Territory's major import commodities were
 - Natural gas* (confidential in ABS statistics). In quantity terms, 4,687 million kilograms of *Natural gas* was imported in 2014-15, down 8.1 per cent
 - Tubes & pipes of iron or steel* – up from \$58 million to \$1.2 billion
 - Iron, steel, aluminium structures* – up 821.9 per cent to \$968 million
 - Refined petroleum* – down 22.9 per cent to \$660 million
 - Pumps (excl liquid pumps) & parts* – up from \$23 million to \$375 million.

Northern Territory's services trade



Based on ABS catalogue 5368.0.55.003.

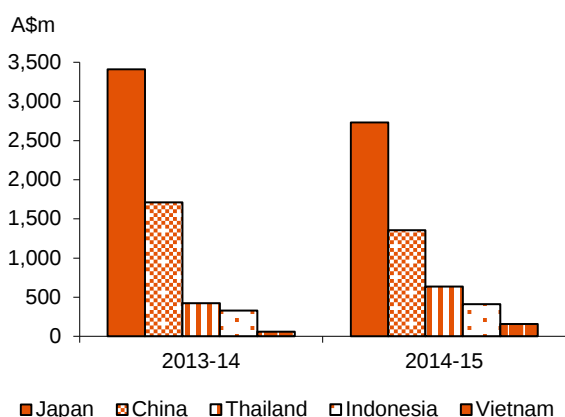
- Services exports* increased 10.8 per cent to \$781 million in 2014-15
 - Transport services exports* increased 22.1 per cent to \$116 million
 - Travel services* rose 11.5 per cent to \$533 million
 - Other services² exports* increased 1.5 per cent to \$132 million.
- In 2014-15, *Services imports* rose 9.3 per cent to \$672 million
 - Transport services imports* increased 25.3 per cent to \$337 million
 - Travel services* fell 5.7 per cent to \$296 million
 - Other services²* increased 59.1 per cent to \$35 million.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services nie*.

Direction of Northern Territory's merchandise trade

- Japan was Northern Territory's largest two-way merchandise trading partner in 2014-15, accounting for 36.9 per cent (\$4.1 billion) of total trade.
- China (\$2.2 billion) was the second largest, followed by Thailand (\$1.1 billion), Singapore (\$627 million) and Indonesia (\$462 million).

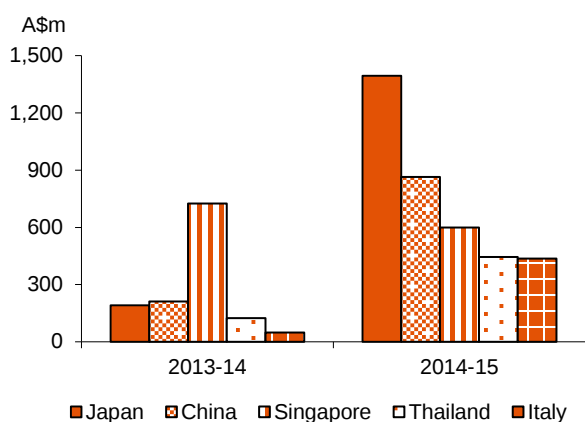
Northern Territory's major export markets



- Northern Territory's major export markets in 2014-15 were
 - Japan – down 19.9 per cent to \$2.7 billion
 - China – down 20.7 per cent to \$1.4 billion
 - Thailand – up 49.8 per cent to \$635 million
 - Indonesia – up 23.6 per cent to \$408 million
 - Vietnam – up 163.3 per cent to \$158 million.

Based on ABS trade data on the DFAT STARS database.

Northern Territory's major import sources



- In 2014-15, Northern Territory's major import sources were
 - Japan – up 626.0 per cent to \$1.4 billion
 - China – up 310.0 per cent to \$865 million
 - Singapore – down 17.2 per cent to \$600 million
 - Thailand – up 256.0 per cent to \$445 million
 - Italy – up 789.8 per cent to \$436 million.

Based on ABS trade data on the DFAT STARS database.

TABLE 66: NORTHERN TERRITORY, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2010-11	2011-12	2012-13	2013-14	2014-15	2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	3,941	4,145	4,753	5,525	4,653	-15.8	7.5
Unprocessed food	190	207	187	335	598	78.4	22.2
Processed food	5	4	2	4	15	256.3	9.3
Minerals	1,384	1,210	1,406	1,786	1,386	-22.4	2.8
Fuels	2,349	2,700	3,135	3,381	2,634	-22.1	8.3
Other primary	14	25	23	18	19	5.6	13.1
Manufactures	373	239	174	202	149	-26.3	-14.8
STM (excl Nickel)	257	187	120	130	55	-57.5	-22.6
ETM	115	52	54	72	94	29.7	-4.3
Other	982	893	1,032	1,077	1,382	28.3	3.8
Total merchandise exports	5,296	5,278	5,959	6,804	6,183	-9.1	5.8
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	0	1	2	0	..	..
Transport	81	79	78	95	116	22.1	5.4
Travel	448	406	417	478	533	11.5	1.9
Other	122	117	139	130	132	1.5	2.9
Total services exports	651	602	635	705	781	10.8	2.6
Total goods & services exports	5,947	5,880	6,594	7,509	6,964	-7.3	5.4
Percentage distribution							
Merchandise (a)							
Primary products	66.3	70.5	72.1	73.6	66.8		
Unprocessed food	3.2	3.5	2.8	4.5	8.6		
Processed food	0.1	0.1	0.0	0.1	0.2		
Minerals	23.3	20.6	21.3	23.8	19.9		
Fuels	39.5	45.9	47.5	45.0	37.8		
Other primary	0.2	0.4	0.3	0.2	0.3		
Manufactures	6.3	4.1	2.6	2.7	2.1		
STM (excl Nickel)	4.3	3.2	1.8	1.7	0.8		
ETM	1.9	0.9	0.8	1.0	1.3		
Other	16.5	15.2	15.6	14.3	19.8		
Total merchandise exports	89.1	89.8	90.4	90.6	88.8		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	1.4	1.3	1.2	1.3	1.7		
Travel	7.5	6.9	6.3	6.4	7.7		
Other	2.1	2.0	2.1	1.7	1.9		
Total services exports	10.9	10.2	9.6	9.4	11.2		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 67: NORTHERN TERRITORY, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products (b)	2,591	2,876	3,273	2,033	679	..	..
Unprocessed food	0	0	1	1	1	31.5	25.2
Processed food	3	3	2	2	2	38.2	-11.9
Minerals	4	2	4	3	3	30.7	-4.4
Fuels (b)	2,582	2,867	3,264	2,027	671	..	..
Other primary	2	3	2	1	2	66.7	-12.8
Manufactures	663	679	1,238	1,079	4,165	285.9	33.2
STM	137	63	53	91	112	22.0	-7.5
ETM	526	616	1,185	988	4,054	310.4	38.3
Other	435	600	585	371	152	-58.9	-15.5
Total merchandise imports (b)	3,689	4,155	5,096	3,483	4,997	..	..
Services (c)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	8	2	10	4	-60.0	..
Transport	195	223	231	269	337	25.3	11.3
Travel	282	292	283	314	296	-5.7	3.9
Other	13	9	13	22	35	59.1	24.7
Total services imports	490	532	529	615	672	9.3	8.0
Total goods & services imports (b)	4,179	4,687	5,625	4,098	5,669	..	..
Percentage distribution							
Merchandise (a)							
Primary products (b)	62.0	61.3	58.2	49.6	..		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.1	0.1	0.0	0.0	0.1		
Minerals	0.1	0.1	0.1	0.1	0.1		
Fuels (b)	61.8	61.2	58.0	49.5	..		
Other primary	0.0	0.1	0.0	0.0	0.0		
Manufactures	15.9	14.5	22.0	26.3	101.6		
STM	3.3	1.4	0.9	2.2	2.7		
ETM	12.6	13.1	21.1	24.1	98.9		
Other	10.4	12.8	10.4	9.0	3.7		
Total merchandise imports (b)	88.3	88.7	90.6	85.0	121.9		
Services (c)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.2	0.0	0.2	0.1		
Transport	4.7	4.8	4.1	6.6	5.9		
Travel	6.7	6.2	5.0	7.7	5.2		
Other	0.3	0.2	0.2	0.5	0.6		
Total services imports	11.7	11.3	9.4	15.0	11.9		
Total goods & services imports (b)	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Only includes *Natural gas* data up to November 2013. (c) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 68: NORTHERN TERRITORY
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

							% growth	
Rank	SITC	Commodity	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (b)								
		Total	5,959	6,804	6,183	100.0	-9.1	5.8
1	343	Natural gas	3,096	3,218	2,578	41.7	-19.9	9.2
2	287	Other ores & concentrates (c)	1,212	1,395	883	14.3	-36.7	-2.0
3	001	Live animals (excl seafood)	178	327	585	9.5	78.9	21.9
4	285	Aluminium ores & conc (incl alumina)	52	117	369	6.0	215.4	58.0
5	281	Iron ores & concentrates	139	264	124	2.0	-53.0	1.1
6	334	Refined petroleum	33	36	37	0.6	2.8	-9.0
7	321	Coal	0	0	19	0.3	..	..
8	522	Inorganic chemical elements	69	84	18	0.3	-78.6	-8.2
9	692	Metal containers	12	17	18	0.3	5.9	..
10	211	Hides & skins, raw (excl furskins)	18	14	16	0.3	14.3	12.4
11	667	Pearls & gems	31	20	14	0.2	-30.0	-41.8
12	514	Nitrogen-function compounds	11	15	13	0.2	-13.3	38.3
13	081	Animal feed	7	9	10	0.2	11.1	45.5
14	282	Ferrous waste & scrap	3	10	8	0.1	-20.0	4.6
15	679	Tubes & pipes of iron or steel	0	5	8	0.1	60.0	..
16	011	Beef, f.c.f.	0	1	8	0.1	700.0	..
17	575	Other primary plastics	0	0	6	0.1	..	..
18	874	Measuring & analysing instruments	4	3	5	0.1	66.7	7.8
19	792	Aircraft, spacecraft & parts	5	2	4	0.1	100.0	..
20	728	Specialised machinery & parts	1	1	4	0.1	300.0	-18.0
Merchandise imports								
		Total (d)	5,096	3,483	4,997	100.0	..	..
1	679	Tubes & pipes of iron or steel	13	58	1,187	23.8	..	75.4
2	691	Iron, steel, aluminium structures	17	105	968	19.4	821.9	212.2
3	334	Refined petroleum	828	856	660	13.2	-22.9	6.1
4	743	Pumps (excl liquid pumps) & parts	14	23	375	7.5	..	60.5
5	741	Heating & cooling equipment & parts	21	31	293	5.9	845.2	89.3
6	714	Non-electric engines & motors	23	40	163	3.3	307.5	4.5
7	728	Specialised machinery & parts	15	19	103	2.1	442.1	40.8
8	781	Passenger motor vehicles	79	80	89	1.8	11.3	0.9
9	716	Rotating electric plant & parts	27	5	77	1.5	..	41.6
10	786	Trailers, semi-trailers & containers	57	69	75	1.5	8.7	-2.9
11	711	Steam boilers & parts	0	0	61	1.2	..	..
12	699	Manufactures of base metal, nes	9	51	56	1.1	9.8	34.7
13	712	Steam & other vapour turbines	0	0	52	1.0	..	..
14	782	Goods vehicles	37	38	49	1.0	28.9	0.5
15	523	Salts of inorganic acids & metals	1	7	45	0.9	542.9	73.7
16	874	Measuring & analysing instruments	18	24	37	0.7	54.2	-1.6
17	744	Mechanical handling equip & parts	23	86	37	0.7	-57.0	66.3
18	747	Taps, cocks & valves	6	41	35	0.7	-14.6	22.4
19	742	Pumps for liquids & parts	5	7	32	0.6	357.1	48.1
20	771	Electric power machinery & parts	3	2	30	0.6	..	23.6

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Manganese ores & concentrates*. (d) Only includes *Natural gas* data up to November 2013.

Based on ABS data on DFAT STARS database.

**TABLE 69: NORTHERN TERRITORY, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs					
owned by others	na	na	na	..	..
Maintenance & repair services nie	1	2	0	-100.0	..
Transport	78	95	116	22.1	5.4
Passenger (b)	22	23	22	-4.3	-7.4
Freight	8	7	5	-28.6	-11.3
Other	32	43	55	27.9	9.4
Postal & courier services (c)	16	22	34	54.5	25.2
Travel services	417	478	533	11.5	1.9
Business	106	90	165	83.3	2.6
Personal	311	388	368	-5.2	1.5
Education-related	49	57	55	-3.5	11.9
Other	262	331	313	-5.4	0.2
Construction	0	0	0	..	..
Insurance & Pension services	5	5	5	0.0	14.0
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	0	0	..	..
Telecommunication, computer & information	2	2	4	100.0	17.2
Other business services	17	4	2	-50.0	..
Personal, cultural, & recreation services	0	0	0	..	..
Government goods & services nie	115	119	121	1.7	2.8
Total Services	635	705	781	10.8	2.6

**TABLE 70: NORTHERN TERRITORY, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs					
owned by others	0	0	0	..	..
Maintenance & repair services nie	2	10	4	-60.0	..
Transport	231	269	337	25.3	11.3
Passenger (b)	107	98	84	-14.3	-3.4
Freight	118	164	246	50.0	23.5
Other	5	6	6	0.0	13.2
Postal & courier services (c)	1	1	1	0.0	-9.4
Travel services	283	314	296	-5.7	3.9
Business	34	37	30	-18.9	13.1
Personal	249	277	266	-4.0	3.0
Education-related	15	15	18	20.0	17.4
Other	234	262	248	-5.3	2.3
Construction	0	0	0	..	..
Insurance & Pension services	5	7	7	0.0	12.2
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	0	0	..	..
Telecommunication, computer & information	2	2	7	250.0	-2.3
Other business services	3	10	17	70.0	..
Personal, cultural, & recreation services	0	0	0	..	..
Government goods & services nie	3	3	4	33.3	15.6
Total Services	529	615	672	9.3	8.0

