

HAKUMA – International Price Offer

Customer: Mr. Tran Viet Phoung (Vietnamese Distributors)

Products:

- **Hakuma Spice Whole Tea**
- **Hakuma Matcha Whole Tea**
- **Hakuma Bitter Wohle Tea**

Bottle Size: 330 ml

Case size: 12 x 330 ml in a tray with plastic wrapping

Pallet size: 126 cases per standard Euro pallet

MOQ: 11 full pallets (div. SKU) with English labels

BBD: 10 months guaranteed (max. 14months in total)

Export price per case: Euro 11,88 ex work Klagenfurt/Austria

Export price per bottle: Euro 0,99 ex work Klagenfurt/Austria

Support per year:

- FOC Support: fixed 10 % free goods for every single order within the first 12 month (not exceeding total of 30 % of total annual volume)
- Additional support for PR, social media and trade shows available
- Listing fees support & contribution available

All above have to be discussed and agreed in a joint sales and marketing plan on a yearly bases based on sales and forecast.

Contact for export inquiries:

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