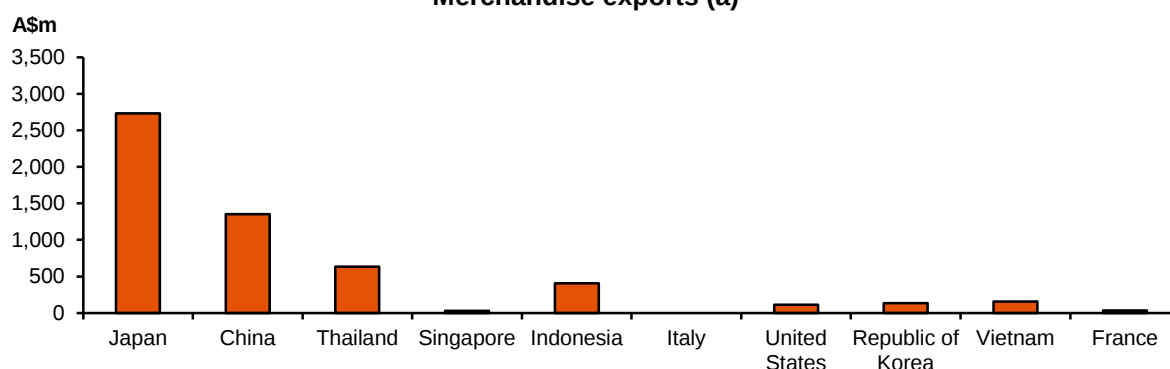
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

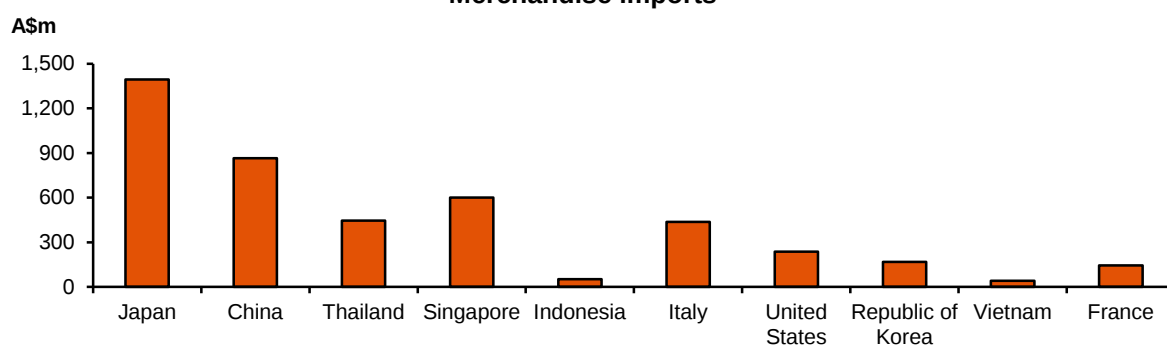
**TABLE 71: NORTHERN TERRITORY
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World (b)	6,183	100.0	4,997	100.0	1,186	11,180	100.0	
Japan	2,733	44.2	1,394	27.9	1,338	4,127	36.9	1
China	1,354	21.9	865	17.3	489	2,219	19.8	2
Thailand	635	10.3	445	8.9	189	1,080	9.7	3
Singapore	27	0.4	600	12.0	-572	627	5.6	4
Indonesia	408	6.6	53	1.1	355	462	4.1	5
Italy	0	0.0	436	8.7	-435	436	3.9	6
United States	112	1.8	238	4.8	-126	350	3.1	7
Republic of Korea	133	2.2	169	3.4	-36	302	2.7	8
Vietnam	158	2.6	41	0.8	116	199	1.8	9
France	33	0.5	144	2.9	-111	177	1.6	10
Malaysia	14	0.2	159	3.2	-145	173	1.5	11
India	120	1.9	9	0.2	111	128	1.1	12
Canada	98	1.6	9	0.2	89	106	0.9	13
Germany	25	0.4	65	1.3	-41	90	0.8	14
New Zealand	75	1.2	5	0.1	70	80	0.7	15
United Kingdom	1	0.0	72	1.4	-70	73	0.7	16
Poland	43	0.7	1	0.0	42	44	0.4	17
Philippines	23	0.4	20	0.4	3	43	0.4	18
Taiwan	1	0.0	33	0.7	-32	34	0.3	19
Netherlands	4	0.1	23	0.5	-20	27	0.2	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced. (b) Only includes *Natural gas* imports data up to November 2013.

Based on ABS data on the DFAT STARS database.

**TABLE 72: NORTHERN TERRITORY
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)**

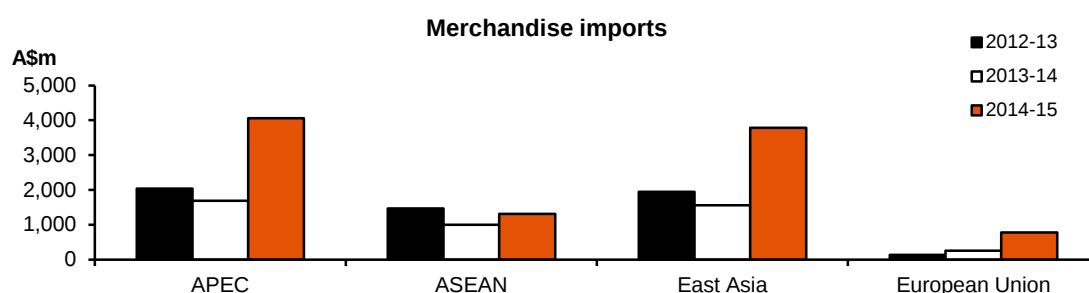
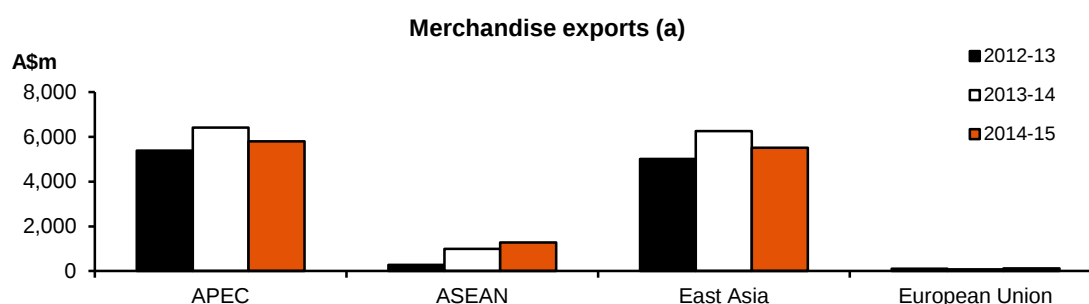
Rank	Country	2012-13	2013-14	2014-15	% share	% growth	
						2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	5,959	6,804	6,183	100.0	-9.1	5.8
1	Japan	3,291	3,410	2,733	44.2	-19.9	8.3
2	China	1,234	1,708	1,354	21.9	-20.7	5.9
3	Thailand	11	424	635	10.3	49.8	167.1
4	Indonesia	158	330	408	6.6	23.6	6.4
5	Vietnam	13	60	158	2.6	163.3	199.3
6	Republic of Korea	185	124	133	2.2	7.3	-4.1
7	India	162	134	120	1.9	-10.4	7.4
8	United States	230	75	112	1.8	49.3	-22.7
9	Canada	121	64	98	1.6	53.1	-8.5
10	New Zealand	16	3	75	1.2	..	103.6
11	Poland	0	21	43	0.7	104.8	..
12	France	53	13	33	0.5	153.8	-9.0
13	Singapore	25	108	27	0.4	-75.0	7.3
14	Germany	11	12	25	0.4	108.3	6.1
15	Philippines	25	7	23	0.4	228.6	21.4
16	Belgium	36	20	18	0.3	-10.0	4.7
17	Malaysia	36	55	14	0.2	-74.5	32.9
18	Timor-Leste	16	15	14	0.2	-6.7	-11.2
19	Mexico	7	18	10	0.2	-44.4	-16.8
20	Saudi Arabia	7	16	10	0.2	-37.5	12.2
Import sources							
	World (b)	5,096	3,483	4,997	100.0	..	..
1	Japan	131	192	1,394	27.9	626.0	30.1
2	China	252	211	865	17.3	310.0	65.1
3	Singapore	1,368	725	600	12.0	-17.2	5.1
4	Thailand	52	125	445	8.9	256.0	40.8
5	Italy	7	49	436	8.7	789.8	70.1
6	United States	67	87	238	4.8	173.6	13.0
7	Republic of Korea	60	92	169	3.4	83.7	40.0
8	Malaysia	18	92	159	3.2	72.8	66.7
9	France	20	29	144	2.9	396.6	44.7
10	United Kingdom	7	23	72	1.4	213.0	16.6
11	Germany	28	45	65	1.3	44.4	19.1
12	Indonesia	20	54	53	1.1	-1.9	25.9
13	Vietnam	14	4	41	0.8	925.0	42.4
14	Taiwan	25	60	33	0.7	-45.0	2.9
15	Netherlands	46	68	23	0.5	-66.2	75.7
16	Russian Federation	12	4	22	0.4	450.0	11.6
17	Philippines	4	2	20	0.4	900.0	..
18	Austria	0	11	18	0.4	63.6	..
19	Norway	2	15	17	0.3	13.3	12.8
20	Switzerland	1	5	13	0.3	160.0	24.0

(a) Australian produced. (b) Only includes *Natural gas* data up to November 2013.

Based on ABS data on the DFAT STARS database.

**TABLE 73: NORTHERN TERRITORY
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	5,377	6,404	5,796	93.7	-9.5	7.3
ASEAN	272	988	1,273	20.6	28.8	31.4
East Asia	5,003	6,256	5,508	89.1	-12.0	9.4
European Union	106	72	125	2.0	73.6	3.8
OECD	3,960	3,766	3,286	53.1	-12.7	4.5
TPP	3,744	3,797	3,235	52.3	-14.8	6.1
Selected geographic regions						
Africa	11	0	2	0.0	..	..
Americas	359	157	224	3.6	42.7	-17.6
Asia	5,382	6,482	5,640	91.2	-13.0	7.8
Europe	118	73	126	2.0	72.6	1.5
Oceania & Antarctica	21	8	83	1.3	937.5	7.8
Total merchandise exports	5,959	6,804	6,183	100.0	-9.1	5.8
Merchandise imports						
Selected country groups						
APEC	2,042	1,690	4,057	81.2	140.1	25.6
ASEAN	1,476	1,002	1,319	26.4	31.6	15.9
East Asia	1,948	1,560	3,783	75.7	142.5	27.0
European Union	142	259	787	15.7	203.9	45.1
OECD	422	689	2,639	52.8	283.0	31.6
TPP	1,652	1,218	2,543	50.9	108.8	15.1
Selected geographic regions						
Africa	5	4	7	0.1	75.0	-8.5
Americas	86	118	250	5.0	111.9	13.8
Asia	2,382	1,831	3,798	76.0	107.4	20.2
Europe	158	283	842	16.9	197.5	41.7
Oceania & Antarctica	7	9	5	0.1	-44.4	14.2
Total merchandise imports (b)	5,096	3,483	4,997	100.0	..	..



(a) Australian produced. (b) Only includes *Natural gas* data up to November 2013.

Based on ABS data on the DFAT STARS database.

**TABLE 74: NORTHERN TERRITORY
MERCHANDISE TRADE BY TOP FIVE PARTNERS BY MAJOR COMMODITIES
(A\$ million)**

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
Japan					
Other ores & concentrates	90	-22.4	Tubes & pipes of iron or steel	1,156	..
Inorganic chemical elements	16	-73.3	Passenger motor vehicles	60	0.0
Pearls & gems	14	0.0	Pumps (excl liquid pumps) & parts	44	..
Beef, f.c.f.	1	..	Refined petroleum	33	230.0
Aircraft, spacecraft & parts	1	0.0	Manufactures of base metal, nes	13	30.0
Total merchandise exports	2,733	-19.9	Total merchandise imports	1,394	626.0
China					
Other ores & concentrates	504	-45.9	Iron, steel, aluminium structures	609	..
Aluminium ores & conc (incl alumina)	363	210.3	Heating & cooling equipment & parts	45	200.0
Iron ores & concentrates	124	-53.0	Tubes & pipes of iron or steel	17	183.3
Electrical distributing equipment	2	..	Trailers, semi-trailers & containers	14	-22.2
Crude animal matter, nes	1	-50.0	Prefabricated buildings	11	-35.3
Total merchandise exports	1,354	-20.7	Total merchandise imports	865	310.0
Thailand					
Live animals (excl seafood)	4	..	Iron, steel, aluminium structures	262	445.8
Inorganic chemical elements	2	-71.4	Heating & cooling equipment & parts	92	..
			Goods vehicles	37	37.0
			Electric power machinery & parts	12	..
			Passenger motor vehicles	6	20.0
Total merchandise exports	635	49.8	Total merchandise imports	445	256.0
Singapore					
Nitrogen-function compounds	12	9.1	Refined petroleum	485	-29.1
Measuring & analysing instruments	2	0.0	Specialised machinery & parts	68	..
Mechanical handling equip & parts	1	..	Measuring & analysing instruments	10	900.0
Hides & skins, raw (excl furskins)	1	-83.3	Electrical circuits equipment	6	..
Electrical machinery & parts, nes	1	..	Residual petroleum products, nes	4	-20.0
Total merchandise exports	27	-75.0	Total merchandise imports	600	-17.2
Indonesia					
Live animals (excl seafood)	392	59.3	Iron, steel, aluminium structures	19	5.6
Ferrous waste & scrap	2	-33.3	Manufactures of base metal, nes	11	450.0
Refined petroleum	1	..	Mineral manufactures, nes	9	-47.1
Pulp & waste paper	1	..	Rotating electric plant & parts	5	..
			Tubes & pipes of iron or steel	3	50.0
Total merchandise exports	408	23.6	Total merchandise imports	53	-1.9

(a) Australian produced.

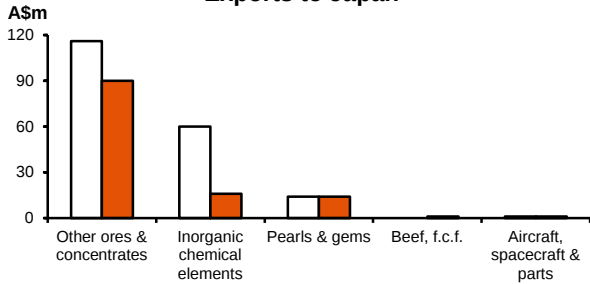
Based on ABS data on the DFAT STARS database.

NORTHERN TERRITORY MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

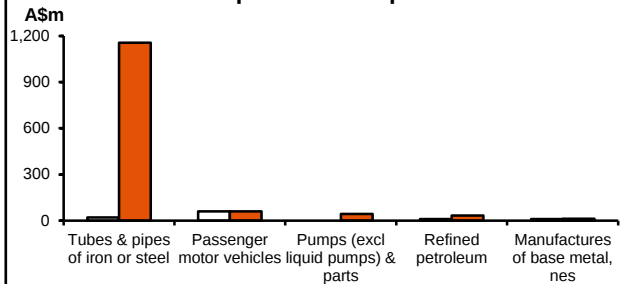
□ 2013-14

■ 2014-15

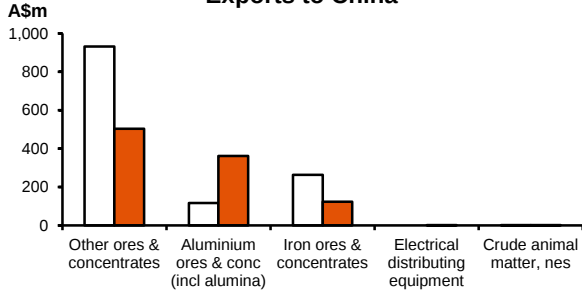
Exports to Japan



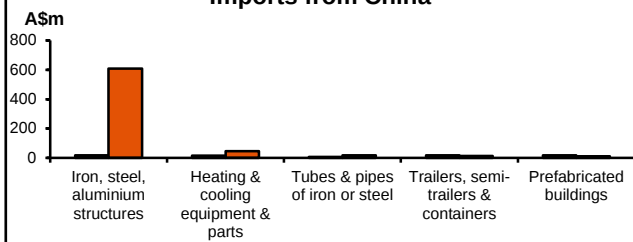
Imports from Japan



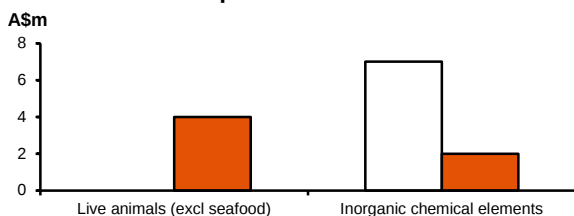
Exports to China



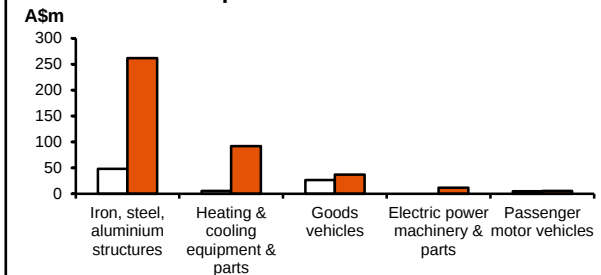
Imports from China



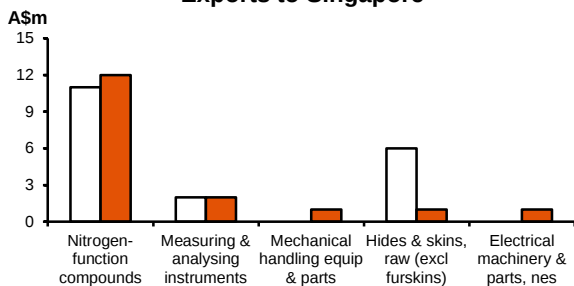
Exports to Thailand



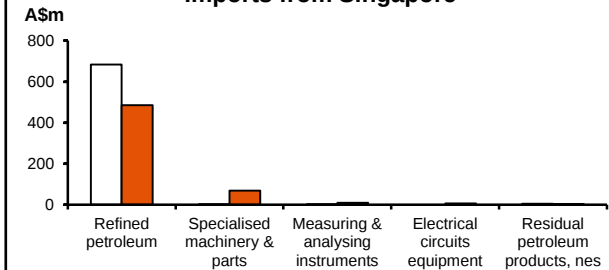
Imports from Thailand



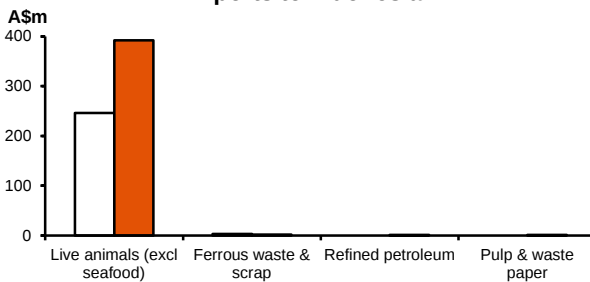
Exports to Singapore



Imports from Singapore



Exports to Indonesia



Imports from Indonesia

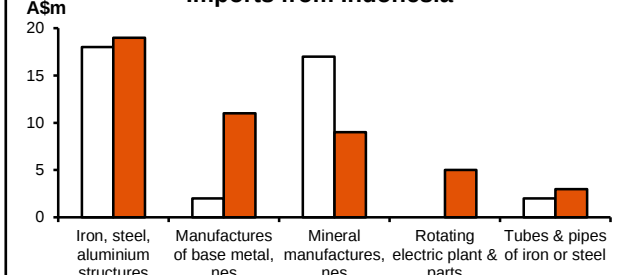


TABLE 75: NORTHERN TERRITORY
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$ million)

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Other ores & concentrates	727	-40.0	Tubes & pipes of iron or steel	1,181	..
Live animals (excl seafood)	583	78.8	Iron, steel, aluminium structures	964	845.1
Aluminium ores & conc (incl alumina)	363	210.3	Refined petroleum	656	-23.1
Iron ores & concentrates	124	-53.0	Heating & cooling equipment & parts	259	936.0
Inorganic chemical elements	18	-78.6	Passenger motor vehicles	85	11.8
Total merchandise exports	5,796	-9.5	Total merchandise imports	4,057	140.1
ASEAN					
Live animals (excl seafood)	583	78.8	Refined petroleum	587	-20.2
Nitrogen-function compounds	13	8.3	Iron, steel, aluminium structures	306	337.1
Ferrous waste & scrap	6	-14.3	Heating & cooling equipment & parts	96	..
Other ores & concentrates	4	..	Specialised machinery & parts	73	942.9
Animal feed	3	200.0	Goods vehicles	37	37.0
Total merchandise exports	1,273	28.8	Total merchandise imports	1,319	31.6
East Asia					
Other ores & concentrates	674	-42.5	Tubes & pipes of iron or steel	1,180	..
Live animals (excl seafood)	583	78.8	Iron, steel, aluminium structures	964	845.1
Aluminium ores & conc (incl alumina)	363	210.3	Refined petroleum	655	-23.1
Iron ores & concentrates	124	-53.0	Heating & cooling equipment & parts	162	604.3
Inorganic chemical elements	18	-78.6	Passenger motor vehicles	79	5.3
Total merchandise exports	5,508	-12.0	Total merchandise imports	3,783	142.5
European Union					
Other ores & concentrates	84	58.5	Pumps (excl liquid pumps) & parts	307	..
Hides & skins, raw (excl furskins)	14	100.0	Non-electric engines & motors	159	736.8
Non-electric engines & motors	2	0.0	Rotating electric plant & parts	69	..
Measuring & analysing instruments	2	..	Heating & cooling equipment & parts	34	466.7
Aircraft, spacecraft & parts	1	0.0	Electrical distributing equipment	21	..
Total merchandise exports	125	73.6	Total merchandise imports	787	203.9
OECD					
Other ores & concentrates	303	-8.5	Tubes & pipes of iron or steel	1,164	..
Inorganic chemical elements	16	-73.3	Pumps (excl liquid pumps) & parts	358	..
Hides & skins, raw (excl furskins)	15	87.5	Non-electric engines & motors	162	315.4
Pearls & gems	14	0.0	Heating & cooling equipment & parts	152	..
Beef, f.c.f.	8	700.0	Passenger motor vehicles	81	11.0
Total merchandise exports	3,286	-12.7	Total merchandise imports	2,639	283.0

(a) Australian produced.

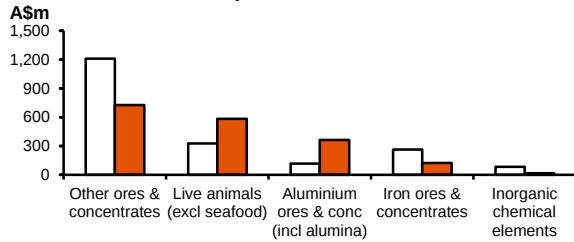
Based on ABS data on the DFAT STARS database.

NORTHERN TERRITORY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

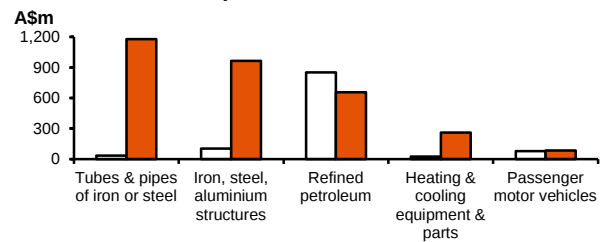
□ 2013-14

■ 2014-15

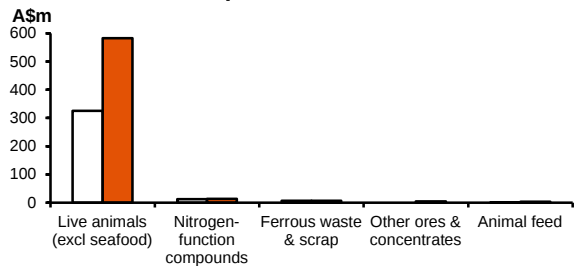
Exports to APEC



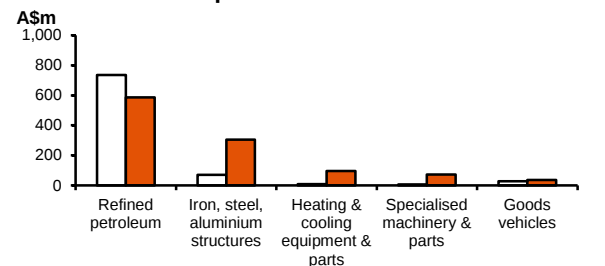
Imports from APEC



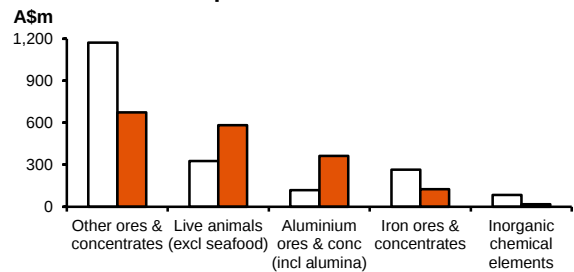
Exports to ASEAN



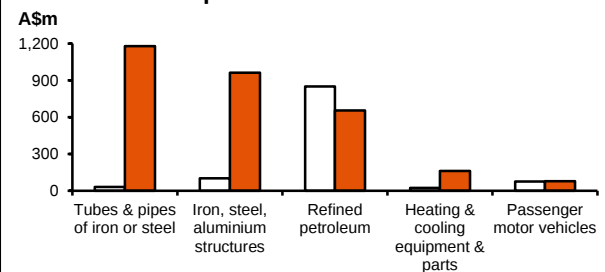
Imports from ASEAN



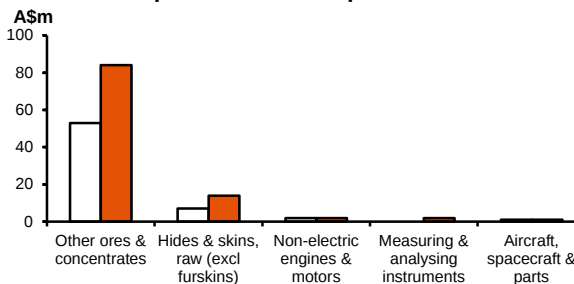
Exports to East Asia



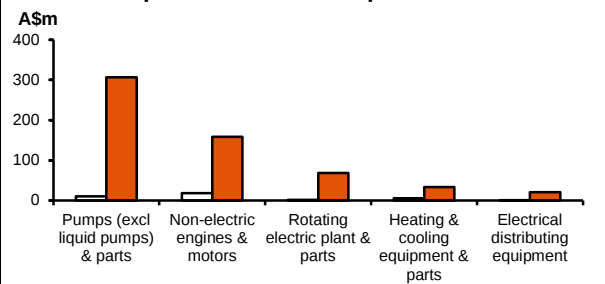
Imports from East Asia



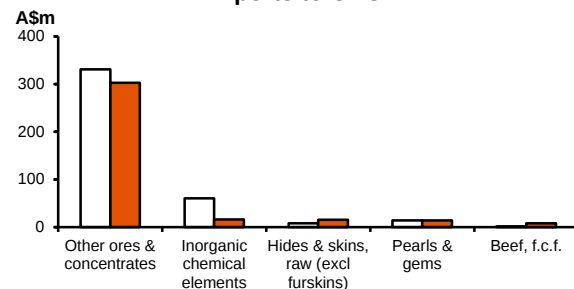
Exports to the European Union



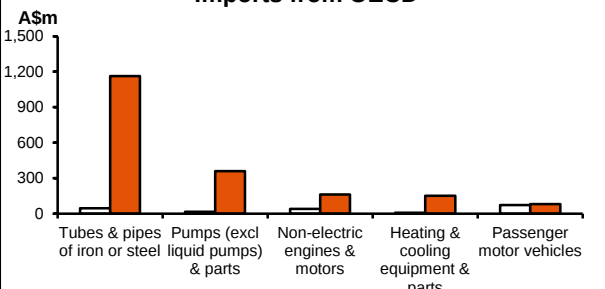
Imports from the European Union



Exports to OECD



Imports from OECD



Section 9

Australian Capital Territory

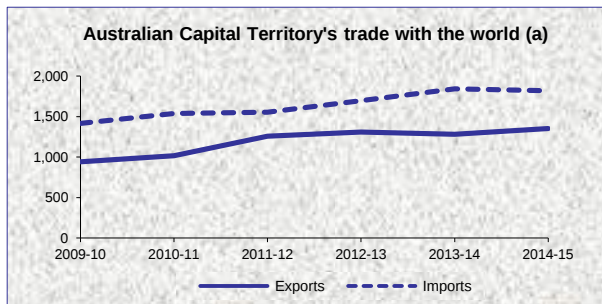
AUSTRALIAN CAPITAL TERRITORY



Recent economic indicators:

	2013-14	2014-15
Estimated resident population (June):	385,397	390,757
Real Gross State Product growth (%):	0.7	1.4
Real GSP per head growth (%):	-0.7	0.3
GSP (current prices) (A\$m):	34,398	34,774
Proportion of Australian GDP (%):	2.2	2.2
Change in real final demand (%):	-1.8	0.9
Unemployment rate (%):	3.8	4.5

Goods and services trade:



Australian Capital Territory's trade, 2014-15 (a)#:

	A\$m		
	Goods	Services	Total
Exports:	6	1,348	1,354
Imports:	17	1,802	1,819
<i>% Share of Australian trade</i>			
Exports:	0.0	2.1	0.4
Imports:	0.0	2.5	0.5
<i>Average annual goods and services export growth over the last 5 years:</i>			
			7.5%

Goods trade #:

ACT's major exports, 2014-15 (b):

	A\$'000
Gold coin & legal tender coin	3,377
Medical electrodiagnostic apparatus	2,015
Pumps (excl liquid pumps) & parts	700
Lime, cement & construction materials	154

ACT's major imports, 2014-15:

	A\$'000
Computers	5,435
Electrical machinery & parts, nes	1,477
Internal combustion piston engines	552
Measuring & analysing instruments	546
Ships & boats (incl hovercraft)	264
Specialised machinery & parts	149
Iron, steel, aluminium structures	106
Transmission shafts & parts	98
Sound & video recorders	96
Rubber articles, nes	87

ACT's major export destinations, 2014-15 (b):

	A\$'000	% Share
Saudi Arabia	2,015	32.3
Solomon Islands	1,852	29.6
Vanuatu	1,525	24.4
Thailand	700	11.2
New Zealand	154	2.5

ACT's major import sources, 2014-15:

	A\$'000	% Share
United States	7,224	74.2
United Kingdom	594	6.1
Germany	544	5.6
China	296	3.0
Italy	291	3.0

Services trade:

ACT's major exports, 2014-15:

	A\$m	% Share
Education-related travel	436	32.3
Government services	336	24.9
Personal travel excl education	198	14.7

ACT's major imports, 2014-15:

	A\$m	% Share
Government services	1,117	62.0
Personal travel excl education	423	23.5
Business travel	79	4.4

Compiled by the Economic Diplomacy, Trade Advocacy & Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis. (b) Australian produced. #May exclude some confidential items of trade.
Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003 and 6291.0.55.001.

Australian Capital Territory's trade highlights – 2014-15

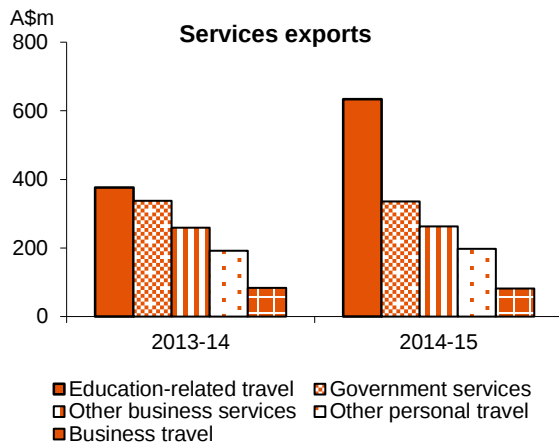
Australian Capital Territory's trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

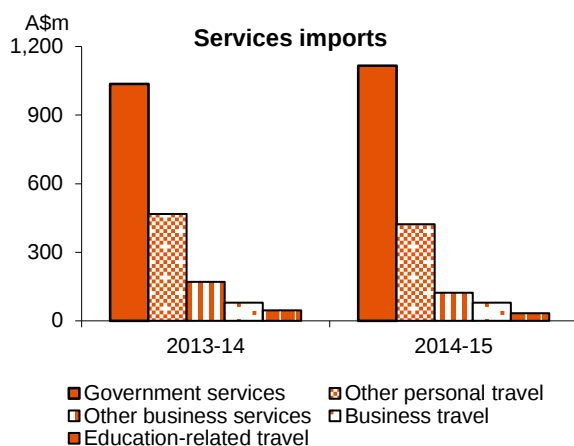
- The Australian Capital Territory's trade is dominated by services, which accounted for 99.6 per cent of exports and 99.1 per cent of imports.
- In 2014-15, the value of exports increased 5.5 per cent to \$1.4 billion
 - export volumes rose 3.0 per cent and export prices rose 2.4 per cent.
- The value of imports decreased 1.2 per cent to \$1.8 billion
 - import volumes fell 7.8 per cent while import prices rose 7.1 per cent.

Australian Capital Territory's services trade



Based on ABS catalogue 5368.0.55.003.

- Services exports increased 5.1 per cent to \$1.3 billion in 2014-15
 - Education-related travel* rose 16.0 per cent to \$436 million
 - Government services* decreased 0.6 per cent to \$336 million
 - Other business services* (mainly *Technical and Research & development*) increased 1.5 per cent to \$263 million
 - Other personal (excl Education-related) travel* rose 3.1 per cent to \$198 million
 - Business travel* fell 2.4 per cent to \$82 million.



Based on ABS catalogue 5368.0.55.003.

- In 2014-15, imports of Services decreased 1.8 per cent to \$1.8 billion
 - Government services* rose 7.7 per cent to \$1.1 billion
 - Other personal (excl Education-related) travel* decreased 9.6 per cent to \$423 million
 - Other business services* (mainly *Technical and Research & development*) fell 28.1 per cent to \$123 million
 - Business travel* decreased 1.3 per cent to \$79 million
 - Education-related travel* fell 28.3 per cent to \$33 million.

TABLE 76: AUSTRALIAN CAPITAL TERRITORY, EXPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	0	0	0	0	0	..	..
Unprocessed food	0	0	0	0	0	..	..
Processed food	0	0	0	0	0	..	..
Minerals	0	0	0	0	0	..	..
Fuels	0	0	0	0	0	..	..
Other primary	0	0	0	0	0	..	..
Manufactures	0	4	5	0	3	..	..
STM (excl Nickel)	0	0	0	0	0	..	..
ETM	0	4	5	0	3	..	..
Other	3	8	2	1	3	398.1	-15.5
Total merchandise exports	3	12	7	1	6	821.4	-8.3
Services (b)							
Manufacturing services	na	na	na	na	na	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	4	6	5	7	6	-14.3	7.1
Travel	518	606	655	652	716	9.8	9.3
Other	493	632	642	623	626	0.5	5.9
Total services exports	1,015	1,244	1,302	1,282	1,348	5.1	7.6
Total goods & services exports	1,018	1,256	1,309	1,283	1,354	5.6	7.6
Percentage distribution							
Merchandise (a)							
Primary products	0.0	0.0	0.0	0.0	0.0		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.0	0.0	0.0	0.0	0.0		
Minerals	0.0	0.0	0.0	0.0	0.0		
Fuels	0.0	0.0	0.0	0.0	0.0		
Other primary	0.0	0.0	0.0	0.0	0.0		
Manufactures	0.0	0.3	0.4	0.0	0.2		
STM (excl Nickel)	0.0	0.0	0.0	0.0	0.0		
ETM	0.0	0.3	0.4	0.0	0.2		
Other	0.3	0.6	0.1	0.1	0.2		
Total merchandise exports	0.3	1.0	0.6	0.1	0.5		
Services (b)							
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.4	0.5	0.4	0.5	0.4		
Travel	50.9	48.2	50.0	50.8	52.9		
Other	48.4	50.3	49.0	48.6	46.2		
Total services exports	99.7	99.0	99.4	99.9	99.5		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 77: AUSTRALIAN CAPITAL TERRITORY, IMPORTS BY BROAD CATEGORY
(A\$ million)

	2010-11	2011-12	2012-13	2013-14	2014-15	% growth	
						2013-14 to 2014-15	5 year trend
Merchandise (a)							
Primary products	0	0	0	0	0	..	..
Unprocessed food	0	0	0	0	0	..	..
Processed food	0	0	0	0	0	..	..
Minerals	0	0	0	0	0	..	..
Fuels	0	0	0	0	0	..	..
Other primary	0	0	0	0	0	..	..
Manufactures	7	18	10	7	10	45.1	8.6
STM	1	2	0	0	0	-83.5	-30.2
ETM	6	16	10	6	10	49.0	10.1
Other	0	5	2	0	0	-63.3	-28.5
Total merchandise imports	8	23	12	7	10	39.4	6.6
Services (b)							
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	3	3	3	4	2	-50.0	-12.4
Travel	558	499	562	594	535	-9.9	0.7
Other	969	1,031	1,122	1,237	1,265	2.3	8.1
Total services imports	1,530	1,533	1,687	1,835	1,802	-1.8	5.4
Total goods & services imports	1,538	1,556	1,699	1,842	1,812	-1.6	5.4
Percentage distribution							
Merchandise (a)							
Primary products	0.0	0.0	0.0	0.0	0.0		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.0	0.0	0.0	0.0	0.0		
Minerals	0.0	0.0	0.0	0.0	0.0		
Fuels	0.0	0.0	0.0	0.0	0.0		
Other primary	0.0	0.0	0.0	0.0	0.0		
Manufactures	0.5	1.2	0.6	0.4	0.5		
STM	0.1	0.1	0.0	0.0	0.0		
ETM	0.4	1.0	0.6	0.4	0.5		
Other	0.0	0.3	0.1	0.0	0.0		
Total merchandise imports	0.5	1.5	0.7	0.4	0.5		
Services (b)							
Manufacturing services	0.0	0.0	0.0	0.0	0.0		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.2	0.2	0.2	0.2	0.1		
Travel	36.3	32.1	33.1	32.2	29.5		
Other	63.0	66.3	66.0	67.2	69.8		
Total services imports	99.5	98.5	99.3	99.6	99.5		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 78: AUSTRALIAN CAPITAL TERRITORY
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$'000)**

						% growth		
Rank	SITC	Commodity	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (b)								
		Total	7,292	678	6,247	100.0	821.4	-8.3
1	951	Gold coin & legal tender coin	1,936	678	3,377	54.1	398.1	7.1
2	774	Medical electrodiagnostic apparatus	0	0	2,015	32.3	..	..
3	743	Pumps (excl liquid pumps) & parts	0	0	700	11.2	..	..
4	661	Lime, cement & construction materials	0	0	154	2.5	..	..
Merchandise imports								
		Total	11,855	6,981	9,732	100.0	39.4	6.6
1	752	Computers	73	53	5,435	55.8	..	49.5
2	778	Electrical machinery & parts, nes	52	41	1,477	15.2	..	8.0
3	713	Internal combustion piston engines	0	6	552	5.7	..	..
4	874	Measuring & analysing instruments	1,937	615	546	5.6	-11.2	44.7
5	793	Ships & boats (incl hovercraft)	0	0	264	2.7	..	..
6	728	Specialised machinery & parts	3,768	1	149	1.5	..	-9.7
7	691	Iron, steel, aluminium structures	0	36	106	1.1	194.4	..
8	748	Transmission shafts & parts	0	0	98	1.0	..	..
9	763	Sound & video recorders	0	4	96	1.0	..	..
10	629	Rubber articles, nes	2	47	87	0.9	85.1	..
11	764	Telecom equipment & parts	128	753	71	0.7	-90.6	-16.2
12	892	Printed matter	81	147	68	0.7	-53.7	10.0
13	897	Jewellery	6	132	50	0.5	-62.1	86.8
14	899	Misc manufactured articles, nes	0	1	46	0.5	..	..
15	813	Lighting fixtures & fittings	25	2	45	0.5	..	53.2
16	658	Made-up textile articles, nes	75	69	42	0.4	-39.1	49.1
17	821	Furniture, mattresses & cushions	93	56	32	0.3	-42.9	-21.6
18	831	Travel goods, bags & like containers	42	6	31	0.3	416.7	4.9
19	751	Office machines	0	15	30	0.3	100.0	..
20	894	Prams, toys, games & sporting goods	34	24	27	0.3	12.5	-7.5

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.
Based on ABS data on DFAT STARS database.

**TABLE 79: AUSTRALIAN CAPITAL TERRITORY, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned					
by others	na	na	na	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	5	7	6	-14.3	7.1
Passenger (b)	0	0	0	..	..
Freight	0	0	0	..	..
Other	0	0	0	..	..
Postal & courier services (c)	5	7	6	-14.3	7.1
Travel	655	652	716	9.8	9.3
Business	72	84	82	-2.4	6.9
Personal	583	568	634	11.6	9.8
Education-related	343	376	436	16.0	8.2
Other	240	192	198	3.1	13.3
Construction	0	0	0	..	..
Insurance & Pension services	1	1	1	0.0	0.0
Direct insurance	0	0	0	..	..
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	1	1	1	0.0	0.0
Standardised guarantee services	0	0	0	..	..
Financial services	0	0	0	..	..
Charges for the use of intellectual property nie	76	4	11	175.0	-7.8
Licences to reproduce/distribute computer services	6	1	2	100.0	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	0	0	..	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	70	3	9	200.0	..
Telecommunication, computer & information	11	9	6	-33.3	0.9
Telecommunication services	4	4	5	25.0	7.9
Computer & Information services	7	5	1	-80.0	-10.4
Computer services	4	5	1	-80.0	-6.0
Information services	0	0	0	..	..
Other services	3	0	0	..	..
Other business services	224	259	263	1.5	9.5
Research & development services	90	134	114	-14.9	7.4
Professional & management consulting services	3	3	1	-66.7	-10.5
Legal, accounting, management consulting, public relations & other professional services	3	2	1	-50.0	-13.5
Advertising, market research & public opinion polling	0	1	0	-100.0	..
Technical, trade-related & other business services	131	122	148	21.3	11.6
Architectural, engineering, scientific & other technical services	71	25	46	84.0	34.9
Waste treatment & de-pollution, agricultural & mining services	5	2	1	-50.0	..
Operational leasing services	0	0	0	..	..
Trade-related commission services	0	0	0	..	..
Other business services nie	55	95	101	6.3	16.2
Personal, cultural, & recreation services	18	12	9	-25.0	-1.9
Audiovisual & related services	0	0	0	..	..
Other personal, cultural & recreational services	18	12	9	-25.0	-1.9
Government goods & services nie	312	338	336	-0.6	4.6
Total services exports	1,302	1,282	1,348	5.1	7.6

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 80: AUSTRALIAN CAPITAL TERRITORY, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2012-13	2013-14	2014-15	% growth	
				2013-14 to 2014-15	5 year trend
Manufacturing services on physical inputs owned					
by others	0	0	0	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	3	4	2	-50.0	-12.4
Passenger (b)	0	0	0	..	..
Freight	2	2	0	..	..
Other	0	0	0	..	..
Postal & courier services (c)	1	2	2	0.0	-7.5
Travel	562	594	535	-9.9	0.7
Business	91	80	79	-1.3	-1.9
Personal	471	514	456	-11.3	1.2
Education-related	28	46	33	-28.3	3.2
Other	443	468	423	-9.6	1.0
Construction	0	0	0	..	..
Insurance & Pension services	4	5	5	0.0	0.0
Direct insurance	0	0	0	..	..
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	4	5	5	0.0	0.0
Standardised guarantee services	0	0	0	..	..
Financial services	0	0	0	..	..
Charges for the use of intellectual property nie	2	2	0	-100.0	..
Licences to reproduce/distribute computer services	2	2	0	-100.0	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	0	0	..	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	0	0	0	..	..
Telecommunication, computer & information	27	20	17	-15.0	1.5
Telecommunication services	3	4	8	100.0	-4.2
Computer & Information services	24	16	9	-43.8	2.9
Computer services	8	5	4	-20.0	..
Information services	13	6	2	-66.7	-15.1
Other services	3	5	3	-40.0	5.2
Other business services	168	171	123	-28.1	4.1
Research & development services	89	64	56	-12.5	1.1
Professional & management consulting services	17	11	12	9.1	-15.0
Legal, accounting, management consulting, public relations & other professional services	17	11	12	9.1	-15.0
Advertising, market research & public opinion polling	0	0	0	..	..
Technical, trade-related & other business services	62	96	55	-42.7	20.3
Architectural, engineering, scientific & other technical services	49	85	31	-63.5	10.7
Waste treatment & de-pollution, agricultural & mining services	0	0	1	..	..
Operational leasing services	0	0	0	..	..
Trade-related commission services	0	0	0	..	..
Other business services nie	13	11	23	109.1	94.2
Personal, cultural, & recreation services	2	2	3	50.0	6.0
Audiovisual & related services	0	0	0	..	..
Other personal, cultural & recreational services	2	2	3	50.0	6.0
Government goods & services nie	919	1,037	1,117	7.7	8.8
Total services imports	1,687	1,835	1,802	-1.8	5.4

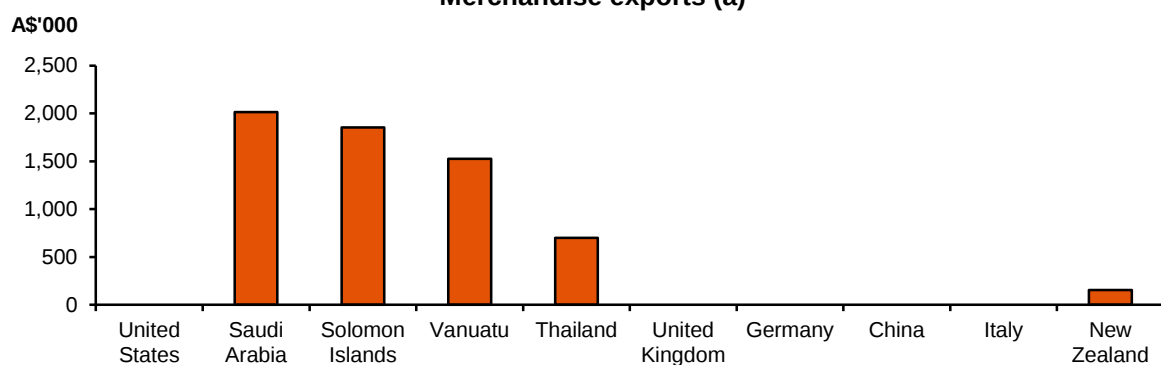
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

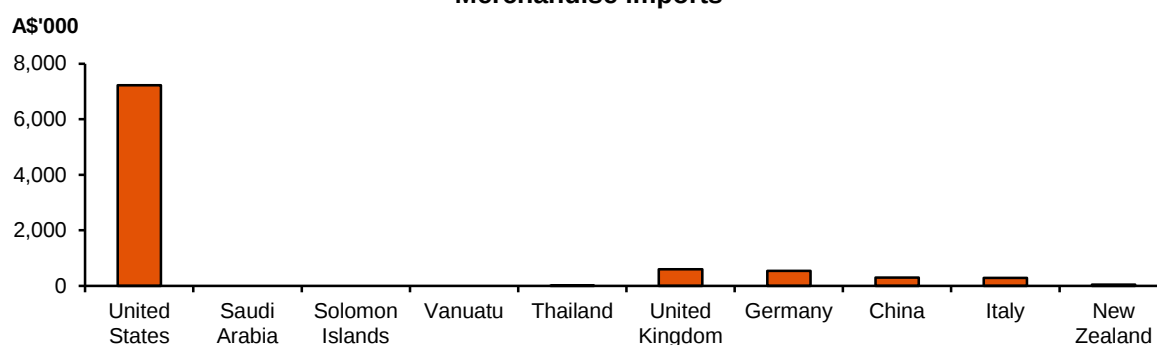
**TABLE 81: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY MAJOR COUNTRY, 2014-15**

Country	Exports (a)		Imports		Net Exports	Total Trade		
	A\$'000	% share	A\$'000	% share	A\$'000	A\$'000	% share	Rank
World	6,247	100.0	9,732	100.0	-3,485	15,978	100.0	
United States	0	0.0	7,224	74.2	-7,224	7,224	45.2	1
Saudi Arabia	2,015	32.3	0	0.0	2,015	2,015	12.6	2
Solomon Islands	1,852	29.6	0	0.0	1,852	1,852	11.6	3
Vanuatu	1,525	24.4	0	0.0	1,525	1,525	9.5	4
Thailand	700	11.2	2	0.0	698	702	4.4	5
United Kingdom	0	0.0	594	6.1	-594	594	3.7	6
Germany	0	0.0	544	5.6	-544	544	3.4	7
China	0	0.0	296	3.0	-296	296	1.9	8
Italy	0	0.0	291	3.0	-291	291	1.8	9
New Zealand	154	2.5	46	0.5	108	200	1.3	10
Canada	0	0.0	154	1.6	-154	154	1.0	11
Sweden	0	0.0	102	1.0	-102	102	0.6	12
Belgium	0	0.0	86	0.9	-86	86	0.5	13
Denmark	0	0.0	77	0.8	-77	77	0.5	14
India	0	0.0	76	0.8	-76	76	0.5	15
Republic of Korea	0	0.0	63	0.6	-63	63	0.4	16
France	0	0.0	35	0.4	-35	35	0.2	17
Japan	0	0.0	21	0.2	-21	21	0.1	18
Netherlands	0	0.0	12	0.1	-12	12	0.1	19
Israel	0	0.0	9	0.1	-9	9	0.1	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 82: AUSTRALIAN CAPITAL TERRITORY
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$'000)**

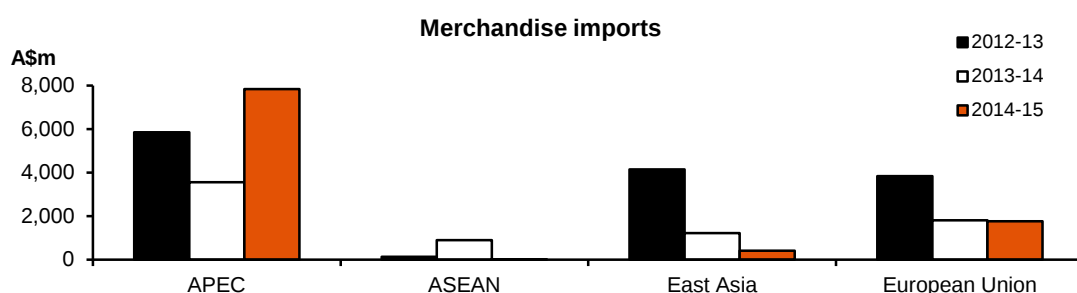
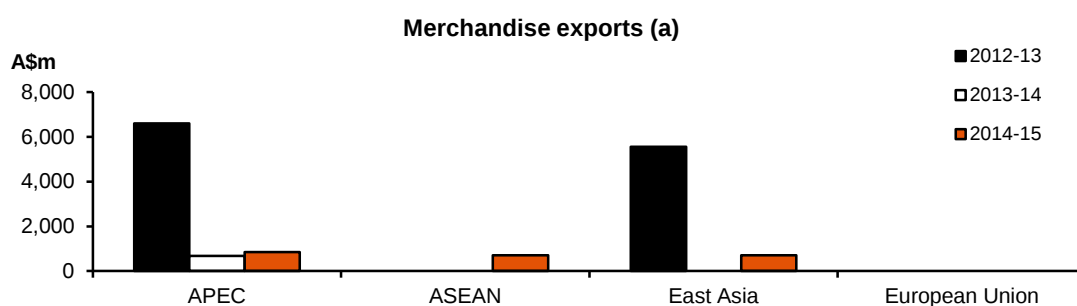
Rank	Country	2012-13	2013-14	2014-15	% share	% growth	
						2013-14 to 2014-15	5 year trend
Export markets (a)							
	World	7,292	678	6,247	100.0	821.4	-8.3
1	Saudi Arabia	0	0	2,015	32.3	..	..
2	Solomon Islands	0	0	1,852	29.6	..	..
3	Vanuatu	0	0	1,525	24.4	..	..
4	Thailand	0	0	700	11.2	..	..
5	New Zealand	0	678	154	2.5	-77.3	..
Import sources							
	World	11,855	6,981	9,732	100.0	39.4	6.6
1	United States	1,564	1,429	7,224	74.2	405.5	47.0
2	United Kingdom	1,293	408	594	6.1	45.6	-2.5
3	Germany	441	320	544	5.6	70.0	7.6
4	China	3,952	264	296	3.0	12.1	-1.4
5	Italy	15	108	291	3.0	169.4	50.4
6	Canada	65	215	154	1.6	-28.4	82.3
7	Sweden	214	0	102	1.0	..	..
8	Belgium	8	41	86	0.9	109.8	..
9	Denmark	12	37	77	0.8	108.1	..
10	India	65	388	76	0.8	-80.4	-36.1
11	Republic of Korea	0	30	63	0.6	110.0	..
12	New Zealand	49	438	46	0.5	-89.5	20.5
13	France	119	829	35	0.4	-95.8	-31.6
14	Japan	1	5	21	0.2	320.0	..
15	Netherlands	100	56	12	0.1	-78.6	63.7
16	Israel	5	12	9	0.1	-25.0	..
17	Spain	0	4	7	0.1	75.0	..
18	Turkey	14	1	7	0.1	600.0	..
19	Hong Kong (SAR of China)	48	12	6	0.1	-50.0	..
20	Singapore	0	130	6	0.1	-95.4	..

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 83: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY SELECTED REGIONS AND COUNTRY GROUPS
(A\$ million)**

					% growth	
	2012-13	2013-14	2014-15	% share	2013-14 to 2014-15	5 year trend
Merchandise exports (a)						
Selected country groups						
APEC	6,592	678	854	13.7	26.0	-9.6
ASEAN	0	0	700	11.2	..	..
East Asia	5,546	0	700	11.2	..	..
European Union	0	0	0	0.0	..	..
OECD	5,356	678	154	2.5	-77.3	-7.3
TPP	5,356	678	154	2.5	-77.3	60.5
Selected geographic regions						
Africa	0	0	0	0.0	..	..
Americas	1,045	0	0	0.0	..	..
Asia	5,546	0	2,715	43.5	..	..
Europe	0	0	0	0.0	..	..
Oceania & Antarctica	700	678	3,531	56.5	420.8	..
Total merchandise exports	7,292	678	6,247	100.0	821.4	-8.3
Merchandise imports						
Selected country groups						
APEC	5,850	3,557	7,835	80.5	120.3	37.5
ASEAN	139	900	18	0.2	-98.0	10.6
East Asia	4,147	1,229	410	4.2	-66.6	9.1
European Union	3,842	1,808	1,764	18.1	-2.4	-14.9
OECD	5,557	3,957	9,289	95.4	134.7	10.1
TPP	3,724	3,450	7,490	77.0	117.1	57.3
Selected geographic regions						
Africa	8	12	4	0.0	-66.7	..
Americas	1,629	1,660	7,379	75.8	344.5	47.7
Asia	4,221	1,631	496	5.1	-69.6	-9.0
Europe	3,899	2,005	1,776	18.2	-11.4	-14.1
Oceania & Antarctica	55	508	46	0.5	-90.9	7.8
Total merchandise imports	11,855	6,981	9,732	100.0	39.4	6.6



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 84: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY TOP FIVE PARTNERS BY MAJOR COMMODITIES
(A\$'000)**

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
United States					
No exports recorded			Computers	5,311	..
			Electrical machinery & parts, nes	1,115	..
			Measuring & analysing instruments	325	185.1
			Specialised machinery & parts	143	..
			Sound & video recorders	92	..
Total merchandise exports			Total merchandise imports	7,224	405.5
Saudi Arabia					
Medical electrodiagnostic apparatus	2,015	..	No imports recorded		
Total merchandise exports	2,015	..	Total merchandise imports		
Solomon Islands					
Gold coin & legal tender coin	1,852	..	No imports recorded		
Total merchandise exports	1,852	..	Total merchandise imports		
Vanuatu					
Gold coin & legal tender coin	1,525	..	No imports recorded		
Total merchandise exports	1,525	..	Total merchandise imports		
Thailand					
Pumps (excl liquid pumps) & parts	700	..	Men's clothing, knitted	2	..
Total merchandise exports	700	..	Total merchandise imports	2	-99.2

(a) Australian produced.

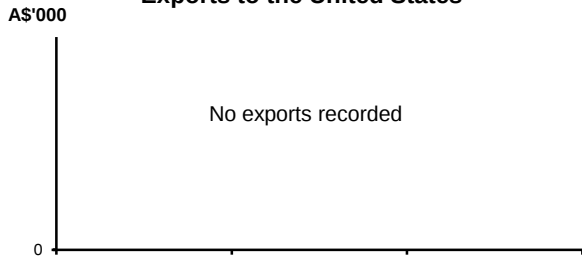
Based on ABS data on the DFAT STARS database.

AUSTRALIAN CAPITAL TERRITORY MAJOR TRADING PARTNERS BY MAJOR COMMODITIES

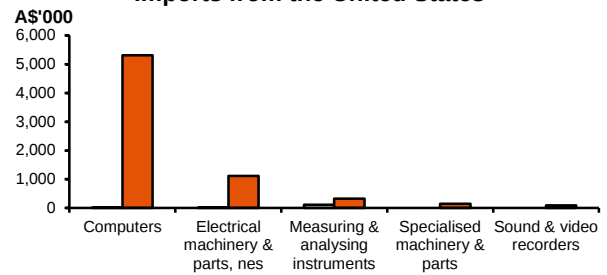
□ 2013-14

■ 2014-15

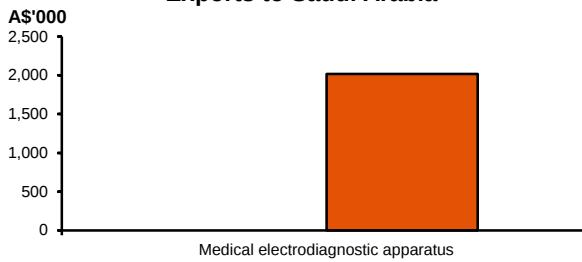
Exports to the United States



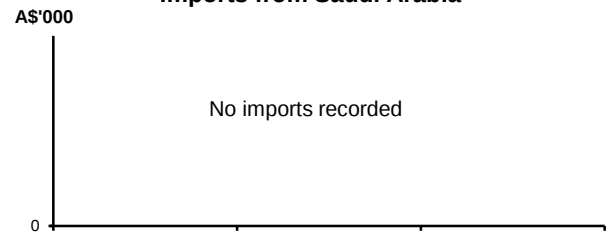
Imports from the United States



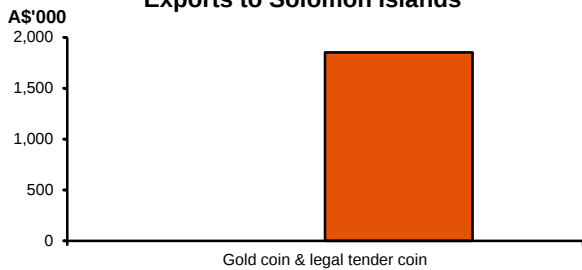
Exports to Saudi Arabia



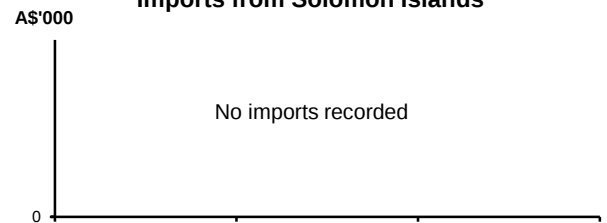
Imports from Saudi Arabia



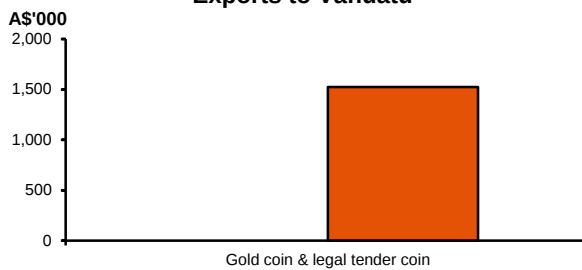
Exports to Solomon Islands



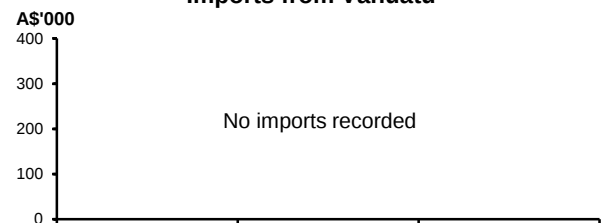
Imports from Solomon Islands



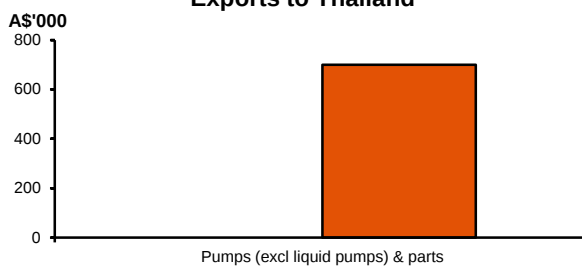
Exports to Vanuatu



Imports from Vanuatu



Exports to Thailand



Imports from Thailand



**TABLE 85: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES
(A\$'000)**

Merchandise exports (a)			Merchandise imports		
	2014-15	yoy % change		2014-15	yoy % change
APEC					
Pumps (excl liquid pumps) & parts	700	..	Computers	5,331	..
Lime, cement & construction materials	154	..	Electrical machinery & parts, nes	1,121	..
			Measuring & analysing instruments	415	156.2
			Specialised machinery & parts	143	..
			Iron, steel, aluminium structures	100	233.3
Total merchandise exports	854	26.0	Total merchandise imports	7,835	120.3
ASEAN					
Pumps (excl liquid pumps) & parts	700	..	Taps, cocks & valves	6	..
			Prams, toys, games & sporting goods	4	..
			Computer parts & accessories	2	-75.0
			Men's clothing, knitted	2	..
			Paper & paperboard, cut to size	2	..
Total merchandise exports	700	..	Total merchandise imports	18	-98.0
East Asia					
Pumps (excl liquid pumps) & parts	700	..	Iron, steel, aluminium structures	100	..
			Jewellery	49	-51.0
			Printed matter	48	-37.7
			Prefabricated buildings	24	..
			Lighting fixtures & fittings	21	..
Total merchandise exports	700	..	Total merchandise imports	410	-66.6
European Union					
No exports recorded			Internal combustion piston engines	544	..
			Electrical machinery & parts, nes	341	..
			Ships & boats (incl hovercraft)	264	..
			Measuring & analysing instruments	123	-69.4
			Transmission shafts & parts	98	..
Total merchandise exports			Total merchandise imports	1,764	-2.4
OECD					
Lime, cement & construction materials	154	..	Computers	5,408	..
			Electrical machinery & parts, nes	1,455	..
			Internal combustion piston engines	552	..
			Measuring & analysing instruments	538	-3.9
			Ships & boats (incl hovercraft)	264	..
Total merchandise exports	154	-77.3	Total merchandise imports	9,289	134.7

(a) Australian produced.

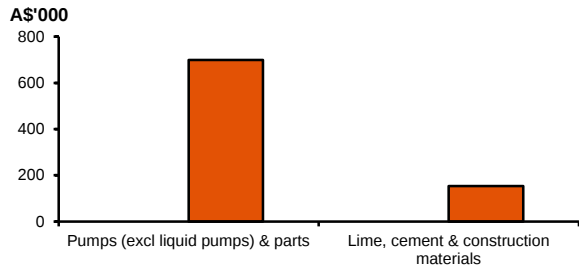
Based on ABS data on the DFAT STARS database.

AUSTRALIAN CAPITAL TERRITORY SELECTED COUNTRY GROUPS BY MAJOR COMMODITIES

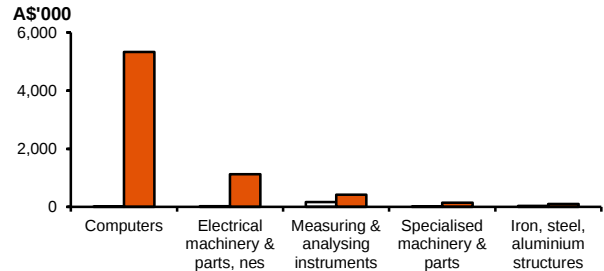
□ 2013-14

■ 2014-15

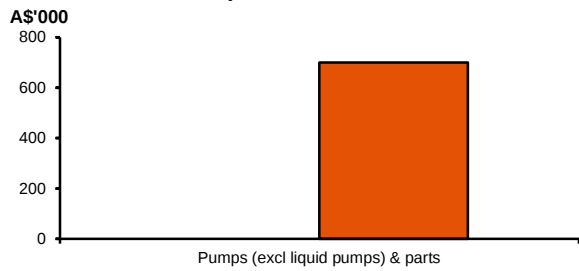
Exports to APEC



Imports from APEC



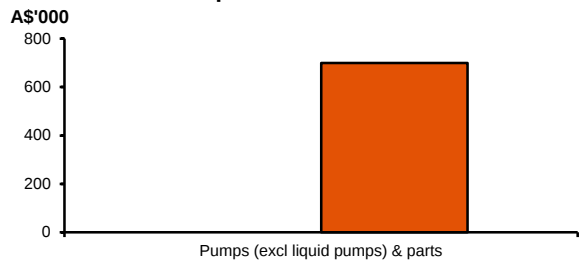
Exports to ASEAN



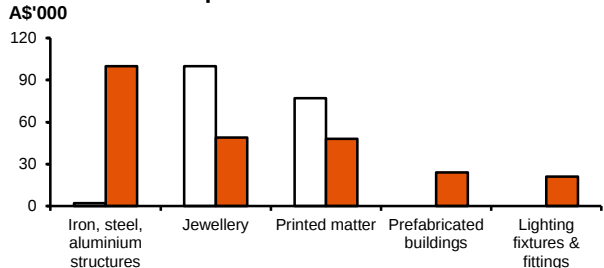
Imports from ASEAN



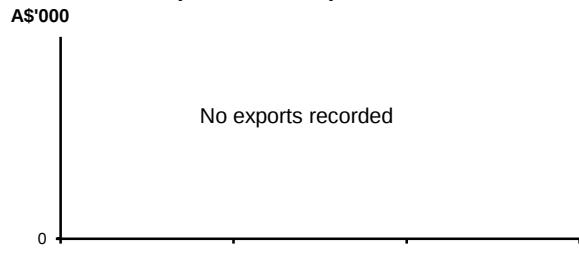
Exports to East Asia



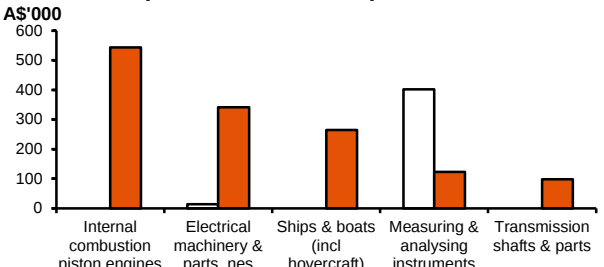
Imports from East Asia



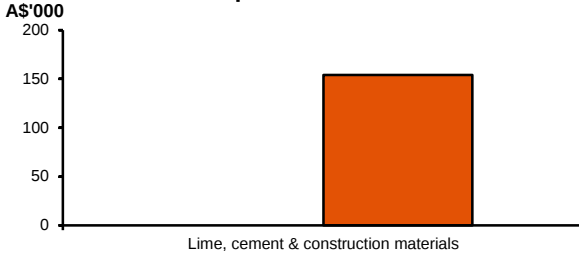
Exports to European Union



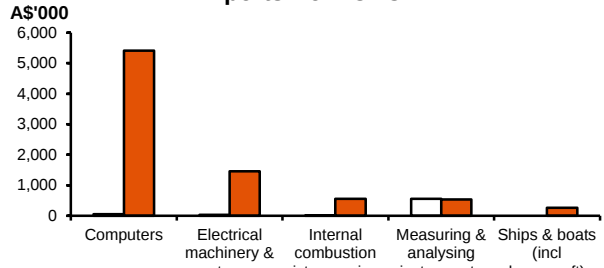
Imports from the European Union



Exports to OECD



Imports from OECD



Technical appendices

Appendix A Explanatory Notes

Introduction

Australia's Trade by State and Territory provides data on merchandise and services trade with the world for each Australian state and territory.

This publication is divided into nine sections. The first section provides summary comparison trade data for exports and imports of goods and services on a balance of payments basis for each state and territory. Data is presented on a financial year basis with five year time series.

The remaining eight sections present trade data individually for each of the eight Australian states and territories. For each state and territory, trade data is presented by broad TRIEC classification (level of processing), major merchandise export and import commodities, major merchandise trading partners and regions and services trade by type of activity. Data is presented on a financial year basis with a three year time series. For the ACT only, the detailed merchandise tables are presented in thousands of dollars, rather than millions.

Revisions to data

The merchandise statistics used to compile this publication are derived by the Australian Bureau of Statistics (ABS) from information provided to the Australian Customs and Border Protection Service by exporters and importers. ABS editing procedures frequently lead to revisions of previously published trade data and may occur for up to seven months after the reference period. For the 2014-15 reference year, merchandise trade data as at September 2015 have been used.

The balance of payments data is sourced from the ABS publication *Australian National Accounts: State Accounts* ([catalogue 5220.0](#)).

Services trade data is sourced from the ABS *Survey of International Trade in Services*. The services data in this publication are consistent with that published in the September quarter 2015 issue of the ABS publication, *Balance of Payments and International Investment Position, Australia* ([catalogue 5302.0](#)) and *International Trade in Services by Country* ([catalogue 5368.0.55.003](#)).

Confidential data

Merchandise trade

To avoid divulging commercially-sensitive details of individual firms, the ABS restricts release of statistics on certain commodities. In most cases such details are aggregated into a 'dump' item (code 988) in tables. The restrictions applied to these items will also affect state data by country and region (for example, natural gas exports are not included in Western Australia's exports to Japan).

It is worth noting that commodities are frequently added to the confidential list, e.g. *Non-alloyed pig iron* was added to the confidential list in February 2009. In such cases the value shown for trade in aggregates containing these items will show a decrease.

The ABS has coded certain commodities as 'No state details'. Some examples of commodities that have had state detail suppressed include *Barley*, *Beer made from malt* and *Uranium ores*.

Exports June 2013 to present

The ABS announced that it had changed the method used in confidentialising data for merchandise exports from the month of June 2013 onwards. Export data commodities that have the confidentiality restrictions of "No commodity details" or "No value details" are not allocated to State/Territory.

For export data prior to June 2013, these data are added back into the appropriate State/Territory totals (i.e. these totals show the correct level of trade). From June 2013 the confidential data are not being added back into the appropriate State/Territory totals. Instead they are published as "Unallocated" in total Australian export data.

As a result, the values of exports by State/Territory are understated in aggregate by the following amounts: \$596 million in 2012-13, \$5.7 billion in 2013-14 and \$6.2 billion in 2014-15.

Given the importance of accurate trade data, the DFAT has been working with the ABS to find a solution which will allow accurate State/Territory export/import totals on a financial and calendar year basis to be published while maintaining business confidentiality.

Imports September 2008 to present

The ABS announced that it had changed the method used in confidentialising data for merchandise imports from the month of September 2008 onwards. Import data commodities that have the confidentiality restrictions of "No commodity details" or "No value details" are not allocated to State/Territory.

For import data prior to September 2008, these data are added back into the appropriate State/Territory totals (i.e. these totals show the correct level of trade). From September 2008 the confidential data are not being added back into the appropriate State/Territory totals. Instead they are published as "Unallocated" in total Australian import data. Of the commodity codes affected by this change, *Aircraft, spacecraft & related parts* and *Natural gas* would make up the most significant component.

As a result, the values of imports by State/Territory are understated in aggregate by the following amounts: \$5.7 billion in 2009-10; \$5.9 billion in 2010-11; \$6.7 billion in 2011-12 and \$4.3 billion in 2012-13, \$5.8 billion in 2013-14 and \$7.0 billion in 2014-15.

A full list of the commodity codes being excluded from State/Territory exports and import totals are available in **Appendix G** in DFAT's [Composition of Trade 2014-15](#) publication.

Services trade

The ABS uses perturbation to confidentialise trade in services statistics. Using the perturbation methodology, the data will be perturbed, that is, have noise added to protect the confidential cells. For example, if a cell was deemed to be confidential the ABS would subtract a small amount from another cell or cells, to add to the confidential cell, to ensure that confidentiality was not breached. In most cases the level of perturbation is not significant and should have minimal impact on the analysis of trade in services data.

However, for *Transport* services the perturbation methodology could not be applied due to the small number of businesses in this sector. As a result only a limited number of series could be published.

State breakdown

Merchandise trade

Exports are allocated to state/territory based on the *State of origin* (i.e. the Australian state/territory in which the final stage of production or manufacture occurs). Imports are allocated to state/territory based on the *State of final destination* (i.e. the Australian state/territory in which goods are released from Customs controls).

Services trade

Services exports are classified by the state/territory of provision, while services imports are classified by the state/territory of consumption.

Transport services are allocated by state/territory using a combination of indicators including merchandise trade statistics by state/territory and short-term overseas passenger arrivals and departures by state/territory of clearance.

Overseas passenger departures data by the state/territory where most time was spent are used to allocate the *Business* and *Other personal travel* components of travel credits. *Education-related travel* exports are split using state/territory data provided by the Department of Education, Employment and Workplace Relations. Travel imports are split using overseas departures data for resident departures by state/territory of residency.

For *Telecommunication* services, an indicator for allocating consumption by state/territory in the national accounts is used to approximate the state/territory allocation for the international trade in these services. It is assumed that each state/territory's share of outgoing international calls and terminating connections for incoming international calls will be reasonably well aligned with total service consumption by state or territory.

Other services are primarily based on the location of the business reporting the information, which serves as a proxy for the state/territory of provision/consumption of that service.

One exception is the series *Manufacturing services on physical inputs owned by others*. This series is not allocated by state and is instead attributed only at the total Australia level.

The ABS does not compile state and territory services data by partner country.

Commodity classification

Merchandise trade

The data on merchandise trade in this publication are measured on a recorded trade basis, based upon quantities and values of goods measured as they cross the Australian customs frontier. They can differ from data presented under the balance of payments (BOP) basis in terms of coverage, valuation and timing.

In this publication, trade is disaggregated by two classifications: the merchandise Trade Import and Export Classification (TRIEC); and the Standard International Trade Classification, Revision 4 (SITCr4).

TRIEC was developed by the Department of Foreign Affairs and Trade to group exports and imports according to their level of processing. The broad levels of the TRIEC are:

- *Primary products*;
- *Manufactures*, divided into *Simply transformed* and *Elaborately transformed*; and
- *Other goods* (mainly gold and confidential items).

Data in this publication which have been classified according to SITCr4 are shown at the Group (3-digit) level. There are 264 categories at this level.

Services trade

Australia's BOP defines services as comprising services provided between Australian residents and non-residents, together with some transactions in goods where, by international agreement, it is not practical to separate the goods and services components (e.g. goods purchased by travellers are classified to services).

Services delivered to non-residents through a foreign branch or subsidiary—for example, services rendered to an Asian company by a branch office of an Australian legal firm in Bangkok—are not included. Any profits or dividends remitted between an enterprise in Australia and a related enterprise abroad are regarded as an income transaction, not as a service in Australia's BOP.

Australia's BOP statistics are compiled in accordance with the latest international standards determined by the International Monetary Fund, and published in the *Balance of Payments Manual, sixth edition, 2008* (BPM6). The ABS EBOP services classification is based on the UN publication *Manual on Statistics of International Trade in Services, 2010*. This is an extended services classification that is fully compatible with the BPM6. Services commodities are broken down into 12 major groups and around 90 detailed services commodities.

Valuation

Merchandise trade

Exports: Valued at the free-on-board (f.o.b.) basis at the Australian port-of-shipment. Charges for distributive services provided beyond the customs frontier are not included (e.g. international freight and insurance charges).

Imports: Valued at the Australian Customs Value. This is based on the price actually paid, provided the buyer and seller are independent, on a f.o.b. basis, i.e. charges and expenses involved in delivering the goods from the place of exportation to Australia are excluded.

Services trade

Services statistics are based on market price for both credit (export) and debit (import) entries. This is in accordance with the latest international standards determined by the International Monetary Fund and published in BPM6.

Volumes and prices

In **Section 1, Tables 1 and 2** show exports and imports of goods and services for each State and Territory on a current price value basis, a chain volume measure basis (which shows movements in trade volumes) and related Implicit Price Deflators (IPDs). This data has been sourced from the ABS publication, *Australian National Accounts State Accounts* ([catalogue 5220.0](#)).

The export and import data for each state and territory are on a BOP basis and therefore are on a different basis from the *Recorded trade* basis used for merchandise trade in the rest of the publication. Data presented under the BOP basis can differ in terms of coverage, valuation and timing.

To calculate gross state product in the State Accounts, it is necessary to allocate re-exports of goods and state/territory confidential items back to individual states and territories. Re-exports are pro-rated back to each state and territory at the commodity level for each re-exported item, while state/territory confidential items are prorated back to each state and territory in proportion to their total exports.

ABS chain volume measures

To enable analysis of the movements of goods and services in 'real' terms, estimates of chain volume measures are presented for selected series in **Tables 1 and 2** in this publication.

Estimates of 'real' growth are compiled by the ABS, using chain volume measures. Chain volume measures are derived by deflating the original current price series by specifically compiled measures of price change. The reference year for chain volume measures is the year prior to the latest complete financial year incorporated into the publication. The reference year is updated with the completion of estimates for each financial year.

Prior to the reference year, chain volume measures are not additive, in that the component chain volume measures of an aggregate will not add through to the chain volume measure of the total aggregate. For further information on chain volume measures refer to the ABS publication: *Information paper, Australian National Accounts, Introduction of Chain Volume and Price Indexes* ([catalogue 5248.0](#)).

Implicit price deflator (IPD)

The annual IPDs in **Tables 1 and 2** of this publication are derived by dividing current price series by the corresponding chain volume measure.

For more information on National Accounts, concepts sources and methods used to compile **Tables 1 and 2**, please refer to the ABS publication, *Australian National Accounts, Concepts, Sources and Methods, 2000* ([catalogue 5216.0](#)).

Country

For exports, 'country' refers to the final destination as reported by exporters. It is known, however, that exporters may not know the country of final destination of their goods at the time they are shipped. This applies particularly to goods directed through entrepôts such as Singapore, Hong Kong, and major European ports, with a consequent overstating of Australia's exports to these countries and corresponding understatement of exports to countries 'downstream' from them.

For imports, 'country' refers to the country of origin of the goods, which is defined as the country of production for customs purposes.

Although not members of APEC, Puerto Rico and the US Virgin Islands have also been included in the United States as they are regarded by the United States as part of its customs zone. When the United States reports its total exports, it includes exports from these two self-governing territories. This change was made to make Australian and US data more consistent.

Data quality issues

Merchandise trade

The accuracy in reporting the actual *State of origin* and *State of final destination* on customs documentation impacts on the quality of ABS state and territory merchandise trade statistics. This is a particular issue for smaller states and territories, such as the ACT. State of **loading/discharge** may be used as a proxy for actual state of **origin/final destination**.

This will directly impact on the quality of trade data for states where the port of loading is located in a neighbouring state (for example some goods originating from Tasmania are exported from the Victorian Port of Melbourne). In the ACT case this means that some ACT trade is inadvertently recorded in customs documentation as being trade with NSW rather than the ACT. This needs to be taken into account when interpreting trade flows for the ACT.

Therefore some states' exports/imports will be understated, while other states' exports/imports are overstated. Please refer to the note on *Interpreting trade statistics by State and Territory* (page iv) for further information.

Services trade

While the state/territory allocation methods for *Transport*, *Travel* and *Telecommunication* services are considered reasonable, especially for the analysis of movements in the services, the allocation for other services (about 25 per cent of all trade in services) is primarily based on the location of the business reporting the information, which serves as a proxy for the state/territory of provision/consumption of that service.

Trend growth rates

Trend growth is derived by log-linear regression using the 'least squares' method. It is a more robust measure than the 'average' annual growth as it takes account of all observations and so is less likely to be affected by the end points of a given period.

Further information

For more information concerning the definitions, classifications and confidential related issues used by the ABS in the compilation of these statistics, please refer to the ABS publications: Balance of Payments and International Investment Position, Australia, Concepts Sources and Methods 1998 ([catalogue 5331.0](#)) and International Merchandise Trade, Australia, Concepts Sources and Methods 2001 ([catalogue 5489.0](#)) and the following ABS Information Paper – Implementation of new international standards in ABS National and International Accounts, September 2009 ([catalogue 5310.0 55.002](#)).

Alternatively you can refer to the [ABS website](#) under Themes – International Trade.

This publication was compiled by Julie-Anne Andrew and Neil Batty.

If you want to know more about these statistics or about other trade and economic publications produced by DFAT, please email statssection@dfat.gov.au.

Appendix B

Composition of regions and country groups used in all DFAT trade statistical publications

Africa	<i>Central & West Africa; North Africa; Southern & East Africa</i> Algeria; Angola; Benin; Botswana; British Indian Ocean Territory; Burkina Faso; Burundi; Cabo Verde; Cameroon; Central African Republic; Chad; Comoros; Cote D'Ivoire; Dem. Rep. of Congo; Djibouti; Egypt; Equatorial Guinea; Eritrea; Ethiopia; Gabon; Gambia; Ghana; Guinea; Guinea-Bissau; Kenya; Lesotho; Liberia; Libya; Madagascar; Malawi; Mali; Mauritania; Mauritius; Mayotte; Morocco; Mozambique; Namibia; Niger; Nigeria; Reunion; Republic of Congo; Rwanda; Sao Tome & Principe; Senegal; Seychelles; Sierra Leone; Somalia; South Africa; South Sudan; Sudan; St Helena; Swaziland; Tanzania; Togo; Tunisia; Uganda; Western Sahara; Zambia; Zimbabwe.
Antarctica	Antarctica; Australian Antarctic Territory; British Antarctic Territory; French Southern & Antarctic Territories; Ross Dependency.
Americas	<i>Caribbean; Central America; North America; South America</i> Anguilla; Antigua & Barbuda; Argentina; Aruba; Bahamas; Barbados; Belize; Bermuda; Bolivia; Bonaire, Sint Eustatius & Saba; Brazil; Canada; Cayman Is.; Chile; Colombia; Costa Rica; Cuba; Curacao; Dominica; Dominican Republic; Ecuador; El Salvador; Falkland Is.; French Antilles; French Guiana; Grenada; Guadeloupe; Guatemala; Guyana; Haiti; Honduras; Jamaica; Martinique; Mexico; Montserrat; Nicaragua; Panama; Paraguay; Peru; Puerto Rico; Sint Maarten; St Barthelemy; St Kitts & Nevis; St Lucia; St Martin; St Pierre & Miquelon; St Vincent & Grenadines; Suriname; Trinidad & Tobago; Turks & Caicos Is.; UK Virgin Is.; US Virgin Is.; United States; Uruguay; Venezuela.
APEC	<i>Asia Pacific Economic Cooperation</i> Australia; Brunei; Canada; Chile; China; Hong Kong China; Indonesia; Japan; Malaysia; Mexico; New Zealand; Papua New Guinea; Peru; Philippines; Republic of Korea; Russian Federation; Singapore; Chinese Taipei; Thailand; United States (incl Puerto Rico and the US Virgin Is.); Vietnam.
ASEAN	<i>Association of South East Asian Nations</i> Brunei; Cambodia; Indonesia; Laos; Malaysia; Myanmar; Philippines; Singapore; Thailand; Vietnam.
Asia	<i>Central Asia; Middle East; North Asia; South East Asia; Southern Asia</i> Afghanistan; Armenia; Azerbaijan; Bahrain; Bangladesh; Bhutan; Brunei; Burma; Cambodia; China; Democratic People's Republic of Korea; Georgia; Hong Kong (SAR of China); India; Indonesia; Iran; Iraq; Israel; Japan; Jordan; Kazakhstan; Kuwait; Kyrgyzstan; Laos; Lebanon; Macau (SAR of China); Malaysia; Maldives; Mongolia; Nepal; Oman; Pakistan; Palestinian Territories; Philippines; Qatar; Republic of Korea; Saudi Arabia; Singapore; Sri Lanka; Syria; Taiwan; Tajikistan; Thailand; Timor-Leste; Turkmenistan; United Arab Emirates; Uzbekistan; Vietnam; Yemen.
Cairns Group	Argentina; Australia; Bolivia; Brazil; Canada; Chile; Colombia; Costa Rica; Guatemala; Indonesia; Malaysia; New Zealand; Pakistan; Paraguay; Peru; Philippines; South Africa; Thailand; Uruguay.
Caribbean	Anguilla; Antigua & Barbuda; Aruba; Bahamas; Barbados; Bermuda; Bonaire, Sint Eustatius & Saba; Cayman Is.; Cuba; Curacao; Dominica; Dominican Republic; French Antilles; Grenada; Guadeloupe; Haiti; Jamaica; Martinique; Montserrat; [Netherlands Antilles]; Puerto Rico; Sint Maarten; St Barthelemy; St Kitts & Nevis; St Lucia; St Martin; St Vincent & Grenadines; Trinidad & Tobago; Turks & Caicos Is.; UK Virgin Is.; US Virgin Is.

Central & West Africa	Benin; Burkina Faso; Cabo Verde; Cameroon; Central African Republic; Chad; Cote D'Ivoire; Dem. Rep. of Congo; Equatorial Guinea; Gabon; Gambia; Ghana; Guinea; Guinea-Bissau; Liberia; Mali; Mauritania; Niger; Nigeria; Republic of Congo; Sao Tome & Principe; Senegal; Sierra Leone; Togo.
Central America	Belize; Costa Rica; El Salvador; Guatemala; Honduras; Mexico; Nicaragua; Panama.
Central Asia	Afghanistan; Armenia; Azerbaijan; Georgia; Kazakhstan; Kyrgyzstan; Tajikistan; Turkmenistan; Uzbekistan.
East Asia	<i>North Asia; South East Asia.</i>
Eastern Europe	Belarus; Czech Republic; Estonia; Hungary; Latvia; Lithuania; Poland; Russian Federation; Slovak Republic; Ukraine.
EFTA	European Free Trade Association Iceland; Norway; Switzerland.
Europe	<i>Eastern Europe; Northern Europe; South Eastern Europe; Southern Europe; Western Europe</i> Aland Is.; Albania; Andorra; Austria; Belarus; Belgium; Bosnia & Herzegovina; Bulgaria; Croatia; Cyprus; Czech Republic; Denmark; Estonia; Faeroe Is.; Finland; France; FYR Macedonia; Germany; Gibraltar; Greece; Greenland; Holy See; Hungary; Iceland; Ireland; Italy; Kosovo; Latvia; Liechtenstein; Lithuania; Luxembourg; Malta; Moldova; Monaco; Montenegro; Netherlands; Norway; Poland; Portugal; Romania; Russian Federation; San Marino; Serbia; Slovak Republic; Slovenia; Spain; Sweden; Switzerland; Turkey; Ukraine; United Kingdom.
EU 27	European Union 27 Austria; Belgium; Bulgaria; Cyprus; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Poland; Portugal; Romania; Slovak Republic; Slovenia; Spain; Sweden; United Kingdom.
EU 28	European Union 28 Austria; Belgium; Bulgaria; Croatia; Cyprus; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Poland; Portugal; Romania; Slovak Republic; Slovenia; Spain; Sweden; United Kingdom.
Euro area	Austria; Belgium; Cyprus; Estonia; Finland; France; Germany; Greece; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Portugal; Slovak Republic; Slovenia; Spain.
Gulf Cooperation Council	Bahrain; Kuwait; Oman; Qatar; Saudi Arabia; United Arab Emirates.
G20	Group of twenty Argentina; Australia; Brazil; Canada; China; European Union; France; Germany; India; Indonesia; Italy; Japan; Republic of Korea; Mexico; Russian Federation; Saudi Arabia; South Africa; Turkey; United Kingdom; United States.
IORA	Indian Ocean Rim Association Australia; Bangladesh; Comoros; India; Indonesia; Iran; Kenya; Madagascar; Malaysia; Mauritius; Mozambique; Oman; Seychelles; Singapore; South Africa; Sri Lanka; Tanzania; Thailand; United Arab Emirates; Yemen.
Latin America	<i>Central America; South America.</i>
Middle East	Bahrain; Iran; Iraq; Israel; Jordan; Kuwait; Lebanon; Oman; Palestinian Territories; Qatar; Saudi Arabia; Syria; United Arab Emirates; Yemen.
NAFTA	North America Free Trade Agreement Canada; Mexico; Puerto Rico; United States; US Virgin Is.
North Africa	Algeria; Egypt; [Former Sudan]; Libya; Morocco; South Sudan; Sudan; Tunisia; Western Sahara.

North America	Canada; St Pierre & Miquelon; United States.
North Asia	China; Democratic People's Republic of Korea; Hong Kong (SAR of China); Japan; Macau (SAR of China); Mongolia; Republic of Korea; Taiwan.
Northern Europe	Aland Is.; Denmark; Faeroe Is.; Finland; Greenland; Iceland; Ireland; Norway; Sweden; United Kingdom.
Oceania & Antarctica	<i>Antarctica; Other Oceania; Pacific Islands</i> American Samoa; Antarctica; Australia; Australian Antarctic Territory; British Antarctic Territory; Christmas Is.; Cocos Keeling Is.; Cook Is.; Federated States of Micronesia; Fiji; French Polynesia; French Southern & Antarctic Terr.; Guam; Heard & McDonald Is.; Johnston & Sand Is.; Kiribati; Marshall Is.; Midway Is.; Nauru; New Caledonia; New Zealand; Niue; Norfolk Is.; Northern Marianas; Palau; Papua New Guinea; Pitcairn Is.; Ross Dependency; Samoa; Solomon Is.; Tokelau; Tonga; Trust Territory of Pacific Is.; Tuvalu; US Pacific Is.; Vanuatu; Wake Is.; Wallis & Futuna Is.
OECD	Organisation for Economic Cooperation and Development Australia; Austria; Belgium; Canada; Chile; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Iceland; Ireland; Israel; Italy; Japan; Luxembourg; Mexico; Netherlands; New Zealand; Norway; Poland; Portugal; Republic of Korea; Slovak Republic; Slovenia; Spain; Sweden; Switzerland; Turkey; United Kingdom; United States.
Other Oceania	Christmas Island; Cocos Keeling Islands; Heard & McDonald Islands, French Southern Territory; Johnston & Sand Islands; Midway Island; US Pacific Islands; Wake Island.
Pacific Islands¹	American Samoa; Australia; Cook Island; Federated States of Micronesia; Fiji; French Polynesia; Guam; Kiribati; Marshall Islands; Nauru; New Caledonia; New Zealand; Niue; Norfolk Island; Northern Marianas; Palau; Papua New Guinea; Pitcairn Island; Samoa; Solomon Islands; Tokelau; Tonga; Tuvalu; Vanuatu; Wallis & Futuna Islands.
Pacific Islands Forum Countries	Australia; Cook Islands; Federated States of Micronesia; Fiji; Kiribati; Marshall Is.; Nauru; New Zealand; Niue; Palau; Papua New Guinea; Samoa; Solomon Islands; Tonga; Tuvalu; Vanuatu.
South America	Argentina; Bolivia; Brazil; Chile; Colombia; Ecuador; Falkland Is.; French Guiana; Guyana; Paraguay; Peru; Suriname; Uruguay; Venezuela.
South East Asia	Brunei; Burma; Cambodia; Indonesia; Laos; Malaysia; Philippines; Singapore; Thailand; Timor-Leste; Vietnam.
South Eastern Europe	Albania; Bosnia & Herzegovina; Bulgaria; Croatia; Cyprus; FYR Macedonia; Greece; Kosovo; Moldova; Montenegro; Romania; Serbia; Slovenia; Turkey.
Southern & East Africa	Angola; Botswana; British Indian Ocean Territories; Burundi; Comoros; Djibouti; Eritrea; Ethiopia; Kenya; Lesotho; Madagascar; Malawi; Mauritius; Mayotte; Mozambique; Namibia; Reunion; Rwanda; Seychelles; Somalia; South Africa; St Helena; Swaziland; Tanzania; Uganda; Zambia; Zimbabwe.
Southern Asia	Bangladesh; Bhutan; India; Maldives; Nepal; Pakistan; Sri Lanka.
Southern Europe	Andorra; Gibraltar; Holy See; Italy; Malta; Portugal; San Marino; Spain.
Sub-Saharan Africa	<i>Central & West Africa; Southern & East Africa.</i>
TPP	Trans-Pacific Partnership Australia; Brunei; Canada; Chile; Japan; Malaysia; Mexico; New Zealand; Peru; Singapore; United States; Vietnam.
Western Europe	Austria; Belgium; France; Germany; Liechtenstein; Luxembourg; Monaco; Netherlands; Switzerland.

¹ The Pacific Islands country group has been created for departmental needs and consists of the following SACC country and minor country group codes: Australia (SACC code 1101), Norfolk Island (1102), New Zealand (1201), Melanesia (13), Micronesia (14) and Polynesia (excl Hawaii) (15).

Appendix C

Abbreviations and symbols used in all DFAT trade statistical publications

..	not meaningful
\$b	\$ billion
\$m	\$ million
ABARES	Australian Bureau of Agricultural & Resource Economics & Sciences
ABS	Australian Bureau of Statistics
adp	automatic data processing
agric	agricultural
AHECC	Australian Harmonized Export Commodity Classification
alum	aluminium
ANZSIC06	Australia and New Zealand Standard Industry Classification 2006
APEC	Asia Pacific Economic Cooperation
bev	beverage
BOP	Balance of Payments
BPM5	IMF Balance of Payments and International Investment Position Manual 5 th Edition
BPM6	IMF Balance of Payments and International Investment Position Manual 6 th Edition
chem	chemical
c.i.f.	cost, insurance and freight
comp	compounds
conc	concentrates
confid	confidential
constr	construction
consump	consumption
cont.	continued
cool	cooling
Curr Acc	Current Account
CVM	chain volume measure
Dem	Democratic
DET	Department of Education & Training
DFAT	Department of Foreign Affairs and Trade
DIIS	Department of Industry, Innovation & Science
DIBP	Department of Immigration & Border Protection
distrib	distributing
EBOP	The ABS Extended Balance of Payments services classification
elec	electric, electrical
elem	elements
ELICOS	English Language Intensive Courses for Overseas Students
eng	engineering
equip	equipment
etc	etcetera
ETM	Elaborately transformed manufactures
EU	European Union
excl	excluding
f.c.f.	fresh, chilled or frozen
Fed	Federation
ferr	ferrous
FISIM	Financial Intermediation Services Indirectly Measured

f.o.b.	free on board
GDP	Gross Domestic Product
hand	handling
HTISC	Harmonized Tariff Item Statistical Code
HS	Harmonized Commodity Description and Coding System
ICT	Information, Communication and Technology
IIP	International Investment Position
IIS (ABS)	international Investment Survey
IMF	International Monetary Fund
IMF IFS	International Monetary Fund, International Financial Statistics
IMF WEO	International Monetary Fund, World Economic Outlook
incl	including
Ind	Independent
IP	Intellectual property
Is	Island/s
instr	instruments
insul	insulated
interm	intermediate
Int'l Waters	International Waters
IPD	implicit price deflator
IVS	International Visitors Survey
mach	machinery, machines
manuf	manufactured, manufactures
medic	medicaments
misc	miscellaneous
mmf	man-made fibres
MSITS	Manual on Statistics of International Trade in Services
na	not available
ncd	no country details
nec	not elsewhere classified
nei	not elsewhere indicated
nfd	not further defined
nie	not indicated elsewhere
nes	not elsewhere specified
np	not published
Nth	North
nya	not yet available
OECD	Organisation for Economic Cooperation and Development
pharm	pharmaceutical
photo	photographic
PPP	Purchasing Power Parity
prec	precious
prep	preparations, prepared
pres	preserved
proc	processing
prod	products
Rep	Republic
SAR of China	Special Administrative Region of China
SITC	Standard International Trade Classification
SITS	Survey of International Trade in Services
spec	specifically
Sth	South

STM	Simply transformed manufactures
struct	structures
synth	synthetic
TCI	Telecommunications, computer & information
telecom	telecommunications
TRA	Tourism Research Australia
TREC	Trade Export Classification
TRIEC	Trade Import and Export Classification
transport	transportation
TSA	Tourism Satellite Account
TWI	Trade Weighted Index
UN	United Nations
UNCTAD	United Nations Conference on Trade and Development
unmanuf	unmanufactured
USDA	United States Department of Agriculture
veg	vegetables
WTO	World Trade Organization
yoy	year on year

Appendix H

TRIEC classification

1 Primary products

11 Primary products – Unprocessed

- 111 Food & live animals
- 112 Minerals
- 113 Fuels
- 114 Other

12 Primary products – Processed

- 121 Food
- 122 Minerals
- 123 Fuels
- 124 Other

2 Manufactured products

23 Manufactures – Simply transformed

- 231 Mineral manufactures & metals
- 232 Chemicals & other semi-manufactures
- 233 Other simply transformed

24 Manufactures – Elaborately transformed

- 241 Mineral manufactures & metals
- 242 Chemicals & other semi-manufactures
- 243 Engineering products (excl Household equipment)
- 244 Other elaborately transformed

3 Other goods

30 Other goods

- 301 Miscellaneous trade
- 302 Non-monetary gold
- 303 Unclassified trade & invalid items
- 304 Confidential items

1 Primary products

11	Primary products – Unprocessed
111	Primary products – Unprocessed - Food & live animals
1111	Live animals, chiefly for food
1112	Seafood, fresh, chilled, dried, smoked, salted
1113	Vegetables, fruit & nuts, fresh, chilled, or provisionally preserved
1114	Cereal grains
1119	Unprocessed food nes
112	Primary products – Unprocessed – Minerals
1121	Iron ore & concentrates (Australian split only) ²
1122	Other metalliferous ores & concentrates
1129	Unprocessed minerals nes
113	Primary products – Unprocessed – Fuels
1131	Coal, anthracite & bituminous
1132	Crude petroleum
1133	Petroleum gases & gaseous hydrocarbons nes
114	Primary products – Unprocessed – Other
1141	Hides, skins & furskins, raw
1142	Cork & wood
1143	Textile fibres, unprocessed & waste
1149	Crude materials nes
12	Primary products – Processed
121	Primary products – Processed – Food
1211	Meat & meat preparations
1212	Seafood, frozen or processed
1213	Dairy products, processed
1214	Vegetables, fruit & nuts preparations
1215	Cereal preparations
1216	Animal & vegetable oils, fats & waxes
1217	Sugars, honey, coffee, cocoa & confectionery
1219	Preparations of food, beverages & tobacco nes
122	Primary products – Processed – Minerals
1221	Non-metallic minerals, processed
1222	Metallic minerals, processed
123	Primary products – Processed – Fuels
1231	Refined petroleum products
1232	Petroleum gases & other gaseous hydrocarbons, processed
1233	Electric current (Not an Australian code)
1239	Other processed fuels nes

² For international merchandise trade data TRIEC codes 1121 & 1122 will be combined to code 1123 'Metalliferous ores & concentrates'.

124 Primary products – Processed – Other

1241	Rubber, natural, synthetic & reclaimed
1242	Wood, simply worked & pulp
1243	Textile fibres, processed

2 Manufactured products

23 Manufactures – Simply transformed

231 Manufactures – Simply transformed – Mineral manufactures & metals

2311	Non-metallic mineral manufactures
2312	Iron & steel
2313	Non-ferrous metals

232 Manufactures – Simply transformed – Chemicals & other semi-manufactures

2321	Organic chemicals
2322	Inorganic chemicals
2323	Other chemical & chemical preparations
2324	Other semi-manufactures

233 Manufactures – Simply transformed – Other

2339	Other simply transformed manufactures nes
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24 Manufactures – Elaborately transformed

241 Manufactures – Elaborately transformed – Mineral manufactures & metals

2411	Non-metallic mineral manufactures
2412	Iron & steel
2413	Non-ferrous metals

242 Manufactures – Elaborately transformed – Chemicals & other semi-manufactures

2421	Pharmaceutical products
2422	Essential oils, perfume & cosmetic products
2423	Plastics & articles of plastic
2424	Other chemical & chemical preparations
2425	Other semi-manufactures

243 Manufactures – Elaborately transformed – Engineering products (excl Household equipment)

2431	Machinery for specialised industries
2432	Office & telecommunications equipment & parts
2433	Road motor vehicles & parts
2434	Other transport equipment & parts
2435	Professional, scientific & controlling instruments & apparatus
2439	Other engineering products nes

244 Manufactures – Elaborately transformed – Other

2441	Household equipment
2442	Textiles, clothing & footwear
2449	Other miscellaneous manufactured articles nes

3 Other goods

30

Other goods

301

Other goods – Miscellaneous trade

3011

Armoured fighting vehicles, arms of war, etc & parts, nes

3012

Gold coins & other coins that are legal tender

3019

Miscellaneous merchandise trade nes

302

Other goods – Non-monetary gold

3021

Non-monetary gold

303

Other goods – Unclassified trade & invalid items

3031

Unclassified trade & invalid items

304

Other goods – Confidential trade

3041

Confidential trade

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